

## RELEASE

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\*\*\*\*\* For immediate use July 31, 2012

## Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2013

### Consolidated Financial Results

	<b>Three Months Ended June 30, 2011</b>	<b>Three Months Ended June 30, 2012</b>	<b>Change</b>
	In billions of yen	In billions of yen	%
Net Sales	669.1	631.5	-5.6
Operating income (loss)	-19.4	-7.9	-
Ordinary income (loss)	-29.6	-12.2	-
Net income (loss)	-29.7	-17.9	-
	Yen	Yen	Yen
Net income (loss) per share:			
Basic	-11.43	-6.87	4.56
Diluted	-	-	-

	<b>As of March 31, 2012</b>	<b>As of June 30, 2012</b>	<b>Change</b>
	In billions of yen	In billions of yen	%
Total assets	2,557.6	2,371.7	-7.3
Net assets	777.6	745.7	-4.1

#### (Notes)

Number of consolidated subsidiaries and affiliated companies accounted for by the equity method is as follows:

	<b>As of June 30, 2011</b>	<b>As of June 30, 2012</b>	<b>As of March 31, 2012</b>
Consolidated subsidiaries	274	292	265
Affiliated companies accounted for by the equity method	55	56	55

## 1. Consolidated Business Results

As stated in the July 6, 2012 announcement, “NEC Revises Business Segments,” NEC has revised its business segments from the first quarter of the fiscal year ending March 31, 2013. Figures for the corresponding period of the previous fiscal year have been adjusted in accordance with the new segments.

### (1) Overview of the first quarter of the fiscal year ending March 31, 2013 (three months ended June 30, 2012)

The worldwide economy during the three months ended June 30, 2012 decelerated overall due to the reemergence of the financial crisis in Europe, despite continuing signs of an economic recovery in the United States, where corporate performance and consumer spending moved towards improvement.

The Japanese economy grew steadily supported by the recovery demand from the Great East Japan Earthquake of March 2011. Although the recovery of capital investment was sluggish due to the appreciation of the yen and power shortages, consumer spending steadily recovered largely due to improved sales of automobiles. Exports to the United States were steady, but exports to Europe and China decelerated.

Under this business environment, NEC recorded consolidated net sales of 631.5 billion yen for the three months ended June 30, 2012, a decrease of 37.6 billion yen (-5.6%) year-on-year. This decrease was mainly due to decreased sales from the Personal Solutions business, attributed mainly to the personal computer business for private users no longer being consolidated, in spite of increased sales from the IT Solutions business and the Carrier Network business.

Regarding profitability, consolidated operating income (loss) improved by 11.6 billion yen year-on-year, for an operating loss of 7.9 billion yen, mainly due to an improved cost percentage and streamlined selling, general and administrative expenses.

In terms of ordinary income (loss), NEC recorded a loss of 12.2 billion yen, improving by 17.5 billion yen year-on-year, mainly due to the improvement of operating income (loss) and equity in earnings (losses) of affiliates.

Income (loss) before income taxes and minority interests was a loss of 14.5 billion yen, a year-on-year improvement of 17.4 billion yen. This was primarily due to improved ordinary income (loss).

Net income (loss) for the first quarter was a loss of 17.9 billion yen, a year-on-year improvement of 11.8 billion yen.

(2) Results by main business segment

*Sales by segment (sales to external customers):*

Segments	Three months ended June 30, 2011	Three months ended June 30, 2012	Change
	In billions of yen	In billions of yen	%
<b>IT Solutions</b>	237.4	249.2	5.0
<b>Carrier Network</b>	127.5	141.3	10.9
<b>Social Infrastructure</b>	58.8	59.2	0.8
<b>Personal Solutions</b>	183.5	132.5	-27.8
<b>Others</b>	61.9	49.3	-20.4
<b>Total</b>	669.1	631.5	-5.6

