

Financial Results for 1H Fiscal Year Ending March 31, 2012

October 27, 2011

NEC Corporation

(<http://www.nec.co.jp/ir/en>)

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I. Financial Results for 1H, FY12/3

Summary of Financial Results for 1H, FY12/3

1H Results

Secured operating income, achieved company forecasts

(Billions of Yen)

	Q2 (Jul-Sep)			1H (Apr-Sep)			Difference from Jul 28
	FY11/3 Actual	FY12/3 Actual	YoY	FY11/3 Actual	FY12/3 Actual	YoY	
Net Sales	801.6	774.1	-3.4%	1,469.2	1,443.2	-1.8%	-46.8
Operating Income	24.3	26.2	1.9	1.1	6.8	5.7	6.8
% to Net Sales	3.0%	3.4%		0.1%	0.5%		
Ordinary Income/Loss	18.2	19.2	1.1	-22.3	-10.4	11.9	9.6
% to Net Sales	2.3%	2.5%		-	-		
Net Income/ Loss	16.1	18.7	2.6	-27.0	-11.0	16.1	4.0
% to Net Sales	2.0%	2.4%		-	-		
Free Cash Flow	-60.6	-7.3	53.2	-102.8	9.2	112.0	

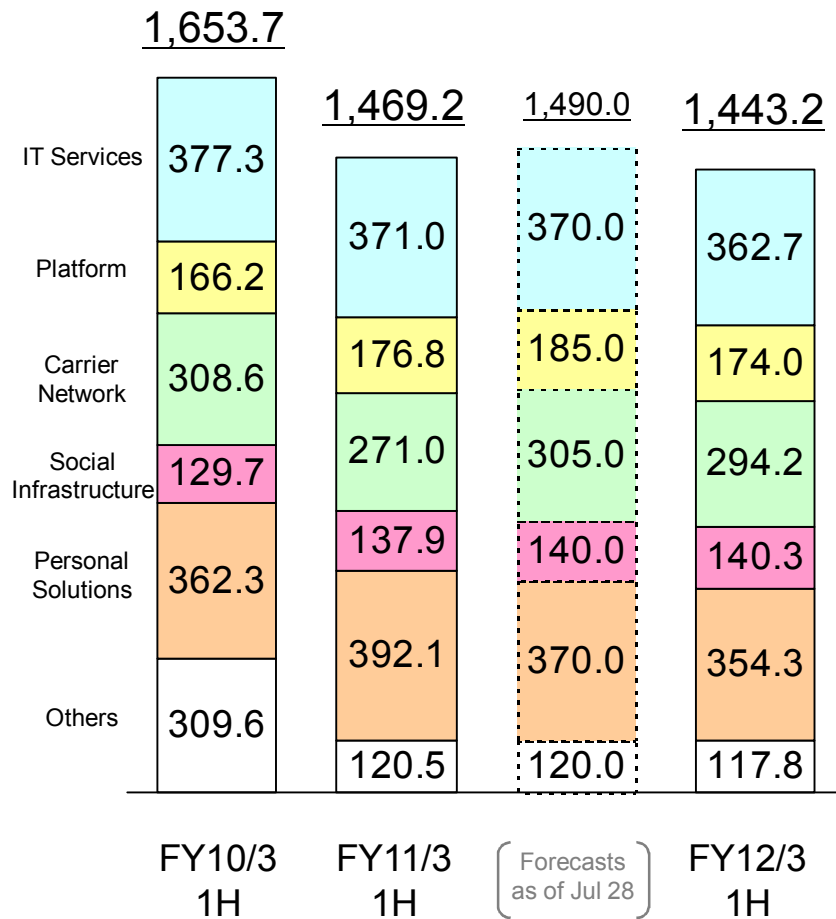
Note: Average exchange rates for 1H, FY12/3: 1\$= ¥80.64, 1€= ¥115.20
 (Assumed exchange rates for FY12/3 as of July 28, 2011: 1\$ = ¥80, 1€= ¥110)

1H Results by Segment

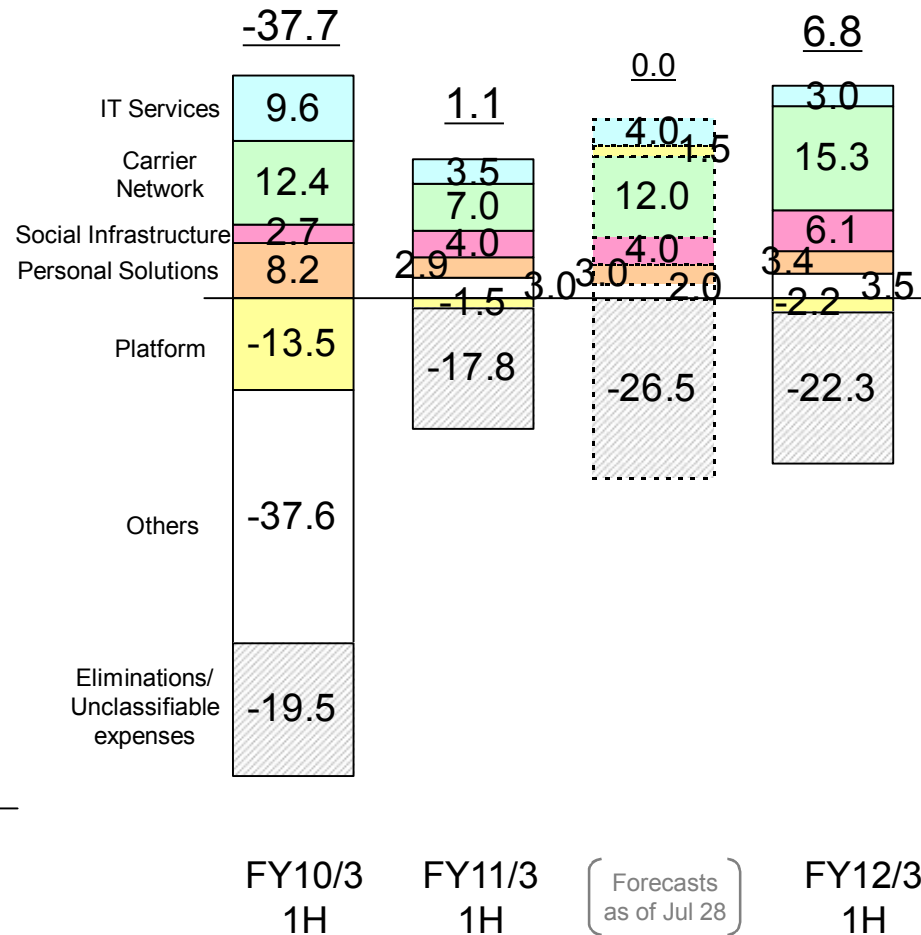
1H Results

(Billions of Yen)

Net Sales



Operating Income/Loss



1H Results by Segment

1H Results

(Billions of Yen)

		Q2 <Jul-Sep>			1H <Apr-Sep>			Difference from Jul 28
		FY11/3 Actual	FY12/3 Actual	YoY	FY11/3 Actual	FY12/3 Actual	YoY	
IT Services	Net Sales	209.7	205.2	- 2.2%	371.0	362.7	- 2.2%	-7.3
	Operating Income	9.2	10.3	1.1	3.5	3.0	-0.6	-1.0
	% to Net Sales	4.4%	5.0%		1.0%	0.8%		
Platform	Net Sales	96.7	94.1	- 2.7%	176.8	174.0	- 1.6%	-11.0
	Operating Income/Loss	2.9	3.2	0.3	-1.5	-2.2	-0.7	-3.7
	% to Net Sales	3.0%	3.4%		-	-		
Carrier Network	Net Sales	154.2	162.3	5.3%	271.0	294.2	8.6%	-10.8
	Operating Income	13.0	13.5	0.6	7.0	15.3	8.3	3.3
	% to Net Sales	8.4%	8.3%		2.6%	5.2%		
Social Infrastructure	Net Sales	79.5	81.5	2.6%	137.9	140.3	1.8%	0.3
	Operating Income	3.7	5.7	2.0	4.0	6.1	2.1	2.1
	% to Net Sales	4.6%	6.9%		2.9%	4.3%		
Personal Solutions	Net Sales	198.5	170.8	- 14.0%	392.1	354.3	- 9.6%	-15.7
	Operating Income	3.3	2.1	-1.2	2.9	3.4	0.5	0.4
	% to Net Sales	1.6%	1.2%		0.7%	1.0%		
Others	Net Sales	63.0	60.2	- 4.4%	120.5	117.8	- 2.3%	-2.2
	Operating Income	4.2	4.0	-0.1	3.0	3.5	0.5	1.5
	% to Net Sales	6.6%	6.7%		2.5%	3.0%		
Eliminations/ Unclassifiable expenses	Operating Loss	-11.9	-12.6	-0.8	-17.8	-22.3	-4.5	4.2
Total	Net Sales	801.6	774.1	- 3.4%	1,469.2	1,443.2	- 1.8%	-46.8
	Operating Income	24.3	26.2	1.9	1.1	6.8	5.7	6.8
	% to Net Sales	3.0%	3.4%		0.1%	0.5%		

Attained operating income and achieved company forecasts. However, challenges remain with 2H centric profit structure.

Accomplishments

- ✓ Carrier Network increased in sales and profits
 - Secure demand from data traffic upsurge

Challenges

- ✓ IT Services fell short of forecasts
 - Expand sales and orders, and improve profitability

Challenges

- ✓ Personal Solutions secured profits
 - ✓ Expand sales of smartphones (mobile terminals)

II. Financial Forecasts for FY12/3

Summary of Financial Forecasts for FY12/3

Continue to promote One NEC “outward and inward efforts”

- Realize operating income target* of 90B yen, and net income target* of 15B yen through operation with speed

(Billions of Yen)

	2H (Oct-Mar)			Full Year			Difference from Jul 28
	FY11/3 Actual	FY12/3 Forecasts	YoY	FY11/3 Actual	FY12/3 Forecasts	YoY	
Net Sales	1,646.3	1,806.8	9.8%	3,115.4	3,250.0	4.3%	-50.0
Operating Income	56.7	83.2	26.5	57.8	90.0	32.2	0.0
% to Net Sales	3.4%	4.6%		1.9%	2.8%		
Ordinary Income	22.3	65.4	43.1	0.0	55.0	55.0	0.0
% to Net Sales	1.4%	3.6%		0.0%	1.7%		
Net Income/ Loss	14.5	26.0	11.5	-12.5	15.0	27.5	0.0
% to Net Sales	0.9%	1.4%		-	0.5%		
Free Cash Flow	-9.8	-9.2	0.6	-112.6	0.0	112.6	0.0

Note: Assumed exchange rates for 2H, FY12/3 1\$=¥75, 1€=¥105

*Forecasts as of Oct 27, 2011

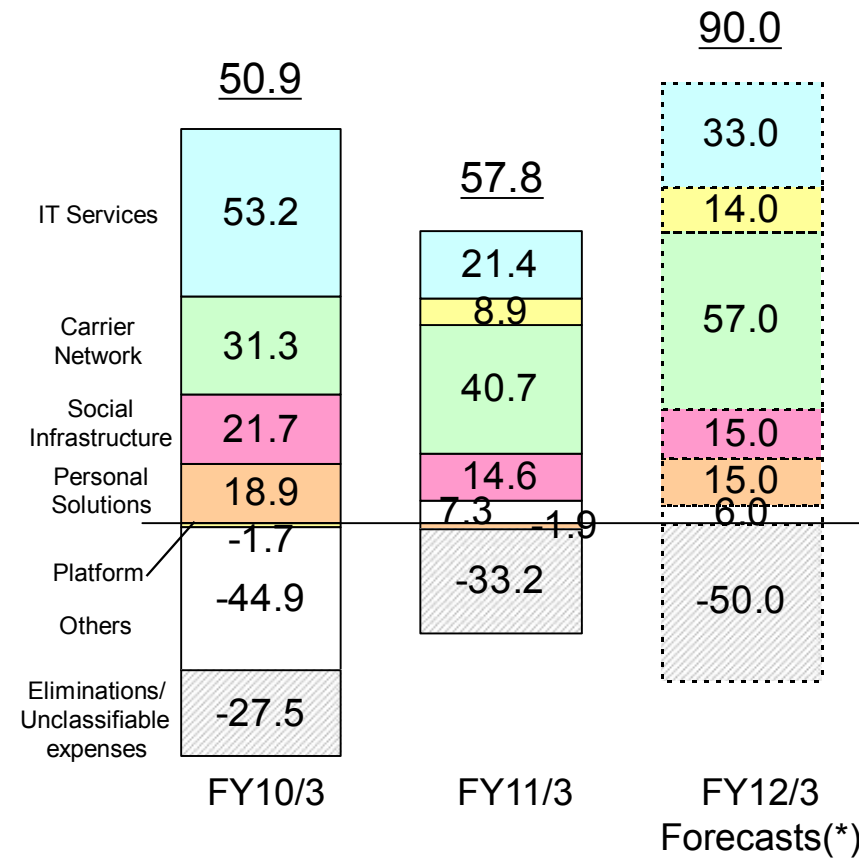
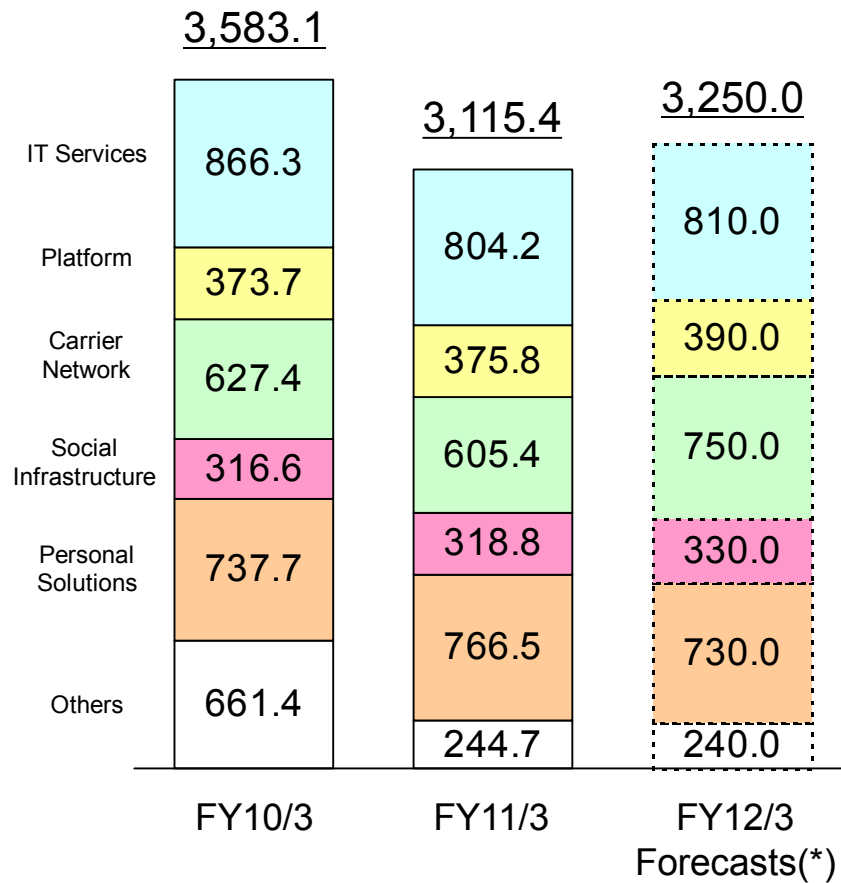
Financial Forecasts for FY12/3 by Segment

Full Year Forecasts

(Billions of Yen)

Net Sales

Operating Income/Loss



*Forecasts as of Oct 27, 2011

Financial Forecasts for 2H, Full year FY12/3 by Segment

(Billions of Yen)

		2H <Oct-Mar>			Full Year			Difference from Jul 28
		FY11/3 Actual	FY12/3 Forecasts	YoY	FY11/3 Actual	FY12/3 Forecasts	YoY	
IT Services	Net Sales	433.2	447.3	3.2%	804.2	810.0	0.7%	0.0
	Operating Income	17.9	30.0	12.2	21.4	33.0	11.6	0.0
	% to Net Sales	4.1%	6.7%		2.7%	4.1%		
Platform	Net Sales	199.0	216.0	8.6%	375.8	390.0	3.8%	-10.0
	Operating Income	10.4	16.2	5.8	8.9	14.0	5.1	0.0
	% to Net Sales	5.2%	7.5%		2.4%	3.6%		
Carrier Network	Net Sales	334.5	455.8	36.3%	605.4	750.0	23.9%	-10.0
	Operating Income	33.8	41.7	7.9	40.7	57.0	16.3	0.0
	% to Net Sales	10.1%	9.1%		6.7%	7.6%		
Social Infrastructure	Net Sales	180.9	189.7	4.8%	318.8	330.0	3.5%	5.0
	Operating Income	10.6	8.9	-1.7	14.6	15.0	0.4	0.0
	% to Net Sales	5.8%	4.7%		4.6%	4.5%		
Personal Solutions	Net Sales	374.5	375.7	0.3%	766.5	730.0	-4.8%	-35.0
	Operating Income/Loss	-4.8	11.6	16.4	-1.9	15.0	16.9	0.0
	% to Net Sales	-	3.1%		-	2.1%		
Others	Net Sales	124.2	122.2	-1.6%	244.7	240.0	-1.9%	0.0
	Operating Income	4.3	2.5	-1.8	7.3	6.0	-1.3	0.0
	% to Net Sales	3.4%	2.0%		3.0%	2.5%		
Eliminations/ Unclassifiable expenses	Operating Loss	-15.3	-27.7	-12.3	-33.2	-50.0	-16.8	0.0
Total	Net Sales	1,646.3	1,806.8	9.8%	3,115.4	3,250.0	4.3%	-50.0
	Operating Income	56.7	83.2	26.5	57.8	90.0	32.2	0.0
	% to Net Sales	3.4%	4.6%		1.9%	2.8%		

*Forecasts as of Oct 27, 2011

2H Key Measures to Achieve Company Forecasts

■ Minimize impact from stagnant macro-environment and super strong yen

- ✓ Improve profitability of IT Services **Key Focus**
- ✓ Reinforce profit structure of Carrier Network

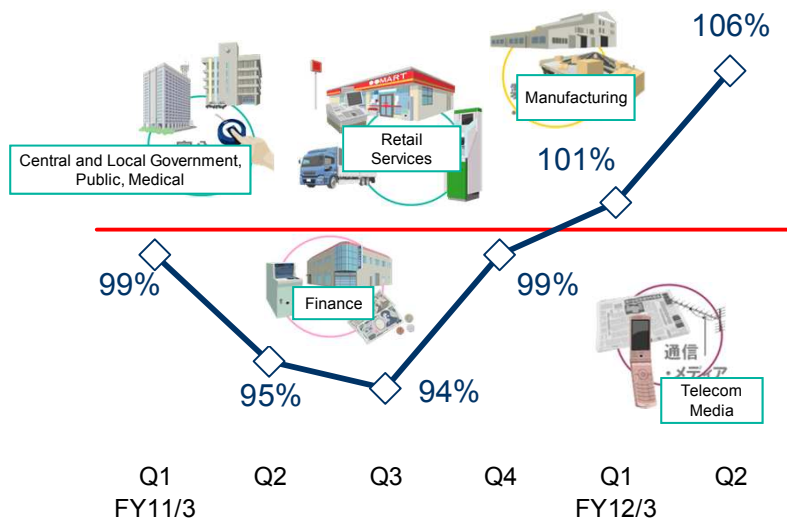
■ Capture demand from smartphone boom and hikes in data traffic

- ✓ Expand sales of Carrier Network
- ✓ Reinforce domestic business and accelerate overseas business for smartphones **Key Focus**

Key Measures in IT Services Business

Outward efforts <Order/Sales Expansion>

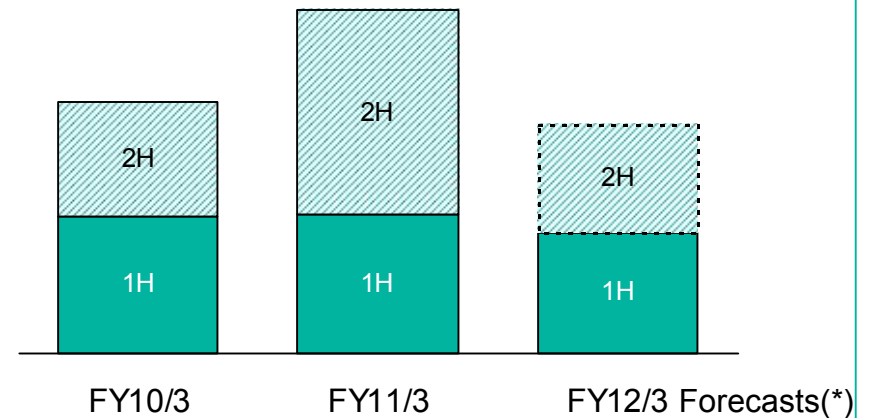
- Focus on high demand areas such as local government, medical and manufacturing sectors
- Order for 1H : 103% (YoY)



Inward efforts <Profitability Improvement>

- Control loss-making projects by reducing risks from planning phase
- Decrease loss in 2H from unprofitable projects by half (YoY)

Loss from unprofitable projects



*Forecasts as of Oct 27, 2011

Key Measures in Platform Business

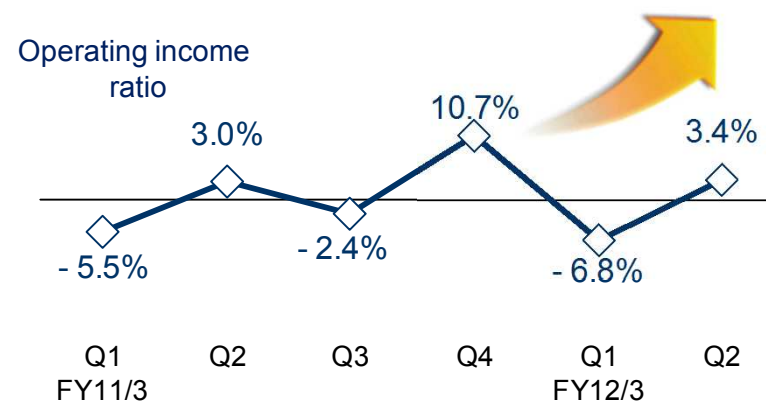
Outward efforts < Sales Expansion >

- Capture demand for data centers responsive to the widespread of cloud computing
- Promote value-added proposals such as virtualization, ECO, BCP
- Roll out new servers and storages with superior power-saving performance



