



Press Release - Media Contacts: Takehiko Kato/Joseph Jasper TEL: +81-3-3798-6511 \*\*\*\*\* For immediate use October 26, 2012

# Consolidated Financial Results for the First Half of the Fiscal Year Ending March 31, 2013

# **Consolidated Financial Results**

	Six Months Ended September 30, 2011	Six Months Ended September 30, 2012	Change
	In billions of yen	In billions of yen	%
Net Sales	1,443.2	1,447.8	0.3
Operating income (loss)	6.8	47.4	597.7
Ordinary income (loss)	-10.4	29.9	-
Net income (loss)	-11.0	8.0	-
	Yen	Yen	Yen
Net income (loss) per share:			
Basic	-4.23	3.08	7.31
Diluted	-	-	-

	As of March 31, 2012	As of September 30, 2012	Change
	In billions of yen	In billions of yen	%
Total assets	2,557.6	2,432.2	-4.9
Net assets	777.6	766.3	-1.4

# (Notes)

Number of consolidated subsidiaries and affiliated companies accounted for by the equity method is as follows:

	As of September 30, 2011	As of September 30, 2012	As of March 31, 2012
Consolidated subsidiaries	272	290	265
Affiliated companies accounted for by the equity method	55	54	55

#### 1. Consolidated Business Results

As stated in the July 6, 2012 announcement, "NEC Revises Business Segments," NEC has revised its business segments from the first quarter of the fiscal year ending March 31, 2013. Figures for the corresponding period of the previous fiscal year have been adjusted in accordance with the new segments.

# (1) Overview of the first half of the fiscal year ending March 31, 2013 (six months ended September 30, 2012)

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The worldwide economy during the six months ended September 30, 2012 was characterized by cautious investment activity and consumer spending in developed countries in response to financial market turmoil, mainly due to the financial crisis in Europe. Also, the growth rate of emerging countries slowed due to a slowdown in exports to developed countries and the raising of interest rates to control inflation.

The Japanese economy moved towards recovery through business demand related to recovery efforts from the Great East Japan Earthquake of March 2011, the gradual pick-up of corporate capital investment and robust consumer spending, in spite of the global economic slowdown and the appreciation of the yen.

Under this business environment, NEC recorded consolidated net sales of 1,447.8 billion yen for the six months ended September 30, 2012, an increase of 4.6 billion yen (0.3%) year-on-year. This increase was mainly due to increased sales from the IT Solutions business and the Carrier Network business, in spite of decreased sales from the Personal Solutions business, attributed mainly to the personal computer business for private users no longer being consolidated.

Regarding profitability, consolidated operating income (loss) improved by 40.6 billion yen year-on-year, for an operating income of 47.4 billion yen, mainly due to increased sales from the IT Solutions business and the Carrier Network business as well as the execution of structural reforms, an improved cost percentage and streamlined selling, general and administrative expenses.

In terms of ordinary income (loss), NEC recorded a profit of 29.9 billion yen, improving by 40.3 billion yen year-on-year, mainly due to the improvement of operating income (loss).

Income (loss) before income taxes and minority interests was a profit of 30.2 billion yen, a year-on-year improvement of 35.2 billion yen. This was primarily due to improved ordinary income (loss), in spite of decreased gain on sales of subsidiaries and affiliates' stocks.

Net income (loss) for the first half was a profit of 8.0 billion yen, a year-on-year improvement of 19.0 billion yen.

# (2) Results by main business segment

Segments	Six months endedSix months endedSeptember 30, 2011September 30, 2012		Change
	In billions of yen	In billions of yen	%
IT Solutions	536.7	578.3	7.8
Carrier Network	283.5	312.0	10.1
Social Infrastructure	140.3	141.9	1.1
Personal Solutions	354.3	302.5	-14.6
Others	128.5	113.0	-12.0
Total	1,443.2	1,447.8	0.3

Sales by segment (sales to external customers):

Operating income (loss) by segment:

Segments	nts Six months ended September 30, 2011		Change	
	In billions of yen	In billions of yen	In billions of yen	
IT Solutions	0.8	22.8	22.1	
Carrier Network	15.3	27.0	11.7	
Social Infrastructure	6.1	8.2	2.1	
Personal Solutions	3.4	1.2	-2.2	
Others	3.0	13.0	10.0	
Adjustment	-21.8	-24.7	-2.9	
Total	6.8	47.4	40.6	

(Note) Amounts in this section "(2) Results by main business segment" are rounded to 0.1 billion yen. Amounts in millions of yen are shown in section "Segment information" of this news release.