*Operating income (loss) by segment:*

Segments	Three months ended June 30, 2011	Three months ended June 30, 2012	Change
	In billions of yen	In billions of yen	In billions of yen
<b>IT Solutions</b>	-12.8	-5.8	7.0
<b>Carrier Network</b>	2.4	11.2	8.8
<b>Social Infrastructure</b>	0.4	1.4	1.0
<b>Personal Solutions</b>	1.3	-3.0	-4.3
<b>Others</b>	-1.3	-1.4	-0.1
<b>Adjustment</b>	-9.5	-10.3	-0.9
<b>Total</b>	-19.4	-7.9	11.6

(Note) Amounts in this section “(2) Results by main business segment” are rounded to 0.1 billion yen. Amounts in millions of yen are shown in section “Segment information” of this news release.

(Business segment figures in brackets below denote increases or decreases as compared with the corresponding period of the previous fiscal year.)

#### **IT Solutions Business**

<b>Sales:</b>	249.2 billion yen	(5.0%)
<b>Operating Income (Loss):</b>	- 5.8 billion yen	(7.0 billion yen)

In the IT Solutions business, sales were 249.2 billion yen, an increase of 11.8 billion yen (5.0%) year-on-year, mainly due to the steady growth of IT services in the communications and manufacturing fields as well as increased sales of hardware and enterprise networks from large scale projects for the platform business.

Operating income (loss) improved by 7.0 billion yen year-on-year, to an operating loss of 5.8 billion yen, mainly owing to increased sales and reduced costs.

#### **Carrier Network Business**

<b>Sales:</b>	141.3 billion yen	(10.9%)
<b>Operating Income (Loss):</b>	11.2 billion yen	(8.8 billion yen)

In the Carrier Network business, sales were 141.3 billion yen, an increase of 13.9 billion yen (10.9%) year-on-year, mainly due to infrastructure demand for increasing domestic data traffic.

Operating income (loss) improved by 8.8 billion yen year-on-year, to an operating income of 11.2 billion yen, mainly owing to increased sales.

#### **Social Infrastructure Business**

<b>Sales:</b>	59.2 billion yen	(0.8%)
<b>Operating Income (Loss):</b>	1.4 billion yen	(1.0 billion yen)

In the Social Infrastructure business, sales were 59.2 billion yen, an increase of 0.5 billion yen (0.8%) year-on-year, mainly due to steady growth in the social, aerospace and defense system fields.

Operating income (loss) improved by 1.0 billion yen year-on-year, to an operating income of 1.4 billion yen, mainly due to reduced costs.

### **Personal Solutions Business**

<b>Sales:</b>	132.5 billion yen	(-27.8%)
<b>Operating Income (Loss):</b>	- 3.0 billion yen	(-4.3 billion yen)

In the Personal Solutions business, sales were 132.5 billion yen, a decrease of 51.1 billion yen (-27.8%) year-on-year, mainly due to the personal computer business for private users no longer being consolidated from the second quarter of the fiscal year ended March 31, 2012 and a decrease in mobile phone shipments.

Operating income (loss) worsened by 4.3 billion yen year-on-year, to an operating loss of 3.0 billion yen, mainly due to decreased sales.

### **Others**

<b>Sales:</b>	49.3 billion yen	(-20.4%)
<b>Operating Income (Loss):</b>	- 1.4 billion yen	(-0.1 billion yen)

In Others, sales were 49.3 billion yen, a decrease of 12.6 billion yen (-20.4%) year-on-year, mainly due to the panel business for LCD displays no longer being consolidated from the second quarter of the fiscal year ended March 31, 2012 and decreased sales in the electronic components business.

Operating income (loss) was approximately the same as the first quarter of the previous year, for an operating loss of 1.4 billion yen, mainly owing to reduced costs, despite decreased sales.