Inward efforts < Profitability Improvement >

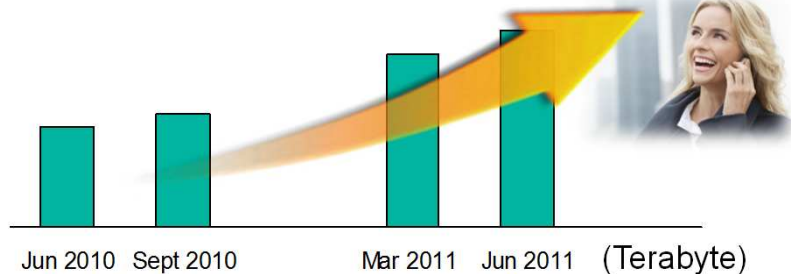
- Promote cost reduction by utilizing common platform and offshoring
- Enhance profitability by improving investment and cost efficiency



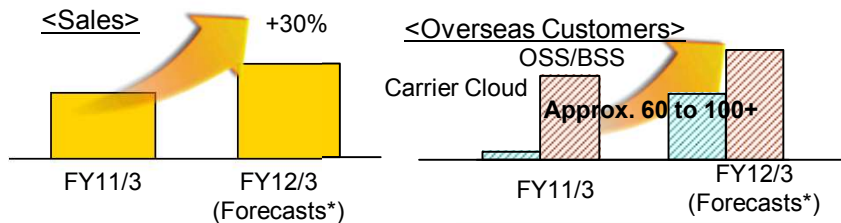
Key Measures in Carrier Network Business

Outward efforts <Sales Expansion, New Customers>

- Domestic mobile traffic upsurge by double in one year*



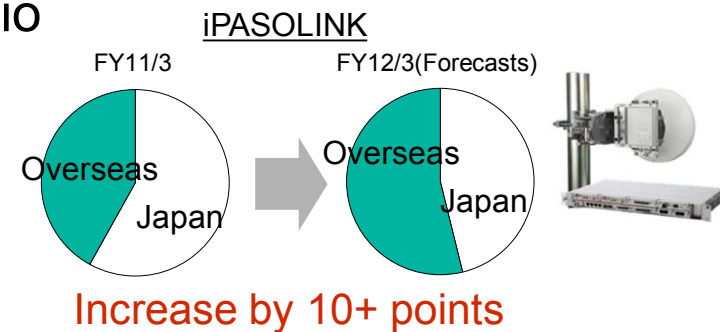
- Expansion of Services and Management Business



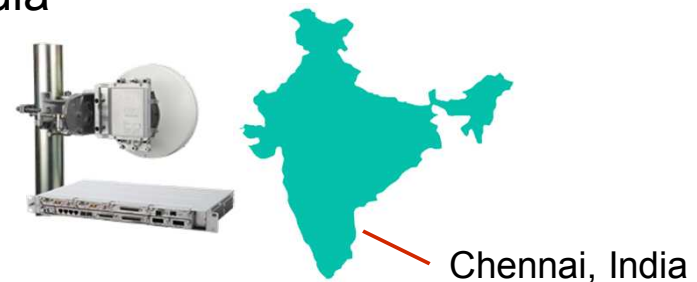
* Monthly Traffic volume by 5 Japanese wireless telecom carriers (Source: Ministry of Internal Affairs and Communications August 2011)

Inward efforts <Profitability Improvement>

- Increase overseas procurement ratio



- To launch production of PASOLINK in India



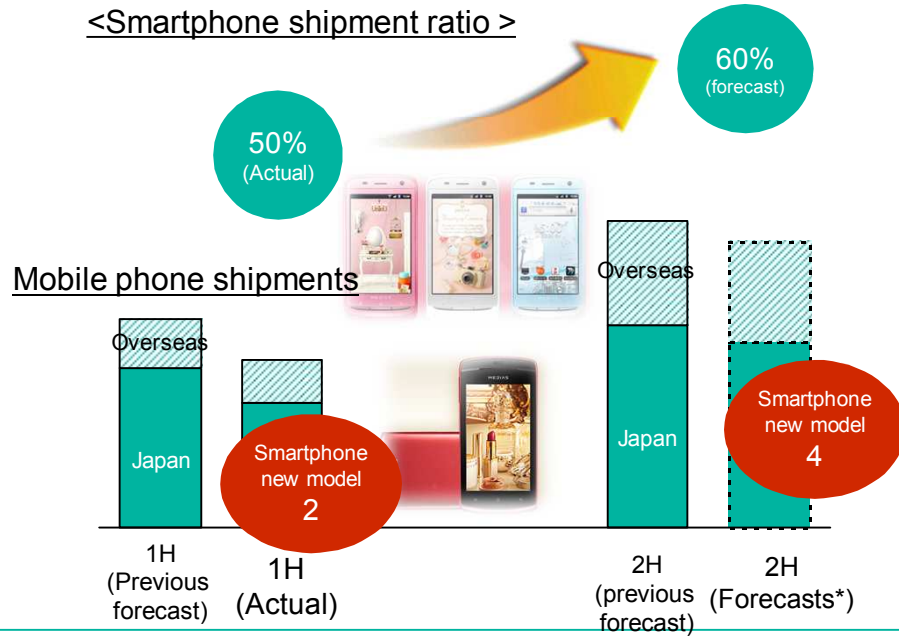
*Forecasts as of Oct 27, 2011

Key Measures in Personal Solutions Business

Outward efforts <Global, New Business Expansion>

- Expand smartphone business by shipping to 3 operators in Japan and expand in overseas market

<Smartphone shipment ratio >



Inward efforts <Resilient Structure>

- Enhance efficiency in development costs for mobile terminals

< Ratio of development expenses to sales >

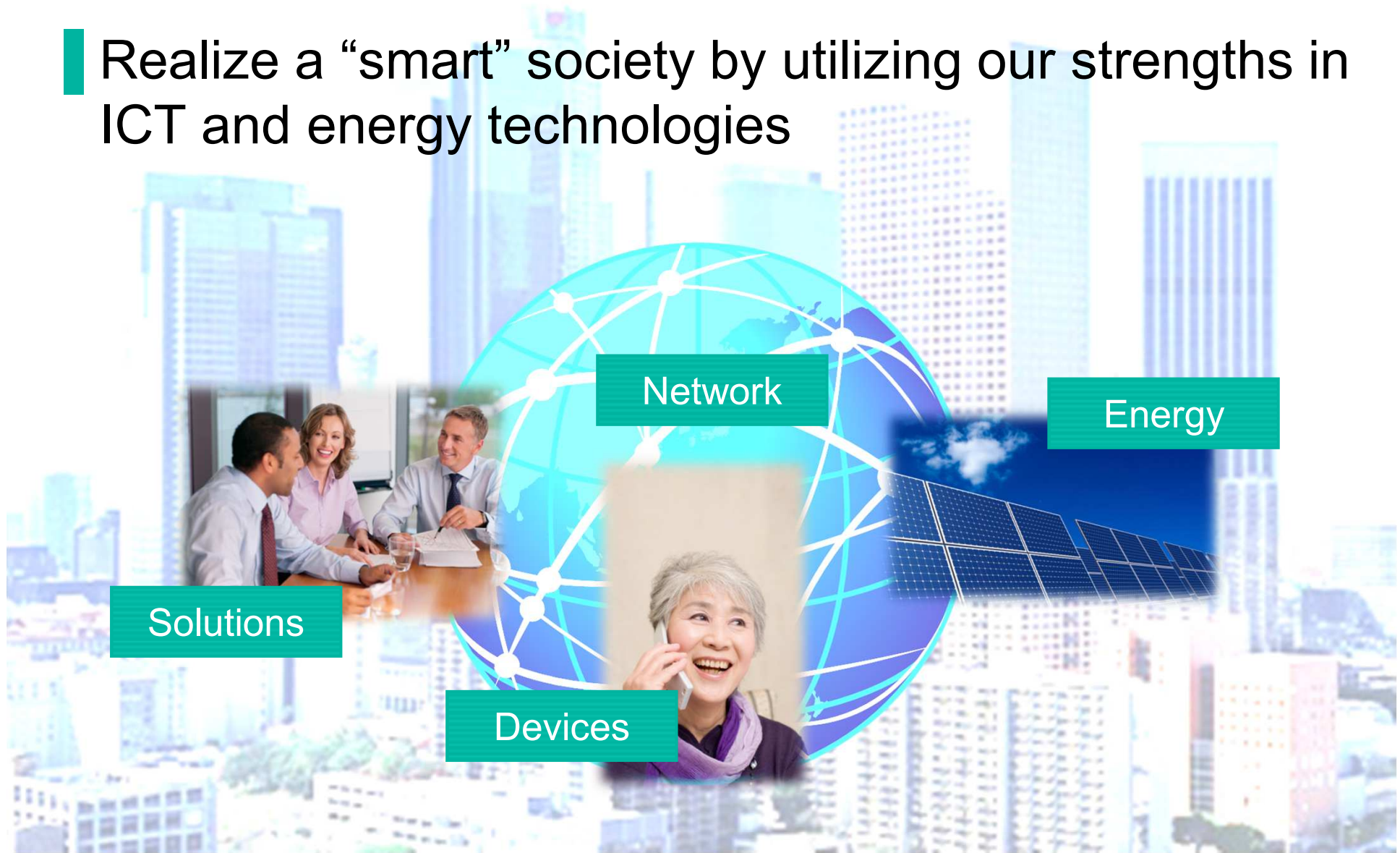


*Forecasts as of Oct 27, 2011

III. Toward an information society friendly to humans and the earth

An information society friendly to humans and the earth

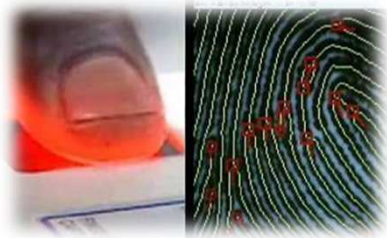
Realize a “smart” society by utilizing our strengths in ICT and energy technologies



Public Safety Business

Established Public Safety Business Promotion Office

- Promote public safety business as one of key strategies for global business expansion
 - Focus on developing new solutions and expanding global business by harnessing each business, regional headquarters and overseas affiliates



AFIS for police



National ID

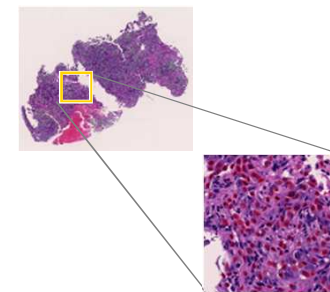


Border Control

Healthcare Business

e-Pathologist Cancer Diagnosis Assistance System

- NEC and Royal Philips Electronics agreed to jointly develop and market highly integrated digital pathology solutions
- Jointly evaluated e-Pathologist system with SRL, Inc., the largest laboratory test center in Japan, and the Massachusetts General Hospital in the U.S.



Cloud Devices

Provide services through cloud devices, connecting everything and everyone

Smartphones



Tablet Devices



Sensors



Digital Signage



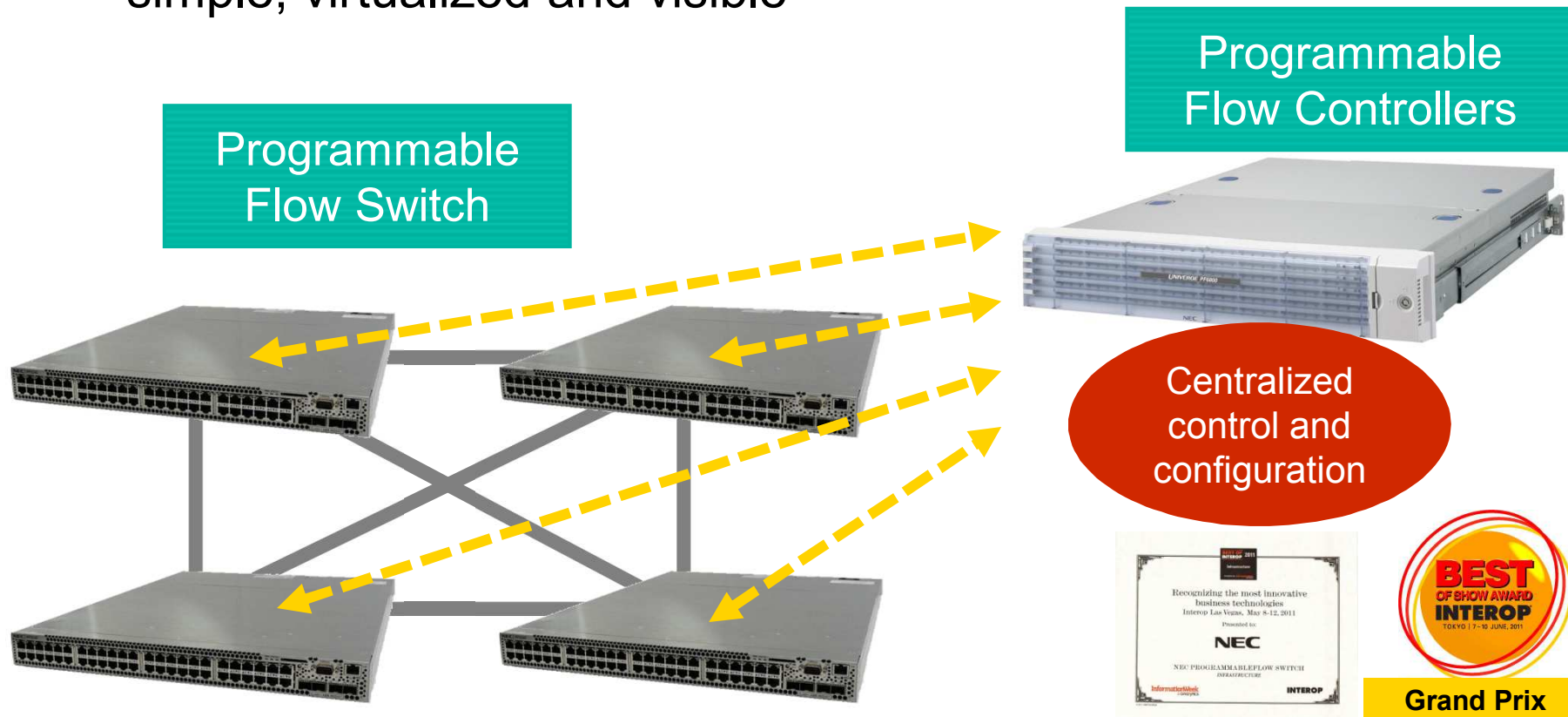
Wearable Computers



Programmable Flow

Introduced to Nippon Express and Genesis Hosting Solutions of U.S.

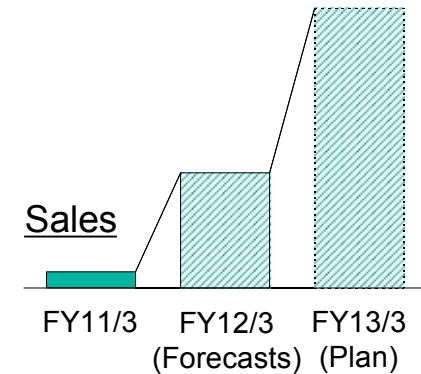
- Reduced operating cost by presenting network structure more simple, virtualized and visible



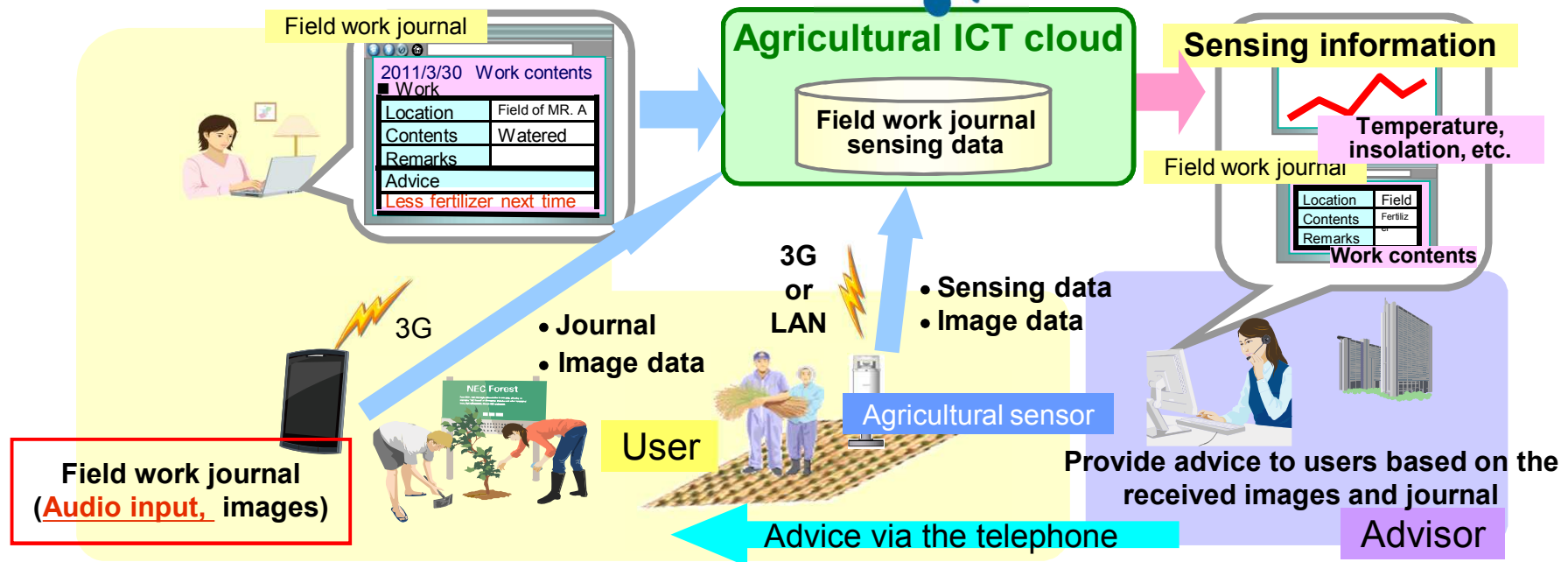
End to End Solutions

M2M Service “CONNEXIVE”

- A world that connects with anything, and anything connects with everything



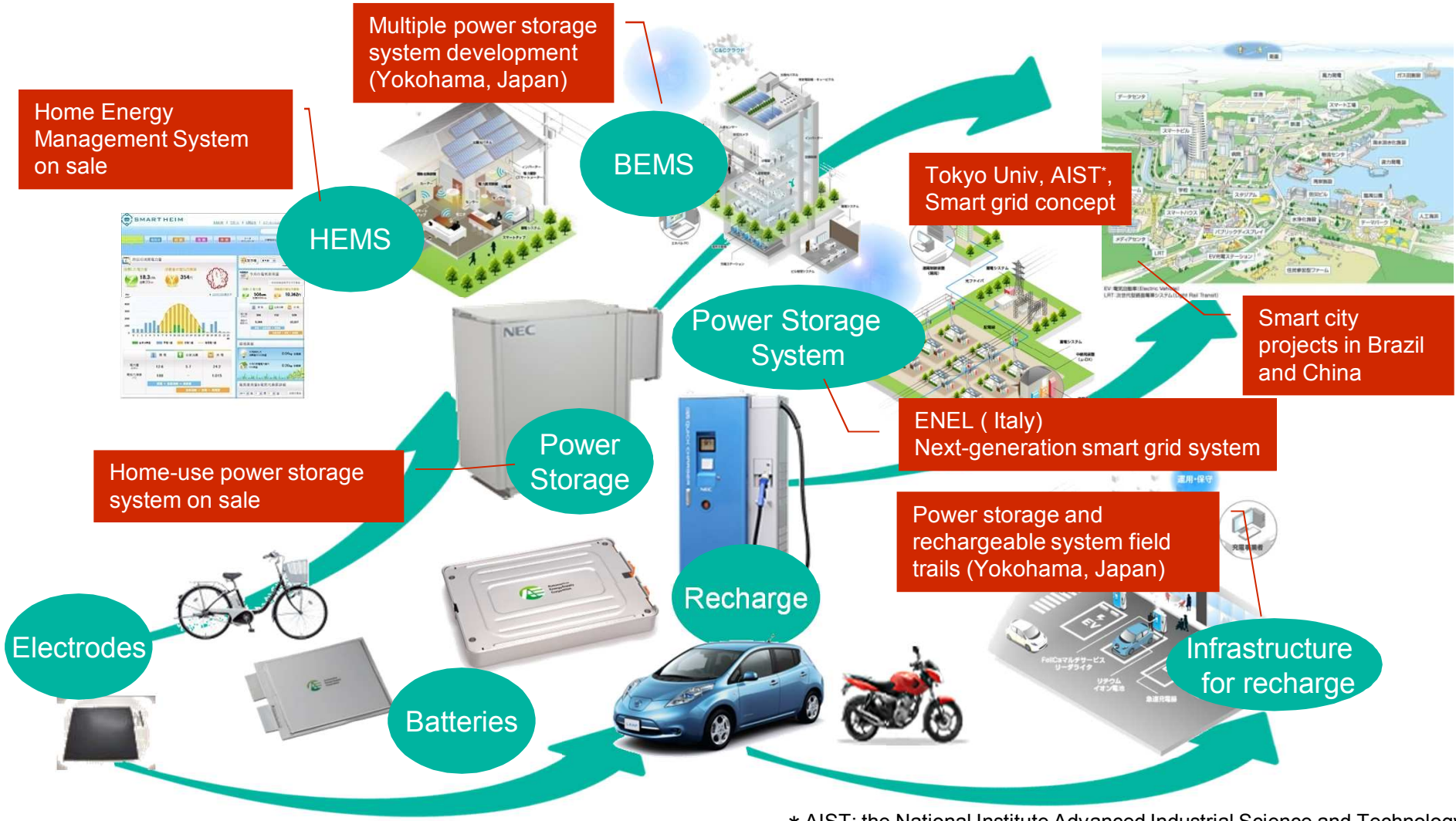
<CONNEXIVE Agricultural ICT Services>



*Forecasts as of Oct 27, 2011

Smart Energy Business

Diverging from electrodes/ power storage to service business with cloud



* AIST: the National Institute Advanced Industrial Science and Technology

Realize an information society friendly to humans and the earth



Electricity

- Visualize and estimate electricity power usage
- Control optimal electricity power supply



