

Financial Results for 1Q for the Fiscal Year Ending March 31, 2010

July 30, 2009
NEC Corporation
(<http://www.nec.co.jp/ir/en>)

To be a leading global company
leveraging the power of innovation
to realize an information society
friendly to humans and the earth

NEC Group Vision 2017

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< Reference >

Financial Forecast (Appendix)

Topics and Achievements

I. Financial Results for 1Q

Summary of Financial Results for 1Q

(Billions of Yen)

	1st Quarter		
	FY09/3 Actual	FY10/3 Actual	YoY
Net Sales	1,001.2	778.5	-22.3%
Operating Income/Loss	4.1	-40.0	-44.2
To net sales(%)	0.4%	-	
Ordinary Income/Loss	7.1	-45.0	-52.1
To net sales(%)	0.7%	-	
Net Income/Loss	0.5	-33.8	-34.3
To net sales(%)	0.0%	-	
Net Income/Loss per Share(Yen)	0.21	-16.74	-16.95
FCF	-2.0	-47.5	-45.4

(Ref): Average exchange rate for 1Q of FY10/3
(Assumed exchange rate for FY10/3

1\$= ¥97.79, 1€= ¥129.96
1\$=¥90, 1€=¥120)

Net Sales

Declined in all segments due to weakened demand from the downturn of the economy

Operating Loss

Gross operating profit declined despite the reduction of SG&A

Ordinary Loss

Greater operating loss, investment loss on equity method, decline of foreign exchange profit

Net Loss

Increased loss due to increase of ordinary loss

Better than original forecast

Summary of Financial Results for 1Q by Segment

(Billions of Yen)

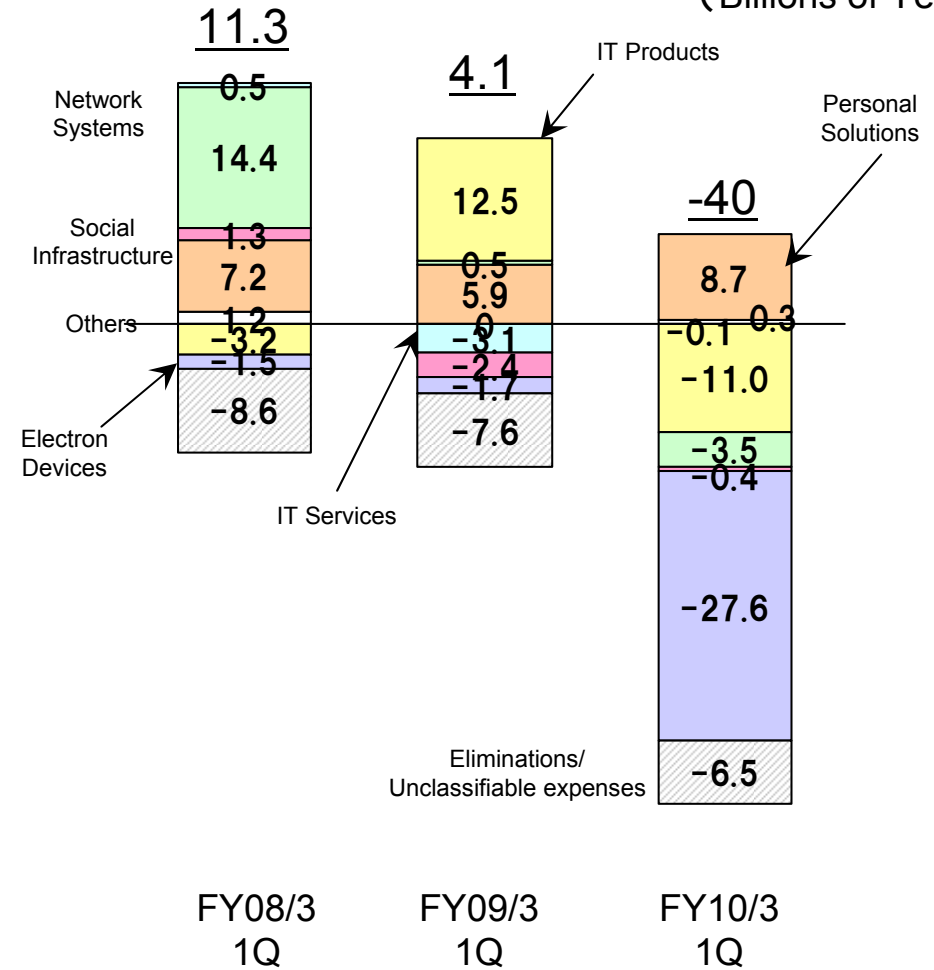
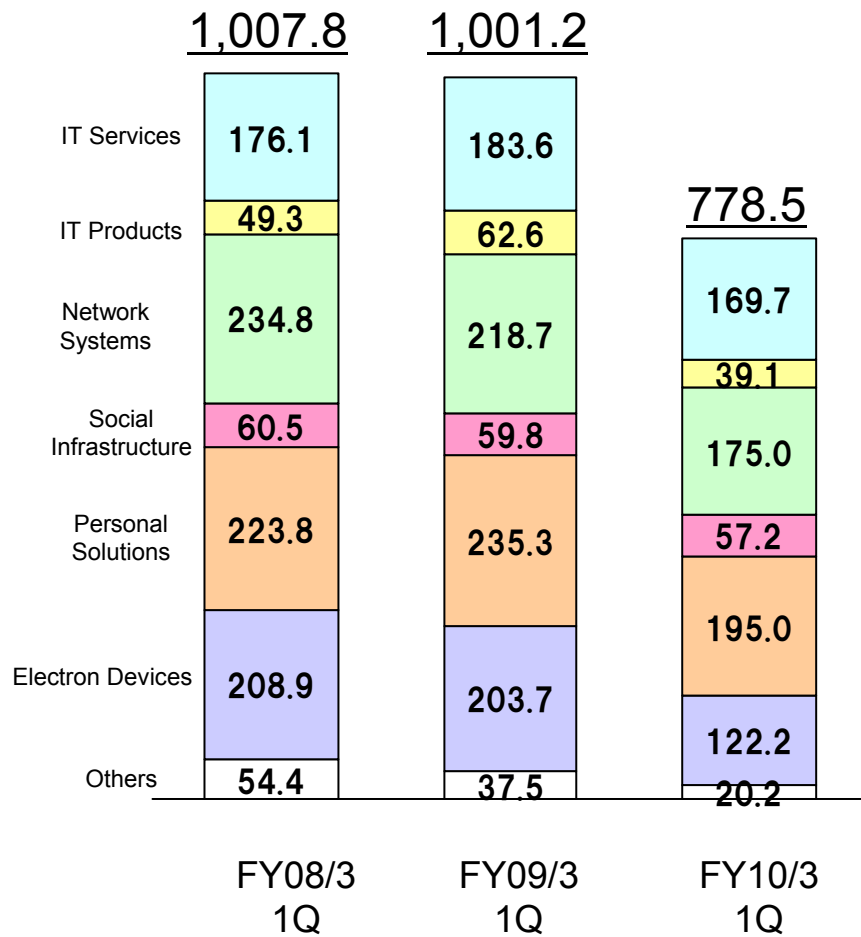
		1st Quarter		
		FY09/3 Actual	FY10/3 Actual	YoY
IT Services	Sales	183.6	169.7	-7.6%
	Operating Loss	-3.1	-0.1	3.0
	OP Margin(%)	-	-	
IT Products	Sales	62.6	39.1	-37.5%
	Operating Income/Loss	12.5	-11.0	-23.5
	OP Margin(%)	20.0%	-	
Network Systems	Sales	218.7	175.0	-20.0%
	Operating Income/Loss	0.5	-3.5	-4.0
	OP Margin(%)	0.2%	-	
Social Infrastructure	Sales	59.8	57.2	-4.3%
	Operating Loss	-2.4	-0.4	2.0
	OP Margin(%)	-	-	
Personal Solutions	Sales	235.3	195.0	-17.1%
	Operating Income	5.9	8.7	2.8
	OP Margin(%)	2.5%	4.5%	
Electron Devices	Sales	203.7	122.2	-40.0%
	Operating Loss	-1.7	-27.6	-26.0
	OP Margin(%)	-	-	
Others	Sales	37.5	20.2	-46.1%
	Operating Income	0.0	0.3	0.4
	OP Margin(%)	-	1.7%	
Eliminations/Unclassifiable expenses	Operating Loss	-7.6	-6.5	1.1
Total	Sales	1,001.2	778.5	-22.3%
	Operating Income/Loss	4.1	-40.0	-44.2
	OP Margin(%)	0.4%	-	

Results by Segment for 1Q

Net Sales

Operating Income/Loss

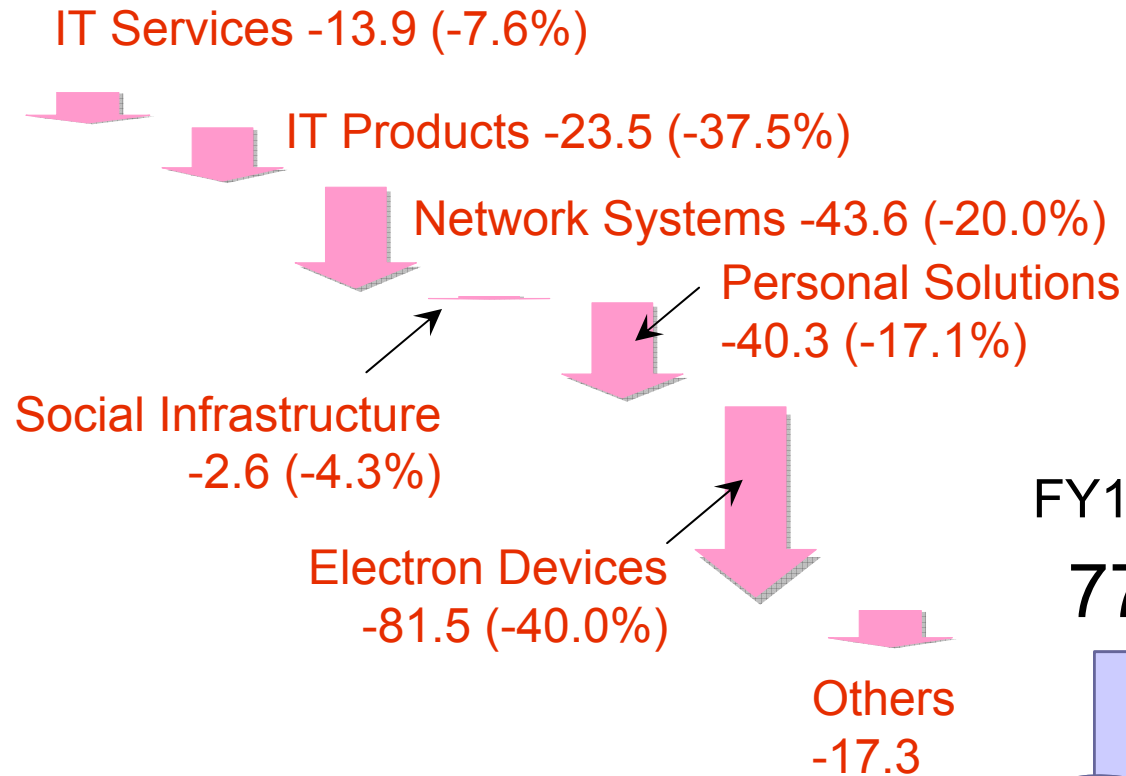
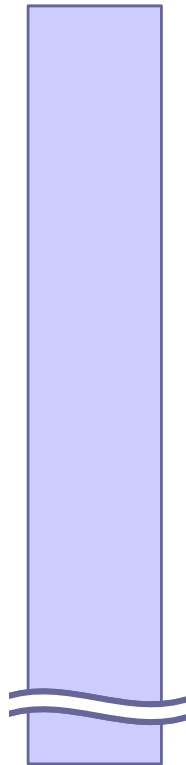
(Billions of Yen)



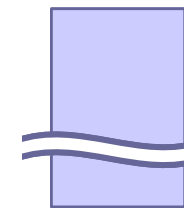
Sales Change (Year on Year)

(Billions of Yen)