## 2. Consolidated Financial Condition

### Analysis of the condition of assets, liabilities, net assets, and cash flows

Total assets were 2,371.7 billion yen as of June 30, 2012, a decrease of 185.8 billion yen as compared with the end of the previous fiscal year. Current assets as of June 30, 2012 decreased by 195.8 billion yen compared with the end of the previous fiscal year to 1,318.7 billion yen, mainly due to the collection of accounts receivable-trade. Noncurrent assets as of June 30, 2012 increased by 9.9 billion yen compared with the end of the previous fiscal year to 1,053.1 billion yen, mainly due to business acquisitions.

Total liabilities as of June 30, 2012 decreased by 154.0 billion yen compared with the end of the previous fiscal year, to 1,626.0 billion yen. This was mainly due to a decrease in notes and accounts payable-trade and accrued expenses as well as the redemption of commercial papers. The balance of interest-bearing debt amounted to 641.7 billion yen, a decrease of 51.0 billion yen as compared with the end of the previous fiscal year. The debt-equity ratio as of June 30, 2012 was 1.02 (an improvement of 0.03 points as compared with the end of the previous fiscal year). The balance of net interest-bearing debt as of June 30, 2012, calculated by offsetting the balance of interest-bearing debt with the balance of cash and cash equivalents, amounted to 419.7 billion yen, a decrease of 21.2 billion yen as compared with the end of the previous fiscal year. The net debt-equity ratio as of June 30, 2012 was 0.67 (the same as compared with the end of the previous fiscal year).

Total net assets were 745.7 billion yen as of June 30, 2012, a decrease of 31.9 billion yen as compared with the end of the previous fiscal year, mainly due to net loss for the quarter.

As a result, the owner's equity as of June 30, 2012 was 626.3 billion yen and owner's equity ratio was 26.4% (an improvement of 0.7 points as compared with the end of the previous fiscal year).

Net cash inflows from operating activities for the three months ended June 30, 2012 were 68.9 billion yen, an improvement of 45.3 billion yen as compared with the same period of the previous fiscal year, mainly due to improved working capital and loss before income taxes and minority interests.

Net cash outflows from investing activities for the three months ended June 30, 2012 were 42.2 billion yen, an increase of 35.1 billion yen as compared with the same period of the previous fiscal year, mainly due to increased outflows for business acquisitions.

As a result, free cash flows (the sum of cash flows from operating activities and investing activities) for the three months ended June 30, 2012 totaled a cash inflow of 26.7 billion yen, an increase of 10.1 billion yen year-on-year.

Net cash flows from financing activities for the three months ended June 30, 2012 totaled a cash outflow of 53.5 billion yen, mainly due to the redemption of commercial papers.

As a result, cash and cash equivalents as of June 30, 2012 amounted to 222.0 billion yen, a decrease of 29.8 billion yen as compared with the end of the previous fiscal year.

### **3. Consolidated Financial Forecast**

There is no change to the consolidated financial forecasts for the full fiscal year ending March 31, 2013 or for the first half of the fiscal year ending March 31, 2013, previously disclosed on April 27, 2012.

### **4. Others**

#### *Application of accounting procedures specific to the preparation of quarterly consolidated financial statements*

Calculation of tax expenses:

After adjustment on individual significant items, tax expenses are calculated by multiplying income before income taxes by effective tax rate, which is estimated reasonably by using tax effect accounting, for the fiscal year including this first quarter.

## CONSOLIDATED QUARTERLY BALANCE SHEETS

(In millions of yen, millions of U.S. dollars)