Water

- Monitor quality, exposure and abuse
- Predict flood, drought



Medical Field

- Advance at-home/ remote medical care
- Preventive care



Education

- Advance distant learning
- Provide optimal learning tools



Agriculture

- Estimate harvesting
- Advice optimal dose of water/fertilizer



Traffic

- Charge by time period
- Predict traffic jam



Trains

- Detect defective train parts
- Promote optimal operation by multiple operators



Environment

- Analyze environment and natural disaster
- Explore underground resources

- ◆ Provide dynamic service optimal for customers
- ◆ Enhance efficiency by visualizing real-time information
- ◆ Offer security against disasters and quick recovery

Empowered by Innovation

NEC

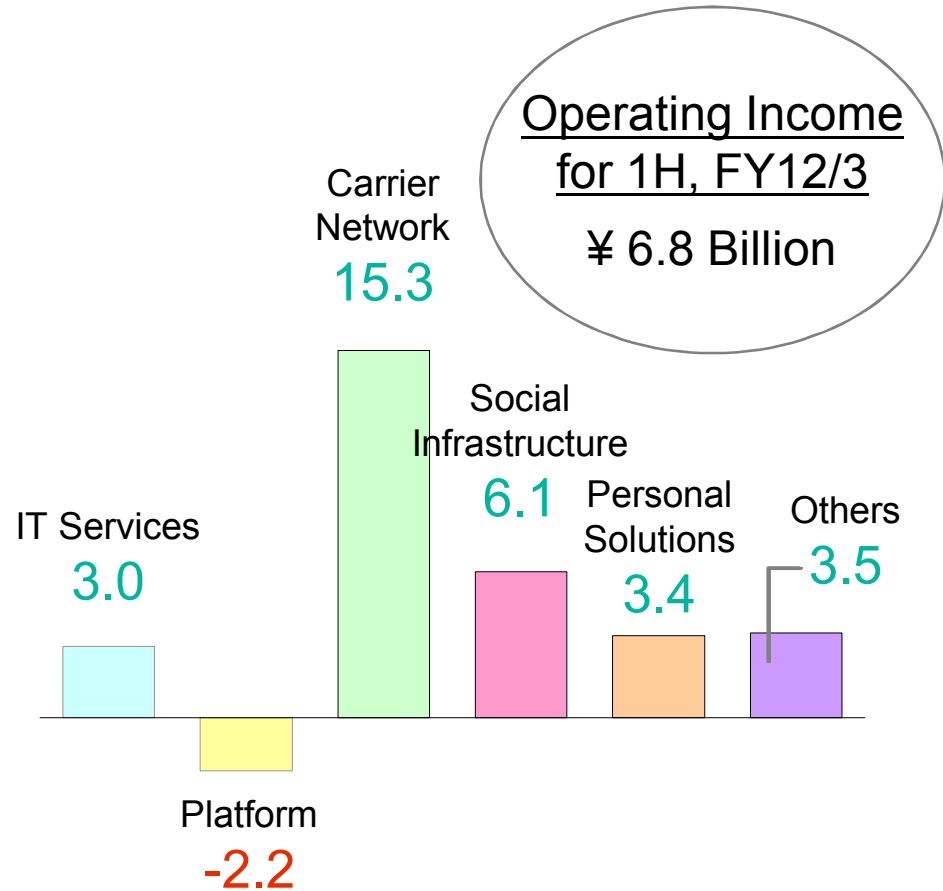
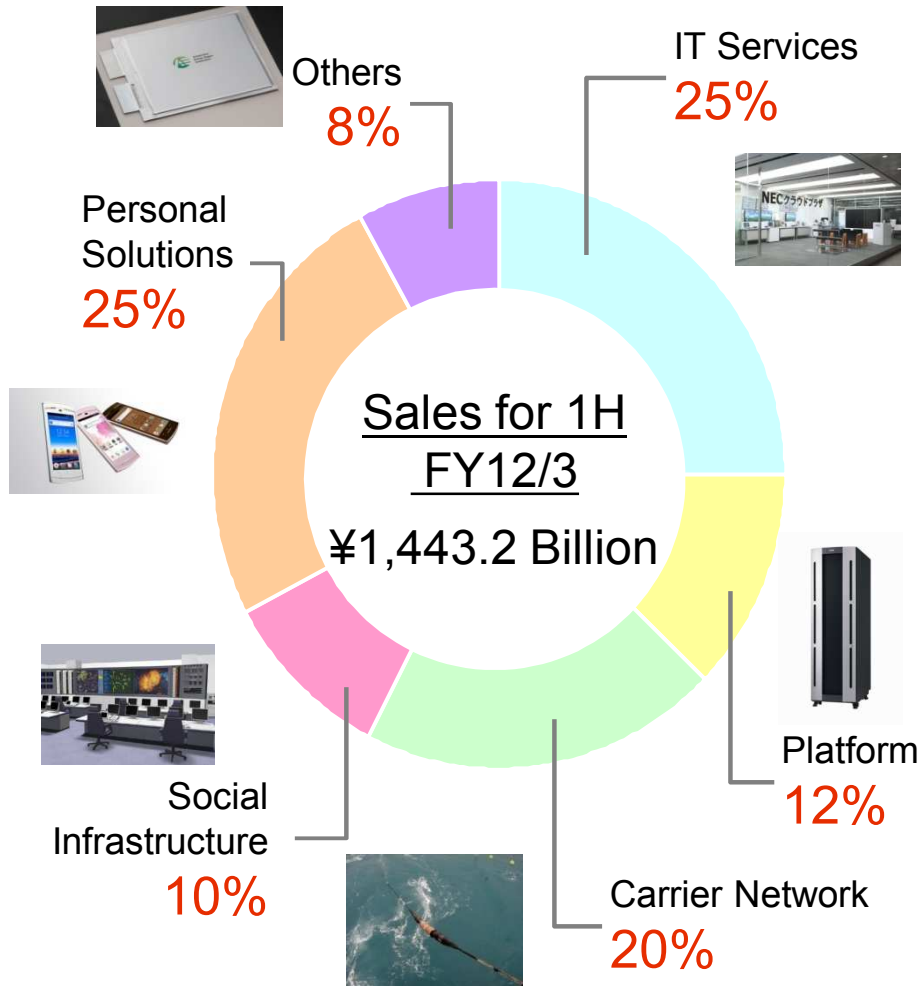
Financial Results for 1H, FY12/3 (Appendix)

Summary of Financial Results for 1H by Segment

(Billions of Yen)

Net Sales

Operating Income/Loss



Key Points of 1H, FY12/3 Results by Segment (Year on Year)

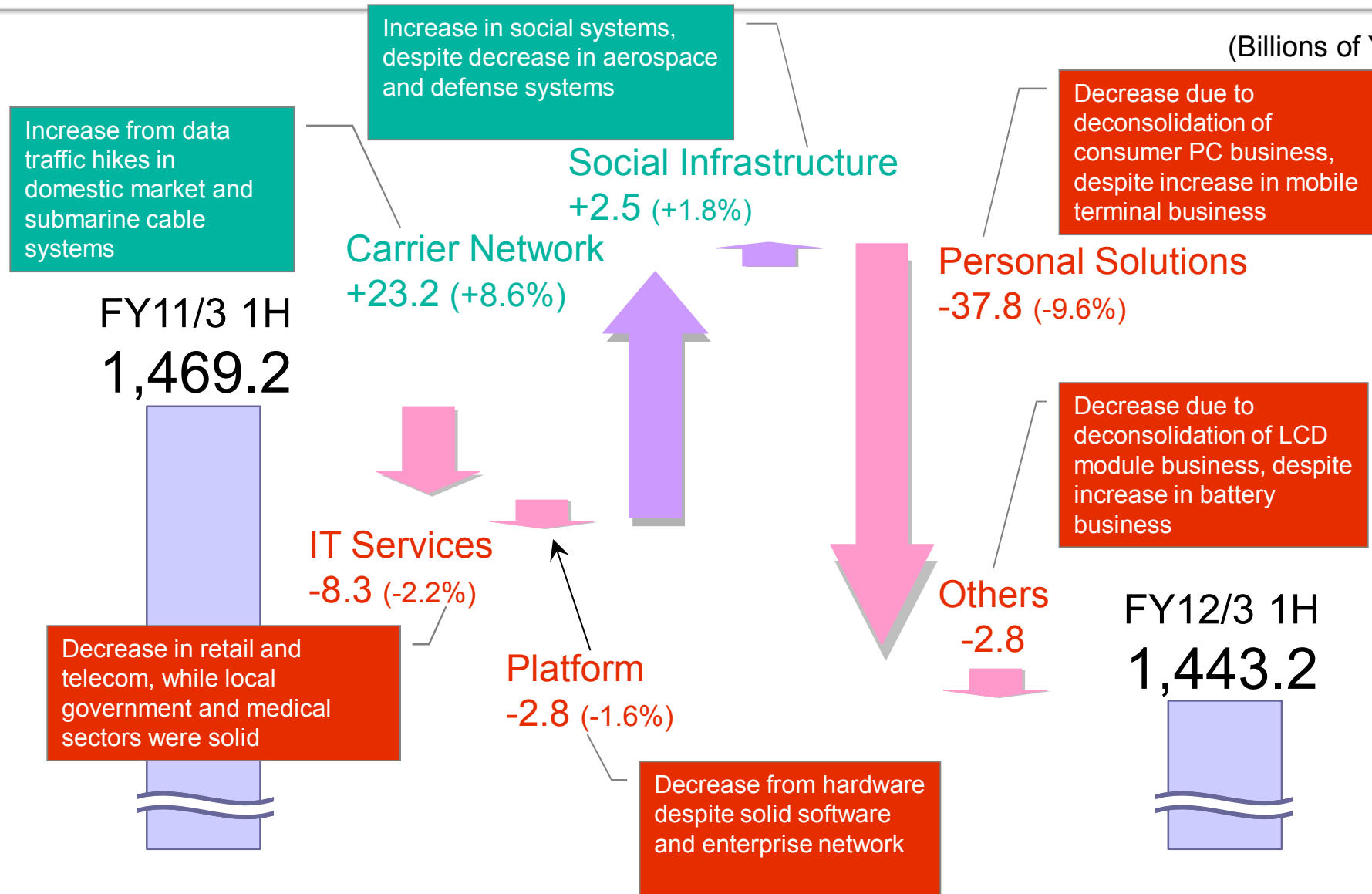
IT Services	<ul style="list-style-type: none"> ● Decrease in retail and telecom, while local government and medical sectors were solid ● Remain flat due to cost reductions despite sales decrease
Platform	<ul style="list-style-type: none"> ● Decrease from hardware despite solid software and enterprise network ● Remain flat from cost efficiency while sales decrease
Carrier Network	<ul style="list-style-type: none"> ● Increase from data traffic hikes in domestic market and submarine cable systems ● Higher profits from sales increase in domestic business and submarine cable systems
Social Infrastructure	<ul style="list-style-type: none"> ● Increase in social systems, despite decrease in aerospace and defense systems ● Higher profits from sales increase and lower costs
Personal Solutions	<ul style="list-style-type: none"> ● Decrease due to deconsolidation of consumer PC business, despite increase in mobile terminal business ● Remain flat with improvement in mobile terminal business
Others	<ul style="list-style-type: none"> ● Decrease due to deconsolidation of LCD module business, despite increase in battery business ● Remain flat from cost efficiency while sales decrease

Note: First bullets refer to changes in sales, second bullets refer to changes in operating income/loss

Sales Change (Year on Year)

1H Results

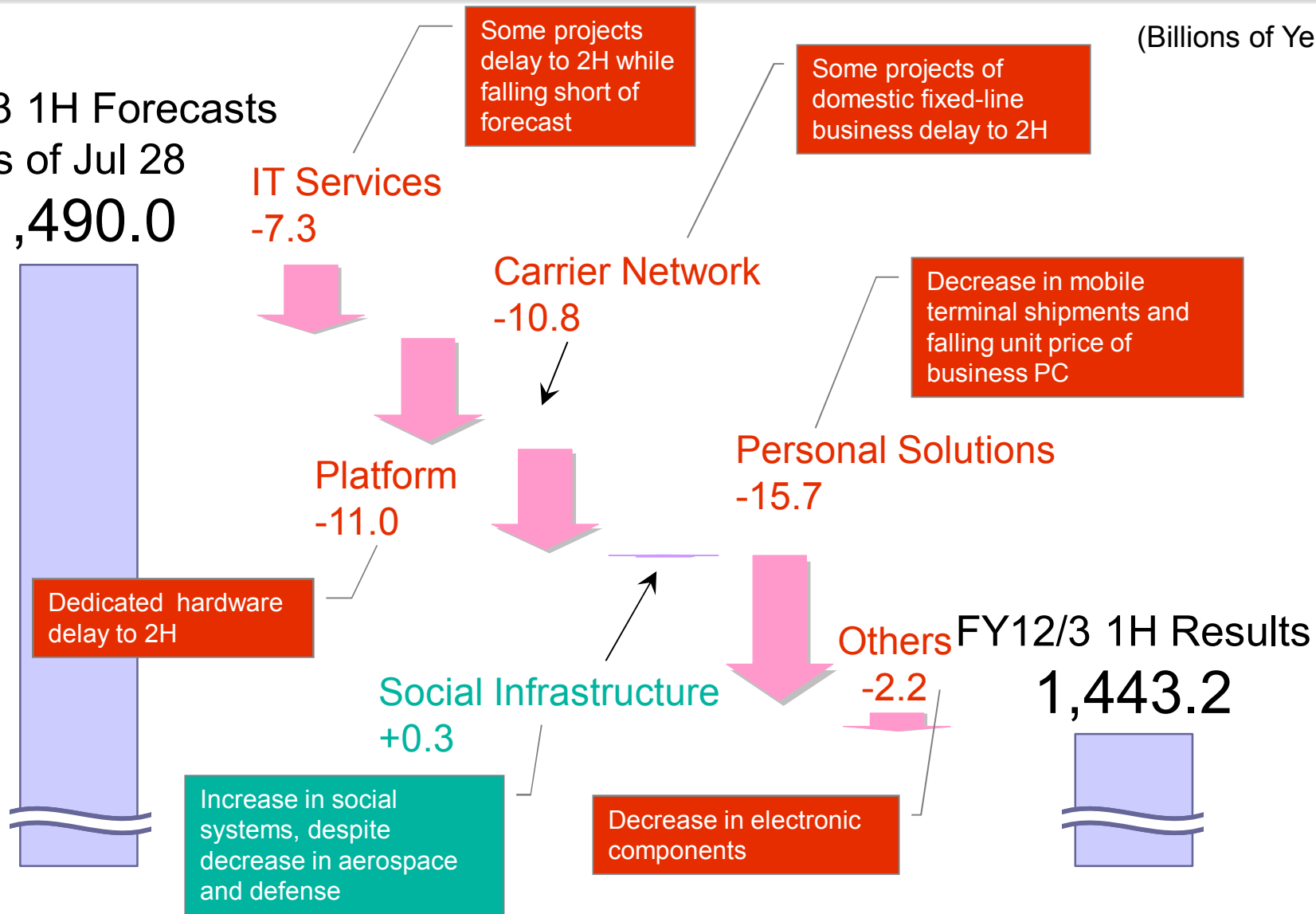
(Billions of Yen)



Sales Change (from Forecasts as of Jul 28)

(Billions of Yen)

FY12/3 1H Forecasts
as of Jul 28
1,490.0

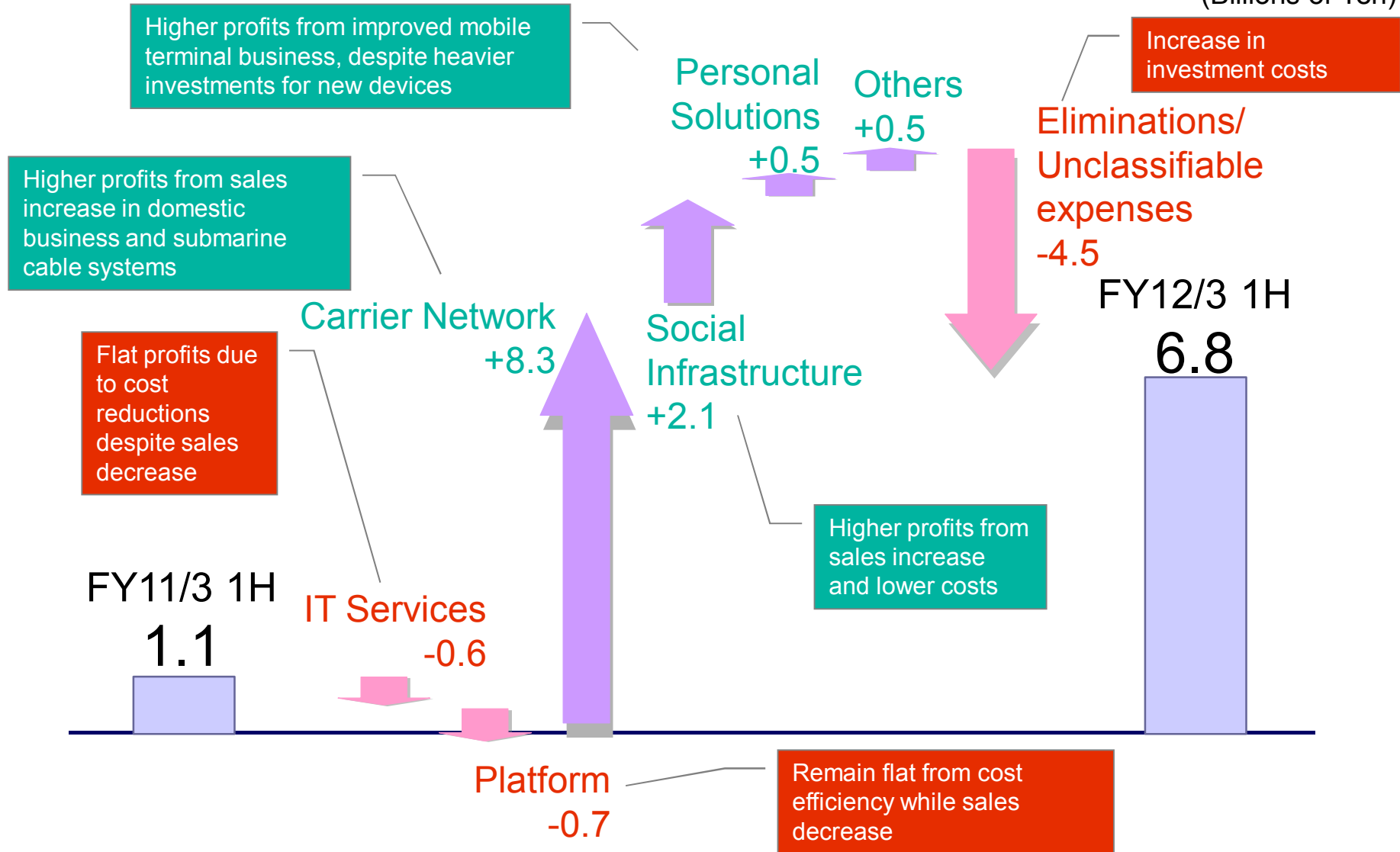


FY12/3 1H Results
1,443.2

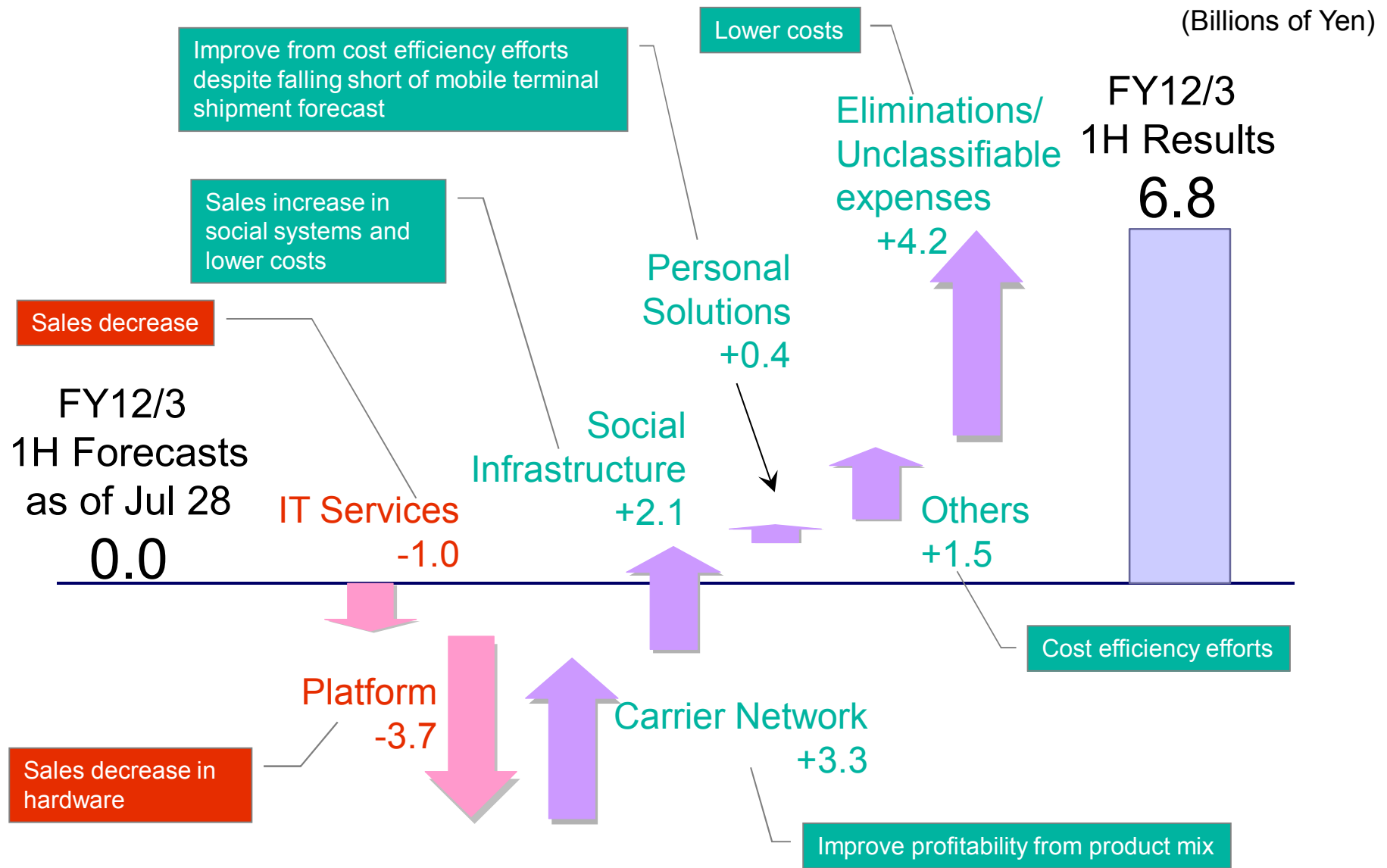
Operating Income Change (Year on Year)