FY09/3 1Q
1,001.2

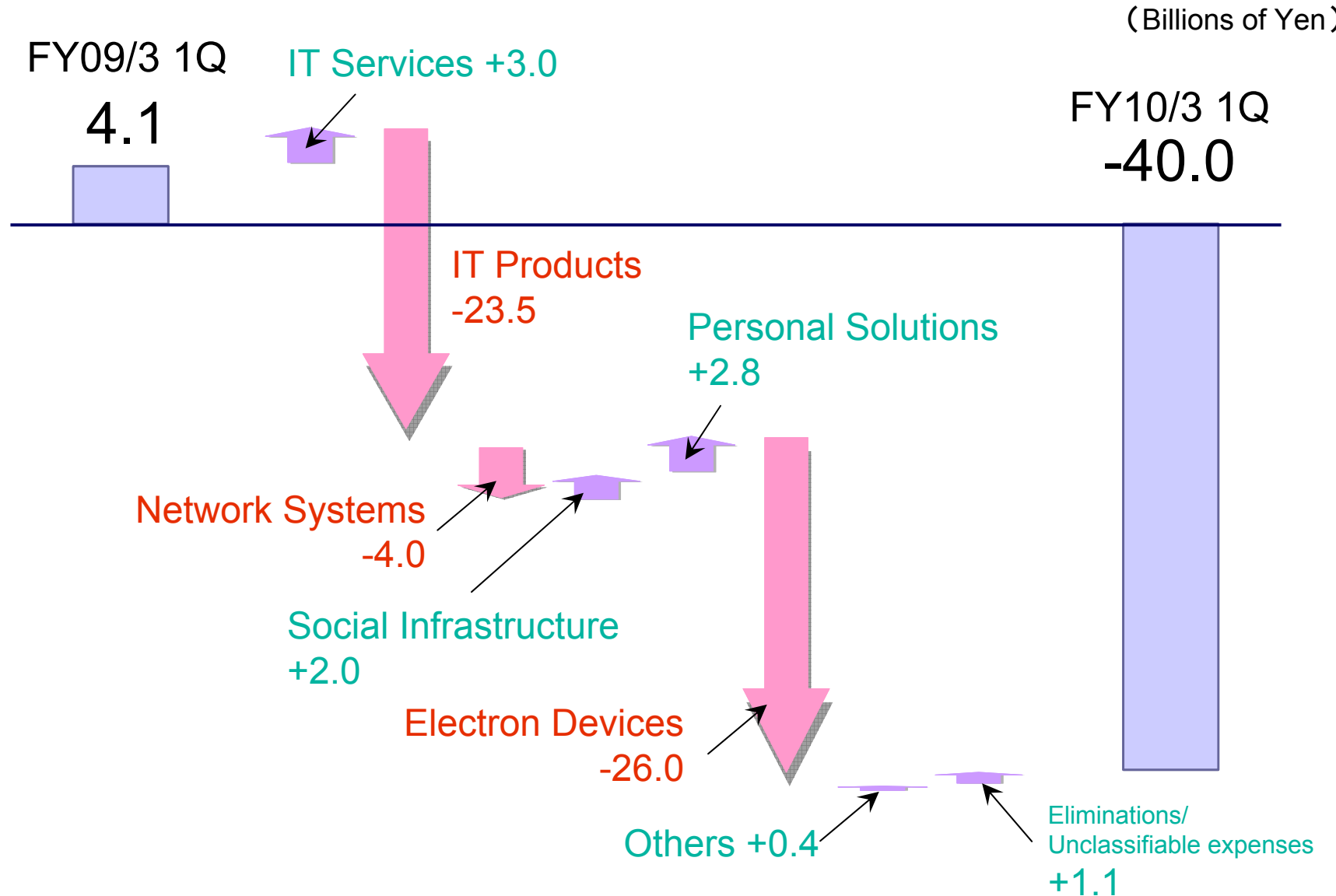


FY10/3 1Q
778.5



Operating Income/Loss Change (Year on Year)

1Q



Fixed Cost Reduction Progress for 1Q

Reduced 73.5 billion yen year on year principally in labor cost
(Progressed by 27%)

(Billions of Yen)

Segment	1Q Reduction (Progress)	Reducing fixed costs (Annual plan)
IT Services, IT Products, Network Systems, Social Infrastructure	30.3 (29%)	105.0
Personal Solutions	6.1 (20%)	30.0
Electron Devices	32.2 (27%)	118.0
Others	4.9 (29%)	17.0
Total	73.5 (27%)	270.0

NECEL
25.0

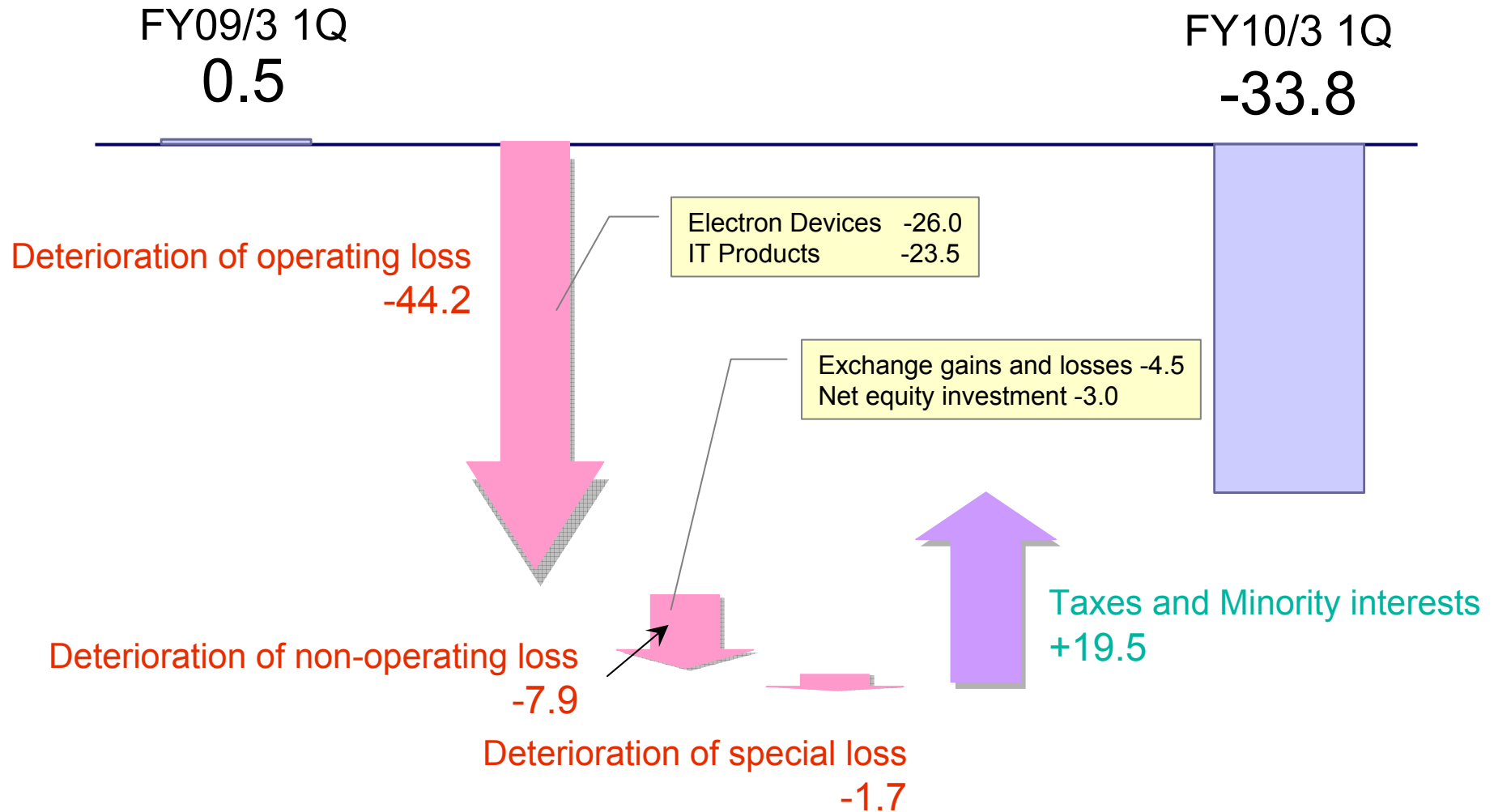
NECEL
90.0

Cost Item	1Q Reduction (Progress)	Reducing fixed costs (Annual plan)
Labor Cost	25.2 (35%)	72.0
Outsourcing engineering, consignment of activities	26.1 (21%)	124.0
Depreciation, lease, etc	7.4 (26%)	28.0
IT expenses, sales promotion and advertisement, etc	14.8 (32%)	46.0
Total	73.5 (27%)	270.0

* Forecast as of July 30, 2009

Net Income/Loss Change (Year on Year)

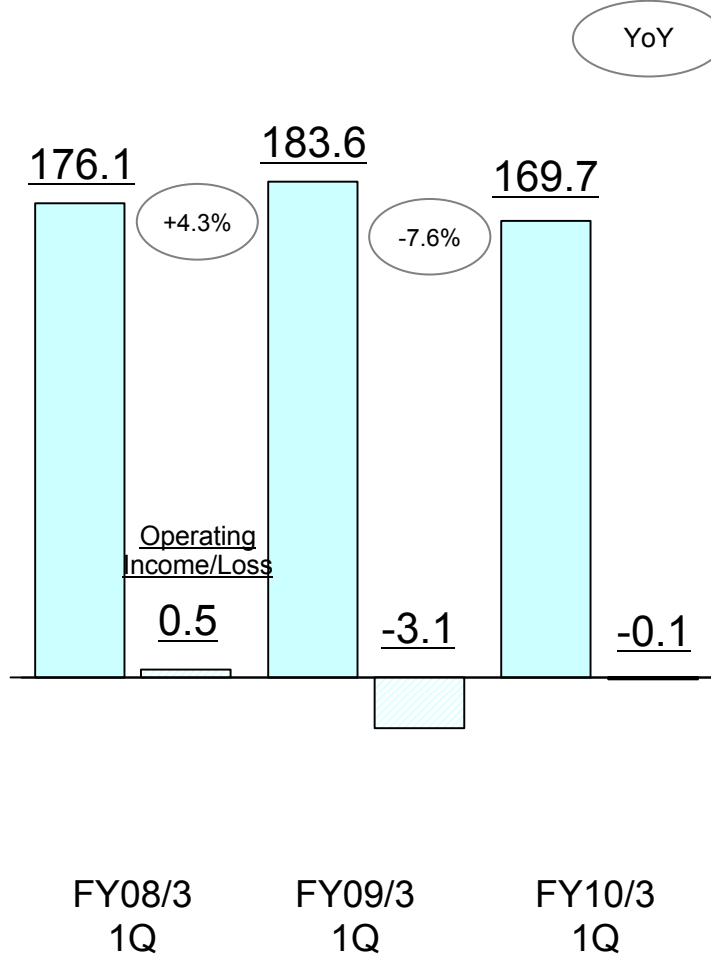
(Billions of Yen)



Results by Segment

IT Services Business

Sales (Billions of Yen)



Sales 169.7 (-7.6%)

▽ SI services:

Declined through IT investment restraint

Sales to Government, Public and Retail sectors were stable

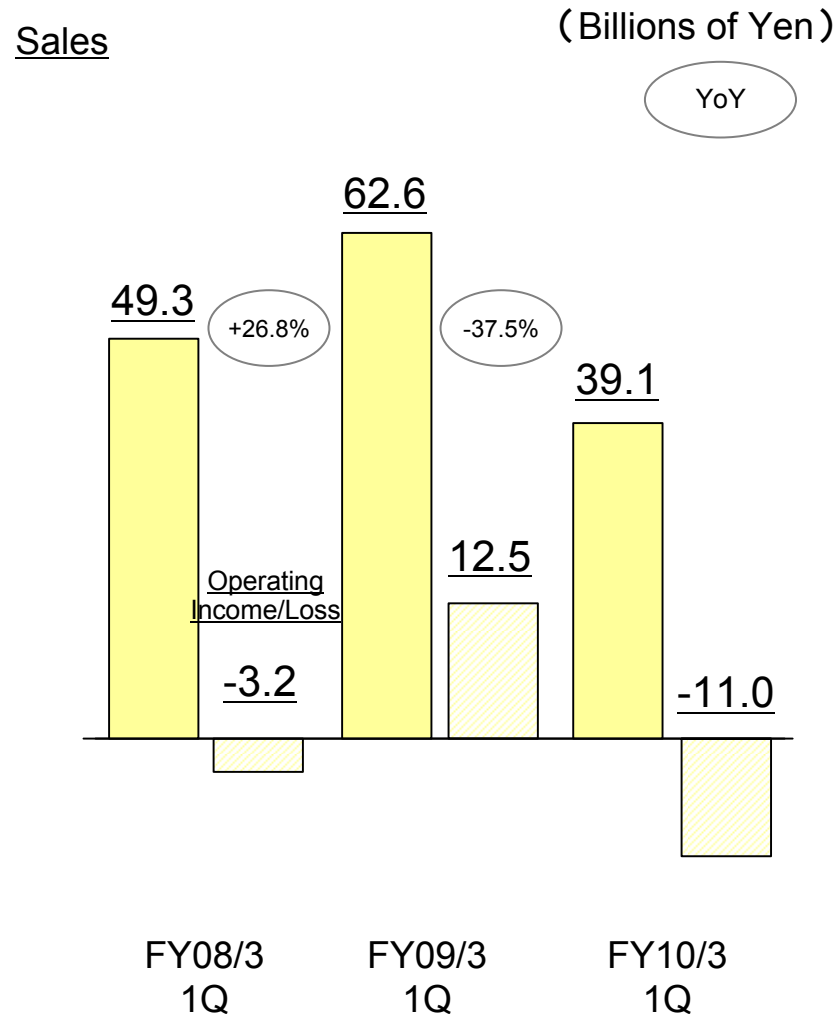
▽ Outsourcing/Support services:

Relatively stable in outsourcing services

Operating Loss -0.1 (+3.0)

△ Improved by SI innovation activities and fixed cost reduction

IT Products Business



Sales 39.1 (-37.5%)

▽ Software:

Drop in sales, especially mainframe related products

Stable sale of security products

▽ Servers:

Decreased significantly due to declining mainframe sales

▽ Others:

Drop in sale of peripherals

Steady sales of professional workstations

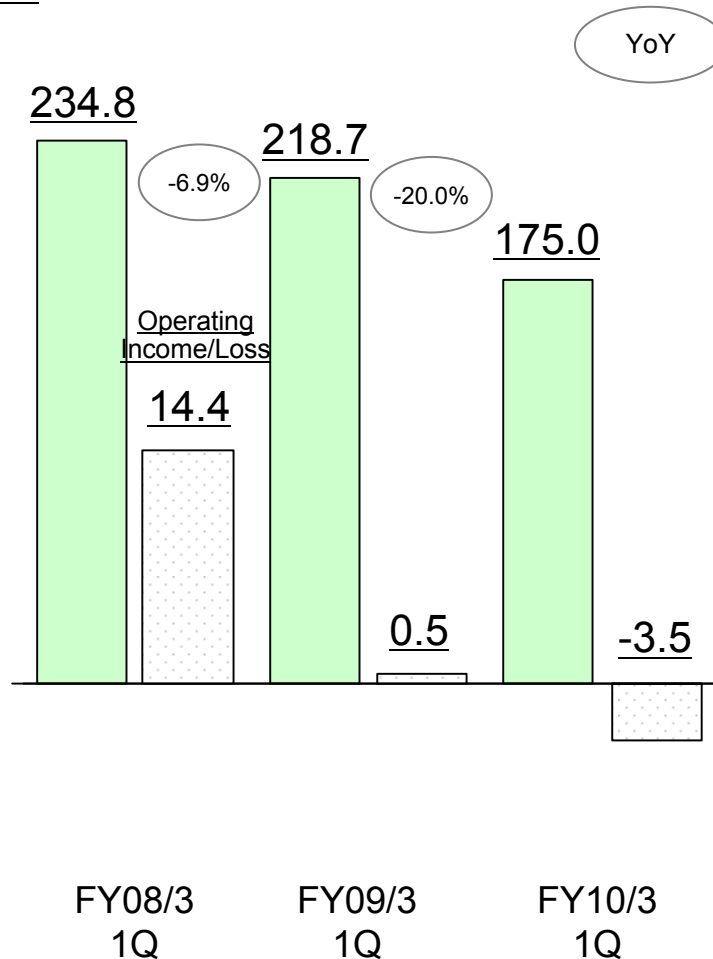
Operating Loss -11.0 (-23.5)

▽ Decreased significantly, mainly due to loss of large mainframe project from the previous year

Almost in line with original forecast

(Billions of Yen)

Sales



Sales 175.0 (-20.0%)

▽ Business for Telecom Carriers

Sales decreased due to CAPEX cutbacks from Japanese mobile operators and for PASOLINK, a shrinking market for optical telecommunication systems and the appreciating yen.