	March 31, 2012	June 30, 2012	June 30, 2012
<b>Current assets</b>	<b>JPY 1,514,437</b>	<b>JPY 1,318,665</b>	<b>\$ 16,484</b>
Cash and deposits	195,443	183,872	2,298
Notes and accounts receivable-trade	810,579	603,814	7,548
Short-term investment securities	58,407	39,960	500
Merchandise and finished goods	91,898	110,896	1,386
Work in process	91,408	121,913	1,524
Raw materials and supplies	66,611	65,702	821
Deferred tax assets	76,222	76,389	955
Other	128,522	120,763	1,510
Allowance for doubtful accounts	(4,653)	(4,644)	(58)
<b>Noncurrent assets</b>	<b>1,043,133</b>	<b>1,053,065</b>	<b>13,163</b>
Property, plant and equipment	315,895	317,708	3,971
Buildings and structures, net	134,618	132,728	1,659
Machinery and equipment, net	35,445	35,989	450
Tools, furniture and fixtures, net	60,268	61,025	763
Land	72,317	72,083	901
Construction in progress	13,247	15,883	198
Intangible assets	201,662	232,600	2,908
Goodwill	75,969	90,132	1,127
Software	121,541	121,623	1,520
Other	4,152	20,845	261
Investments and other assets	525,576	502,757	6,284
Investment securities	153,688	136,280	1,704
Stocks of subsidiaries and affiliates	117,635	87,517	1,094
Deferred tax assets	96,476	101,527	1,269
Other	177,064	196,045	2,450
Allowance for doubtful accounts	(19,287)	(18,612)	(233)
<b>Total assets</b>	<b>JPY 2,557,570</b>	<b>JPY 2,371,730</b>	<b>\$ 29,647</b>

(Note)

U.S. dollar amounts are translated from yen, for convenience only, at the rate of US\$1 = 80 yen.



## CONSOLIDATED QUARTERLY BALANCE SHEETS (CONTINUED)

(In millions of yen, millions of U.S. dollars)

	March 31, 2012	June 30, 2012	June 30, 2012
Current liabilities	JPY 1,058,612	JPY 945,692	\$ 11,821
Notes and accounts payable-trade	466,177	395,429	4,943
Short-term loans payable	28,990	23,965	300
Commercial papers	97,991	54,989	687
Current portion of long-term loans payable	64,793	61,614	770
Current portion of bonds	-	40,000	500
Accrued expenses	156,175	128,301	1,604
Advances received	57,013	75,035	938
Provision for product warranties	19,278	17,726	222
Provision for directors' bonuses	219	136	2
Provision for loss on construction contracts and others	9,945	11,840	148
Provision for business structure improvement	25,917	25,088	314
Provision for contingent loss	2,762	1,390	17
Other	129,352	110,179	1,376
Noncurrent liabilities	721,344	680,294	8,504
Bonds payable	230,000	190,000	2,375
Long-term loans payable	263,160	263,009	3,288
Deferred tax liabilities	3,040	2,656	33
Provision for retirement benefits	182,735	183,213	2,290
Provision for product warranties	2,676	2,466	31
Provision for loss on repurchase of computers	6,469	5,684	71
Provision for business structure improvement	979	859	11
Provision for contingent loss	8,622	8,277	103
Other	23,663	24,130	302
Total liabilities	1,779,956	1,625,986	20,325
Shareholders' equity	669,753	651,891	8,149
Capital stock	397,199	397,199	4,965
Capital surplus	192,834	148,407	1,855
Retained earnings	82,659	109,225	1,366
Treasury stock	(2,939)	(2,940)	(37)
Accumulated other comprehensive income	(12,797)	(25,639)	(320)
Valuation difference on available-for-sale securities	16,273	6,357	79
Deferred gains or losses on hedges	(142)	(19)	(0)
Foreign currency translation adjustment	(28,928)	(31,977)	(399)
Subscription rights to shares	24	20	0
Minority interests	120,634	119,472	1,493
Total net assets	777,614	745,744	9,322
Total liabilities and net assets	JPY 2,557,570	JPY 2,371,730	\$ 29,647

**CONSOLIDATED QUARTERLY STATEMENTS OF OPERATIONS AND CONSOLIDATED  
QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME**

CONSOLIDATED QUARTERLY STATEMENTS OF OPERATIONS

(In millions of yen, millions of U.S. dollars)