1H Results

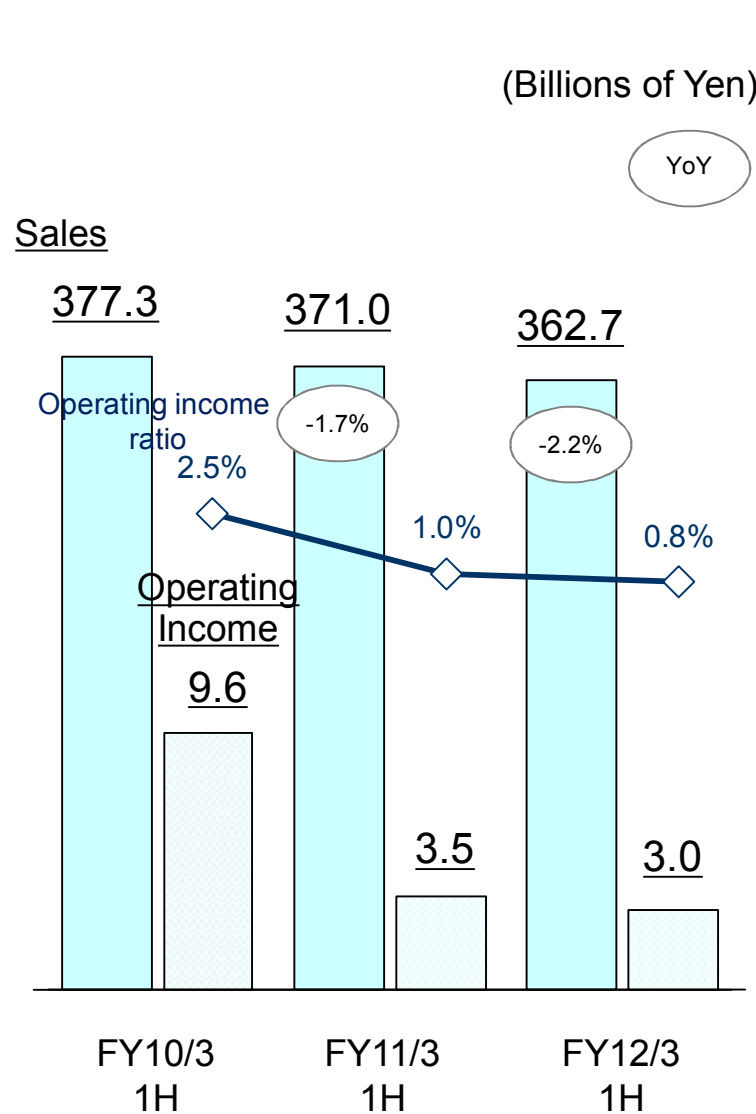
(Billions of Yen)



Operating Income Change (from Forecasts as of Jul 28)



IT Services Business



Billions of Yen (YoY)

Sales 362.7 (-2.2%)

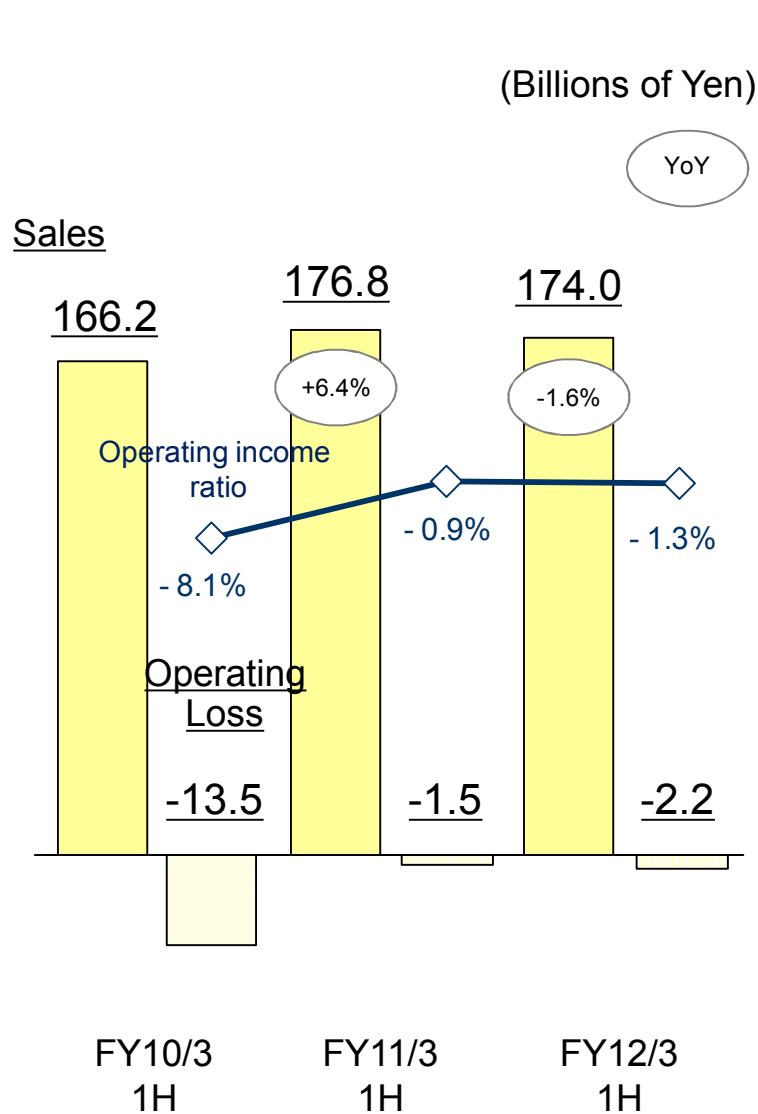
- ▽ Decrease in retail and telecom, while local government and medical sectors were solid
- △ Solid Outsourcing Business for BCP Established new Data Center in Kansai

Operating Income 3.0 (-0.6)

- ▽ Almost flat profits due to cost reductions despite sales decrease



Platform Business



Billions of Yen (YoY)

Sales 174.0 (-1.6%)

△ Software :

Increase in operation management software such as virtualization, cloud computing platform

▽ Hardware :

Decline due to a decrease in large-scale project and revised introduction schedule of dedicated hardware

△ Enterprise Network :

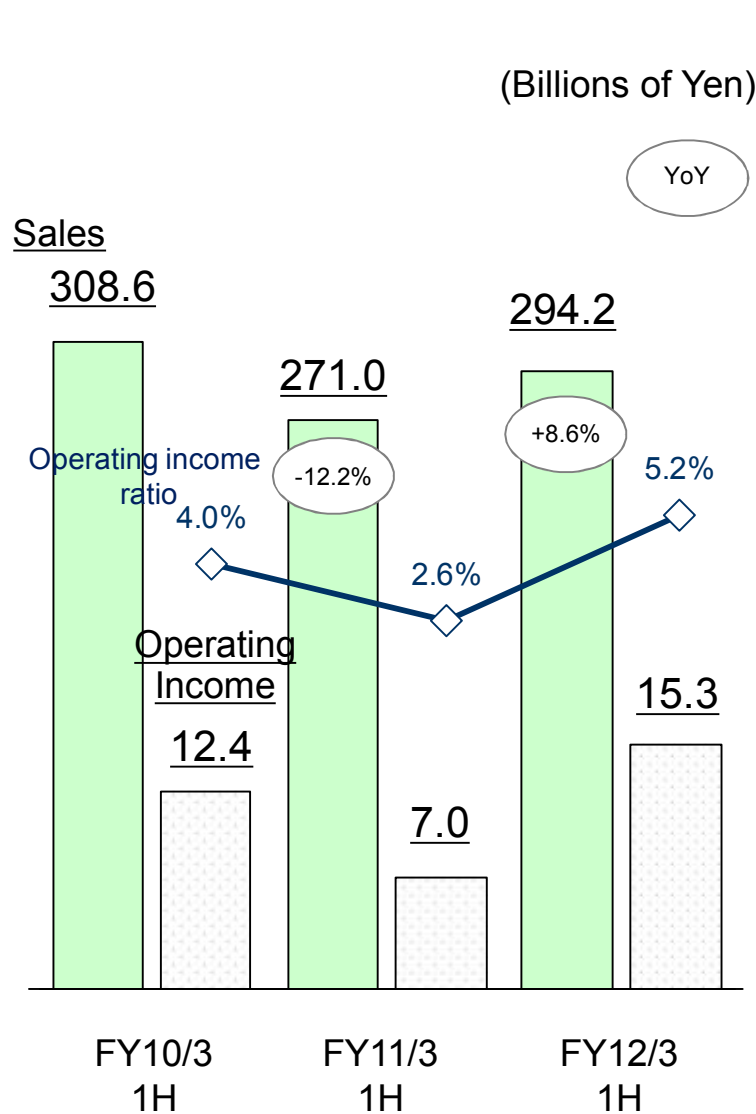
Increase due to the large-scale project

Operating Loss -2.2 (-0.7)

▽ Remain same level as the previous year by cost efficiency efforts despite sales decrease



Carrier Network Business



Billions of Yen (YoY)

Sales 294.2 (+8.6%)

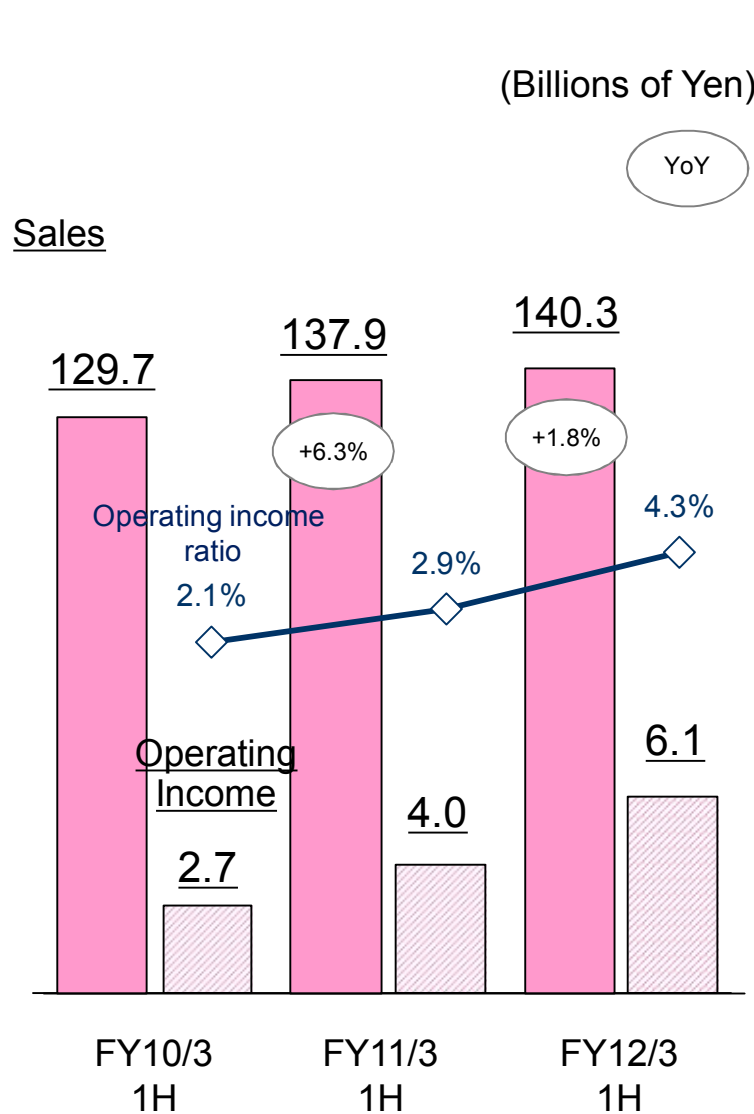
- △ Japan: Increase due to increase in demand from data traffic hikes
- △ Overseas: Increase due to solid execution of submarine cables systems and increase in mobile backhaul (PASOLINK)

Operating Income 15.3 (+8.3)

- △ Higher profits from solid sales in Japan and increase in submarine cable systems



Social Infrastructure Business



Billions of Yen (YoY)

Sales 140.3 (+1.8%)

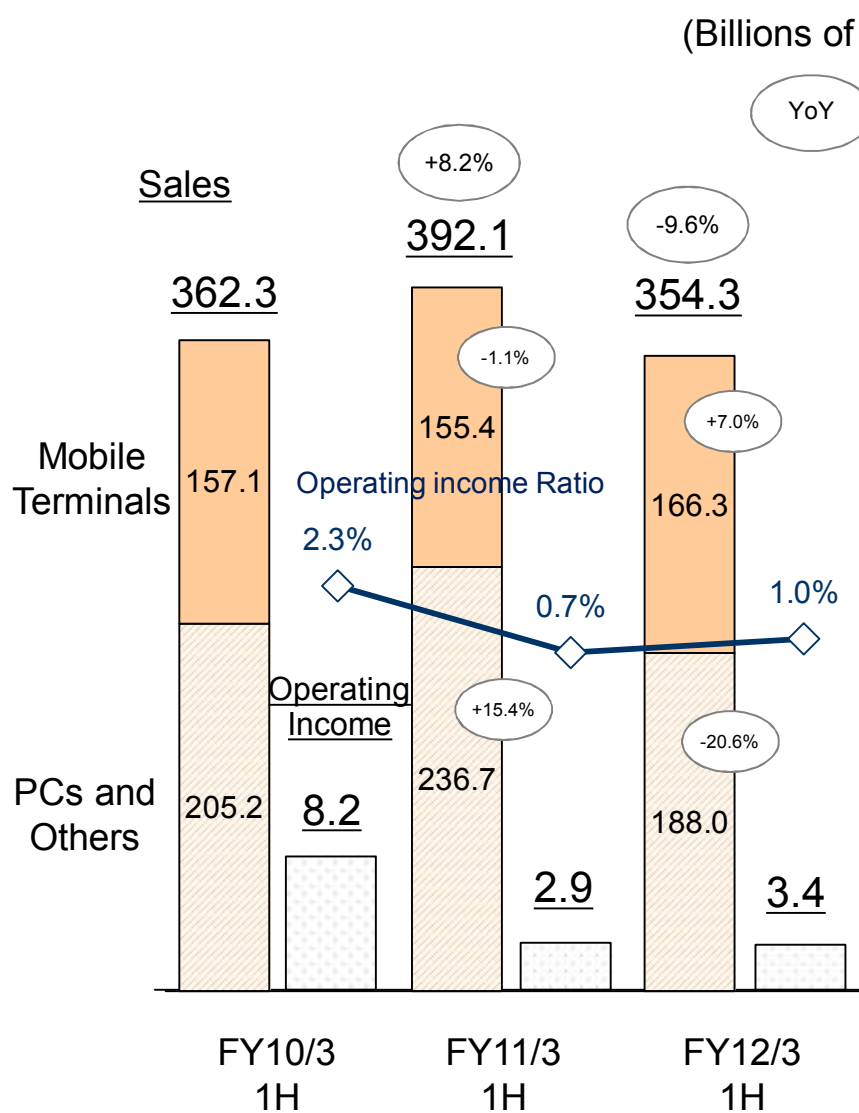
△ Increase in social systems such as broadcasting, fire and disaster prevention, despite decrease in aerospace and defense systems

Operating Income 6.1 (+2.1)

△ Increase by sales expansion and cost reductions



Personal Solutions Business



Billions of Yen (YoY)
Sales 354.3 (-9.6%)

△ Mobile Terminals :

Increase due to custom development and improvement of product mix (shipment : same level as previous year)

▽ PCs and Others :

Decrease due to the deconsolidation of consumer PCs

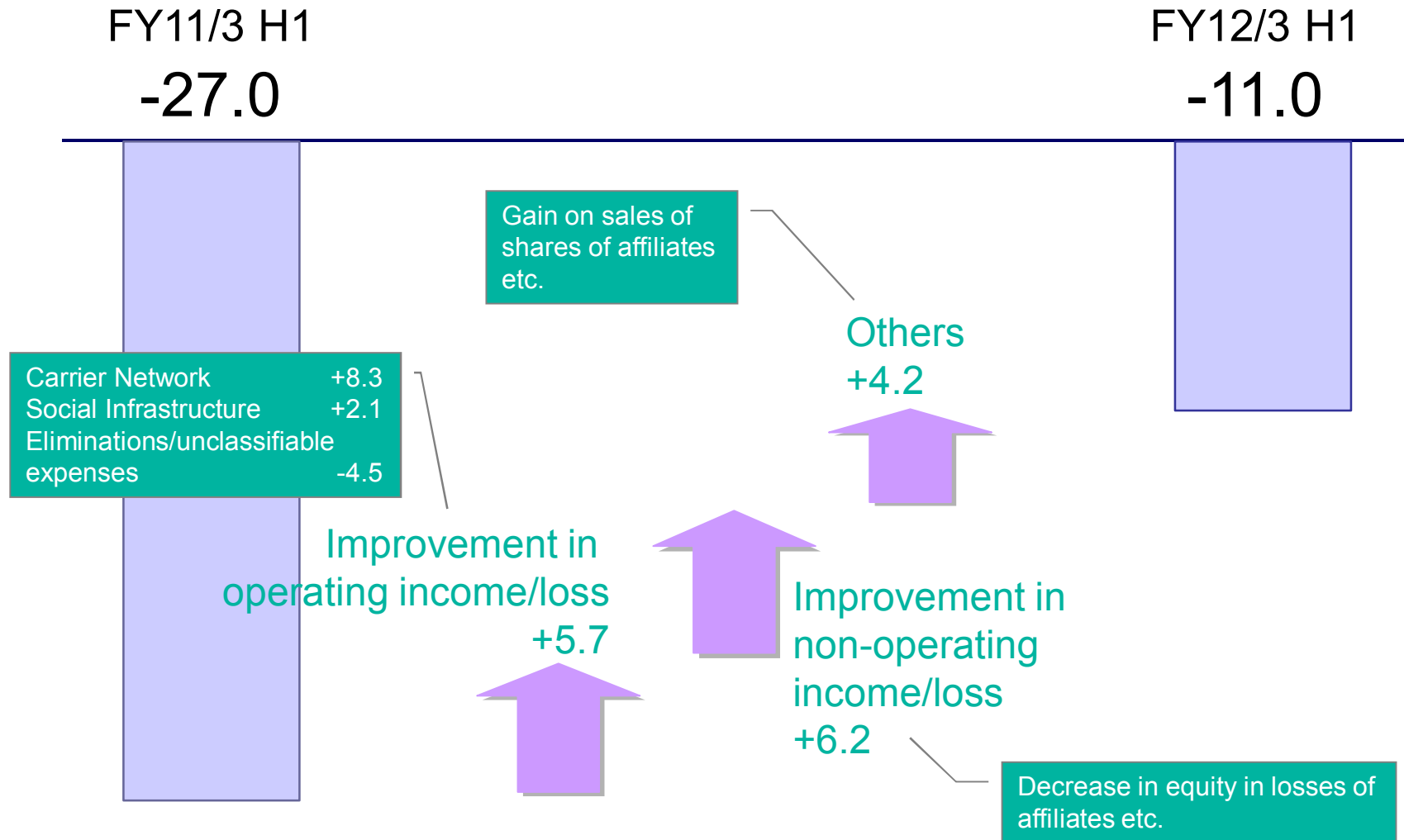
Operating Income 3.4 (+0.5)

△ Increase due to profit improvement in Mobile Terminals, despite increase in development costs of new devices



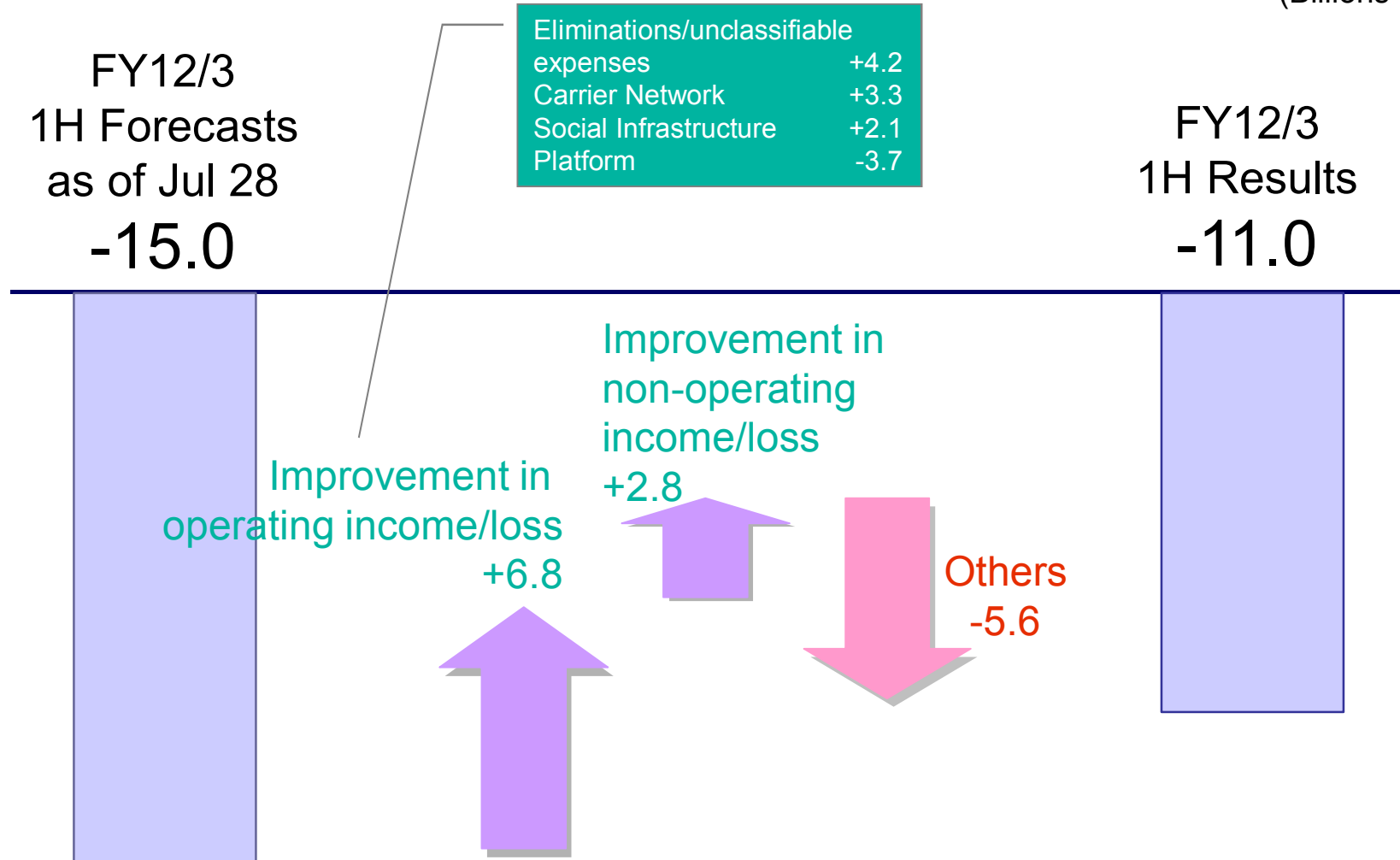
Net Loss Change (Year on Year)