(Business segment figures in brackets below denote increases or decreases as compared with the corresponding period of the previous fiscal year.)

#### IT Solutions Business

Sales:	578.3 billion yen	(7.8%)
<b>Operating Income (Loss):</b>	22.8 billion yen	(22.1 billion yen)

In the IT Solutions business, sales were 578.3 billion yen, an increase of 41.7 billion yen (7.8%) year-on-year, mainly due to the steady growth of IT services in the communications and manufacturing fields as well as increased sales of hardware and software from large scale projects for the platform business.

Operating income (loss) improved by 22.1 billion yen year-on-year, to an operating income of 22.8 billion yen, mainly owing to increased sales and reduced costs.

Carrier Network Business		
Sales:	312.0 billion yen	(10.1%)
<b>Operating Income (Loss):</b>	27.0 billion yen	(11.7 billion yen)

In the Carrier Network business, sales were 312.0 billion yen, an increase of 28.6 billion yen (10.1%) year-on-year, mainly due to steady growth in domestic business and the consolidation of the business support systems operations of United States-based Convergys Corporation.

Operating income (loss) improved by 11.7 billion yen year-on-year, to an operating income of 27.0 billion yen, mainly owing to increased sales.

#### **Social Infrastructure Business**

Sales:	141.9 billion yen	(1.1%)
<b>Operating Income (Loss):</b>	8.2 billion yen	(2.1 billion yen)

In the Social Infrastructure business, sales were 141.9 billion yen, an increase of 1.6 billion yen (1.1%) year-on-year, mainly due to steady growth in the aerospace and defense system fields.

Operating income (loss) improved by 2.1 billion yen year-on-year, to an operating income of 8.2 billion yen, mainly due to increased sales and reduced costs.

# Personal Solutions Business302.5 billion yen(-14.6%)Operating Income (Loss):1.2 billion yen(-2.2 billion yen)

In the Personal Solutions business, sales were 302.5 billion yen, a decrease of 51.8 billion yen (-14.6%) year-on-year, mainly due to the personal computer business for private users no longer being consolidated from the second quarter of the fiscal year ended March 31, 2012 and a decrease in mobile phone shipments.

Operating income (loss) worsened by 2.2 billion yen year-on-year, to an operating income of 1.2 billion yen, mainly due to decreased sales.

#### Others

Sales:	113.0 billion yen	(-12.0%)
<b>Operating Income (Loss):</b>	13.0 billion yen	(10.0 billion yen)

In Others, sales were 113.0 billion yen, a decrease of 15.4 billion yen (-12.0%) year-on-year, mainly due to the panel business for LCD displays no longer being consolidated from the second quarter of the fiscal year ended March 31, 2012 and decreased sales in the electronic components business.

Operating income (loss) improved by 10.0 billion yen year-on-year, to an operating income of 13.0 billion yen, mainly owing to the sale of patents related to LCD displays.

#### 2. Consolidated Financial Condition

#### Analysis of the condition of assets, liabilities, net assets, and cash flows

Total assets were 2,432.2 billion yen as of September 30, 2012, a decrease of 125.3 billion yen as compared with the end of the previous fiscal year. Current assets as of September 30, 2012 decreased by 123.8 billion yen compared with the end of the previous fiscal year to 1,390.6 billion yen, mainly due to the collection of accounts receivable-trade. Noncurrent assets as of September 30, 2012 decreased by 1.5 billion yen compared with the end of the previous fiscal year to 1,041.7 billion yen.

Total liabilities as of September 30, 2012 decreased by 114.0 billion yen compared with the end of the previous fiscal year, to 1,665.9 billion yen. This was mainly due to a decrease in notes and accounts payable-trade and a decrease in provision for business structure improvement. The balance of interest-bearing debt as of September 30, 2012 amounted to 683.3 billion yen, a decrease of 9.4 billion yen as compared with the end of the previous fiscal year. The debt-equity ratio as of September 30, 2012 was 1.06 (a worsening of 0.01 points as compared with the end of the previous fiscal year). The balance of net interest-bearing debt as of September 30, 2012, calculated by offsetting the balance of interest-bearing debt with the balance of cash and cash equivalents, amounted to 478.9 billion yen, an increase of 38.0 billion yen as compared with the end of the previous fiscal year. The net debt-equity ratio as of September 30, 2012 was 0.74 (a worsening of 0.07 points compared with the end of the previous fiscal year).