Performance of NGN was steady.

▽ Business for Enterprises

Sales decreased both in Japan and overseas markets due to continuous CAPEX cutbacks related to the global financial crisis.

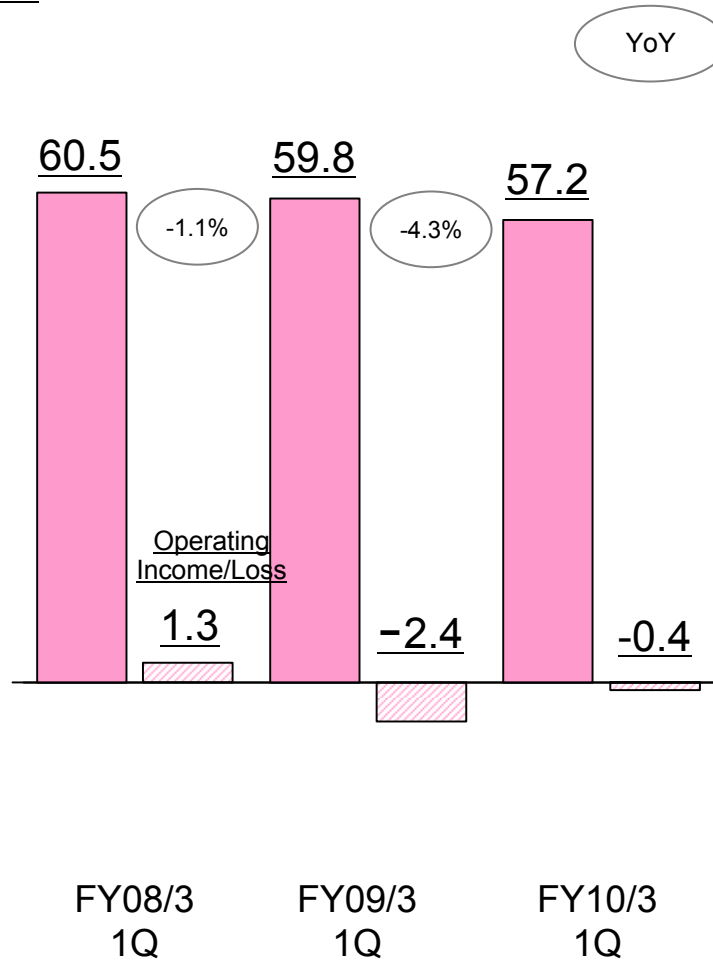
Operating Loss -3.5 (-4.0)

▽ Operating Income fell due to sales decreases, despite reducing fixed costs.

Social Infrastructure Business

(Billions of Yen)

Sales



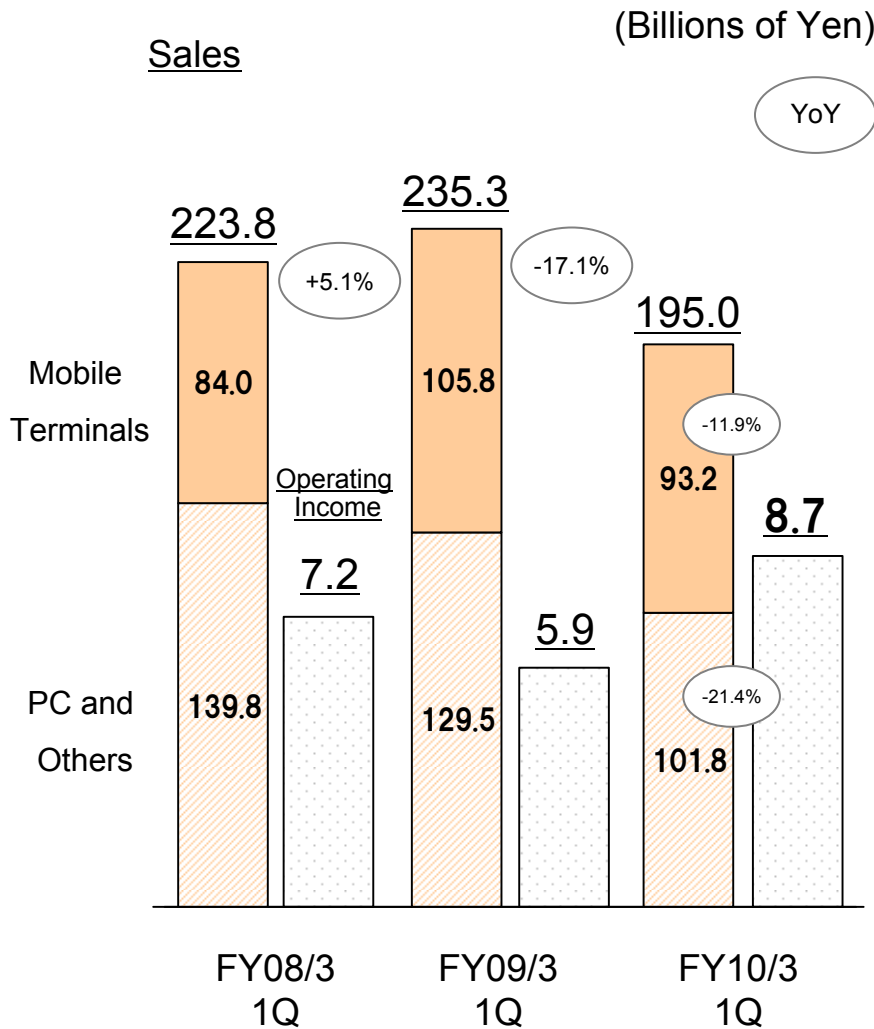
Sales 57.2 (-4.3%)

- ▽ Broadcast and Control systems:
Sales of broadcasting systems decreased and investment restraint by Commercial TV operators continued.
- ▷ Aerospace and Defense:
Steady progress. Maintained the same level as the previous year.

Operating Loss -0.4 (+2.0)

- △ Improved by cost reduction and decreasing SG&A.

Personal Solutions Business



Sales 195.0 (-17.1%)

▽ Mobile Terminals:

Shipments decreased due to the shrinking handset market.

▽ PC and Others:

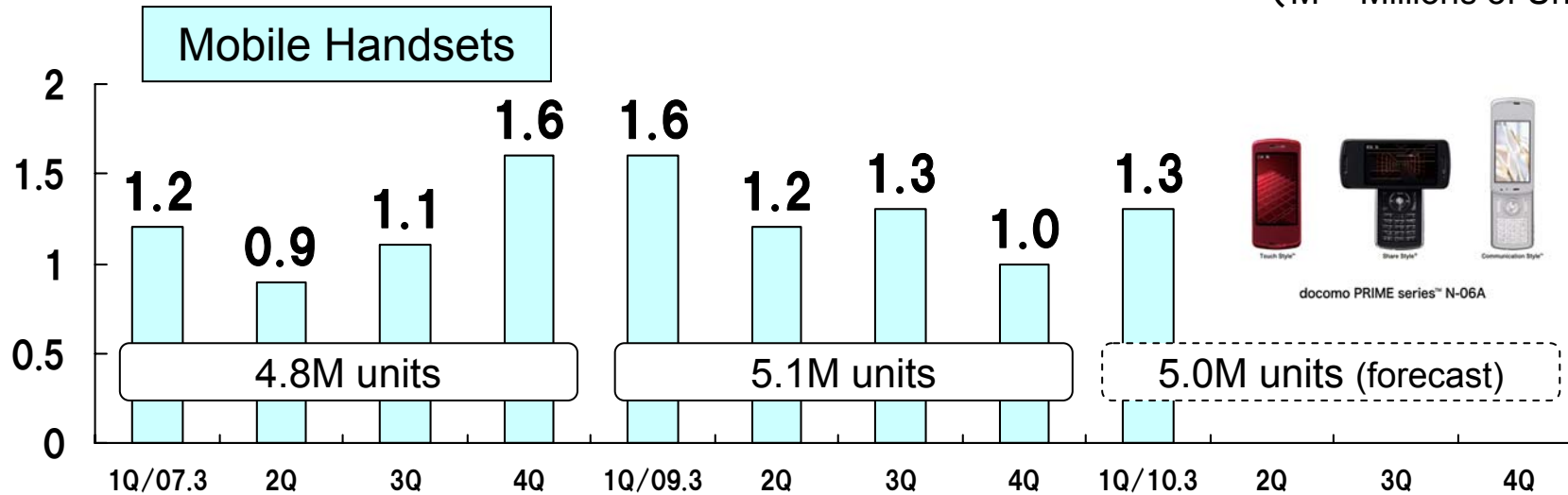
Shipments decreased mainly for business use terminals.

Operating Income 8.7 (+2.8)

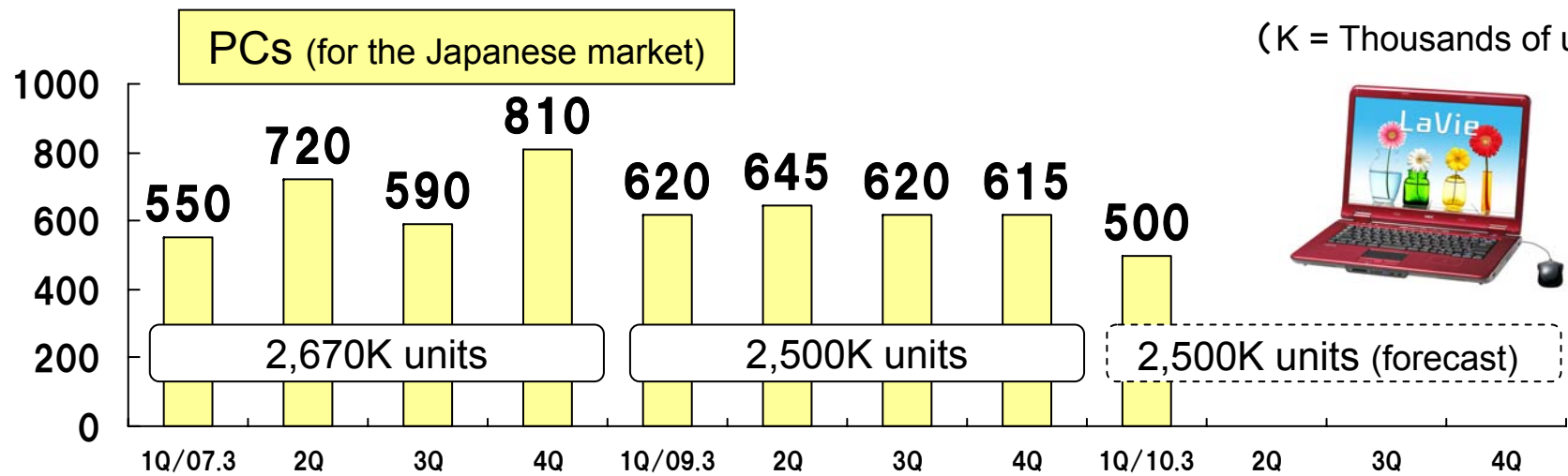
△ Increased due to reduction of fixed costs (improvement of development efficiency and cost reduction etc.)