(Billions of Yen)



Net Loss Change (from Forecasts as of Jul 28)

(Billions of Yen)



Overseas Sales

(Billions of Yen)

		Q2 <Jul-Sep>			1H <Apr-Sep>			<u>Major countries and regions</u>
		FY11/3 Actual	FY12/3 Actual	YoY	FY11/3 Actual	FY12/3 Actual	YoY	
Asia	Net Sales	45.0	48.7	8.4%	83.1	79.7	- 4.1%	China,Chinese Taipei,India, Singapore and Indonesia
	To consolidated total sales(%)	5.6%	6.3%		5.7%	5.5%		
Europe	Net Sales	26.4	31.5	19.1%	50.5	55.8	10.5%	UK,France,Netherlands, Germany,Italy and Spain
	To consolidated total sales(%)	3.3%	4.1%		3.4%	3.9%		
Others	Net Sales	57.4	58.6	2.0%	109.4	118.4	8.2%	U.S.
	To consolidated total sales(%)	7.2%	7.6%		7.4%	8.2%		
Total	Net Sales	128.8	138.8	7.7%	243.0	253.9	4.5%	
	To consolidated total sales(%)	16.1%	17.9%		16.5%	17.6%		

* Sales, based on customer locations, are classified by country or region

Financial Positions

1H Results

(Billions of Yen)

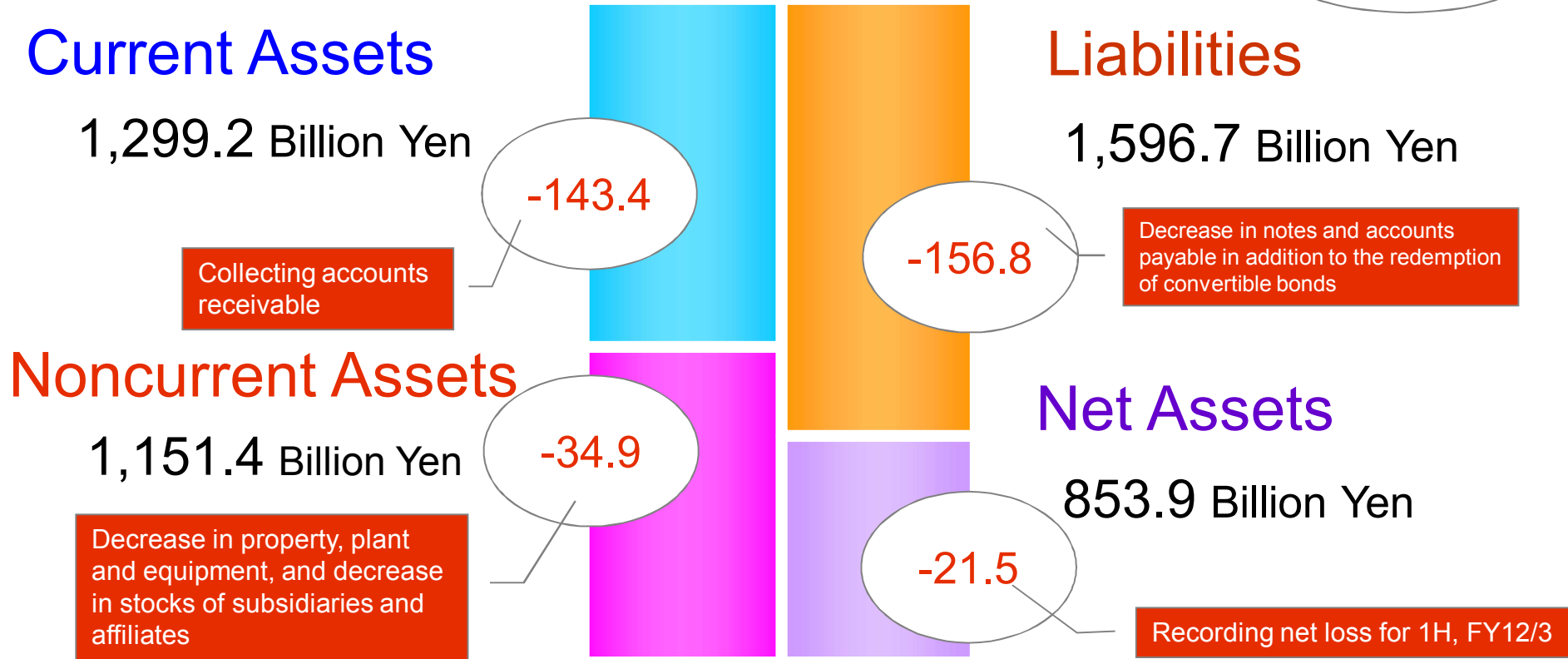
	End of Mar 2011	End of Sep 2011	Difference from Mar 2011	End of Sep 2010
Total Assets	2,628.9	2,450.6	-178.3	2,522.1
Net Assets	875.4	853.9	-21.5	853.8
Interest-bearing debt	675.8	647.0	-28.8	618.6
Shareholder's Equity	757.1	734.2	-22.8	735.4
Equity ratio(%)	28.8%	30.0%	1.2pt	29.2%
D/E ratio (times)	0.89	0.88	0.01pt	0.84
Net D/E ratio (times)	0.62	0.64	- 0.02pt	0.63
Balance of cash and cash equivalents	203.9	178.6	-25.3	158.8

<Ref.> Balance Sheets (At end of Sep, 2011)

<Compared to end of Mar, 2011>

Total Assets 2,450.6 Billion Yen (-178.3 Billion yen)

Compared to end of Mar, 2011



Financial Forecasts for FY12/3 (Appendix)

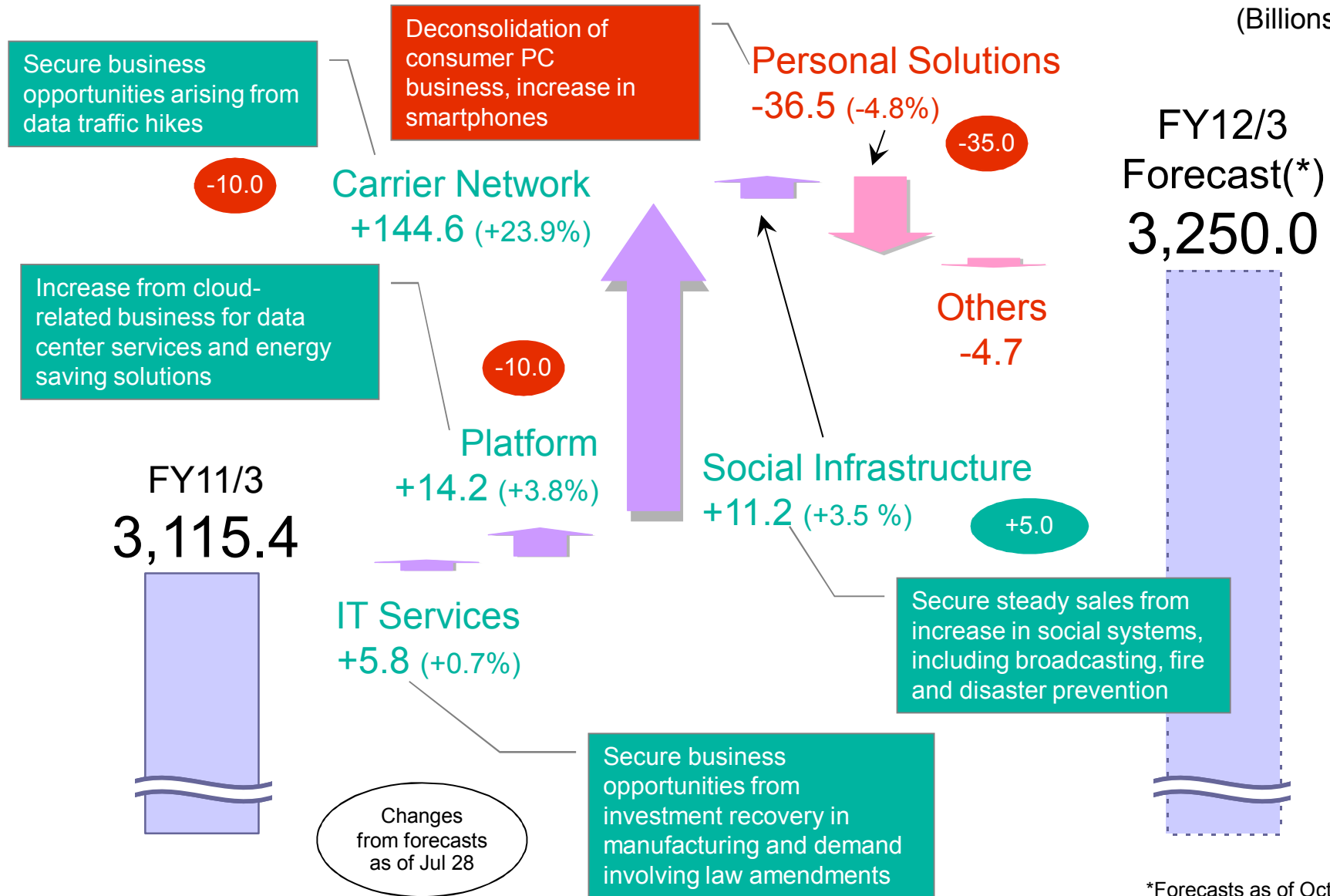
Key Points to Achieve Financial Forecasts

IT Services	<ul style="list-style-type: none">● Secure business opportunities from investment recovery in manufacturing and demand involving law amendments● Improve by controlling loss-making projects, higher productivity and quality
Platform	<ul style="list-style-type: none">● Increase cloud-related services for data centers and energy saving solutions● Higher profits from sale increase, cost efficiency and cost reductions
Carrier Network	<ul style="list-style-type: none">● Secure business opportunities arising from data traffic hikes● Higher profits from sales increase, overcoming incremental investments for future growth
Social Infrastructure	<ul style="list-style-type: none">● Secure steady sales from increase in social systems, including broadcasting, fire and disaster prevention● Higher profits with sales increase and cost efficiency
Personal Solutions	<ul style="list-style-type: none">● Decrease due to deconsolidation of consumer PC business, despite increase in smartphones● Higher profits from improved mobile terminal business
Others	<ul style="list-style-type: none">● Decrease due to deconsolidation of LCD module business, despite increase in battery business● Lower profits from sales decrease in electronic component business

Note: First bullets refer to changes in sales, second bullets refer to changes in operating income/loss

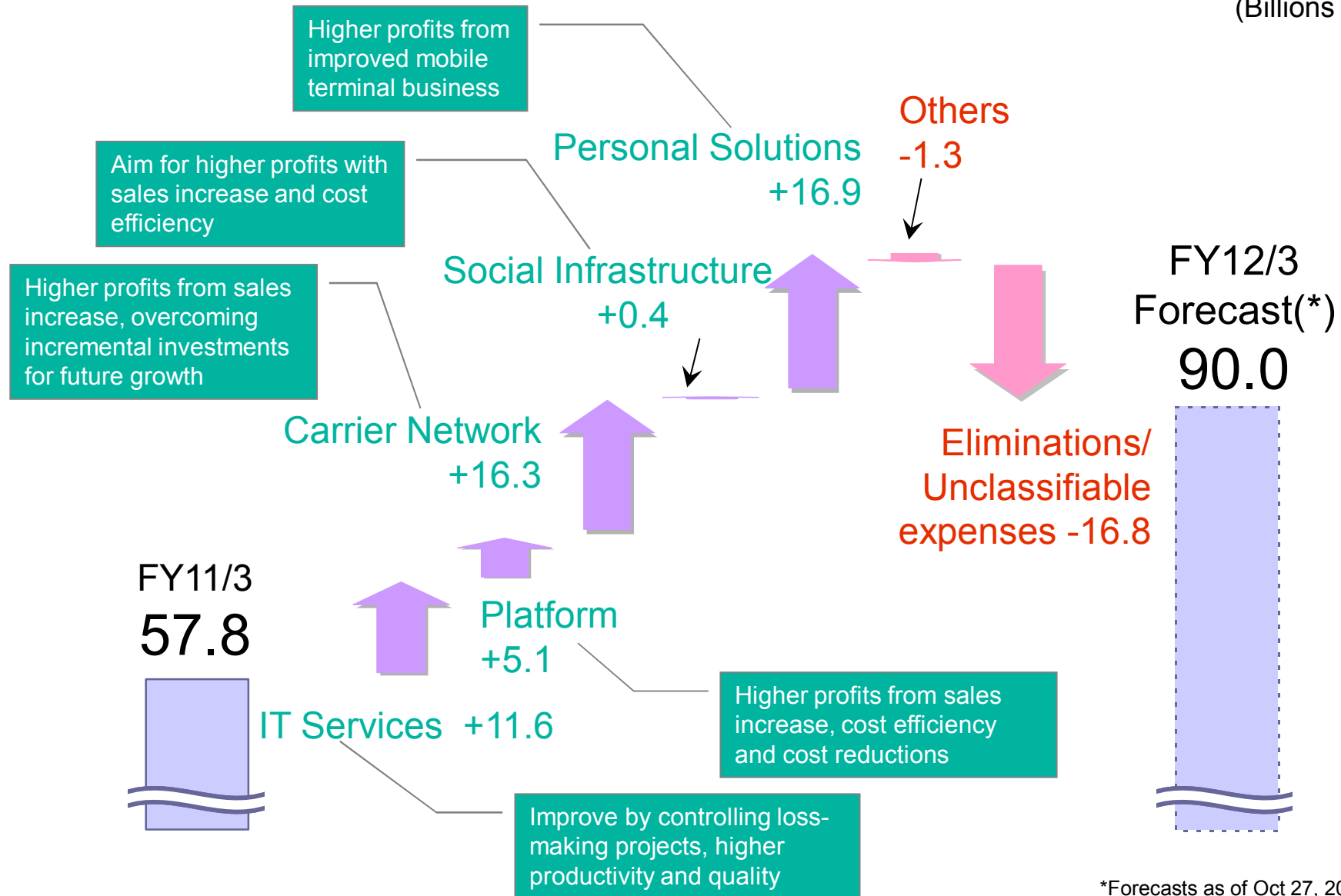
Sales Change (Year on Year)

(Billions of Yen)



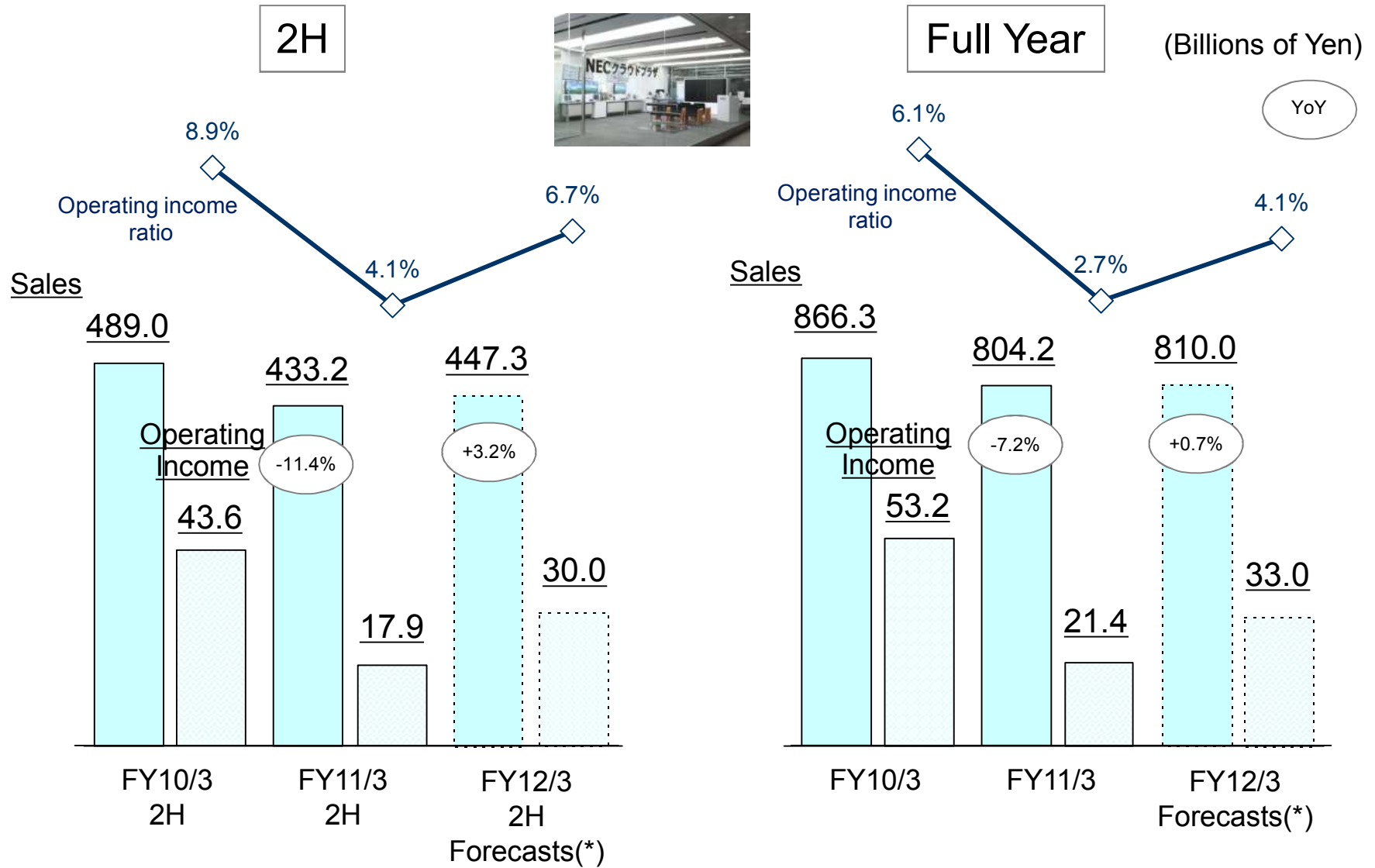
Operating Income Change (Year on Year)

(Billions of Yen)



*Forecasts as of Oct 27, 2011

IT Services Business



*Forecasts as of Oct 27, 2011

Billions of Yen (YoY)

Sales 810.0 (+0.7%)

- △ Secure business opportunities from investment recovery in manufacturing, demand involving law amendments and introducing electronic health record systems in medical services
- △ Promote solid cloud services for enterprises and organizations