Total net assets were 766.3 billion yen as of September 30, 2012, a decrease of 11.3 billion yen as compared with the end of the previous fiscal year, mainly due to a decrease in valuation difference on available-for-sale securities due to a decline in the market value of shares, despite recording a net income for the first half.

As a result, the owner's equity as of September 30, 2012 was 647.1 billion yen and owner's equity ratio was 26.6% (an improvement of 0.9 points as compared with the end of the previous fiscal year).

Net cash inflows from operating activities for the six months ended September 30, 2012 were 27.0 billion yen, a worsening of 4.6 billion yen as compared with the same period of the previous fiscal year, mainly due to outflows for voluntary early retirement, despite improved income (loss) before income taxes and minority interests.

Net cash outflows from investing activities for the six months ended September 30, 2012 were 58.9 billion yen, an increase of 36.6 billion yen as compared with the same period of the previous fiscal year, mainly due to increased outflows for business acquisitions.

As a result, free cash flows (the sum of cash flows from operating activities and investing activities) for the six months ended September 30, 2012 totaled a cash outflow of 32.0 billion yen, a worsening of 41.2 billion yen year-on-year.

Net cash flows from financing activities for the six months ended September 30, 2012 totaled a cash outflow of 12.2 billion yen, mainly due to the redemption of commercial papers.

As a result, cash and cash equivalents as of September 30, 2012 amounted to 204.4 billion yen, a decrease of 47.4 billion yen as compared with the end of the previous fiscal year.

## 3. Consolidated Financial Forecast

There is no change to the consolidated financial forecasts for the full fiscal year ending March 31, 2013, previously disclosed on July 31, 2012.

# 4. Others

Application of accounting procedures specific to the preparation of quarterly consolidated financial statements

Calculation of tax expenses:

After adjustment on individual significant items, tax expenses are calculated by multiplying income before income taxes by effective tax rate, which is estimated reasonably by using tax effect accounting, for the fiscal year including this second quarter.

# CONSOLIDATED QUARTERLY BALANCE SHEETS

(In millions of yen, millions of U.S. dollars)

	March 31, 2012	September 30, 2012	September 30, 2012
Current assets	JPY 1,514,437	JPY 1,390,592	\$ 17,828
Cash and deposits	195,443	187,902	2,409
Notes and accounts receivable-trade	810,579	705,412	9,044
Short-term investment securities	58,407	18,204	233
Merchandise and finished goods	91,898	101,744	1,304
Work in process	91,408	114,990	1,474
Raw materials and supplies	66,611	59,529	763
Deferred tax assets	76,222	72,494	929
Other	128,522	134,977	1,732
Allowance for doubtful accounts	(4,653)	(4,660)	(60)
oncurrent assets	1,043,133	1,041,657	13,355
Property, plant and equipment	315,895	322,053	4,129
Buildings and structures, net	134,618	132,749	1,702
Machinery and equipment, net	35,445	37,183	477
Tools, furniture and fixtures, net	60,268	60,265	773
Land	72,317	71,309	914
Construction in progress	13,247	20,547	263
Intangible assets	201,662	243,313	3,120
Goodwill	75,969	99,779	1,279
Software	121,541	123,577	1,584
Other	4,152	19,957	257
Investments and other assets	525,576	476,291	6,106
Investment securities	153,688	115,033	1,475
Stocks of subsidiaries and affiliates	117,635	85,335	1,094
Deferred tax assets	96,476	95,454	1,224
Other	177,064	199,196	2,553
Allowance for doubtful accounts	(19,287)	(18,727)	(240)
I assets	JPY 2,557,570	JPY 2,432,249	\$ 31,183

(Note)

U.S. dollar amounts are translated from yen, for convenience only, at the rate of US1 = 78 yen.

# CONSOLIDATED QUARTERLY BALANCE SHEETS (CONTINUED)

(In millions of yen, millions of U.S. dollars)