Three months ended June 30	2011	2012	2012
Net sales	JPY 669,115	<b>JPY 631,533</b>	<b>\$ 7,894</b>
Cost of sales	475,580	<b>444,636</b>	<b>5,558</b>
Gross profit	193,535	<b>186,897</b>	<b>2,336</b>
Selling, general and administrative expenses	212,975	<b>194,777</b>	<b>2,435</b>
Operating loss	(19,440)	<b>(7,880)</b>	<b>(99)</b>
Non-operating income	4,839	<b>5,475</b>	<b>69</b>
Interest income	533	<b>277</b>	<b>3</b>
Dividends income	1,279	<b>1,420</b>	<b>18</b>
Reversal of provision for contingent loss	440	<b>1,497</b>	<b>19</b>
Equity in earnings of affiliates	-	<b>739</b>	<b>9</b>
Other	2,587	<b>1,542</b>	<b>20</b>
Non-operating expenses	15,046	<b>9,777</b>	<b>122</b>
Interest expenses	1,441	<b>1,401</b>	<b>18</b>
Retirement benefit expenses	3,013	<b>2,935</b>	<b>37</b>
Foreign exchange losses	715	<b>2,748</b>	<b>34</b>
Equity in losses of affiliates	4,716	-	-
Other	5,161	<b>2,693</b>	<b>33</b>
Ordinary loss	(29,647)	<b>(12,182)</b>	<b>(152)</b>
Extraordinary income	151	<b>4,551</b>	<b>57</b>
Gain on sales of investment securities	13	<b>4,511</b>	<b>57</b>
Gain on sales of noncurrent assets	-	<b>25</b>	<b>0</b>
Gain on sales of subsidiaries and affiliates' stocks	113	<b>11</b>	<b>0</b>
Gain on reversal of subscription rights to shares	7	<b>4</b>	<b>0</b>
Gain on change in equity	18	-	-
Extraordinary loss	2,463	<b>6,891</b>	<b>87</b>
Loss on contribution of securities to retirement benefit trust	-	<b>5,898</b>	<b>74</b>
Loss on disaster	-	<b>367</b>	<b>5</b>
Loss on valuation of investment securities	1,546	<b>289</b>	<b>4</b>
Loss on sales of stocks of subsidiaries and affiliates	3	<b>175</b>	<b>2</b>
Impairment loss	536	<b>162</b>	<b>2</b>
Business structure improvement expenses	378	-	-
Loss before income taxes and minority interests	(31,959)	<b>(14,522)</b>	<b>(182)</b>
Income taxes	(3,188)	<b>2,676</b>	<b>33</b>
Loss before minority interests	(28,771)	<b>(17,198)</b>	<b>(215)</b>
Minority interests in income	932	<b>662</b>	<b>8</b>
Net loss	(JPY 29,703)	<b>(JPY 17,860)</b>	<b>(\$ 223)</b>

CONSOLIDATED QUARTERLY STATEMENTS OF OPERATIONS AND CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME (CONTINUED)

CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME

(In millions of yen, millions of U.S. dollars)

Three months ended June 30	2011	2012	2012
Loss before minority interests	(JPY 28,771)	<b>(JPY 17,198)</b>	<b>(\$ 215)</b>
Other comprehensive income	(1,124)	<b>(12,985)</b>	<b>(162)</b>
Valuation difference on available-for-sale securities	989	<b>(9,870)</b>	<b>(124)</b>
Deferred gains or losses on hedges	(60)	<b>141</b>	<b>2</b>
Foreign currency translation adjustment	(1,479)	<b>(5,622)</b>	<b>(70)</b>
Share of other comprehensive income of associates accounted for using equity method	(574)	<b>2,366</b>	<b>30</b>
Comprehensive income	(JPY 29,895)	<b>(JPY 30,183)</b>	<b>(\$ 377)</b>
Breakdown:			
Comprehensive income attributable to owners of the parent	(JPY 30,776)	<b>(JPY 30,702)</b>	<b>(\$ 383)</b>
Comprehensive income attributable to minority interests	881	<b>519</b>	<b>6</b>