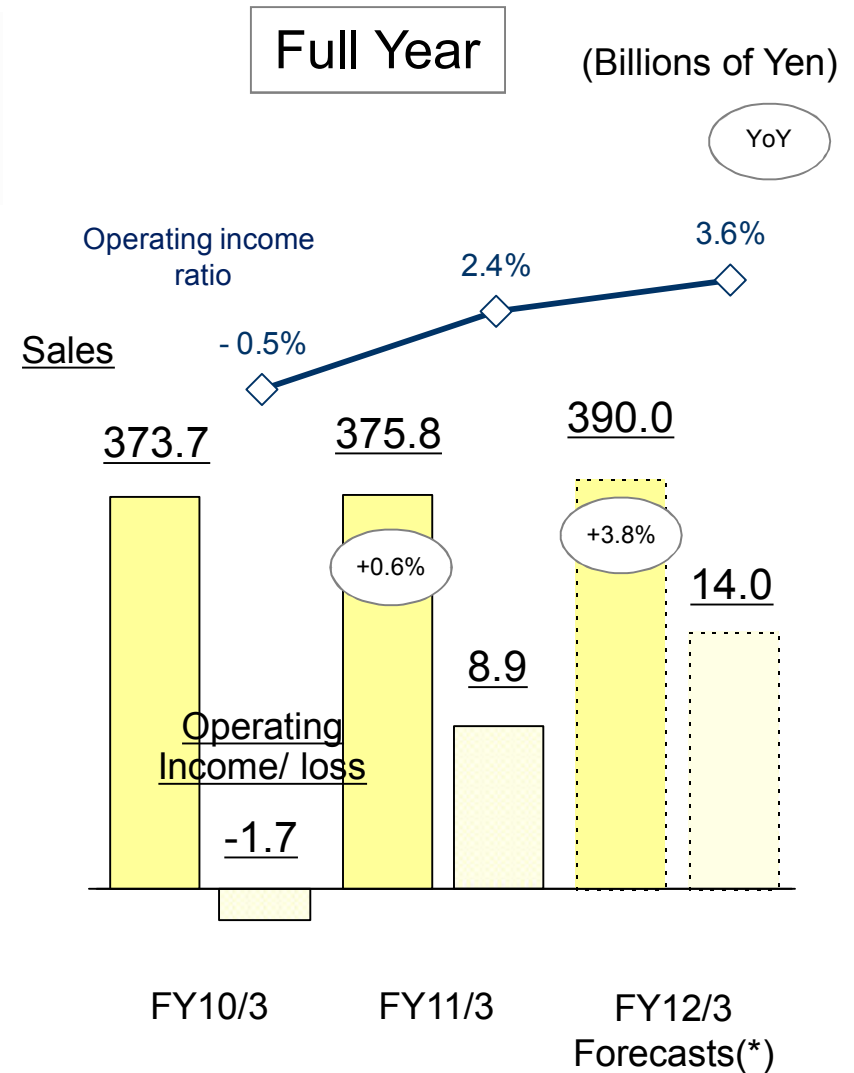
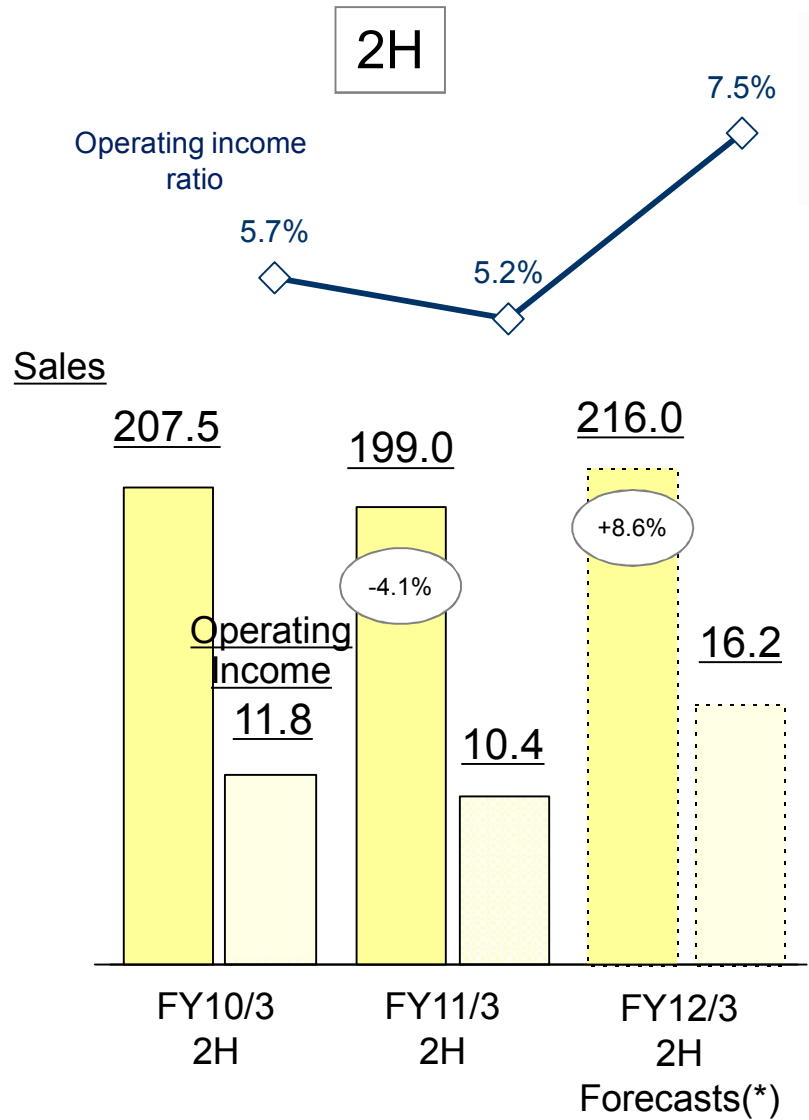
Operating Income 33.0 (+11.6)

- △ Improve by controlling loss-making projects, higher productivity and quality such as enhancement of services delivery efficiency



*Forecasts as of Oct 27, 2011

Platform Business



*Forecasts as of Oct 27, 2011

Platform Business

Sales 390.0 (+3.8%) Billions of Yen (YoY)

△ Software :

Expect to increase in operation management software mainly for data centers, such as server integration, virtualization and cloud computing platform

▽ Hardware :

Focus on products for energy saving, for BCP such as backup and thin-clients, to respond to demand for datacenters

△ Enterprise Network :

Aim to increase sales by solution for work-style innovation with smartphones and deploying low-capacity communication server UNIVERGE “SL1000” for emerging markets

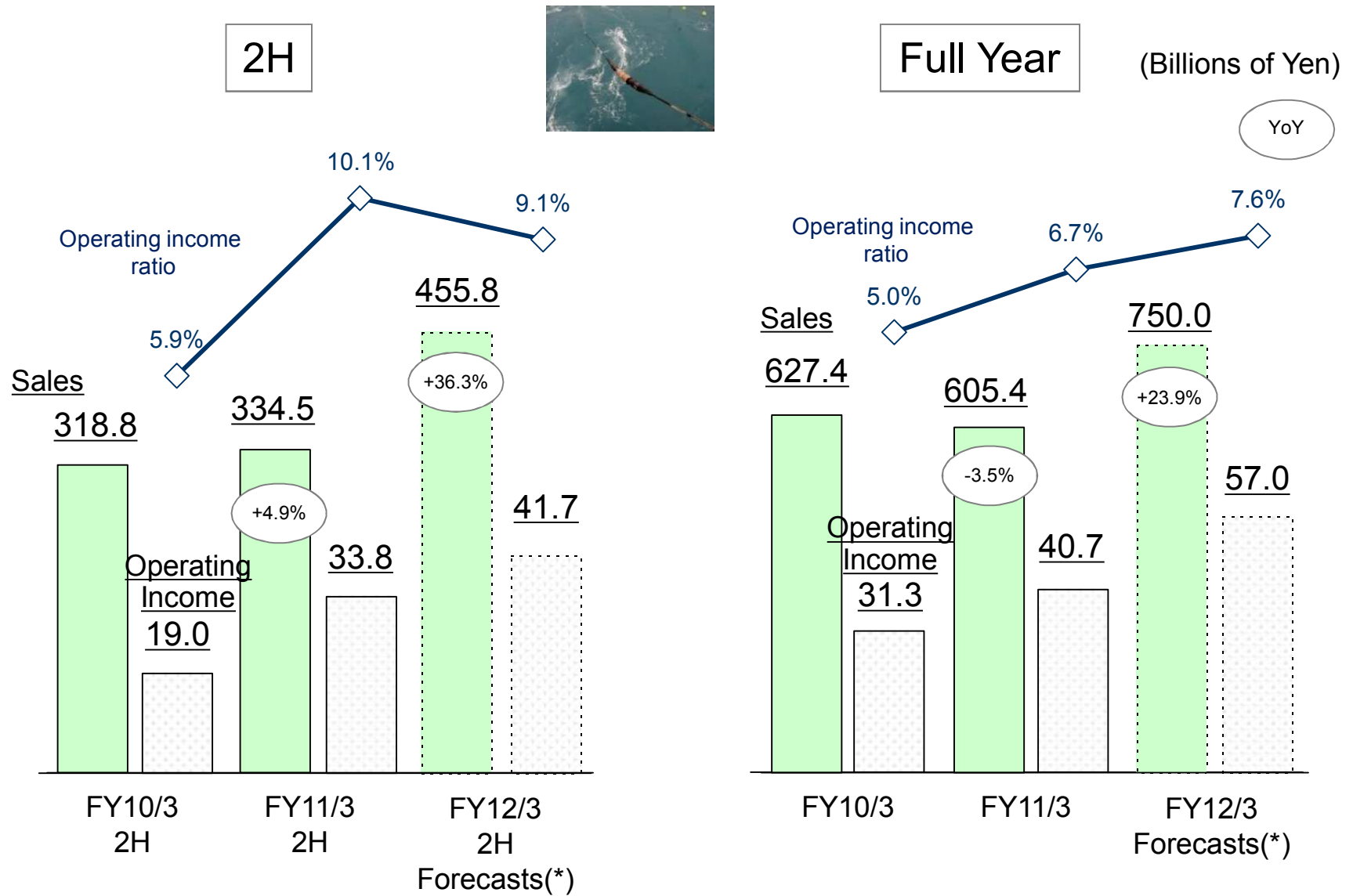
Operating Income 14.0 (+5.1)

△ Higher profits from sales increase, cost efficiency and continual cost reductions



*Forecasts as of Oct 27, 2011

Carrier Network Business



*Forecasts as of Oct 27, 2011

Carrier Network Business

Full Year
Forecasts

Billions of Yen (YoY)

Sales 750.0 (+23.9%)

- △ Achieve additional sales growth in Japan by capturing business opportunities arising from data traffic hikes
- △ Attain sales increase by solid execution and securing additional projects of submarine cable systems
- △ Achieve business expansion for mobile backhaul, mainly in Russia and Latin America, with new full-IP PASOLINK products
- △ Attain business growth in service and management, including carrier cloud

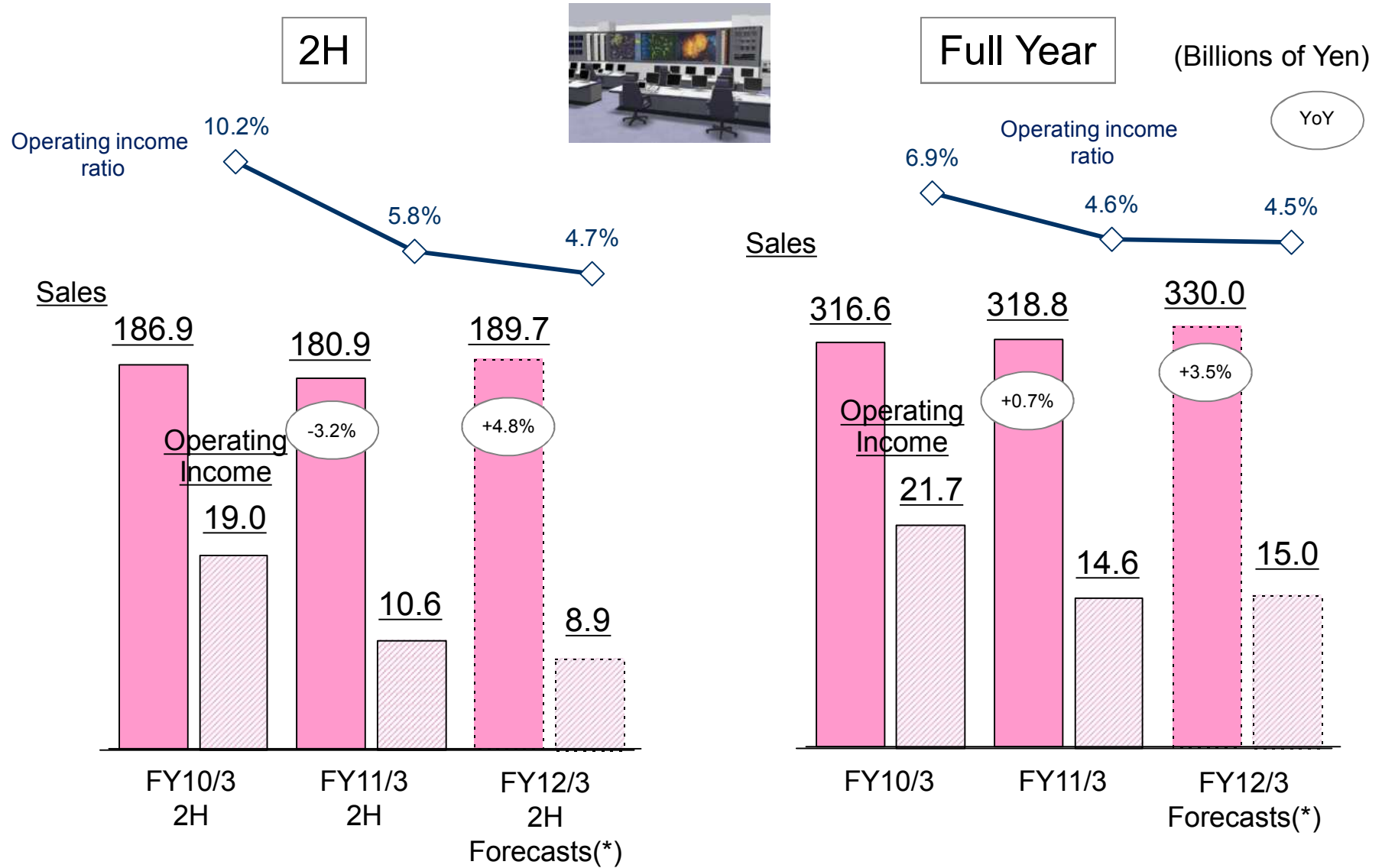
Operating Income 57.0 (+16.3)

- △ Expect to increase profits from sales expansion in domestic business and submarine cable systems, and sales recovery in mobile backhaul



*Forecasts as of Oct 27, 2011

Social Infrastructure Business



*Forecasts as of Oct 27, 2011

Social Infrastructure Business

Billions of Yen (YoY)

Sales 330.0 (+3.5%)

- △ Expect to increase due to an increase in social systems such as broadcast, fire and disaster preventions, despite a decrease in aerospace and defense systems

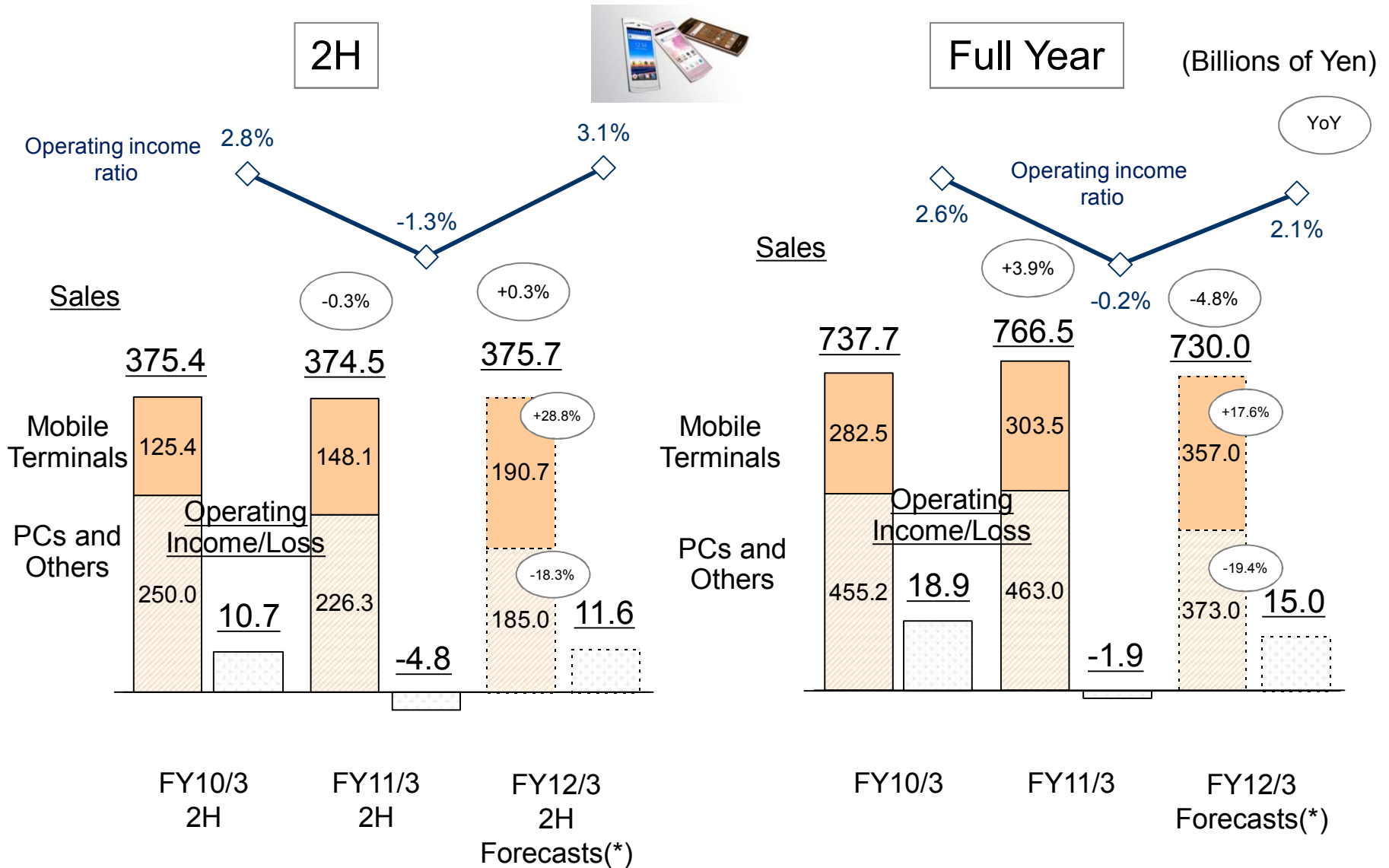
Operating Income 15.0 (+0.4)

- △ Expect higher profits due to sales increase and cost reductions



*Forecasts as of Oct 27, 2011

Personal Solutions Business



*Forecasts as of Oct 27, 2011

Personal Solutions Business

Full Year
Forecasts

Billions of Yen (YoY)

Sales 730.0 (-4.8%)

△ Mobile Terminals :

Increase from expansion of smartphone business
in Japan and overseas

▽ PC and Others :

Decrease due to the deconsolidation of consumer PCs

Operating Income 15.0 (+16.9)

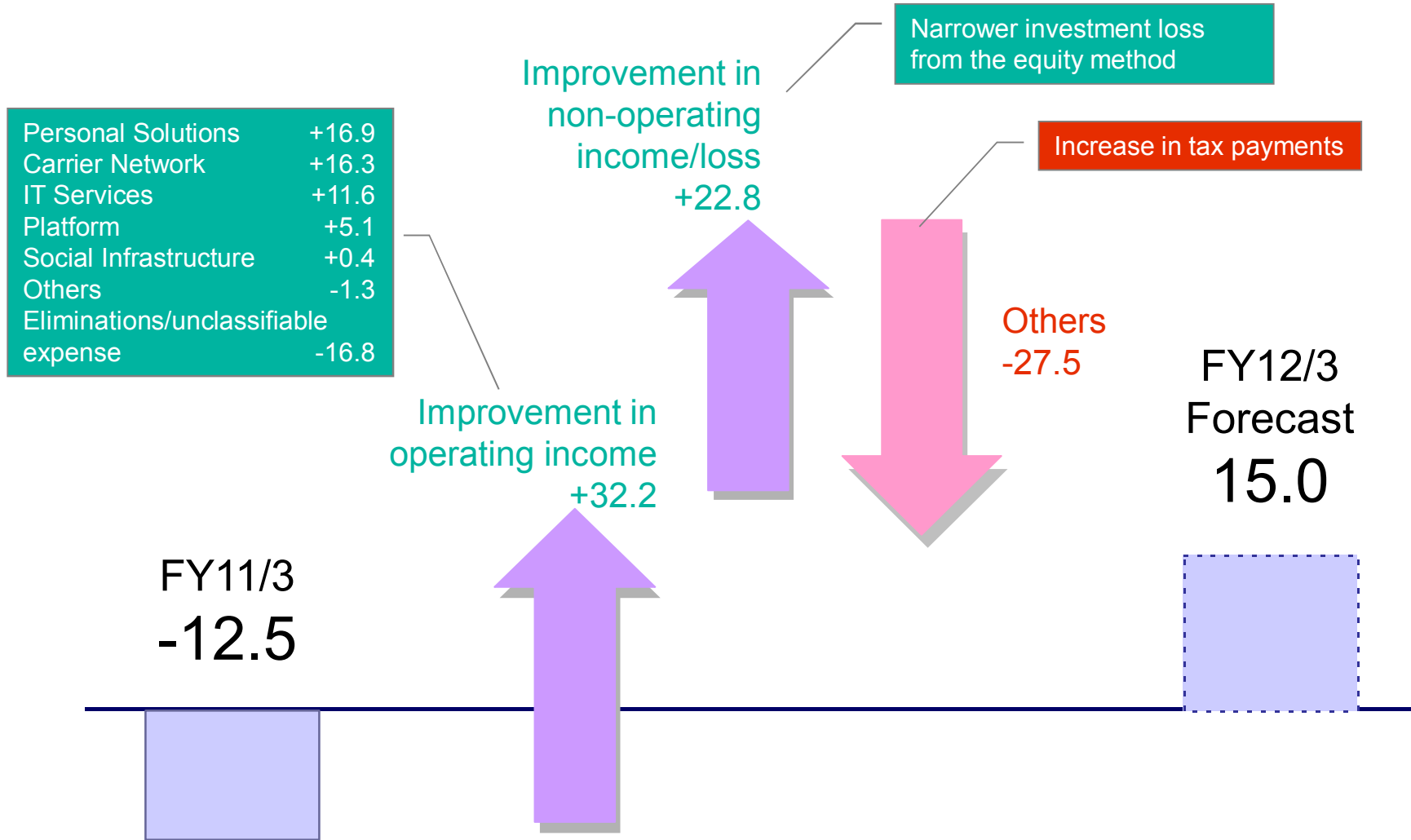
△ Higher profits due to sales increase in mobile terminals from shift to smartphones, and improvements in cost performance from slashing fixed costs and enhanced R&D efficiency



*Forecasts as of Oct 27, 2011

Net Income/Loss Change (Year on Year)

(Billions of Yen)



*Forecasts as of Oct 27, 2011

Capital Expenditure, Depreciation and R&D expenses

(Billions of Yen)

	FY11/3 Actual	FY12/3 Forecasts	YoY
Capial Expenditure	52.9	80.0	51.4%
Depreciation	62.1	65.0	4.7%
R&D expenses	176.5	185.0	4.8%
To consolidated total sales (%)	5.7%	5.7%	