	March 31, 2012	September 30, 2012	September 30, 2012
Current liabilities	JPY 1,058,612	JPY 988,917	\$ 12,679
Notes and accounts payable-trade	466,177	406,620	5,213
Short-term loans payable	28,990	71,890	922
Commercial papers	97,991	43,994	564
Current portion of long-term loans payable	64,793	37,364	479
Current portion of bonds	-	70,000	897
Accrued expenses	156,175	155,819	1,998
Advances received	57,013	66,754	856
Provision for product warranties	19,278	18,661	239
Provision for directors' bonuses	219	230	3
Provision for loss on construction contracts and others	9,945	9,617	123
Provision for business structure improvement	25,917	2,963	38
Provision for contingent loss	2,762	1,398	18
Other	129,352	103,607	1,329
Noncurrent liabilities	721,344	676,993	8,679
Bonds payable	230,000	160,000	2,051
Long-term loans payable	263,160	292,739	3,753
Deferred tax liabilities	3,040	2,685	34
Provision for retirement benefits	182,735	181,984	2,333
Provision for product warranties	2,676	2,525	32
Provision for loss on repurchase of computers	6,469	5,304	68
Provision for business structure improvement	979	752	10
Provision for contingent loss	8,622	7,487	96
Other	23,663	23,517	302
Total liabilities	1,779,956	1,665,910	21,358
Shareholders' equity	669,753	678,056	8,693
Capital stock	397,199	397,199	5,092
Capital surplus	192,834	148,406	1,903
Retained earnings	82,659	135,392	1,736
Treasury stock	(2,939)	(2,941)	(38)
Accumulated other comprehensive income	(12,797)	(30,940)	(397)
Valuation difference on available-for-sale securities	16,273	1,442	18
Deferred gains or losses on hedges	(142)	(24)	(0)
Foreign currency translation adjustment	(28,928)	(32,358)	(415)
Subscription rights to shares	24	-	-
Minority interests	120,634	119,223	1,529
Total net assets	777,614	766,339	9,825
Total liabilities and net assets	JPY 2,557,570	JPY 2,432,249	\$ 31,183

# CONSOLIDATED QUARTERLY STATEMENTS OF OPERATIONS AND CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME

# CONSOLIDATED QUARTERLY STATEMENTS OF OPERATIONS

(In millions of yen, mi		millions of yen, millions	illions of U.S. dollars)	
Six months ended September 30	2011	2012	2012	
Net sales	JPY 1,443,205	JPY 1,447,809	\$ 18,562	
Cost of sales	1,014,074	1,002,212	12,849	
Gross profit	429,131	445,597	5,713	
Selling, general and administrative expenses	422,342	398,229	5,106	
Operating income	6,789	47,368	607	
Non-operating income	10,252	7,677	99	
Interest income	983	640	8	
Dividends income	2,543	1,996	26	
Reversal of provision for contingent loss	681	2,037	26	
Other	6,045	3,004	39	
Non-operating expenses	27,447	25,178	323	
Interest expenses	2,933	2,910	37	
Retirement benefit expenses	5,959	5,872	75	
Foreign exchange losses	4,047	3,821	49	
Equity in losses of affiliates	5,189	969	12	
Other	9,319	11,606	150	
Ordinary income (loss)	(10,406)	29,867	383	
Extraordinary income	15,613	10,873	140	
Gain on sales of investment securities	526	8,707	112	
Gain on sales of subsidiaries and affiliates' stocks	15,035	1,064	14	
Gain on insurance claim	-	906	12	
Gain on sales of noncurrent assets	27	172	2	
Gain on reversal of subscription rights to shares	7	24	0	
Gain on change in equity	18	-	-	
Extraordinary loss	10,148	10,496	135	
Loss on contribution of securities to retirement benefit trust	-	5,898	76	
Business structure improvement expenses	640	1,938	25	
Loss on valuation of investment securities	8,264	1,393	18	
Loss on sales of stocks of subsidiaries and affiliates	60	637	8	
Impairment loss	620	600	8	
Loss on sales of investment securities	1	30	0	
Relocation expenses	539	-	-	
Loss on sales of noncurrent assets	24	-	-	
Income (loss) before income taxes and minority interests	(4,941)	30,244	388	
Income taxes	2,748	21,366	274	
Income (loss) before minority interests	(7,689)	8,878	114	
Minority interests in income	3,293	880	11	
Net income (loss)	(JPY 10,982)	JPY 7,998	\$ 103	

# CONSOLIDATED QUARTERLY STATEMENTS OF OPERATIONS AND CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME (CONTINUED)

	(In r	millions of yen, millior	is of U.S. dollars)
Six months ended September 30	2011	2012	2012
Income (loss) before minority interests	(JPY 7,689)	JPY 8,878	\$ 114
Other comprehensive income	(12,117)	(18,232)	(234)
Valuation difference on available-for-sale securities	(1,866)	(14,573)	(186)
Deferred gains or losses on hedges	30	177	2
Foreign currency translation adjustment	(8,181)	(5,895)	(76)
Share of other comprehensive income of associates accounted for using equity method	(2,100)	2,059	26
Comprehensive income	(JPY 19,806)	(JPY 9,354)	(\$ 120)
Breakdown:			
Comprehensive income attributable to owners of the parent	(JPY 22,819)	(JPY 10,145)	(\$ 130)
Comprehensive income attributable to minority interests	3,013	791	10