< Mobile Handset / PC Shipments >

(M = Millions of Units)

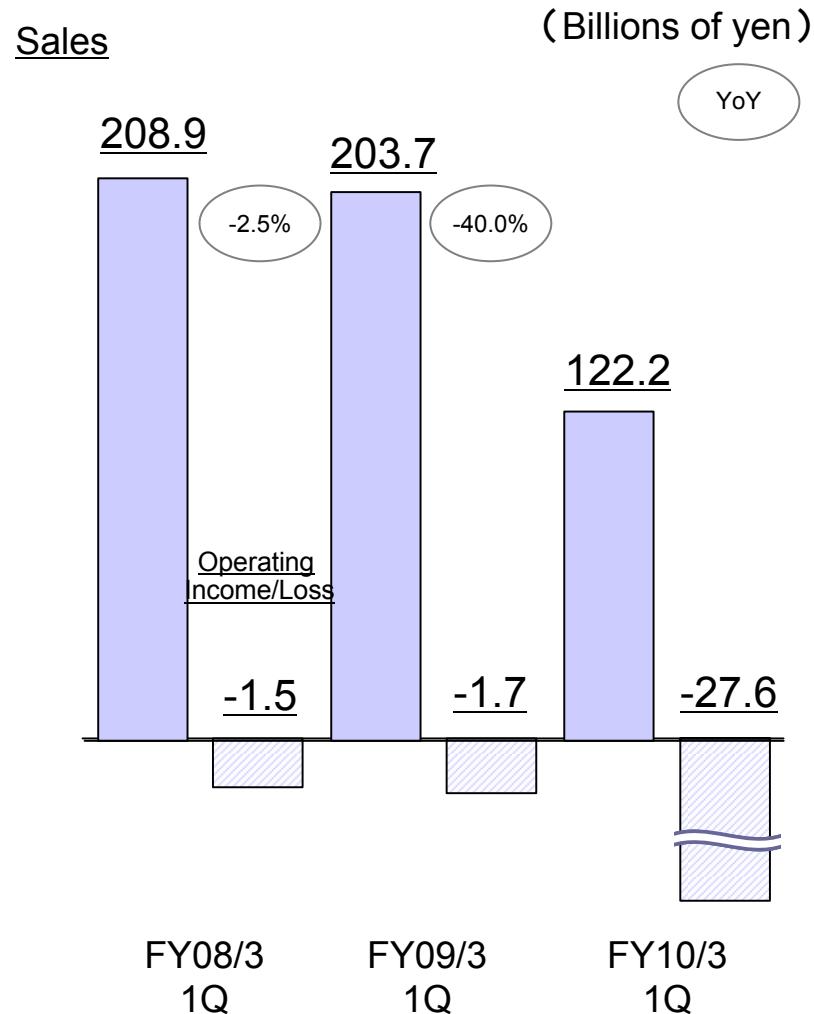


(K = Thousands of units)



* Forecast as of July 30, 2009

Electron Devices Business



Sales 122.2 (-40.0%)

▽ Semiconductors (NEC Electronics):

Drop in the sale of all products, although the recovery of orders slightly exceeded expectations

▽ Electric Components/Others:

Sales decreased largely due to company concentration on its core competencies

Operating Loss -27.6 (-26.0)

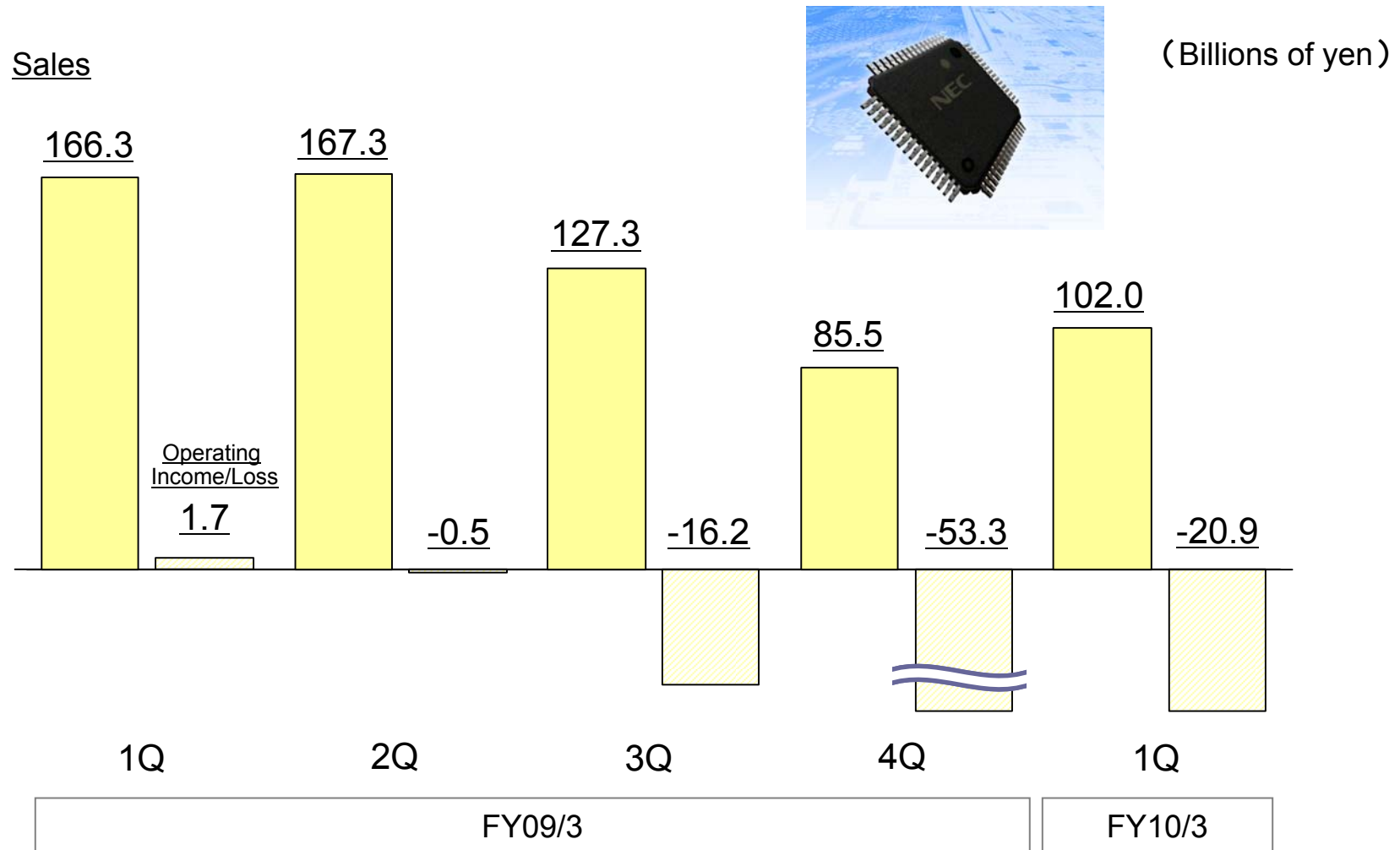
▽ Semiconductors (NEC Electronics) :

In spite of a large decrease in income, actual losses ended within the scope of expectations due to reduced fixed costs

▽ Electric Components/Others:

Profit fell due to decreased sales, but actual losses ended within the scope of expectations

< Financial Results for NEC Electronics >



*The results for the area of Semiconductors are the official public figures of NEC Electronics Corporation, which are prepared in accordance with U.S. GAAP.

Overview of Financial Results for 1Q (Summary)

1Q results surpassed our original plan

- Sales from all segments exceeded our original plan, mainly in Personal solutions, Network systems and IT services
- Operating income/loss in almost all segments was better than the original forecast, mainly in Personal solutions, IT services and Electron devices
- Steady progress in reducing all expenses; mainly fixed costs



Favorable start for achieving full year forecasts

II. Financial Forecast Summary

Management Policy for FY10/3

Reinforced earnings structure reform

- Drastic reduction of fixed costs by 270 billion yen
- Removal of unprofitable business / Improve profitability of healthy business

Business portfolio reform towards new growth

- Accelerate 'Selection and Concentration' of group businesses through business portfolio reform
- Innovate businesses towards the next term of growth



Realize earnings structure reform and business portfolio reform together

Achieve 100 billion yen operating profit and restore net profit

* Forecast as of July 30, 2009

Summary of Financial Forecast for 1H/Full Year

(Billions of Yen)

	1st Half			Full Year		
	FY09/3 Actual	FY10/3 Forecast	YoY	FY09/3 Actual	FY10/3 Forecast	YoY
Net Sales	2,127.8	1,650.0	-22.5%	4,215.6	3,730.0	-11.5%
Operating Income/Loss To net sales(%)	13.4 0.6%	-40.0 -	-53.4	-6.2 -	100.0 2.7%	106.2
Ordinary Income/Loss To net sales(%)	7.0 0.3%	-62.0 -	-69.0	-93.2 -	60.0 1.6%	153.2
Net Income/Loss To net sales(%)	1.8 0.1%	-50.0 -	-51.8	-296.6 -	10.0 0.3%	306.6
Net Income/Loss per share(yen)	0.83	-24.71	-25.54	-146.64	4.94	151.58
FCF	-59.6			-145.8	0.0	145.8

(Ref): Assumed exchange rate for FY10/3

1\$=¥90, 1€=¥120

* Forecast as of July 30, 2009 (Note: Unchanged from previous forecasts of May 12)

Summary of Financial Forecast for 1H/Full Year by Segment

(Billions of Yen)

		1st half			Full Year		
		FY09/3 Actual	FY10/3 Forecast	YoY	FY09/3 Actual	FY10/3 Forecast	YoY
IT Services	Sales	420.9	390.0	-7.3%	941.8	891.0	-5.4%
	Operating Income	10.3	5.0	-5.3	56.0	50.0	-6.0
	OP Margin(%)	2.4%	1.3%		5.9%	5.6%	
IT Products	Sales	126.3	80.0	-36.7%	266.5	215.0	-19.3%
	Operating Income/Loss	11.2	-9.0	-20.2	21.8	14.0	-7.8
	OP Margin(%)	8.8%	-		8.2%	6.5%	
Network Systems	Sales	494.9	390.0	-21.2%	1,001.8	870.0	-13.2%
	Operating Income	14.7	13.0	-1.7	42.0	48.0	6.0
	OP Margin(%)	3.0%	3.3%		4.2%	5.5%	
Social Infrastructure	Sales	148.2	125.0	-15.7%	340.4	304.0	-10.7%
	Operating Income	0.3	1.0	0.7	8.2	13.0	4.8
	OP Margin(%)	0.2%	0.8%		2.4%	4.3%	
Personal Solutions	Sales	454.5	355.0	-21.9%	848.6	773.0	-8.9%
	Operating Income/Loss	-1.5	1.0	2.5	-13.2	14.0	27.2
	OP Margin(%)	-	0.3%		-	1.8%	
Electron Devices	Sales	410.4	270.0	-34.2%	671.6	582.0	-13.3%
	Operating Loss	-0.6	-31.0	-30.4	-87.8	-5.0	82.8
	OP Margin(%)	-	-		-	-	
Others	Sales	72.7	40.0	-45.0%	144.8	95.0	-34.4%
	Operating Income	0.5	1.0	0.5	5.8	3.0	-2.8
	OP Margin(%)	0.6%	2.5%		4.0%	3.2%	
Eliminations/Unclassifiable expense	Operating Loss	-21.4	-21.0	0.4	-38.8	-37.0	1.8
Total	Sales	2,127.8	1,650.0	-22.5%	4,215.6	3,730.0	-11.5%
	Operating Income/Loss	13.4	-40.0	-53.4	-6.2	100.0	106.2
	OP Margin(%)	0.6%	-		-	2.7%	

* Forecast as of July 30, 2009

SI Business Trends by Sector (IT Services and IT Products)

- Continuing trend of severe IT investment restraint
- Ensure profitability reform through execution of SI innovation and cost reduction

Sales: YoY -14.1%
Operating Income/Loss: YoY -25.5 billion Yen

Sector	Business situation
Government	IT investment is increasing with supplemental budgets. Strengthen our approach towards entering these budgets. Drive to globally sell our biometrics solutions by launching new fingerprint identification systems.
Public sector /Medical	Solid demand for core system reconstruction as part of cost reduction, even as local governments cut back on budgets due to declining tax revenues. Focus on expansion of service business, such as ASP for the public sector.
Finance	Continuing trend of IT investment restraint, even as finance sector indexes slightly improve. Promote service business by utilizing cooperative systems.
Telecom/Media	Continuing trend of IT investment restraint in both the Telecom and Media sector as well as some project postponement. Strengthen new business, including digital signage and cloud oriented business, for global carriers.
Manufacturing	Limited investment in high priority areas such as the environment and compliance. Strengthen global business through collaboration with SAP and "REACUBE" platform service proposals.
Retail/Service	Stable demand and investment in real-time management systems and inventory allocation systems dedicated to cost reduction. Expand global sales through collaboration with Centric in the Netherlands. Strengthen new RFID and electric money services.

* Forecast as of July 30, 2009

Network Systems Business Trends

- Expected sales decrease due to cutbacks in CAPEX by carriers and enterprises both in Japan and overseas.
- Aiming to maintain 09/1Q's profitability through project management enhancement and cost reduction; mainly in business for enterprises.

Sales: YoY -21.2%
 Operating Income: YoY -17 billion Yen

		Business situation
Business for Telecom Carriers	Fixed line (in Japan)	Performance of NGN is steady, however, sales are expected to decrease throughout most sectors, other than large telecom carriers.
	Wireless (in Japan)	Expected sales decrease due to CAPEX cutbacks by mobile operators.
	Fixed line (overseas)	Expected sales decreases in such areas as optical telecommunication systems. Decrease in submarine cable system sales due to small projects taking place in 1H. However, performance is in accordance with expectations.
	Wireless (overseas)	Expected sales decrease due to base station shipment decline. Decrease in sales of PASOLINK due to CAPEX cutbacks, price reduction etc. However, shipments remain stable on a unit basis, despite tough competition.
Business for Enterprises		Expected sales decrease due to continuous CAPEX cutbacks both in Japan and overseas markets.

