## (reference) Breakdown of quarterly sales / operating income or loss by old segment (FY2011)

## (1) Sales by segment (sales to external customers)

(In billions of yen)

		Fiscal Year Ended March 2012				
Segment		1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	
	IT Services	157.5	205.2	175.8	278.4	
	Platform	79.9	94.1	80.5	117.9	
	Carrier Network	131.9	162.3	148.3	190.5	
	Social Infrastructure	58.8	81.5	70.0	120.1	
	Personal Solutions	183.5	170.8	142.0	164.7	
	Others	57.6	60.2	52.4	53.1	
	Total	669.1	774.1	669.0	924.6	

## (2) Operating income or loss by segment

(In billions of yen)

		Fiscal Year Ended March 2012				
Segment		1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	
	IT Services	-7.4	10.3	1.3	35.2	
	Platform	-5.4	3.2	-4.9	12.4	
	Carrier Network	1.8	13.5	9.3	31.5	
	Social Infrastructure	0.4	5.7	1.3	8.7	
	Personal Solutions	1.3	2.1	-3.0	0.6	
	Others	-0.5	4.0	1.6	2.0	
	Eliminations/Unclassifiable expenses	-9.7	-12.6	-13.9	-15.2	
	Total	-19.4	26.2	-8.2	75.2	