	(In millions	of yen, millions of	U.S. dollars)
Six months ended Semptember 30	2011	2012	2012
I. Cash flows from operating activities:			
Income (loss) before income taxes and minority interests	(JPY 4,941)	JPY 30,244	\$388
Depreciation and amortization	44,125	41,073	527
Equity in losses of affiliates	5,189	969	12
Gain on change in equity	(18)	-	-
Decrease in notes and accounts receivable-trade	92,669	104,076	1,334
Increase in inventories	(35,380)	(29,358)	(376)
Decrease in notes and accounts payable-trade	(27,695)	(57,874)	(742)
Income taxes paid	(13,342)	(16,137)	(207)
Others, net	(29,081)	(46,030)	(590)
Net cash provided by operating activities	31,526	26,963	346
II. Cash flows from investing activities:			
Net proceeds from (payments of) acquisitions and sales of property, plant and equipment	(16,975)	(20,694)	(265)
Purchase of intangible assets	(9,506)	(8,398)	(108)
Net proceeds from (payments of) purchases and sales of securities	2,792	(28,640)	(367)
Others, net	1,374	(1,189)	(15)
Net cash used in investing activities	(22,315)	(58,921)	(755)
III. Cash flows from financing activities:			
Net proceeds from (payments of) bonds and borrowings	(29,267)	(10,015)	(128)
Cash dividends paid	(35)	(2)	(0)
Others, net	(1,496)	(2,219)	(29)
Net cash used in financing activities	(30,798)	(12,236)	(157)
${f W}$ . Effect of exchange rate changes on cash and cash equivalents	(3,683)	(3,242)	(42)
V. Net decrease in cash and cash equivalents	(25,270)	(47,436)	(608)
VI. Cash and cash equivalents at beginning of period	203,879	251,843	3,229
VII. Cash and cash equivalents at end of period	JPY 178,609	JPY 204,407	\$ 2,621

# CONDENSED CONSOLIDATED QUARTERLY STATEMENTS OF CASH FLOWS

# <u>NOTES</u>

[Notes to significant changes in shareholders' equity]

In the first quarter of the fiscal year ending March 31, 2013, NEC Corporation covered deficit in retained earnings brought forward by transferring a part of other capital surplus of 44,426 million yen into retained earnings.

### **SEGMENT INFORMATION**

#### [Segment information]

#### Information about sales and segment income (loss) by reportable segments

Six months ended September 30, 2011 (From April 1, 2011 to September 30, 2011)

Six months ended September 30, 2011 (		2011 to Septer	1001 50, 2011)	, 			(In r	nillions of yen)		
		Re	portable Segme	ents						
	IT Solutions	Carrier Network	Social Infrastructure	Personal Solutions	Total	Others	Others	Others	Adjustment	Consolidated total
Sales										
1. Sales to customers	536,663	283,462	140,310	354,294	1,314,729	128,476	-	1,443,205		
2. Intersegment sales and transfers	27,459	15,019	6,254	19,650	68,382	35,049	(103,431)	—		
Total sales	564,122	298,481	146,564	373,944	1,383,111	163,525	(103,431)	1,443,205		
Segment income (loss) (Operating income (loss))	754	15,270	6,098	3,429	25,551	3,022	(21,784)	6,789		

Six months ended September 30, 2012 (From April 1, 2012 to September 30, 2012)

Six monuis ended September 50, 2012	(110m/1pm 1,	2012 to Bepter	1001 50, 2012,				(In r	nillions of yen)
		Reportable Segments						
	IT Solutions	Carrier Network	Social Infrastructure	Personal Solutions	Total	Others	Adjustment	Consolidated total
Sales								
1. Sales to customers	578,332	312,048	141,907	302,485	1,334,772	113,037	-	1,447,809
2. Intersegment sales and transfers	22,699	13,074	6,584	19,736	62,093	31,488	(93,581)	
Total sales	601,031	325,122	148,491	322,221	1,396,865	144,525	(93,581)	1,447,809
Segment income (loss) (Operating income (loss))	22,819	26,957	8,159	1,192	59,127	12,972	(24,731)	47,368

Six months ended September 30, 2012 (From April 1, 2012 to September 30, 2012)

