

(reference) Breakdown of sales / operating income or loss by old segment
(FY2010~FY2012)

(1) Sales by segment (sales to external customers)

(In billions of yen)

Segment		FY2010 Ended 2011/3	FY2011 Ended 2012/3	FY2012 Ending 2013/3
		Actual	Actual	Forecast
	IT Services	804.2	816.9	855.0
	Platform	375.8	372.4	400.0
	Carrier Network	605.4	633.0	725.0
	Social Infrastructure	318.8	330.4	375.0
	Personal Solutions	766.5	661.0	610.0
	Others	244.7	223.2	185.0
	Total	3,115.4	3,036.8	3,150.0

(2) Operating income or loss by segment

(In billions of yen)

Segment		FY2010 Ended 2011/3	FY2011 Ended 2012/3	FY2012 Ending 2013/3
		Actual	Actual	Forecast
	IT Services	21.4	39.5	57.0
	Platform	8.9	5.2	15.0
	Carrier Network	40.7	56.1	61.0
	Social Infrastructure	14.6	16.2	19.0
	Personal Solutions	-1.9	1.0	10.0
	Others	7.3	7.1	8.0
	Eliminations/Unclassifiable expenses	-33.2	-51.4	-70.0
	Total	57.8	73.7	100.0

※ Forecasts by Segment as of April 27, 2012