## CONDENSED CONSOLIDATED QUARTERLY STATEMENTS OF CASH FLOWS

(In millions of yen, millions of U.S. dollars)

Three months ended June 30	2011	2012	2012
<b>I . Cash flows from operating activities:</b>			
Loss before income taxes and minority interests	(JPY 31,959)	<b>(JPY 14,522)</b>	<b>(\$ 182)</b>
Depreciation and amortization	22,126	<b>20,397</b>	<b>255</b>
Equity in (earnings) losses of affiliates	4,716	<b>(739)</b>	<b>(9)</b>
Gain on change in equity	(18)	-	-
Decrease in notes and accounts receivable-trade	169,757	<b>204,083</b>	<b>2,551</b>
Increase in inventories	(48,558)	<b>(51,520)</b>	<b>(644)</b>
Decrease in notes and accounts payable-trade	(59,058)	<b>(69,046)</b>	<b>(863)</b>
Income taxes paid	(12,477)	<b>(15,289)</b>	<b>(191)</b>
Others, net	(20,952)	<b>(4,501)</b>	<b>(56)</b>
<b>Net cash provided by operating activities</b>	<b>23,577</b>	<b>68,863</b>	<b>861</b>
<b>II . Cash flows from investing activities:</b>			
Net proceeds from (payments of) acquisitions and sales of property, plant and equipment	(8,084)	<b>(9,188)</b>	<b>(115)</b>
Purchase of intangible assets	(5,315)	<b>(3,802)</b>	<b>(48)</b>
Net proceeds from (payments of) purchases and sales of securities	(327)	<b>(29,328)</b>	<b>(367)</b>
Others, net	6,693	<b>144</b>	<b>3</b>
<b>Net cash used in investing activities</b>	<b>(7,033)</b>	<b>(42,174)</b>	<b>(527)</b>
<b>III . Cash flows from financing activities:</b>			
Net proceeds from (payments of) bonds and borrowings	(30,295)	<b>(51,801)</b>	<b>(648)</b>
Cash dividends paid	(6)	<b>(1)</b>	<b>(0)</b>
Others, net	(1,650)	<b>(1,727)</b>	<b>(21)</b>
<b>Net cash used in financing activities</b>	<b>(31,951)</b>	<b>(53,529)</b>	<b>(669)</b>
<b>IV . Effect of exchange rate changes on cash and cash equivalents</b>	<b>(397)</b>	<b>(2,970)</b>	<b>(38)</b>
<b>V . Net decrease in cash and cash equivalents</b>	<b>(15,804)</b>	<b>(29,810)</b>	<b>(373)</b>
<b>VI . Cash and cash equivalents at beginning of period</b>	<b>203,879</b>	<b>251,843</b>	<b>3,148</b>
<b>VII . Cash and cash equivalents at end of period</b>	<b>JPY 188,075</b>	<b>JPY 222,033</b>	<b>\$ 2,775</b>

## **NOTES**

[Notes to significant changes in shareholders' equity]

In this first quarter, NEC Corporation covered deficit in retained earnings brought forward by transferring a part of other capital surplus of 44,426 million yen into retained earnings.

## SEGMENT INFORMATION

[Segment information]

### Information about sales and segment income (loss) by reportable segments

Three months ended June 30, 2011 (From April 1, 2011 to June 30, 2011)

(In millions of yen)