			, .,	, ,			(In millions	of U.S. dollars)	
		Reportable Segments							
	IT Solutions	Carrier Network	Social Infrastructure	Personal Solutions	Total	Others	Others	Adjustment	Consolidated total
Sales									
1. Sales to customers	7,415	4,001	1,819	3,878	17,113	1,449	-	18,562	
2. Intersegment sales and transfers	291	167	85	253	796	404	(1,200)	_	
Total sales	7,706	4,168	1,904	4,131	17,909	1,853	(1,200)	18,562	
Segment income (loss) (Operating income (loss))	293	346	105	15	759	166	(318)	607	

(Notes)

From the first quarter of the fiscal year ending March 31, 2013, the reportable segment has been changed from
five reportable segments, which are composed of "IT Services," "Platform," "Carrier Network," "Social
Infrastructure" and "Personal Solutions," to four reportable segments, which are composed of "IT Solutions,"
"Carrier Network," "Social Infrastructure" and "Personal Solutions," due to the organizational reform on April 1,
2012. This change is the integration of "IT Services" and "Platform" into "IT Solutions" to drive the creation of
powerful cloud services and the build-up of cloud platforms that enable flexible business procedures, as well as
the consolidation of the energy business from "Carrier Network" into "Others" following the setup of the business
operation unit, which will supervise the vertical integration of the energy business. With this change, segment
information for the six months ended September 30, 2011 has been reclassified to conform with six months ended
September 30, 2012 presentation.

## **SEGMENT INFORMATION (CONTINUED)**

- 2. "Others" represents businesses such as Smart Energy (Electrodes/Energy Storage System, Solutions for Utilities, etc.), Electronic Components and Lighting Equipment, which are not included in reportable segments.
- 3. "Adjustment" of segment income (loss) for six months ended September 30, 2011 includes corporate expenses of (21,352) million yen unallocated to each reportable segment and noncurrent assets related adjustment of 1,603 million yen, respectively. "Adjustment" of segment income (loss) for six months ended September 30, 2012 includes corporate expenses of (20,157) million yen ((258) millions of U.S. dollars) unallocated to each reportable segment and noncurrent assets related adjustment of (958) million yen ((12) millions of U.S. dollars), respectively. The corporate expenses, unallocated to each reportable segment, are mainly both general and administrative expenses incurred at headquarters of the Company, and research and development expenses.

# [Related information]

Information about geographic areas

Sales

Six months ended September 30, 2011 (From April 1, 2011 to September 30, 2011)

(In millions of yen)

ĺ	Japan	Asia	Europe	Others	Total
	1,189,297	79,739	55,782	118,387	1,443,205

Six months ended September 30, 2012 (From April 1, 2012 to September 30, 2012)

(In millions of yen)

Japan	Asia	Europe	Others	Total
1,214,163	79,128	40,753	113,765	1,447,809

Six months ended September 30, 2012 (From April 1, 2012 to September 30, 2012)

(In millions of U.S. dollars)

Japan	Asia	Europe	Others	Total	
15,566	1,014	522	1,460	18,562	

(Note)

Sales are classified into country or region based on the locations of customers.

# [THREE MONTHS PERIOD INFORMATION] CONSOLIDATED QUARTERLY STATEMENTS OF OPERATIONS AND CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME

#### CONSOLIDATED QUARTERLY STATEMENTS OF OPERATIONS

	(In millions of yen, millions of U.S. dollars					
Three months ended September 30	2011     20       JPY 774,090     JP       538,494     235,596       209,367     26,229       26,229     1       1,264     3,699       12,401     1       1,264     3,699       12,401     1       1,492     2,946       473     3,332       4,158     1       19,241     1       5,462     1       19,241     1       15,462     1       11,492     1       2,946     1       4,158     1       19,241     1       15,462     1       11,492     1       200,000     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       11,492     1       12,4	2012	2012			
Net sales	JPY 774,090	JPY 816,276	\$ 10,465			
Cost of sales	538,494	557,576	7,148			
Gross profit	235,596	258,700	3,317			
Selling, general and administrative expenses	209,367	203,452	2,609			
Operating income	26,229	55,248	708			
Non-operating income	5,413	2,941	38			
Interest income	450	363	5			
Dividends income	1,264	576	7			
Other	3,699	2,002	26			
Non-operating expenses	12,401	16,140	207			
Interest expenses	1,492	1,509	19			
Retirement benefit expenses	2,946	2,937	38			
Equity in losses of affiliates	473	1,708	22			
Foreign exchange losses	3,332	1,073	14			
Other	4,158	8,913	114			
Ordinary income	19,241	42,049	539			
Extraordinary income	15,462	6,689	86			
Gain on sales of investment securities	513	4,196	54			
Gain on insurance claim	-	1,273	16			
Gain on sales of subsidiaries and affiliates' stocks	14,922	1,053	14			
Gain on sales of noncurrent assets	27	147	2			
Gain on reversal of subscription rights to shares	-	20	0			
Extraordinary loss	7,685	3,972	51			
Business structure improvement expenses	262	1,938	25			
Loss on valuation of investment securities	6,718	1,104	14			
Loss on sales of stocks of subsidiaries and affiliates	57	462	6			
Impairment loss	84	438	6			
Loss on sales of investment securities	1	30	0			
Relocation expenses	539	-	-			
Loss on sales of noncurrent assets	24	-	-			
Income before income taxes and minority interests	27,018	44,766	574			
Income taxes	5,936	18,690	240			
Income before minority interests	21,082	26,076	334			
Minority interests in income	2,361	218	2			
Net income	JPY 18,721	JPY 25,858	\$ 332			