Note: Unchanged from full year forecasts announced on Jul 28

Progress on Mid-Term Growth Plan V2012

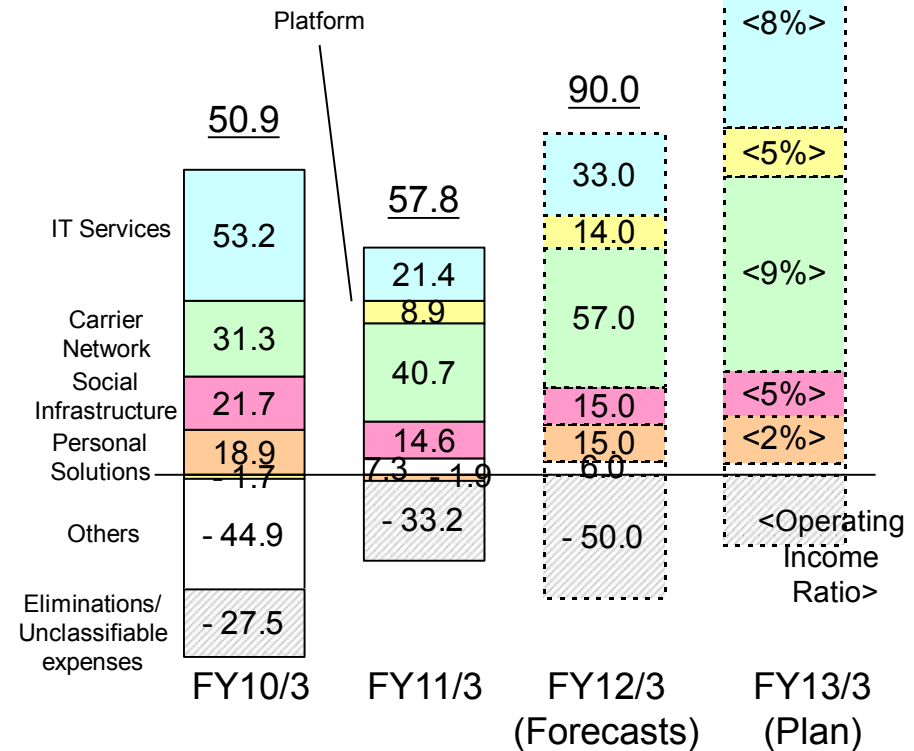
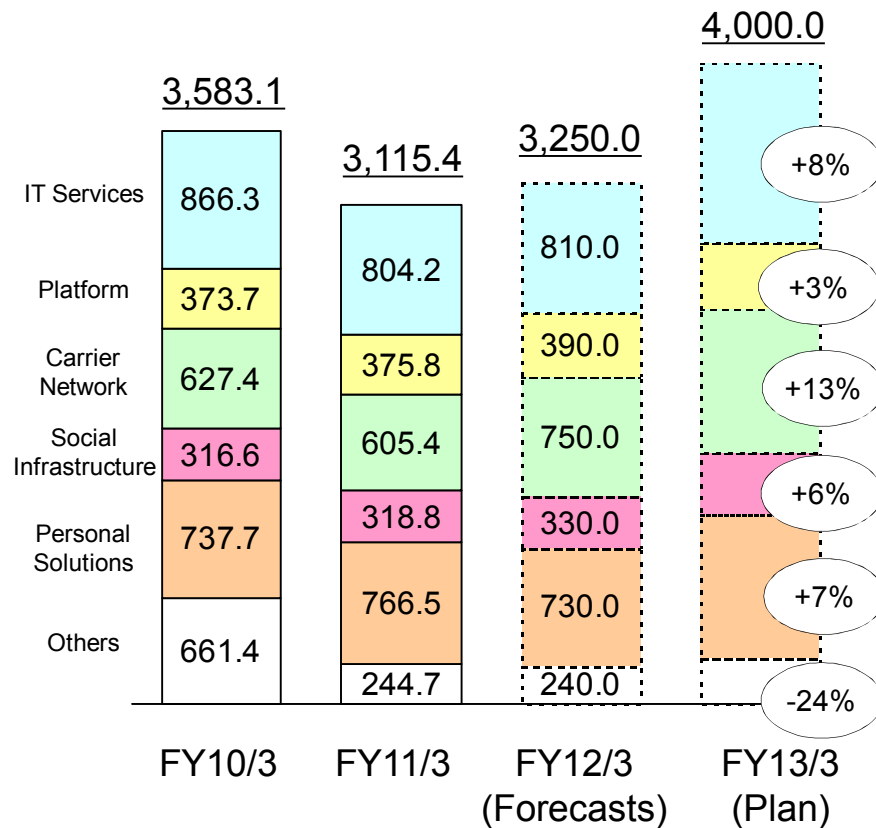
Mid-Term Growth Plan V2012 by Segment

(Billions of Yen)

Net Sales

Operating Income/Loss

FY10/3-FY13/3
CAGR



*Forecasts as of Oct 27, 2011

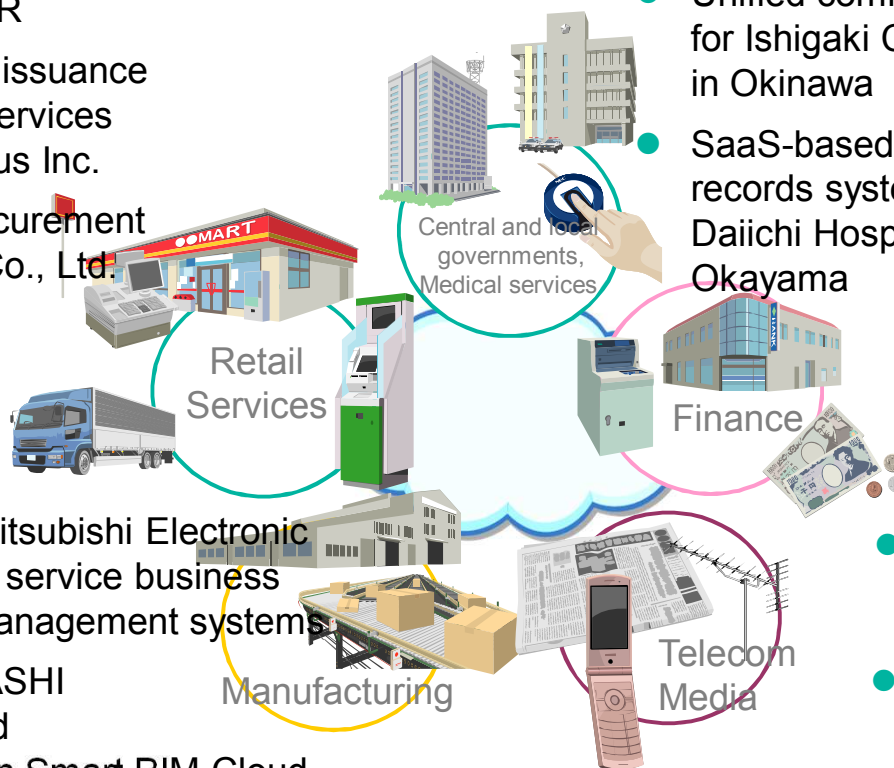
Progress to Achieve V2012 Target

Focus Areas	Key Measures
Cloud	<ul style="list-style-type: none">● Deliver cloud services for local governments● Create new business with cloud● Promote data center and platform strategies● Promote commercial LTE systems in Japan
Global	<ul style="list-style-type: none">● Launch CODC (Cloud Oriented Data Center) business● Expand mobile backhaul and submarine cable systems● Expand carrier cloud business● Promote and expand wireless broadband access
New Business	<ul style="list-style-type: none">● Reinforce manufacturing to respond to demand in automotive batteries● Develop and sale of home-use power storage systems● Expand alliance strategy in smart energy● Serve smartphone MEDIAS to 3 Japanese telecom carriers

Measures and achievements in Cloud Business

- Accounting system for COOKPAD Inc.
- Cloud services of Internet reservation data exchange for HOTEL CENTURY SOUTHERN TOWER
- SaaS-based e-ticket issuance and authentication services for Entertainment Plus Inc.
- Indirect material procurement services for Cecile Co., Ltd.

- Financial accounting cloud services for 10 cities in Kanagawa
- Unified communication system for Ishigaki City and Taketomi town in Okinawa
- SaaS-based electric medical records system for Tamashima Daiichi Hospital in Kurashiki City, Okayama



- Collaboration with Mitsubishi Electronic Corporation in cloud service business for manufacturing management systems
- Alliance with OBAYASHI CORPORATION and GRAPHISOFT SE in Smart BIM Cloud

- Shipping LTE base stations for KDDI
- Launched M2M Solution "CONNEXIVE"



- Established new Data Center in Kansai
- Began construction of new Data Center in Hokkaido



Measures and achievements in Global Business

- Collaboration with Royal Philips Electronics in digital pathology systems



- Collaboration with Neusoft Corporation on cloud services
- Transport Management System for logistics company in China
- Collaboration with Jointown Pharmaceutical Group on Medical logistics solution

- Orders for iPASOLINK over 110,000 units by 100 operators in 55 countries



- Provide Swiss Post with the Latest Mail Processing Systems

- Femtocell systems for Kuwait Zain

- NetCracker acquired activation business from India Subex
- Launch production of PASOLINK in India

- Partnership with India Trimax on cloud services



- SaaS cloud service for the Amata Industrial Estate, Thailand
- Collaboration with Singapore STEE on cloud services
- Deployed advanced postal automation system in Malaysia
- POS system for Alfamart, one of Indonesia's retailers

- South-East Asia Japan Cable (SJC) system
- Maldives' domestic submarine cable system

- Digital Signage for UNIQLO

- Collaboration with Cisco to build commercial LTE Networks

- ProgrammableFlow for Genesis Hosting

- Participated in Smart City development in Brazil

- Established NEC Latin America S.A.

Measures and achievements in Smart Energy Business

New business



EV Charging Infrastructure



Electric Vehicle



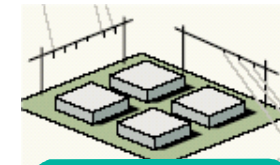
HEMS



SEMS



BEMS



Power Supply Side



- Launched household energy storage system
- Launched Home Energy Management System (HEMS)
- Began demonstration project for Battery and Charger Integration Systems for next generation service stations as part of Yokohama City's "Yokohama Smart City Project"
- Developed new technology which doubles life of manganese Li-ion rechargeable battery
- Develop new power grid to introduce renewable energy easily with Tokyo Univ. and the National Institute of Advanced Industrial Science and Technology

- Strategic partnership with Enel Distribuzione on the development of Next-Generation Smart Grid system

- Basic research to realize green township in Malaysia

- Feasibility study of smart community for overseas market in Indonesia



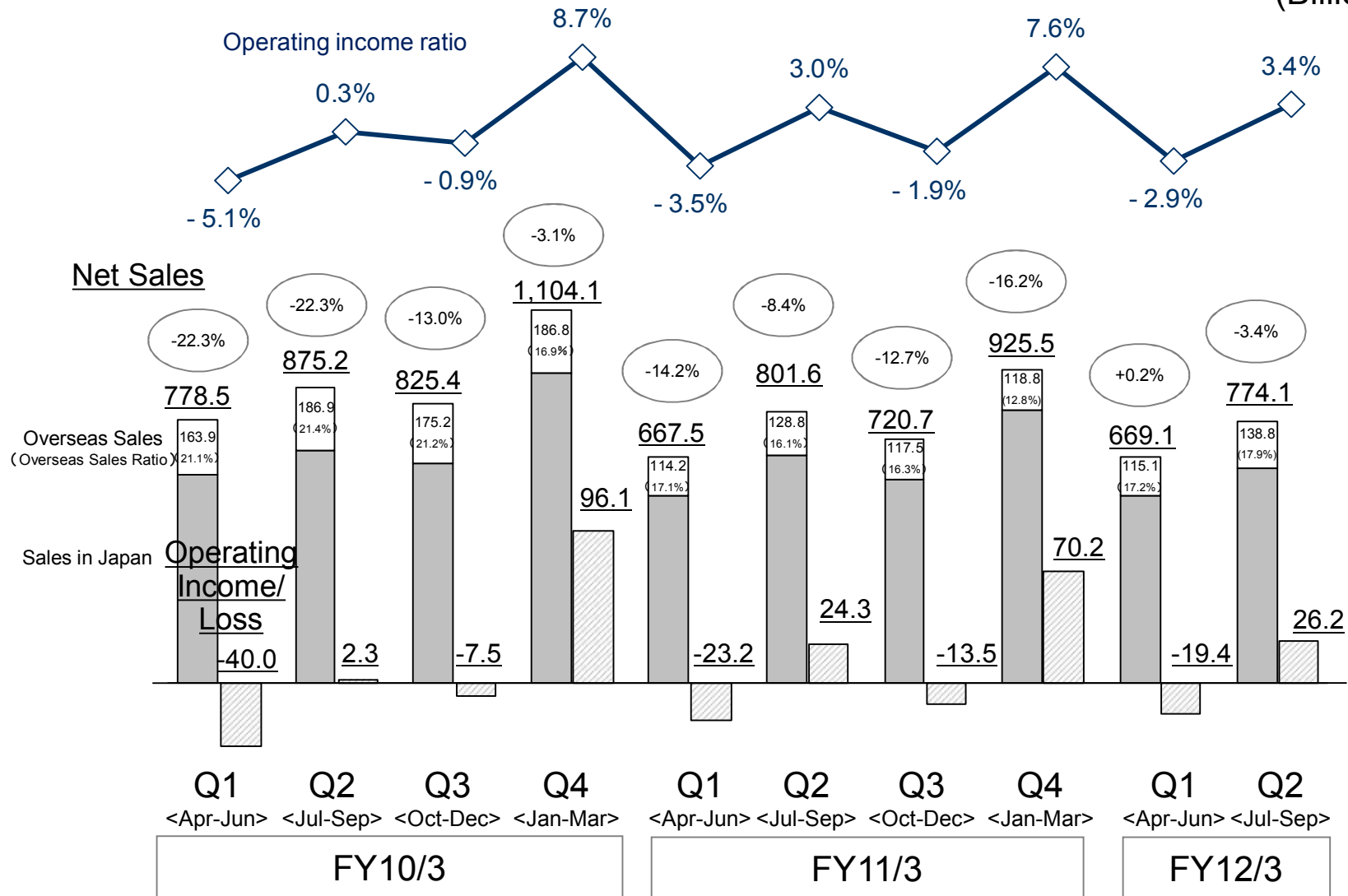
- Participated in Smart City development in Brazil

Reference (Financial data)

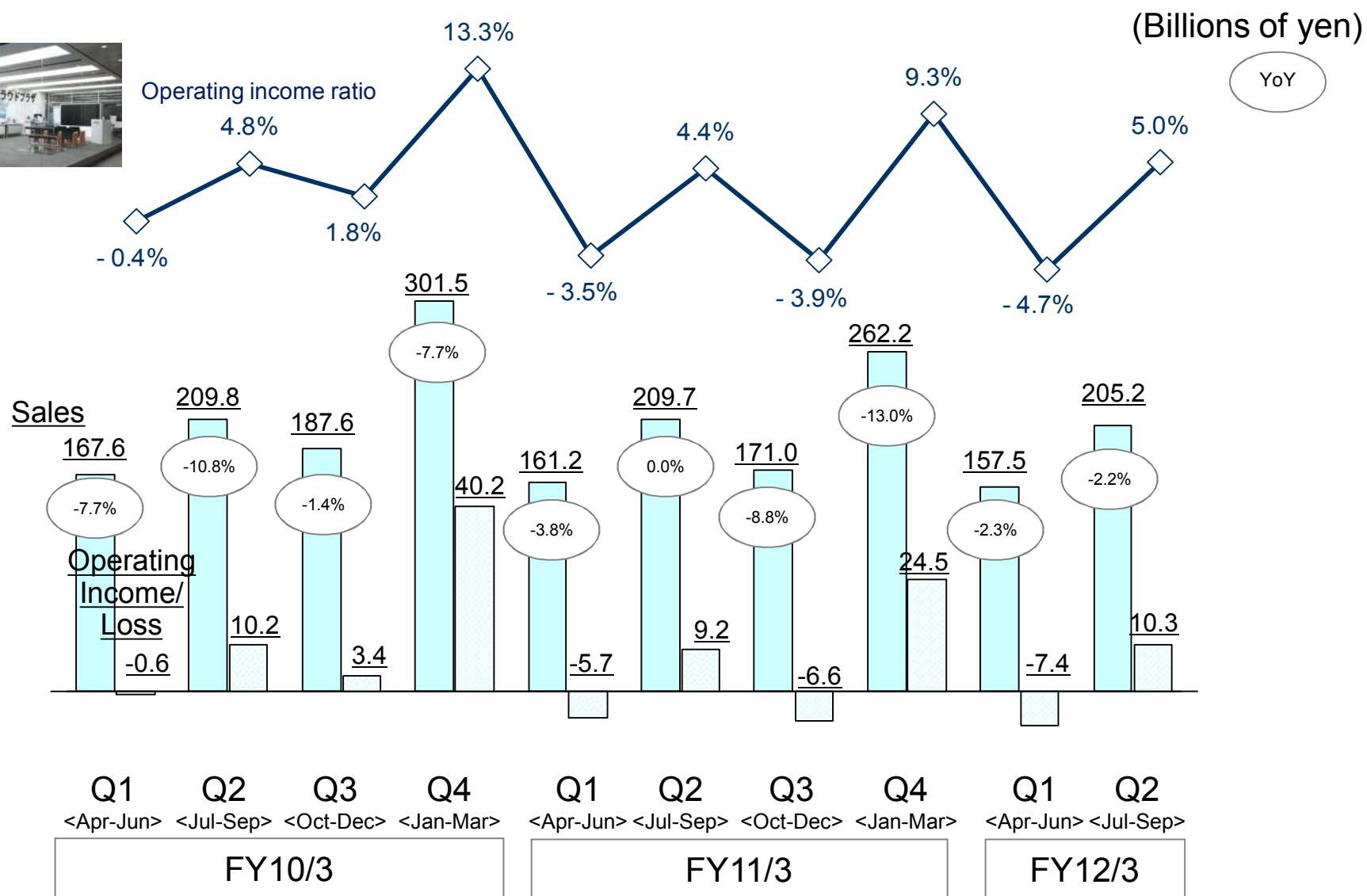
Net Sales, Operating Income/Loss

(Billions of yen)

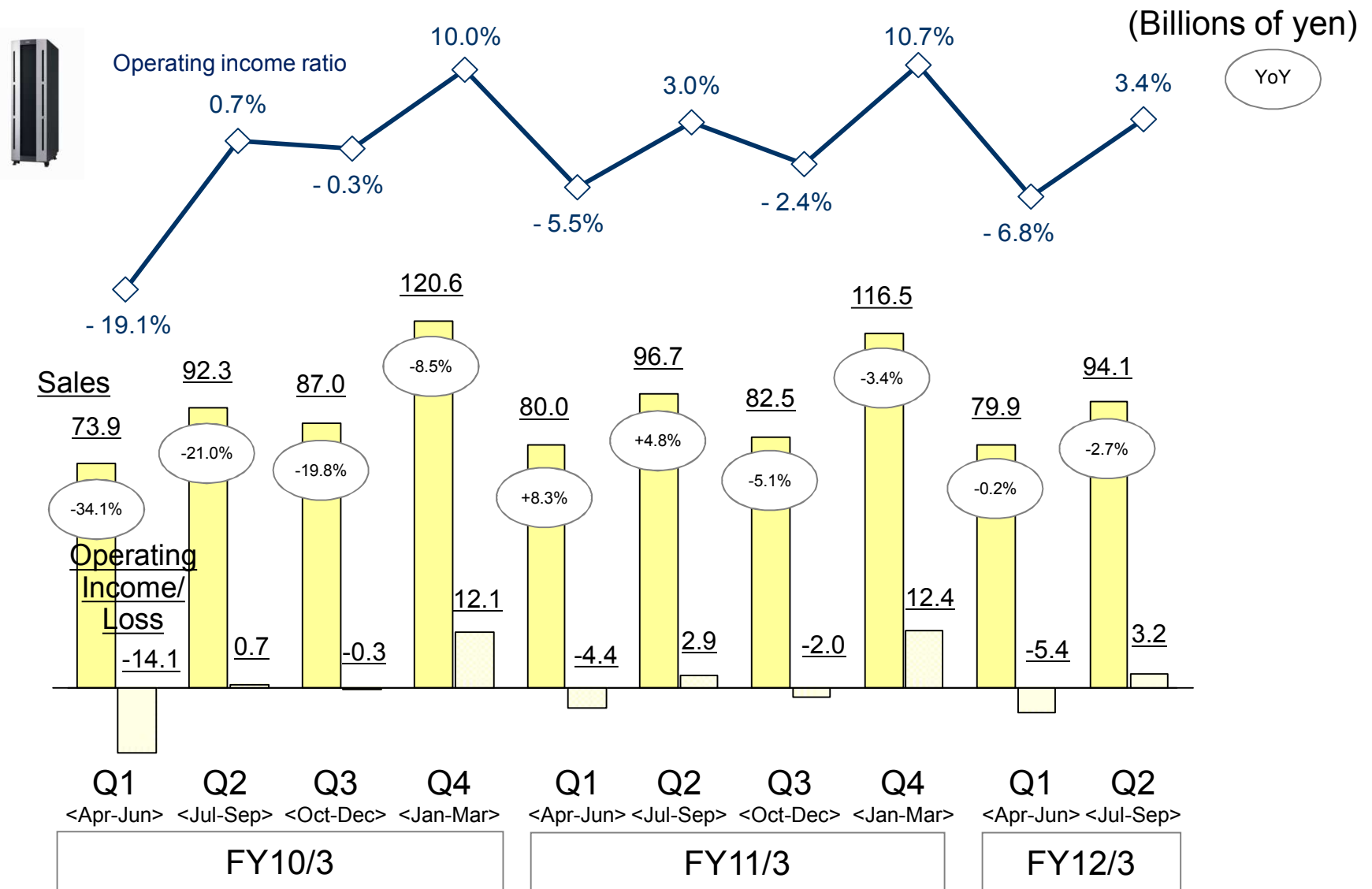
YoY



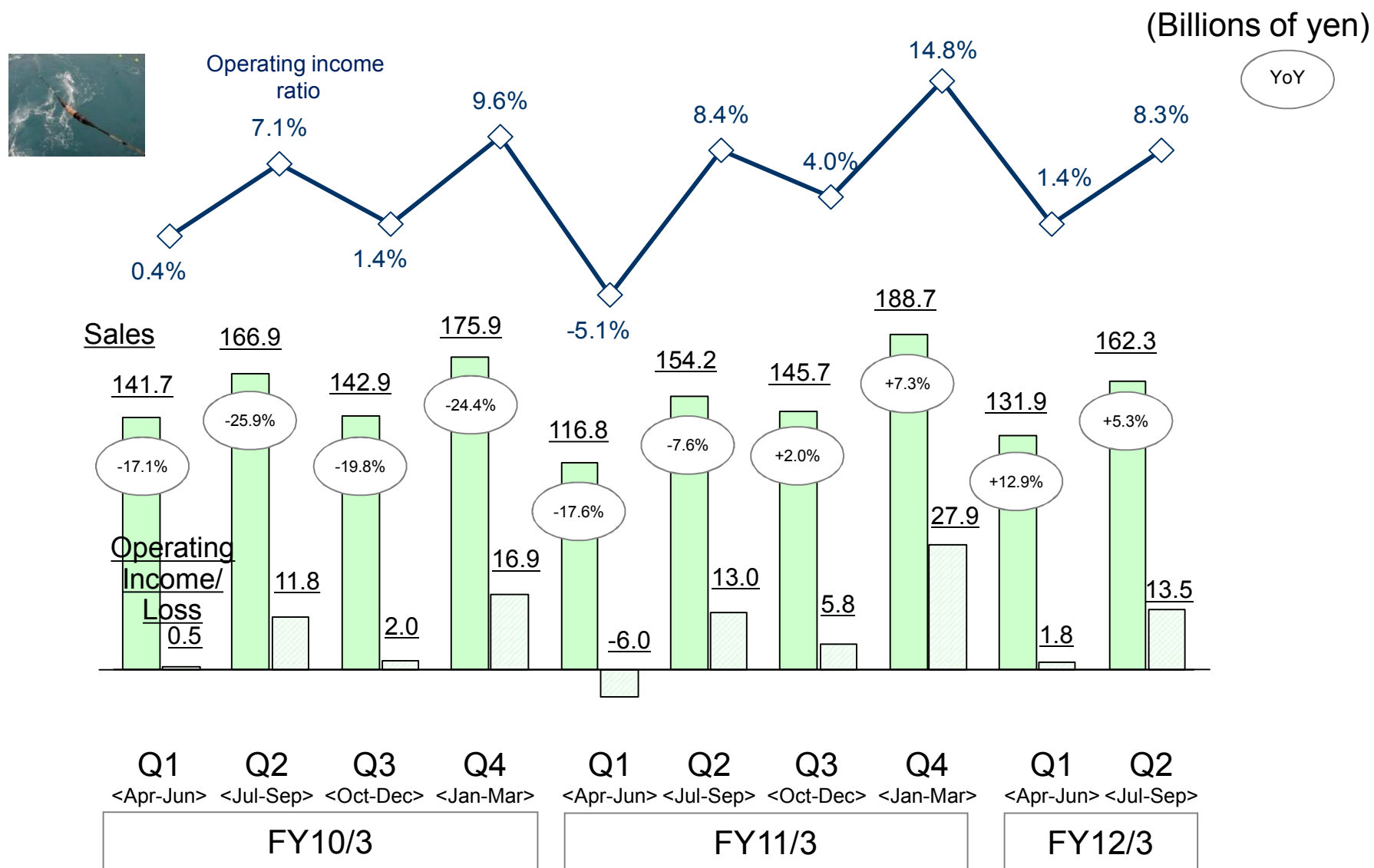
Sales, Operating Income/Loss (IT Services)