	Reportable Segments					Others	Adjustment	Consolidated total
	IT Solutions	Carrier Network	Social Infrastructure	Personal Solutions	Total			
<b>Sales</b>								
1. Sales to customers	237,392	127,478	58,777	183,540	607,187	61,928	—	669,115
2. Intersegment sales and transfers	14,862	7,371	2,479	10,825	35,537	17,554	(53,091)	—
<b>Total sales</b>	<b>252,254</b>	<b>134,849</b>	<b>61,256</b>	<b>194,365</b>	<b>642,724</b>	<b>79,482</b>	<b>(53,091)</b>	<b>669,115</b>
<b>Segment income (loss) (Operating income (loss))</b>	<b>(12,804)</b>	<b>2,379</b>	<b>433</b>	<b>1,339</b>	<b>(8,653)</b>	<b>(1,306)</b>	<b>(9,481)</b>	<b>(19,440)</b>

Three months ended June 30, 2012 (From April 1, 2012 to June 30, 2012)

(In millions of yen)

	Reportable Segments					Others	Adjustment	Consolidated total
	IT Solutions	Carrier Network	Social Infrastructure	Personal Solutions	Total			
<b>Sales</b>								
1. Sales to customers	249,172	141,330	59,244	132,490	582,236	49,297	—	631,533
2. Intersegment sales and transfers	11,013	5,763	2,752	9,309	28,837	14,937	(43,774)	—
<b>Total sales</b>	<b>260,185</b>	<b>147,093</b>	<b>61,996</b>	<b>141,799</b>	<b>611,073</b>	<b>64,234</b>	<b>(43,774)</b>	<b>631,533</b>
<b>Segment income (loss) (Operating income (loss))</b>	<b>(5,793)</b>	<b>11,212</b>	<b>1,395</b>	<b>(2,958)</b>	<b>3,856</b>	<b>(1,400)</b>	<b>(10,336)</b>	<b>(7,880)</b>

Three months ended June 30, 2012 (From April 1, 2012 to June 30, 2012)

(In millions of U.S. dollars)

	Reportable Segments					Others	Adjustment	Consolidated total
	IT Solutions	Carrier Network	Social Infrastructure	Personal Solutions	Total			
<b>Sales</b>								
1. Sales to customers	3,115	1,767	741	1,656	7,279	615	—	7,894
2. Intersegment sales and transfers	137	72	34	116	359	188	(547)	—
<b>Total sales</b>	<b>3,252</b>	<b>1,839</b>	<b>775</b>	<b>1,772</b>	<b>7,638</b>	<b>803</b>	<b>(547)</b>	<b>7,894</b>
<b>Segment income (loss) (Operating income (loss))</b>	<b>(72)</b>	<b>140</b>	<b>17</b>	<b>(37)</b>	<b>48</b>	<b>(18)</b>	<b>(129)</b>	<b>(99)</b>

(Notes)

- From this first quarter, the reportable segment has been changed from five reportable segments, which are composed of "IT Services," "Platform," "Carrier Network," "Social Infrastructure" and "Personal Solutions," to four reportable segments, which are composed of "IT Solutions," "Carrier Network," "Social Infrastructure" and "Personal Solutions," due to the organizational reform on April 1, 2012. This change is the integration of "IT Services" and "Platform" into "IT Solutions" to drive the creation of powerful cloud services and the build-up of cloud platforms that enable flexible business procedures, as well as the consolidation of the energy business from "Carrier Network" into "Others" following the setup of the business operation unit, which will supervise the vertical integration of the energy business. With this change, segment information for the three months ended June 30, 2011 has been reclassified to conform with three months ended June 30, 2012 presentation.

## SEGMENT INFORMATION (CONTINUED)

- "Others" for three months ended June 30, 2011 represents businesses such as Smart Energy (Electrodes/Energy Storage System, Solutions for Utilities, etc.) , Electronic Components, LCD Panels and Lighting Equipment, which are not included in reportable segments. "Others" for three months ended June 30, 2012 represents businesses such as Smart Energy (Electrodes/Energy Storage System, Solutions for Utilities, etc.), Electronic Components and Lighting Equipment, which are not included in reportable segments.
- "Adjustment" of segment income (loss) for three months ended June 30, 2011 includes corporate expenses of (9,746) million yen unallocated to each reportable segment and noncurrent assets related adjustment of 1,224 million yen, respectively. "Adjustment" of segment income (loss) for three months ended June 30, 2012 includes corporate expenses of (8,777) million yen ((110) millions of U.S. dollars) unallocated to each reportable segment and noncurrent assets related adjustment of 265 million yen (3 millions of U.S. dollars), respectively. The corporate expenses, unallocated to each reportable segment, are mainly both general and administrative expenses incurred at headquarters of the Company, and research and development expenses.