# [THREE MONTHS PERIOD INFORMATION]

# CONSOLIDATED QUARTERLY STATEMENTS OF OPERATIONS AND CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME (CONTINUED)

# CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME

	(In r	nillions of yen, millior	ns of U.S. dollars)	
Three months ended September 30	2011	2012	2012	
Income before minority interests	JPY 21,082	JPY 26,076	\$ 334	
Other comprehensive income	(10,993)	(5,247)	(67)	
Valuation difference on available-for-sale securities	(2,855)	(4,703)	(59)	
Deferred gains or losses on hedges	90	36	0	
Foreign currency translation adjustment	(6,702)	(273)	(4)	
Share of other comprehensive income of associates accounted for using equity method	(1,526)	(307)	(4)	
Comprehensive income	JPY 10,089	JPY 20,829	\$ 267	
Breakdown:				
Comprehensive income attributable to owners of the parent	JPY 7,957	JPY 20,557	\$ 264	
Comprehensive income attributable to minority interests	2,132	272	3	

# [THREE MONTHS PERIOD INFORMATION]

# SEGMENT INFORMATION

# [Segment information]

#### Information about sales and segment income (loss) by reportable segments

Three months ended September 30, 2011 (From July 1, 2011 to September 30, 2011)

(In millions of								nillions of yen)
		Re	portable Segme	nts				
	IT Solutions	Carrier Network	Social Infrastructure	Personal Solutions	Total	Others	Adjustment	Consolidated total
Sales								
1. Sales to customers	299,271	155,984	81,533	170,754	707,542	66,548	-	774,090
2. Intersegment sales and transfers	12,597	7,648	3,775	8,825	32,845	17,495	(50,340)	_
Total sales	311,868	163,632	85,308	179,579	740,387	84,043	(50,340)	774,090
Segment income (loss) (Operating income (loss))	13,558	12,891	5,665	2,090	34,204	4,328	(12,303)	26,229

Three months ended September 30, 2012 (From July 1, 2012 to September 30, 2012)

1 ·	-	1	,		(In millions of yen)			
	Reportable Segments							
	IT Solutions	Carrier Network	Social Infrastructure	Personal Solutions	Total	Others	Adjustment	Consolidated total
Sales								
1. Sales to customers	329,160	170,718	82,663	169,995	752,536	63,740	_	816,276
2. Intersegment sales and transfers	11,686	7,311	3,832	10,427	33,256	16,551	(49,807)	-
Total sales	340,846	178,029	86,495	180,422	785,792	80,291	(49,807)	816,276
Segment income (loss) (Operating income (loss))	28,612	15,745	6,764	4,150	55,271	14,372	(14,395)	55,248

Three months ended September 30, 2012 (From July 1, 2012 to September 30, 2012)

	Reportable Segments						of U.S. donars)	
	IT Solutions	Carrier Network	Social Infrastructure	Personal Solutions	Total	Others	Adjustment	Consolidated total
Sales								
. Sales to customers	4,220	2,189	1,060	2,179	9,648	817	-	10,465
2. Intersegment sales and transfers	150	93	49	134	426	212	(638)	_
Total sales	4,370	2,282	1,109	2,313	10,074	1,029	(638)	10,465
Segment income (loss) (Operating income (loss))	367	202	87	53	709	184	(185)	708

(In millions of U.S. dollars)

(Notes)

From the first quarter of the fiscal year ending March 31, 2013, the reportable segment has been changed from
five reportable segments, which are composed of "IT Services," "Platform," "Carrier Network," "Social
Infrastructure" and "Personal Solutions," to four reportable segments, which are composed of "IT Solutions,"
"Carrier Network," "Social Infrastructure" and "Personal Solutions," due to the organizational reform on April 1,
2012. This change is the integration of "IT Services" and "Platform" into "IT Solutions" to drive the creation of
powerful cloud services and the build-up of cloud platforms that enable flexible business procedures, as well as
the consolidation of the energy business from "Carrier Network" into "Others" following the setup of the business
operation unit, which will supervise the vertical integration of the energy business. With this change, segment
information for the three months ended September 30, 2011 has been reclassified to conform with three months
ended September 30, 2012 presentation.

