

Breakdown of quarterly sales / operating income or loss by new segment (FY2011)

(1) Sales by segment (sales to external customers)

(In billions of yen)

Segment		Fiscal Year Ended March 2012			
		1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
	IT Solutions	237.4	299.3	256.3	396.3
	IT Services	157.5	205.2	175.8	278.4
	Platform	79.9	94.1	80.5	117.9
	Carrier Network	127.5	156.0	141.7	177.6
	Social Infrastructure	58.8	81.5	70.0	120.1
	Personal Solutions	183.5	170.8	142.0	164.7
	Others	61.9	66.5	59.0	66.0
	Total	669.1	774.1	669.0	924.6

(2) Operating income or loss by segment

(In billions of yen)

Segment		Fiscal Year Ended March 2012			
		1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
	IT Solutions	-12.8	13.6	-3.6	47.6
	Carrier Network	2.4	12.9	8.2	27.1
	Social Infrastructure	0.4	5.7	1.3	8.7
	Personal Solutions	1.3	2.1	-3.0	0.6
	Others	-1.3	4.3	2.4	5.8
	Eliminations/Unclassifiable expenses	-9.5	-12.3	-13.6	-14.6
	Total	-19.4	26.2	-8.2	75.2