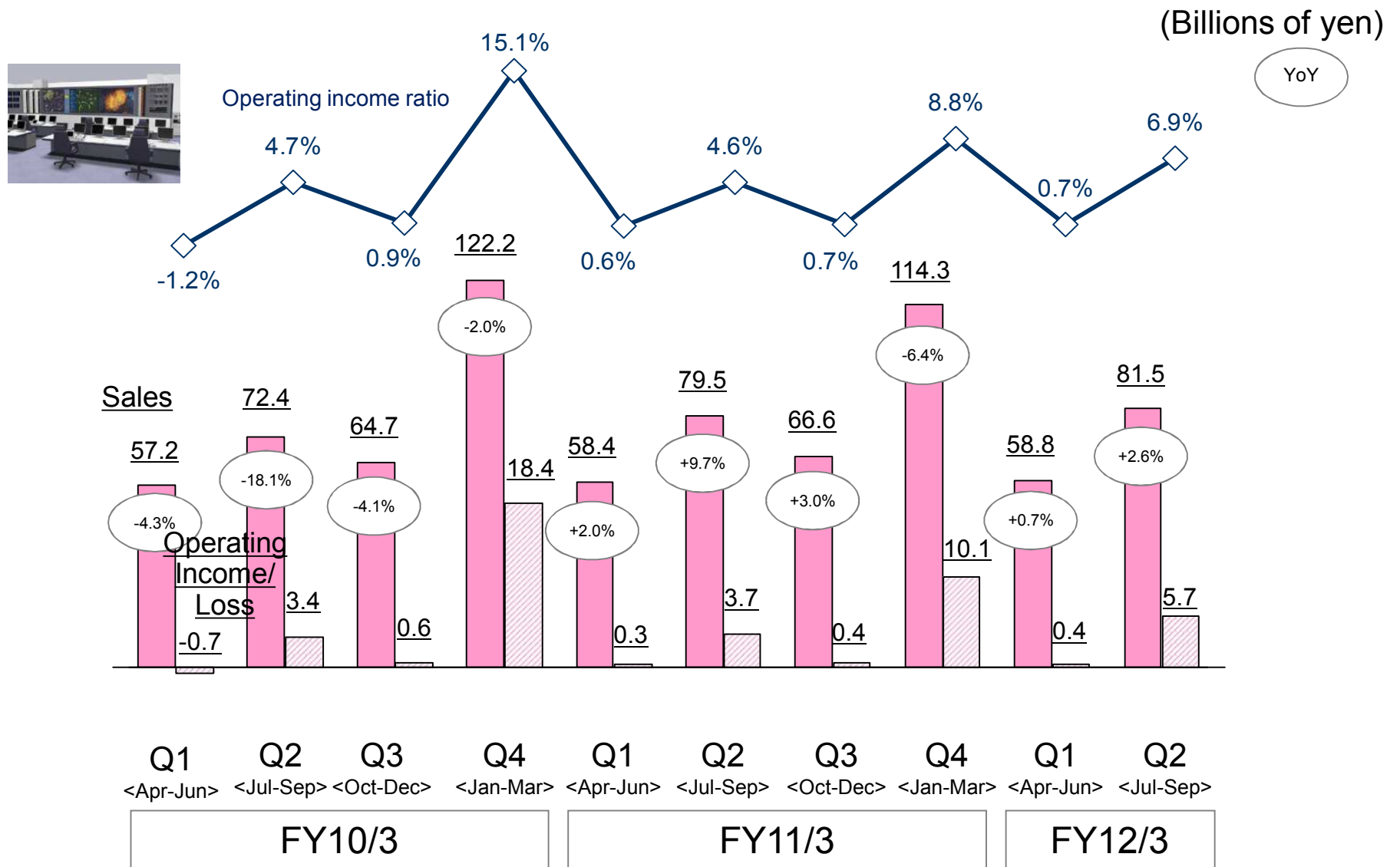
Sales, Operating Income/Loss (Platform)



Sales, Operating Income/Loss (Carrier Network)

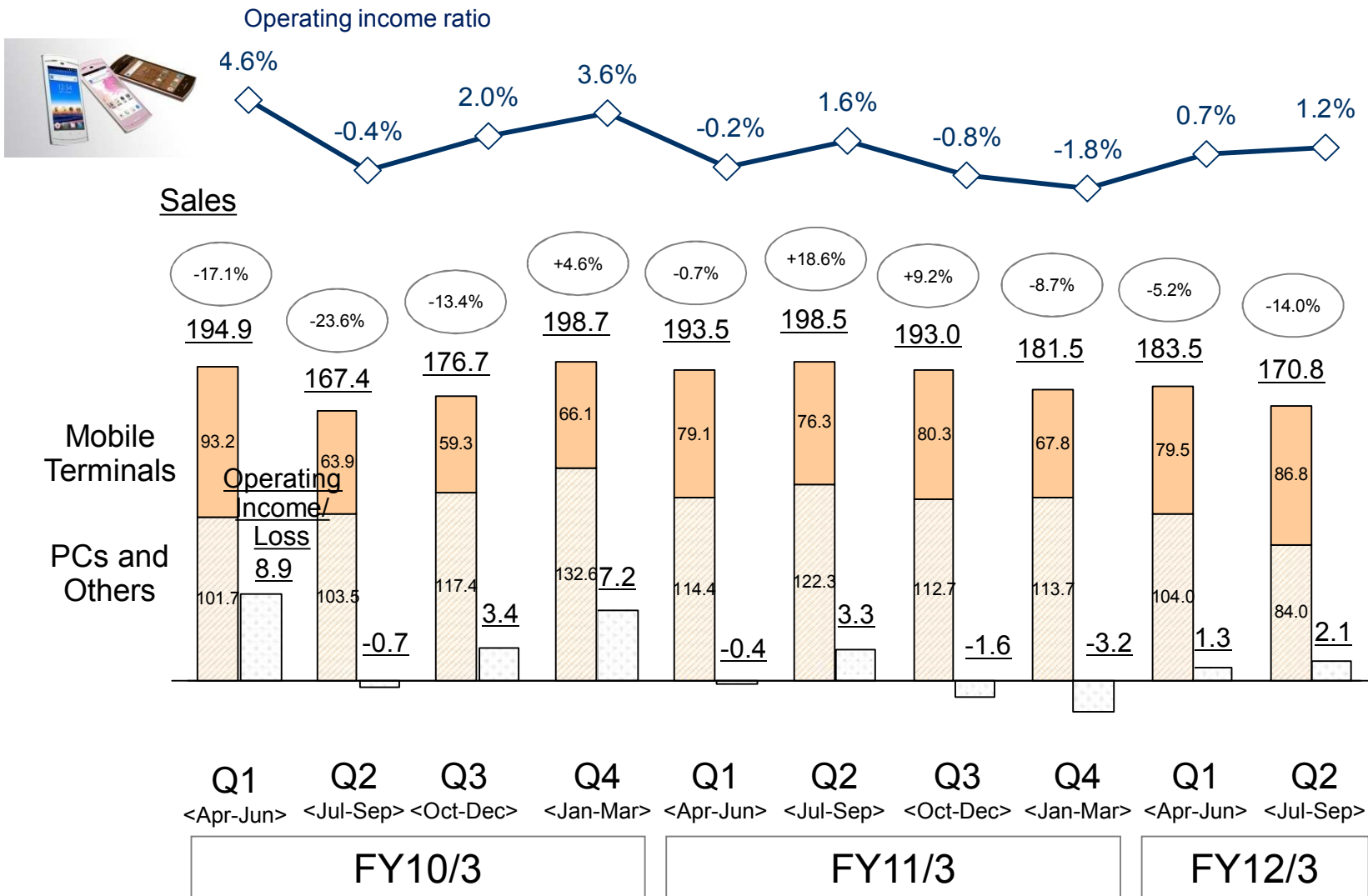


Sales, Operating Income/Loss (Social Infrastructure)

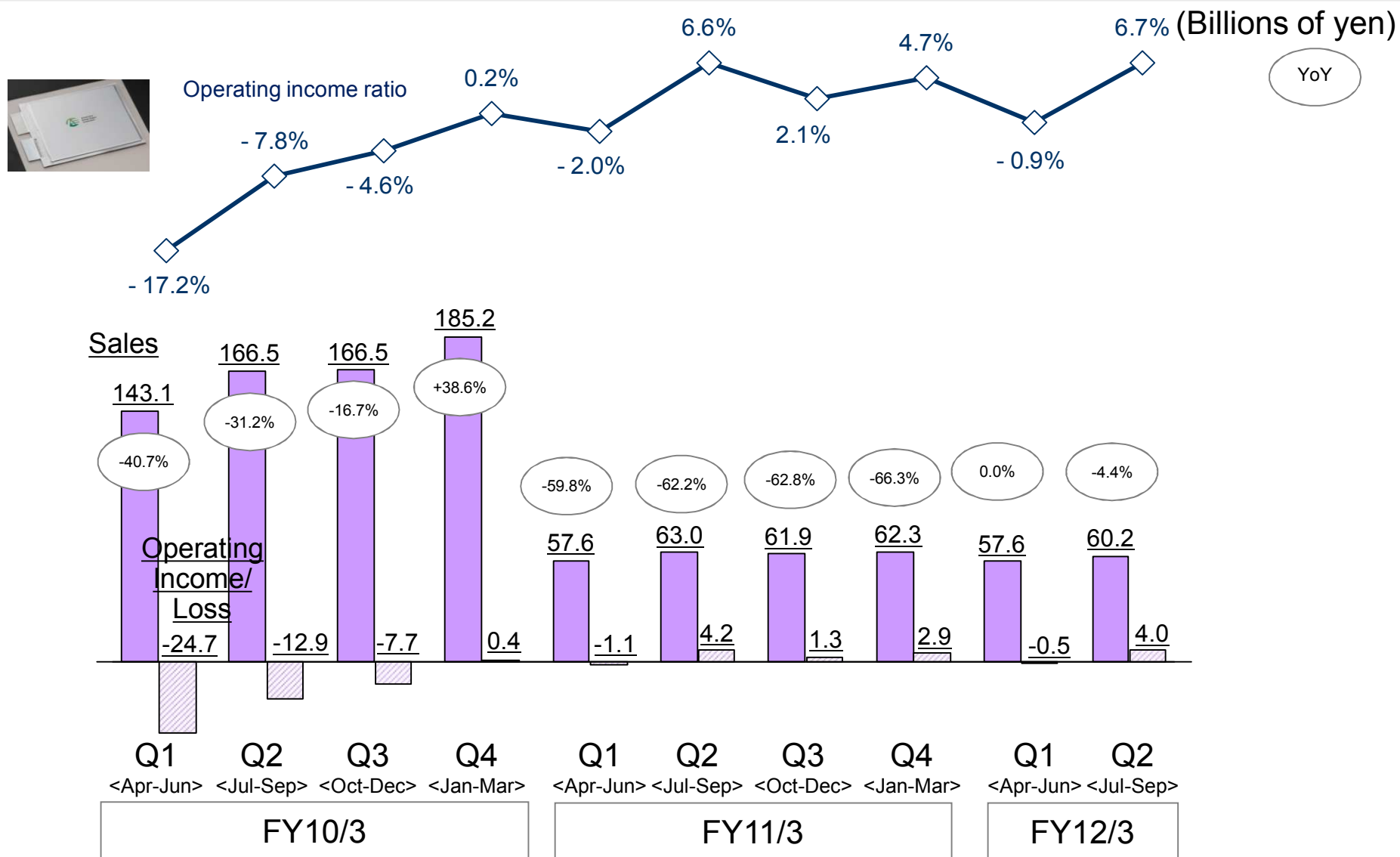


Sales, Operating Income/Loss (Personal Solutions)

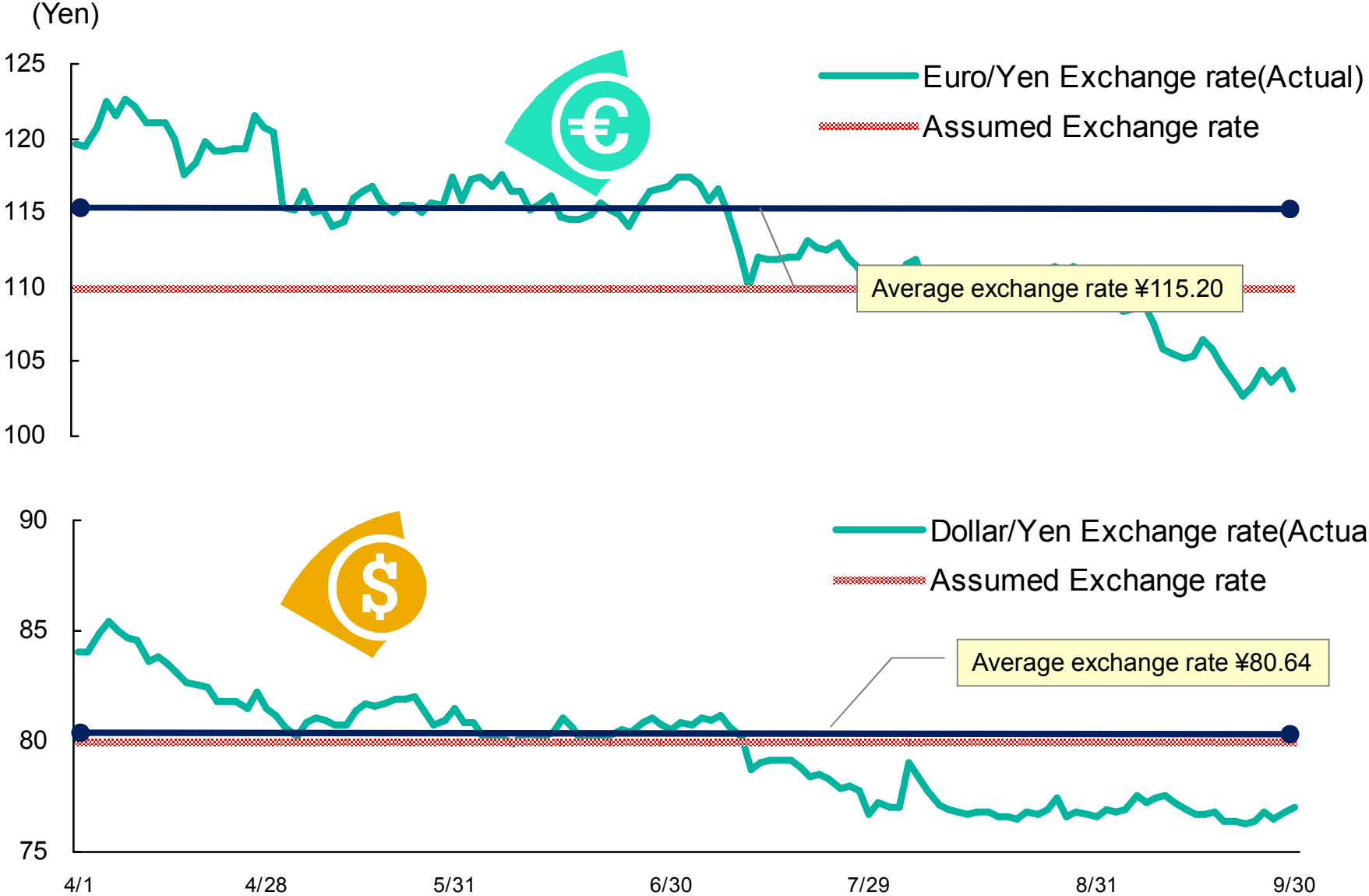
(Billions of yen)



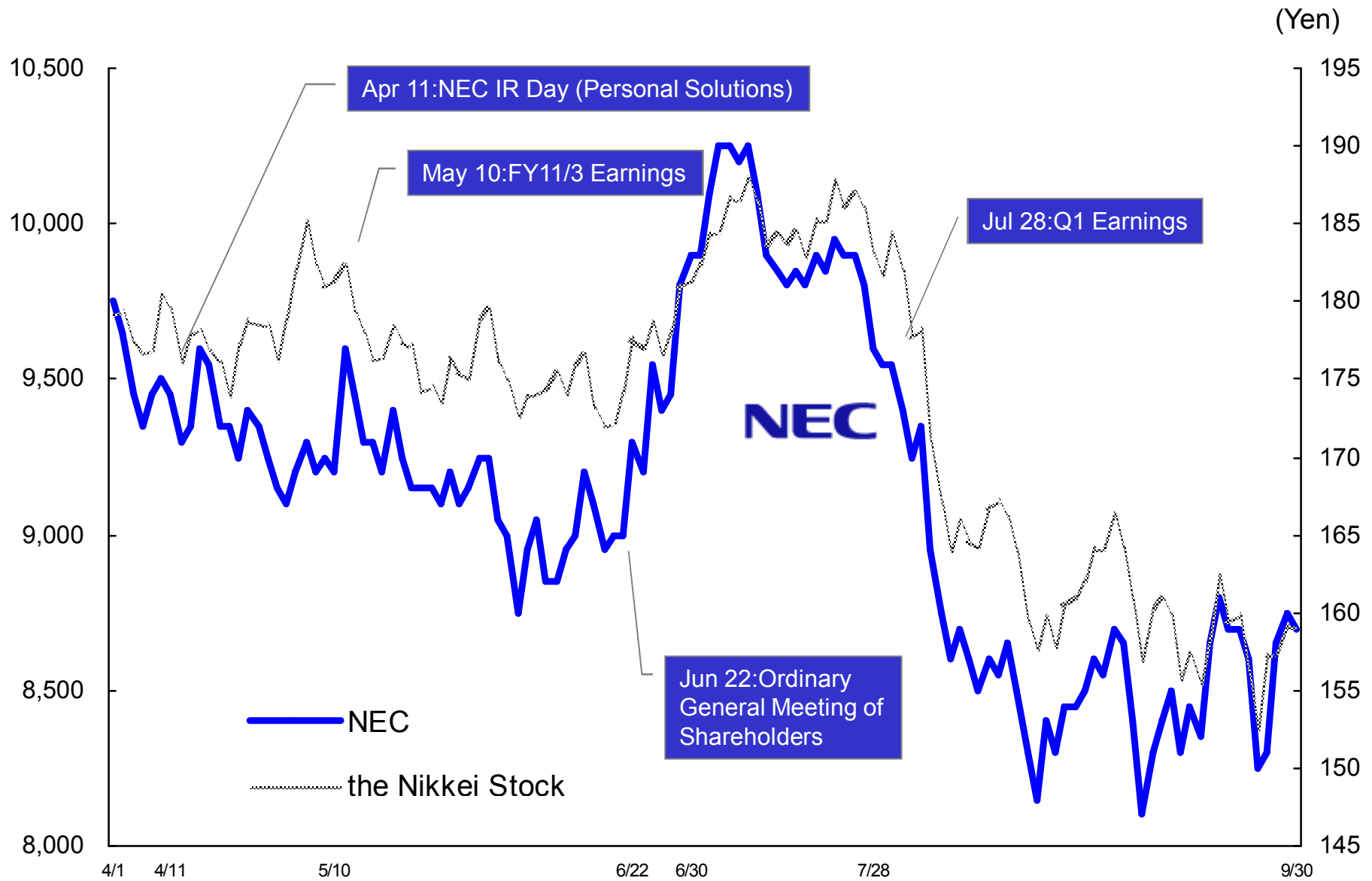
Sales, Operating Income/Loss (Others)



Exchange Rate



Stock Price



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