# [THREE MONTHS PERIOD INFORMATION] SEGMENT INFORMATION (CONTINUED)

- 2. "Others" represents businesses such as Smart Energy (Electrodes/Energy Storage System, Solutions for Utilities, etc.), Electronic Components and Lighting Equipment, which are not included in reportable segments.
- 3. "Adjustment" of segment income (loss) for three months ended September 30, 2011 includes corporate expenses of (11,606) million yen unallocated to each reportable segment and noncurrent assets related adjustment of 379 million yen, respectively. "Adjustment" of segment income (loss) for three months ended September 30, 2012 includes corporate expenses of (11,380) million yen ((146) millions of U.S. dollars) unallocated to each reportable segment and noncurrent assets related adjustment of (1,223) million yen ((16) millions of U.S. dollars), respectively. The corporate expenses, unallocated to each reportable segment, are mainly both general and administrative expenses incurred at headquarters of the Company, and research and development expenses.

# [Related information]

Information about geographic areas

Sales

Three months ended September 30, 2011 (From July 1, 2011 to September 30, 2011)

(In millions of yen)

Japan	Asia	Europe	Others	Total	
635,309	48,735	31,483	58,563	774,090	

Three months ended September 30, 2012 (From July 1, 2012 to September 30, 2012)

(In millions of yen)

Japan	Asia	Europe	Others	Total
680,063	43,062	22,999	70,152	816,276

Three months ended September 30, 2012 (From July 1, 2012 to September 30, 2012)

(In millions of U.S. dollars)

Japan	Asia	Europe	Others	Total	
8,719	552	295	899	10,465	

(Note)

Sales are classified into country or region based on the locations of customers.

## **CAUTIONARY STATEMENTS:**

This material contains forward-looking statements pertaining to strategies, financial targets, technology, products and services, and business performance of NEC Corporation and its consolidated subsidiaries (collectively "NEC"). Written forward-looking statements may appear in other documents that NEC files with stock exchanges or regulatory authorities, such as the Director of the Kanto Finance Bureau, and in reports to shareholders and other communications. NEC is relying on certain safe-harbors for forward-looking statements in making these disclosures. Some of the forward-looking statements can be identified by the use of forward-looking words such as "believes," "expects," "may," "will," "should," "seeks," "intends," "plans," "estimates," "targets," "aims," or "anticipates," or the negative of those words, or other comparable words or phrases. You can also identify forward-looking statements by discussions of strategy, beliefs, plans, targets, or intentions. Forward-looking statements necessarily depend on currently available assumptions, data, or methods that may be incorrect or imprecise and NEC may not be able to realize the results expected by them.

You should not place undue reliance on forward-looking statements, which reflect NEC's analysis and expectations only. Forward-looking statements are not guarantees of future performance and involve inherent risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements. Among the factors that could cause actual results to differ materially from such statements include (i) global economic conditions and general economic conditions in NEC's markets, (ii) fluctuating demand for, and competitive pricing pressure on, NEC's products and services, (iii) NEC's ability to continue to win acceptance of NEC's products and services in highly competitive markets, (iv) NEC's ability to expand into foreign markets, such as China, (v) regulatory change and uncertainty and potential legal liability relating to NEC's business and operations, (vi) NEC's ability to restructure, or otherwise adjust, its operations to reflect changing market conditions, (vii) movement of currency exchange rates, particularly the rate between the yen and the U.S. dollar, (viii) the impact of unfavorable conditions or developments, including share price declines, in the equity markets which may result in losses from devaluation of listed securities held by NEC, and (ix) impact of any regulatory action or legal proceeding against NEC. Any forward-looking statements speak only as of the date on which they are made. New risks and uncertainties come up from time to time, and it is impossible for NEC to predict these events or how they may affect NEC. NEC does not undertake any obligation to update or revise any of the forward-looking statements, whether as a result of new information, future events, or otherwise.

The management targets included in this material are not projections, and do not represent management's current estimates of future performance. Rather, they represent targets that management will strive to achieve through the successful implementation of NEC's business strategies.

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