

Sales and Operating Profit or Loss by New Segment (FY2012)

(1) Sales by Segment (Sales to External Customers)

(Billions of Yen)

Fiscal Year		FY2012 (Ended 3/2013)			
		Q1	Q2	Q3	Q4
Segment					
	Public	114.9	162.0	149.2	254.5
	Enterprise	50.0	68.8	59.0	73.7
	Telecom Carrier	155.1	187.5	166.3	200.3
	System Platform	163.1	204.1	167.3	209.9
	Other	148.4	193.8	180.1	163.4
	Total	631.5	816.3	722.0	901.8

(2) Operating Profit or Loss by Segment

(Billions of Yen)

Fiscal Year		FY2012 (Ended 3/2013)			
		Q1	Q2	Q3	Q4
Segment					
	Public	0.1	14.3	8.9	25.8
	Enterprise	△ 2.7	4.6	0.2	3.3
	Telecom Carrier	12.7	18.2	17.9	22.7
	System Platform	△ 1.8	13.5	4.2	16.8
	Other	△ 3.6	21.0	9.7	△ 10.1
	Elimination/Unallocated	△ 12.6	△ 16.3	△ 16.4	△ 15.7
	Total	△ 7.9	55.2	24.4	42.8