Continuous impact of the appreciating yen

* Forecast as of July 30, 2009

Personal Solutions Business Trends

Mobile Terminals

- Continuation of severe conditions during 1Q in the Japanese market
(Shipment figures: roughly 85% of the same period yoy)
Project 1H market decline at the same level as 1Q
- Maintain original shipment targets, despite severe 1H market conditions

N-08A

13.9mm thinness
Elegant Slim mobile



PCs

- Japanese market shrunk during 1Q (Shipment figures: roughly 90% yoy)
Projected 1H market decline at the same level as 1Q
- Consumer market is favorable due to the expansion of “Net book,” yet the severe trend continues for the business PC area.
Aim to maintain original shipment targets

LaVie L

- Blue ray disk drive
- Full HD LCD panel



* Forecast as of July 30, 2009

Summary

- Change towards a robust profit structure
- Change business structure to pursue growth

Putting the NEC Group Core Values into practice

Aim to meet the earnings forecast for FY10/3, concentrate on core competencies in order to support the next phase of growth

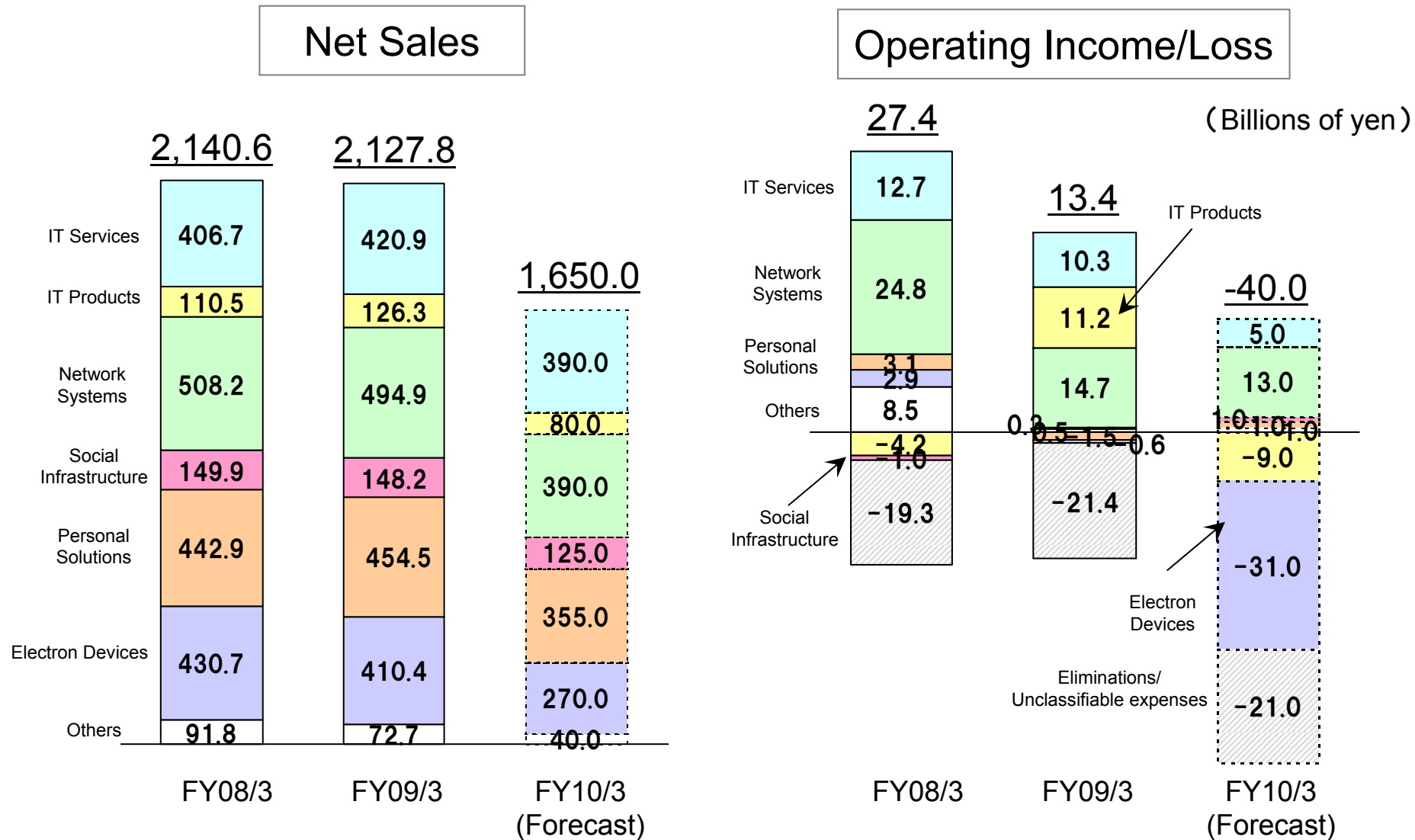
Pursuing the NEC Group Vision 2017

Empowered by Innovation

NEC

< Ref. > Financial Forecast (Appendix)

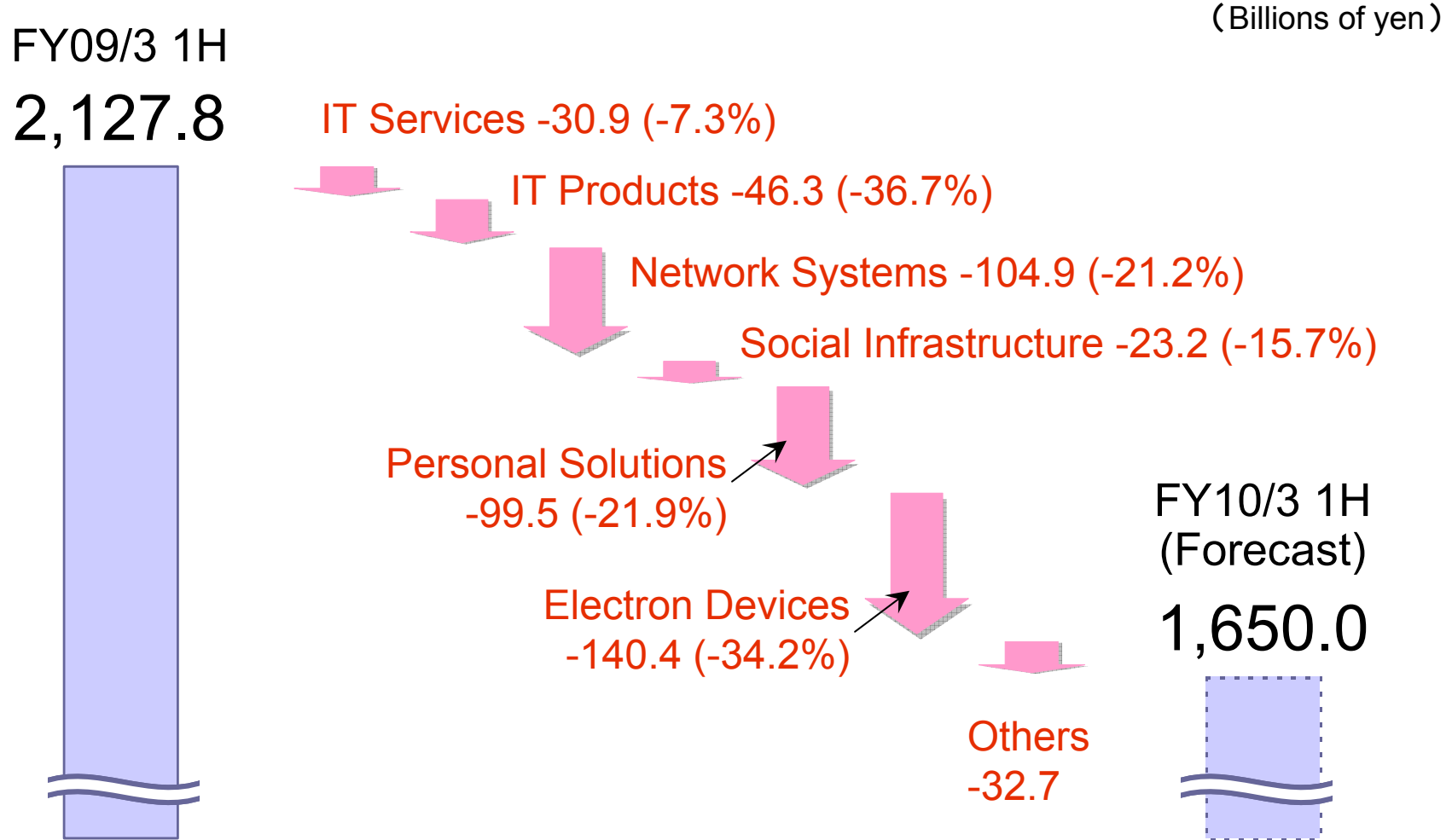
Financial Forecast for 1H by Segment



* Forecast as of July 30, 2009

Sales Change (Year on Year)

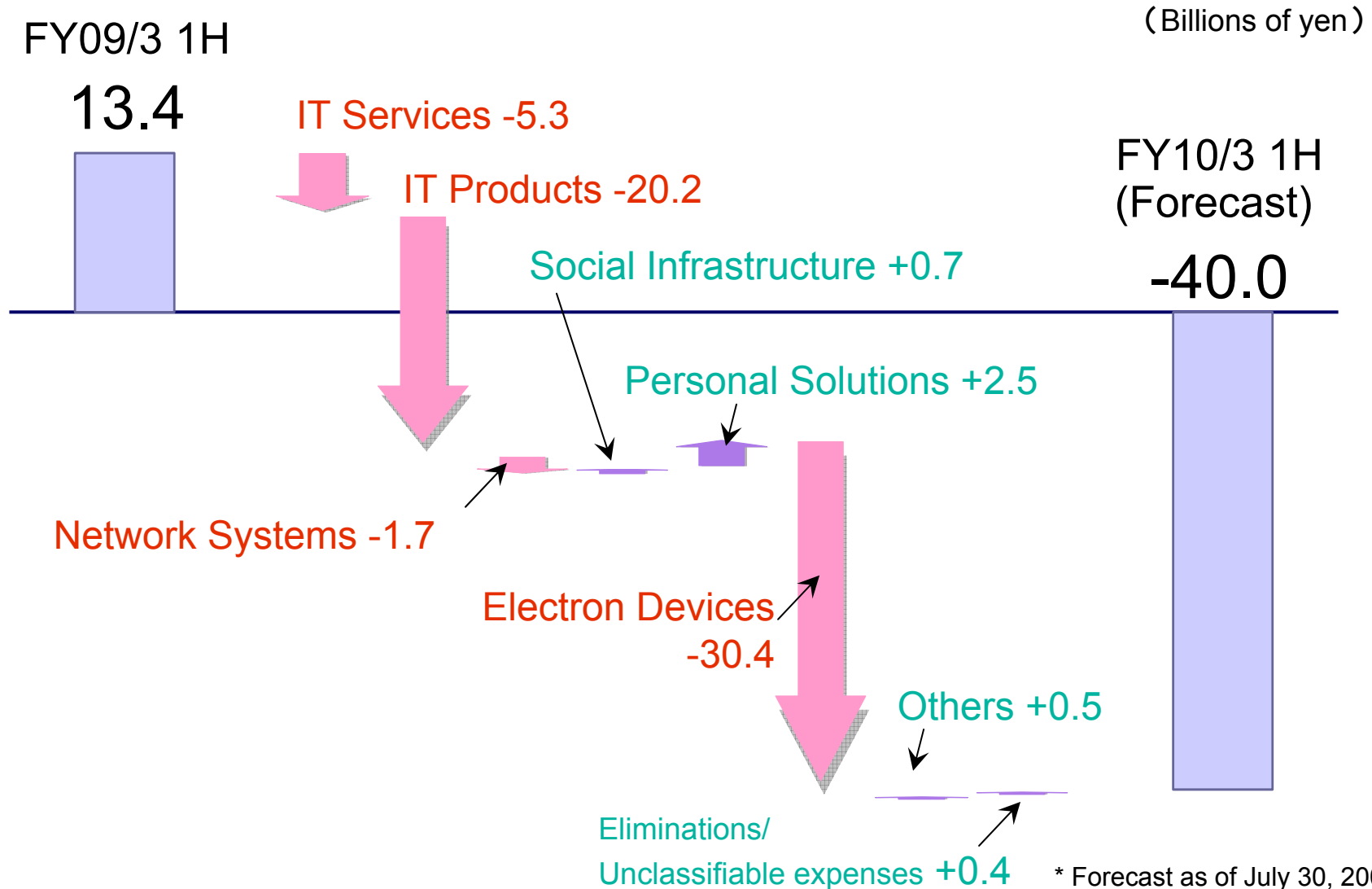
1H Forecast



* Forecast as of July 30, 2009

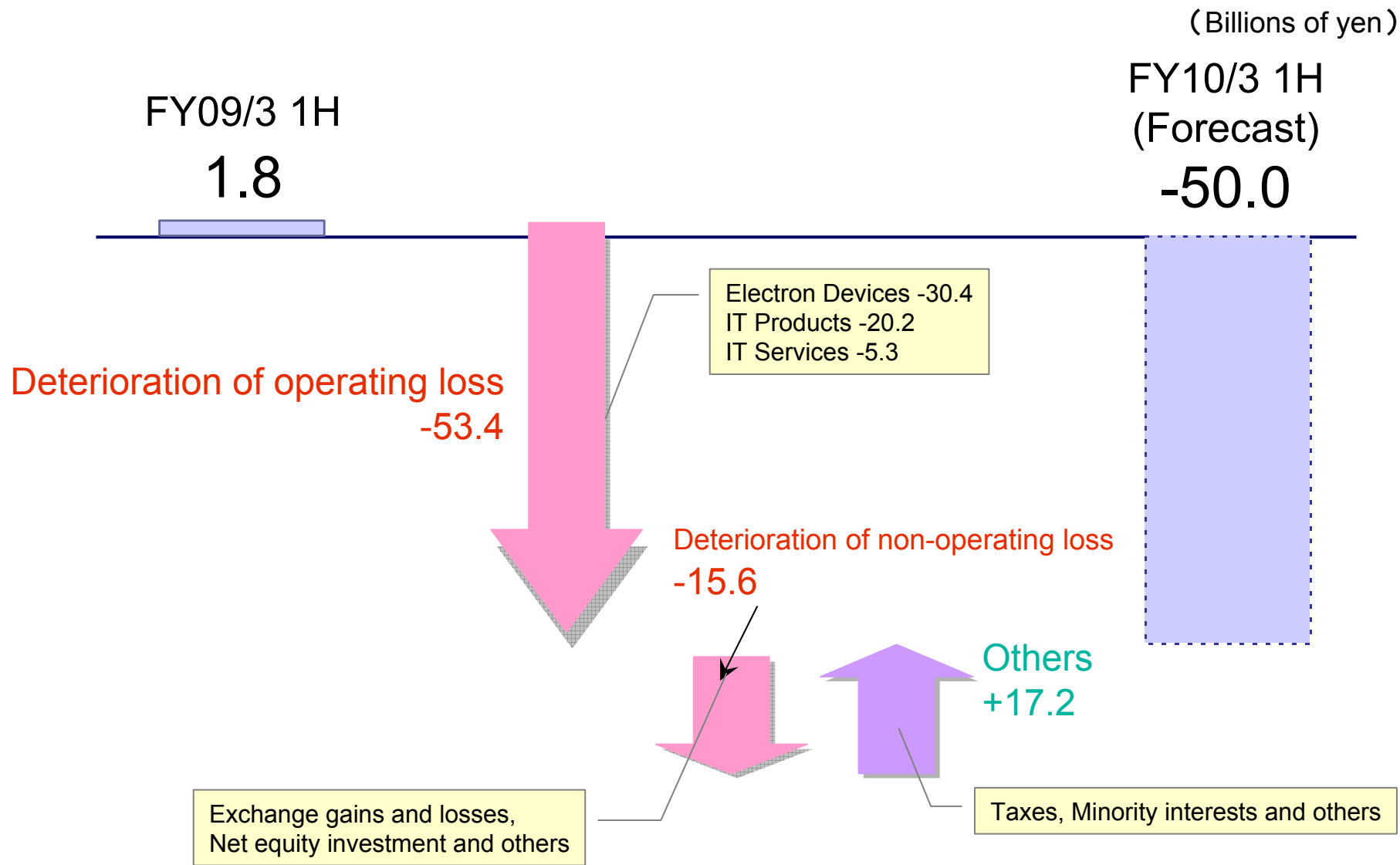
Operating Income/Loss Change (Year on Year)