[Related information]

Information about geographic areas

Sales

Three months ended June 30, 2011 (From April 1, 2011 to June 30, 2011)

(In millions of yen)

Japan	Asia	Europe	Others	Total
553,988	31,004	24,299	59,824	669,115

Three months ended June 30, 2012 (From April 1, 2012 to June 30, 2012)

(In millions of yen)

Japan	Asia	Europe	Others	Total
<b>534,100</b>	<b>36,066</b>	<b>17,754</b>	<b>43,613</b>	<b>631,533</b>

Three months ended June 30, 2012 (From April 1, 2012 to June 30, 2012)

(In millions of U.S. dollars)

Japan	Asia	Europe	Others	Total
<b>6,676</b>	<b>451</b>	<b>222</b>	<b>545</b>	<b>7,894</b>

(Note)

Sales are classified into country or region based on the locations of customers.

## **CAUTIONARY STATEMENTS:**

This material contains forward-looking statements pertaining to strategies, financial targets, technology, products and services, and business performance of NEC Corporation and its consolidated subsidiaries (collectively "NEC"). Written forward-looking statements may appear in other documents that NEC files with stock exchanges or regulatory authorities, such as the Director of the Kanto Finance Bureau, and in reports to shareholders and other communications. NEC is relying on certain safe-harbors for forward-looking statements in making these disclosures. Some of the forward-looking statements can be identified by the use of forward-looking words such as "believes," "expects," "may," "will," "should," "seeks," "intends," "plans," "estimates," "targets," "aims," or "anticipates," or the negative of those words, or other comparable words or phrases. You can also identify forward-looking statements by discussions of strategy, beliefs, plans, targets, or intentions. Forward-looking statements necessarily depend on currently available assumptions, data, or methods that may be incorrect or imprecise and NEC may not be able to realize the results expected by them.

You should not place undue reliance on forward-looking statements, which reflect NEC's analysis and expectations only. Forward-looking statements are not guarantees of future performance and involve inherent risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements. Among the factors that could cause actual results to differ materially from such statements include (i) global economic conditions and general economic conditions in NEC's markets, (ii) fluctuating demand for, and competitive pricing pressure on, NEC's products and services, (iii) NEC's ability to continue to win acceptance of NEC's products and services in highly competitive markets, (iv) NEC's ability to expand into foreign markets, such as China, (v) regulatory change and uncertainty and potential legal liability relating to NEC's business and operations, (vi) NEC's ability to restructure, or otherwise adjust, its operations to reflect changing market conditions, (vii) movement of currency exchange rates, particularly the rate between the yen and the U.S. dollar, (viii) the impact of unfavorable conditions or developments, including share price declines, in the equity markets which may result in losses from devaluation of listed securities held by NEC, and (ix) impact of any regulatory action or legal proceeding against NEC. Any forward-looking statements speak only as of the date on which they are made. New risks and uncertainties come up from time to time, and it is impossible for NEC to predict these events or how they may affect NEC. NEC does not undertake



any obligation to update or revise any of the forward-looking statements, whether as a result of new information, future events, or otherwise.

The management targets included in this material are not projections, and do not represent management's current estimates of future performance. Rather, they represent targets that management will strive to achieve through the successful implementation of NEC's business strategies.

Finally, NEC cautions you that the statements made in this material are not an offer of securities for sale. Securities may not be offered or sold in any jurisdiction in which required registration is absent or an exemption from registration under the applicable securities laws is not granted.

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