1H Forecast



* Forecast as of July 30, 2009

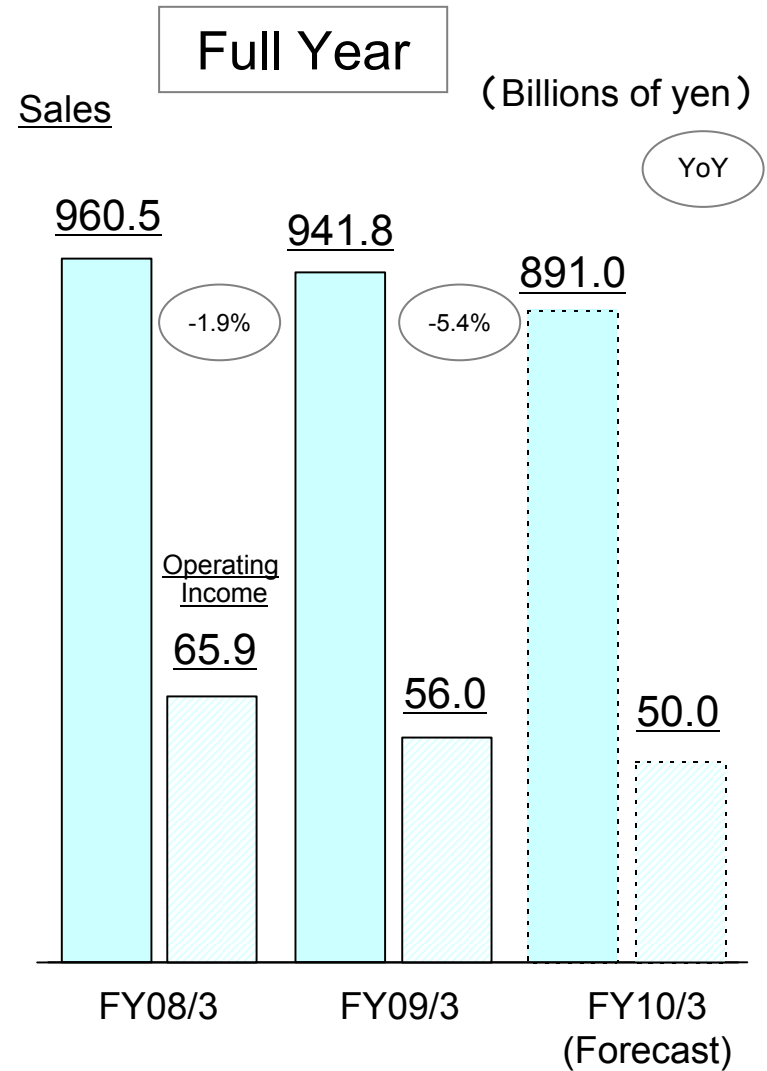
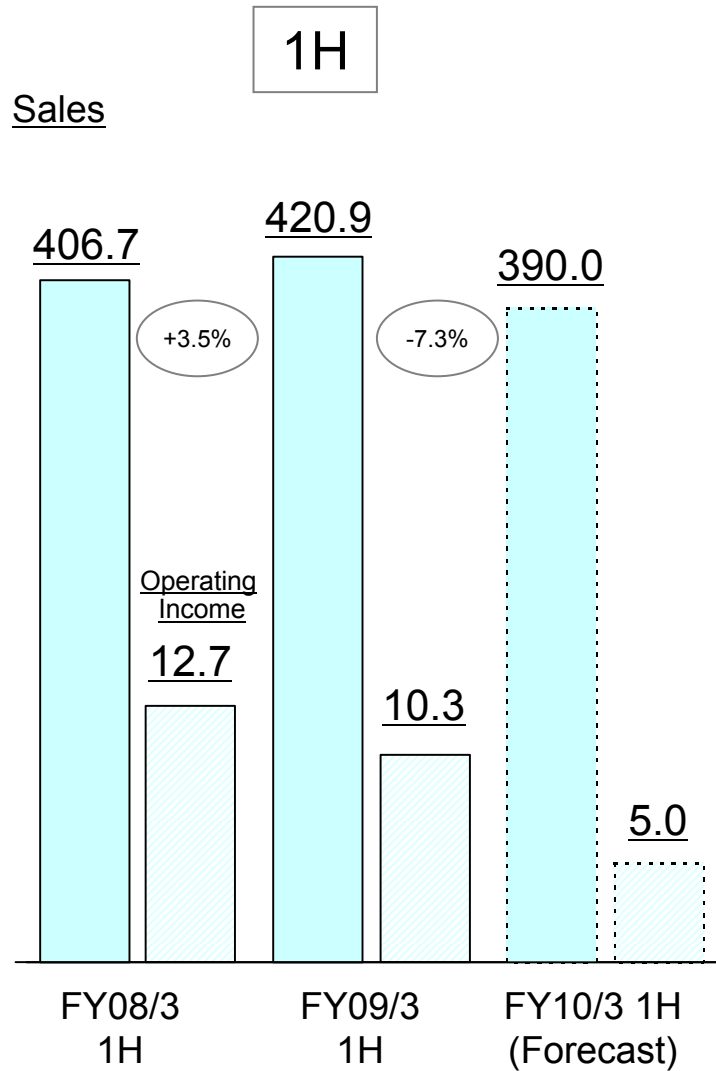
Net Income/Loss Change (Year on Year)



* Forecast as of July 30, 2009

Forecast by Segment

IT Services Business



* Forecast as of July 30, 2009

IT Services Business

Sales 390.0 (-7.3%)

(Billions of yen)

▽ SI Services:

Decline through IT investment restraint

Stable in Government, Public/Medical sector

▽ Outsourcing/Support services:

Decline in sales due to severe market conditions

Aim to secure the stable sales of outsourcing business

Operating Income 5.0 (-5.3)

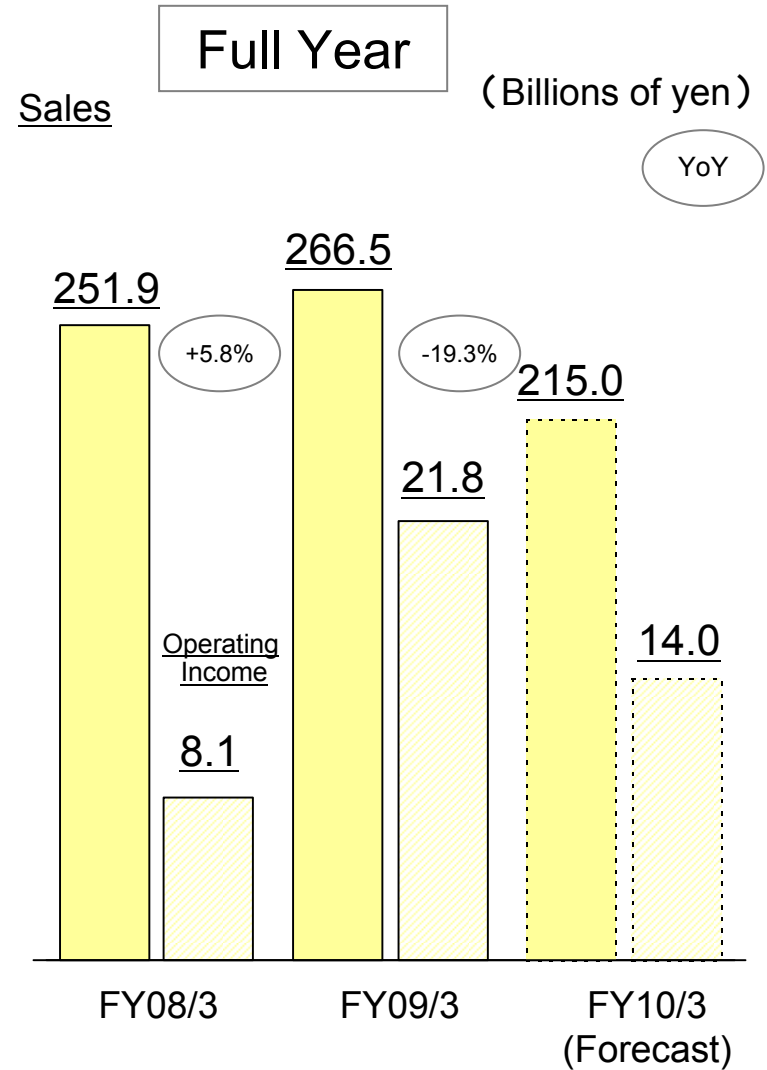
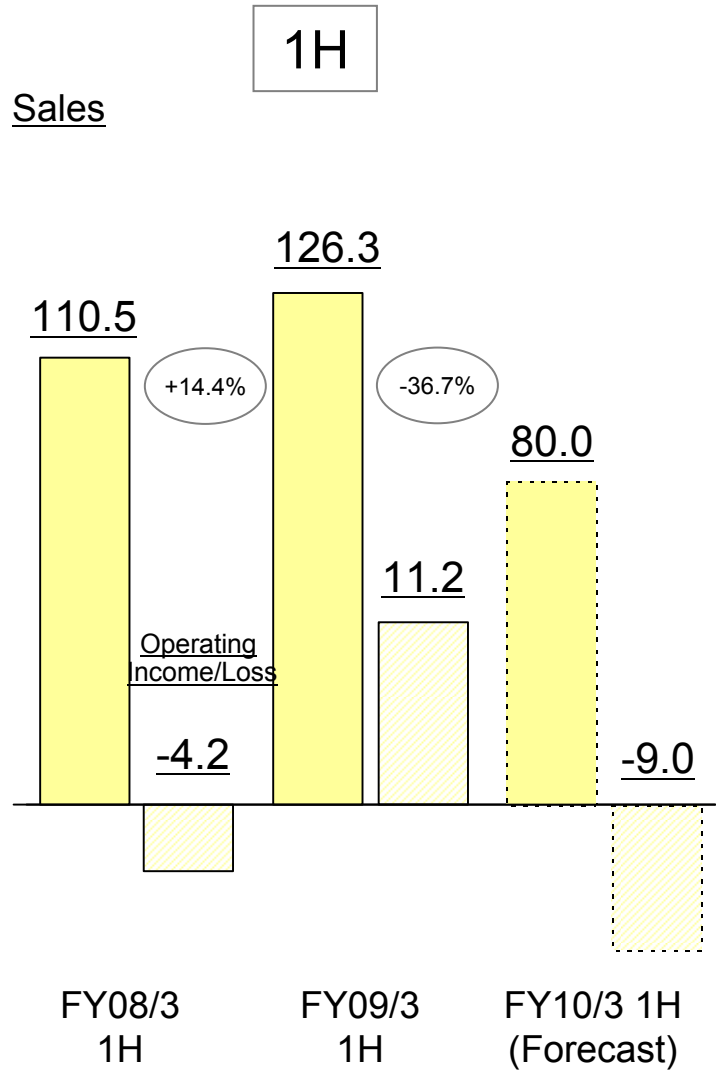
▽ Expect operating income to decrease due to sales decline

Steady improvement in the Government sector

* Forecast as of July 30, 2009

IT Products Business

Forecast



* Forecast as of July 30, 2009

IT Products Business

Sales 80.0 (-36.7%)

(Billions of yen)

▽ Software:

Drop in sales, especially mainframe related products

▽ Servers:

Decrease significantly due to sales drop of mainframes

Aim to expand sales of thin-client systems and security products

▽ Others:

Drop in sales of peripherals

Steady sales of professional workstations

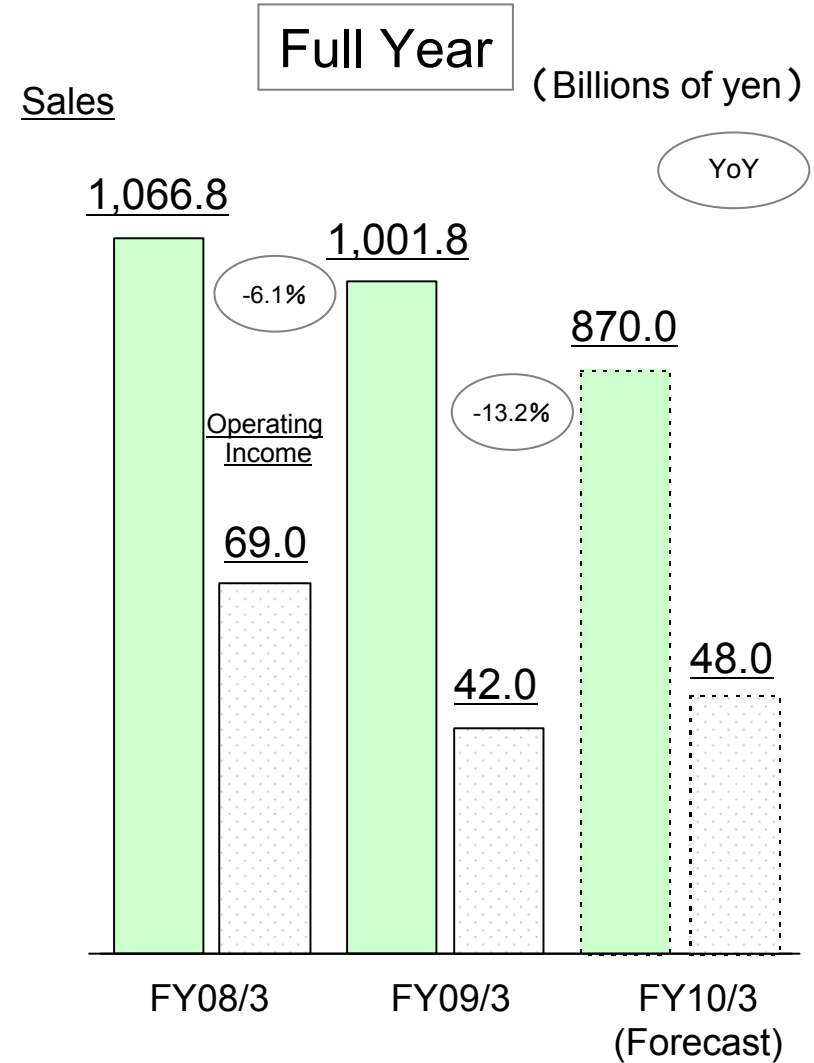
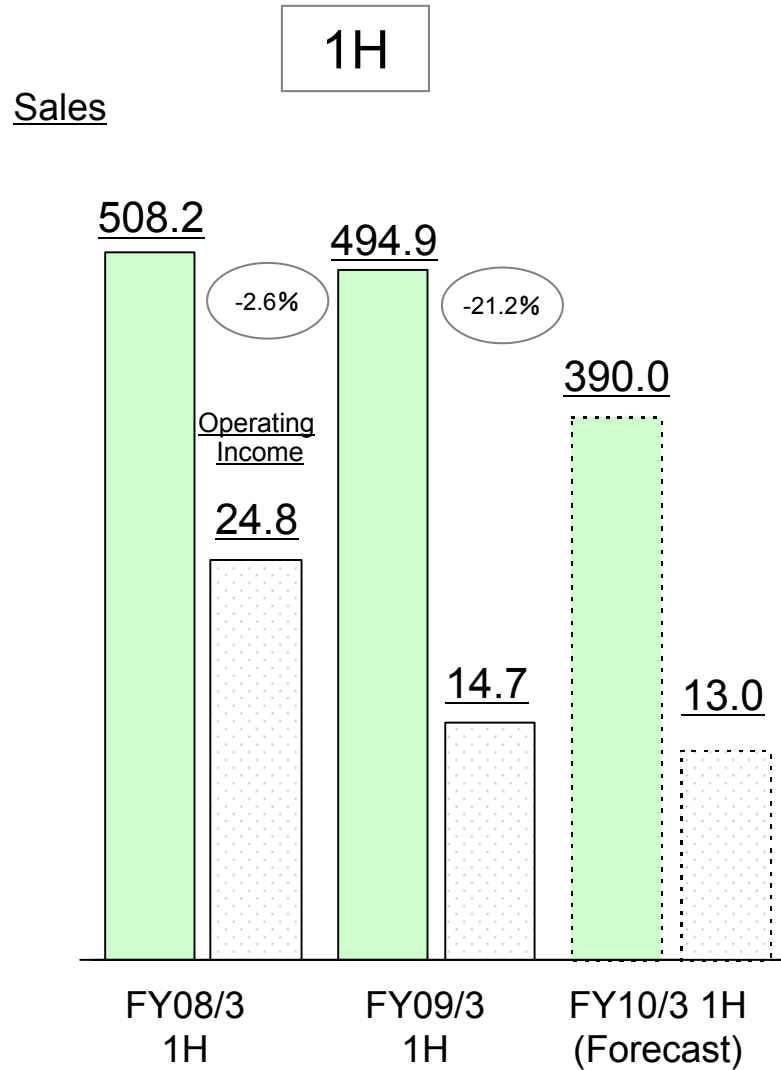
Operating Loss -9.0 (-20.2)

- ▽ Significantly greater loss mainly due to loss of a large mainframe project compared to the previous year

* Forecast as of July 30, 2009

Network Systems Business

Forecast



* Forecast as of July 30, 2009

Network Systems Business

Sales 390.0 (-21.2%)

▽ Business for Telecom Carriers:

Sales decrease due to CAPEX cutbacks by Japanese mobile operators and the appreciating yen

PASOLINK maintains steady sales in unit basis in the face of tough competition, CAPEX cutbacks by operators and price reductions

Sales of overseas optical telecommunication systems are down due to the shrinking market

Performance of NGN is steady

▽ Business for Enterprises:

Sales decrease both in Japan and overseas markets due to continuous CAPEX cutbacks stemming from the global financial crisis.

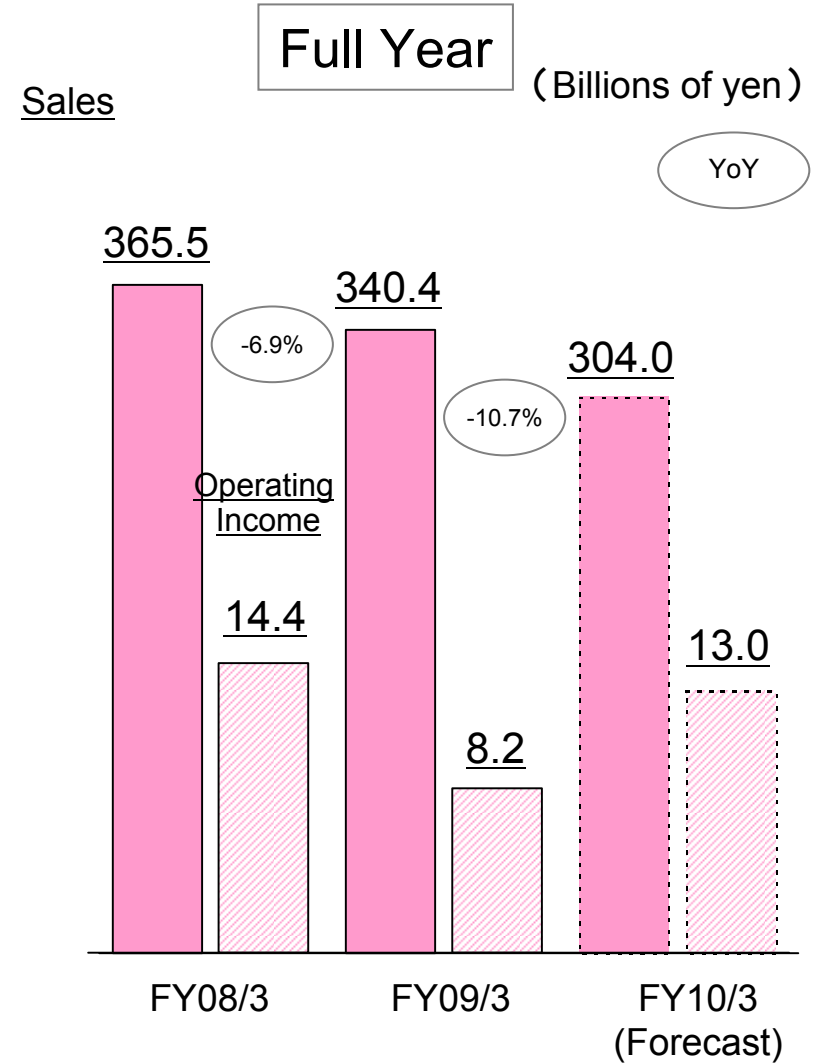
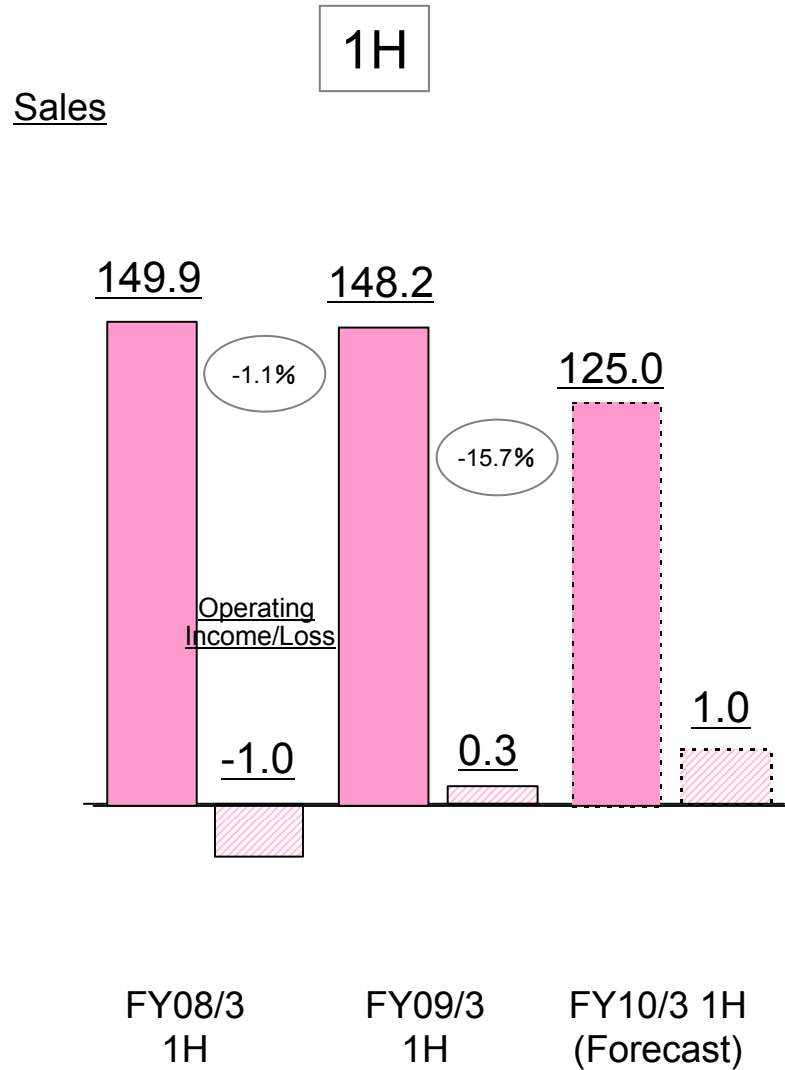
Operating Income 13.0 (-1.7)

▽ Aim to maintain the same level of profitability as the previous year by cutting fixed costs etc., despite declining sales

* Forecast as of July 30, 2009

Social Infrastructure Business

Forecast



* Forecast as of July 30, 2009

Social Infrastructure Business

■ Sales 125.0 (-15.7%)

Sales decrease due to economic deterioration and appreciation of the yen

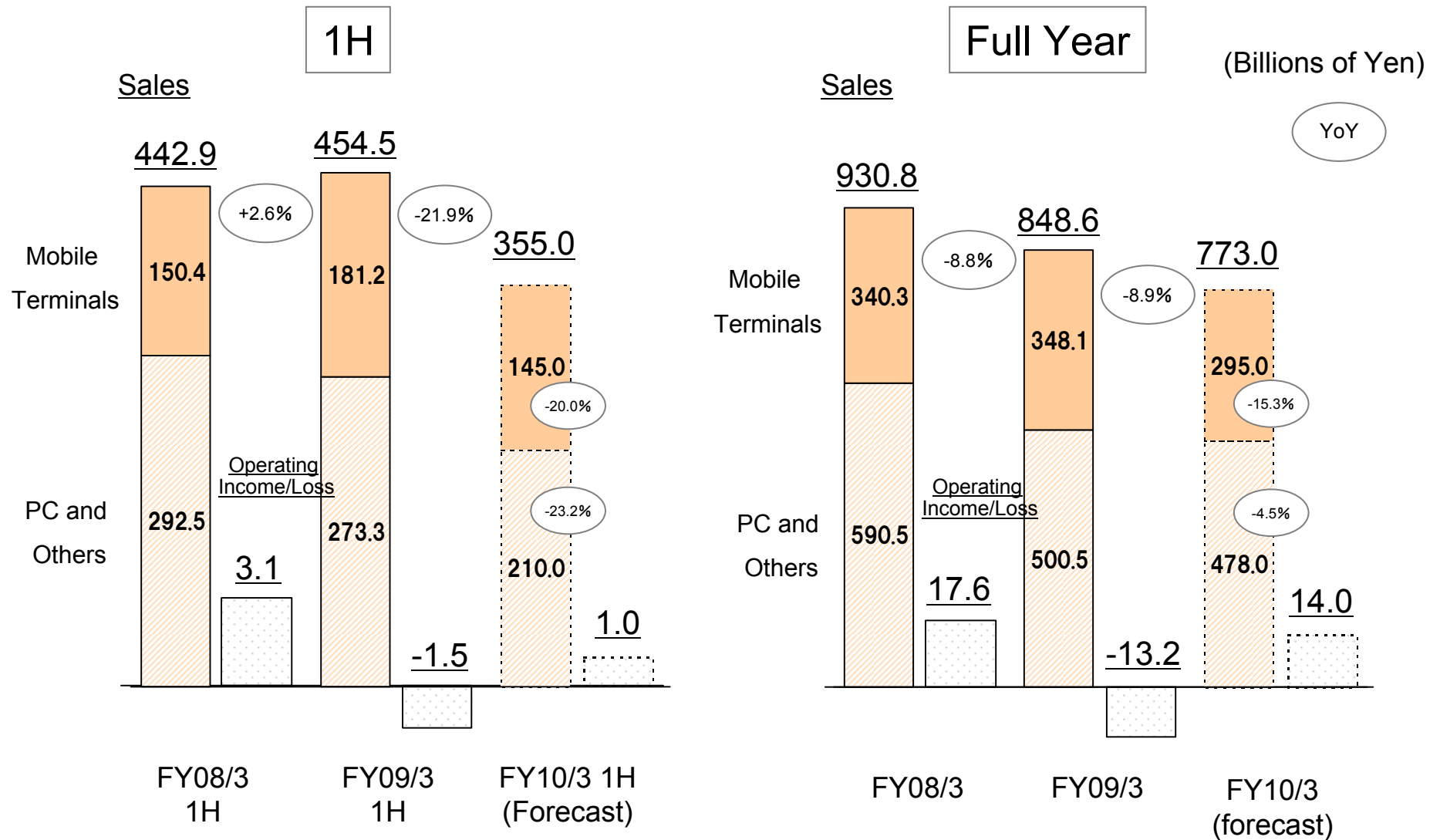
- ▽ Broadcast and Control system / Aerospace and Defense
Aim to reach the revised budget goals

■ Operating Income 1.0 (+0.7)

- △ Improvement by reducing costs and SG&A.
Aim for high margin projects, especially in overseas markets, with profitability as a top priority

* Forecast as of July 30, 2009

Personal Solutions Business



* Forecast as of July 30, 2009

Personal Solutions Business

Sales 355.0 (-21.9%)

(Billions of Yen)

▽ Mobile Terminals:

Decrease due to shipment declines and a changing product mix

▽ PC and Others:

Decrease due to effect of lower business investment

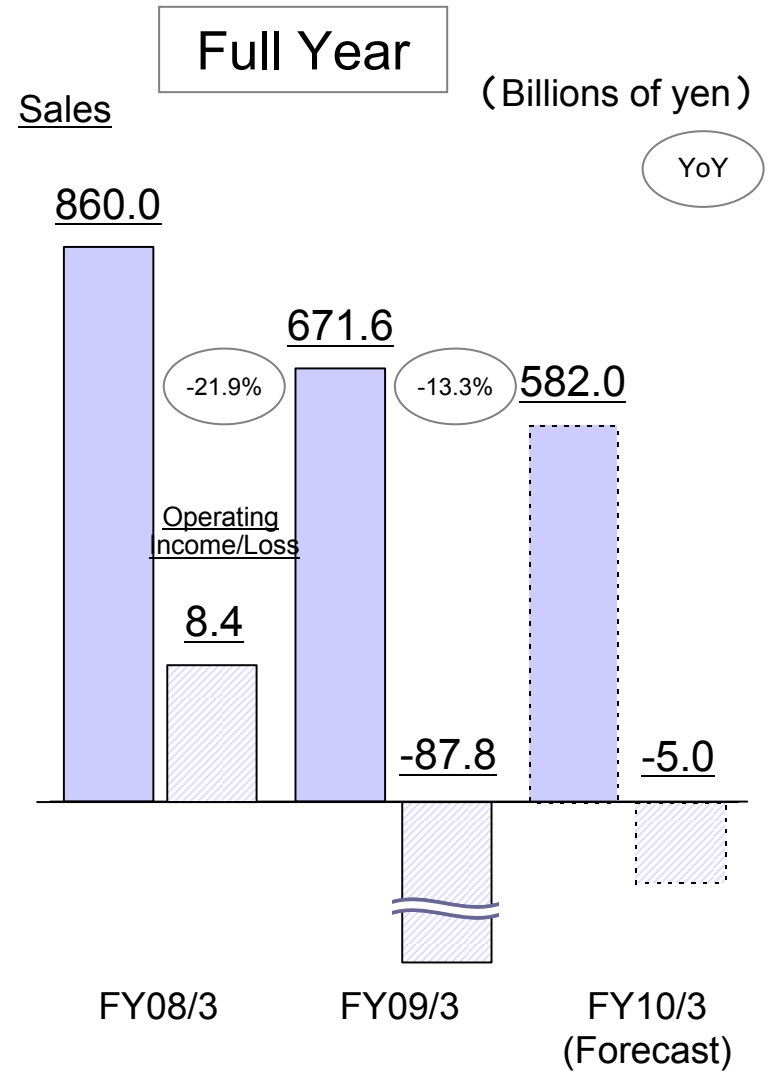
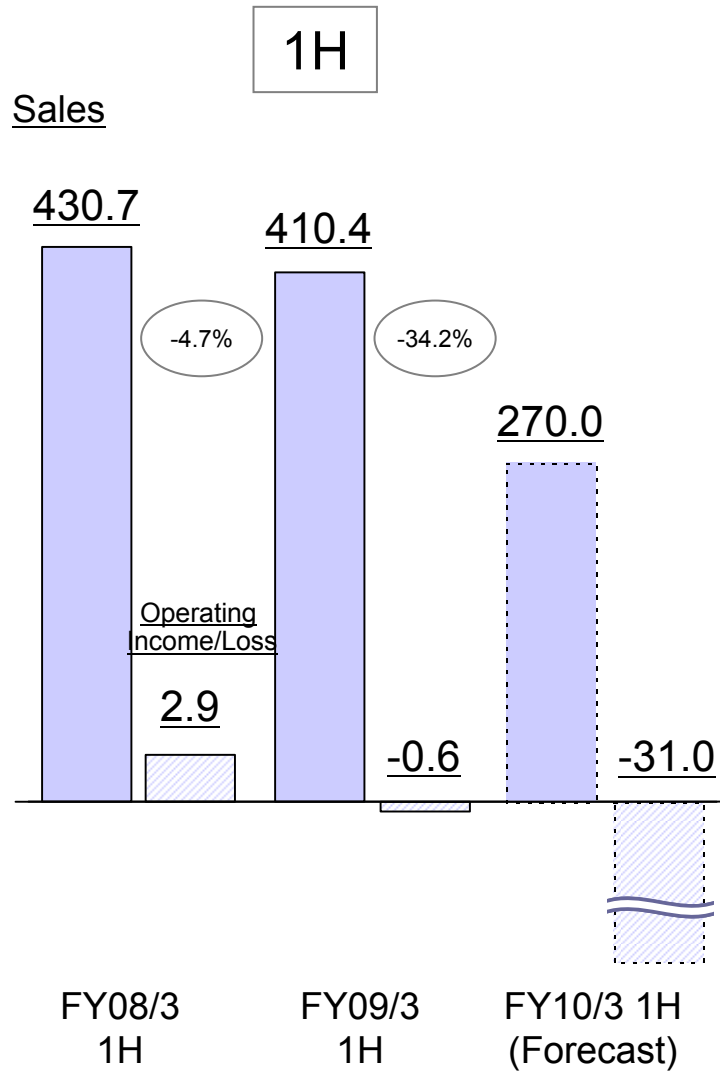
Operating Income 1.0 (+2.5)

△ Secure profitability through reducing fixed costs, even as shipments drop and the product mix faces challenges

* Forecast as of July 30, 2009

Electron Devices Business

Forecast



* Forecast as of July 30, 2009

Electron Devices Business

(Billions of yen)

Sales 270.0 (-34.2%)

▽ Semiconductors:

Although orders are increasing, the business environment is still severe and large sales declines are expected

▽ Electric Components /Others:

Forecast a large decrease in sales due to the continuation of customers' product and inventory adjustments and the reduction of investment in plants and equipment. Yet, signs of growth in demand exist.

Operating Loss -31.0 (-30.4)

▽ Semiconductors:

Expect profit to decline due to decreasing sales, but to remain within the scope of expectations due to fixed cost reductions.

▽ Electric Components/Others :

Expect profit to decline due to decreasing sales. Structure reform is making steady progress

* Forecast as of July 30, 2009

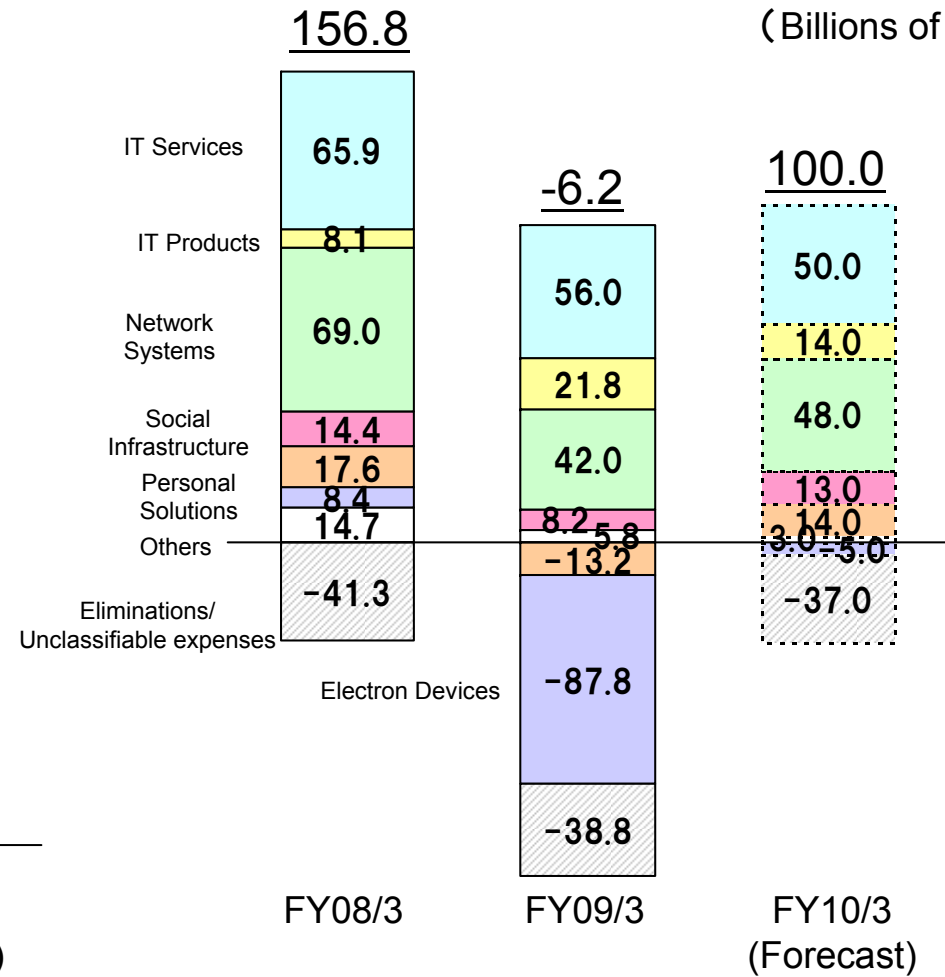
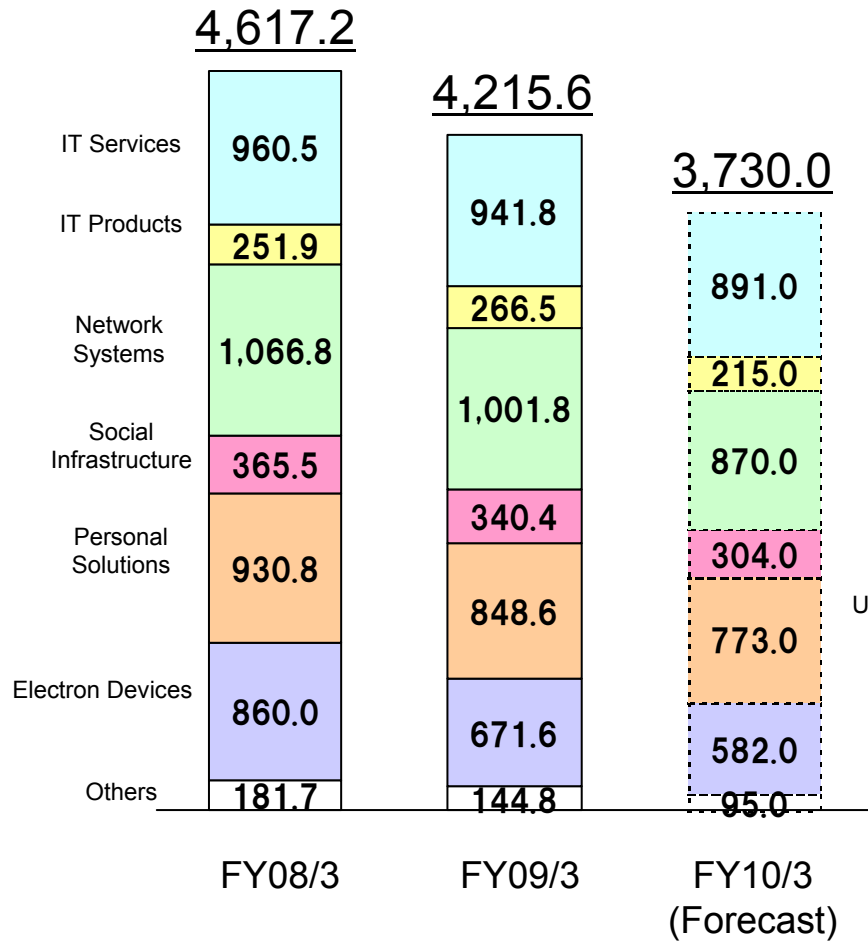
Full Year Forecast by Segment

Full Year Forecast

Net Sales

Operating Income/Loss

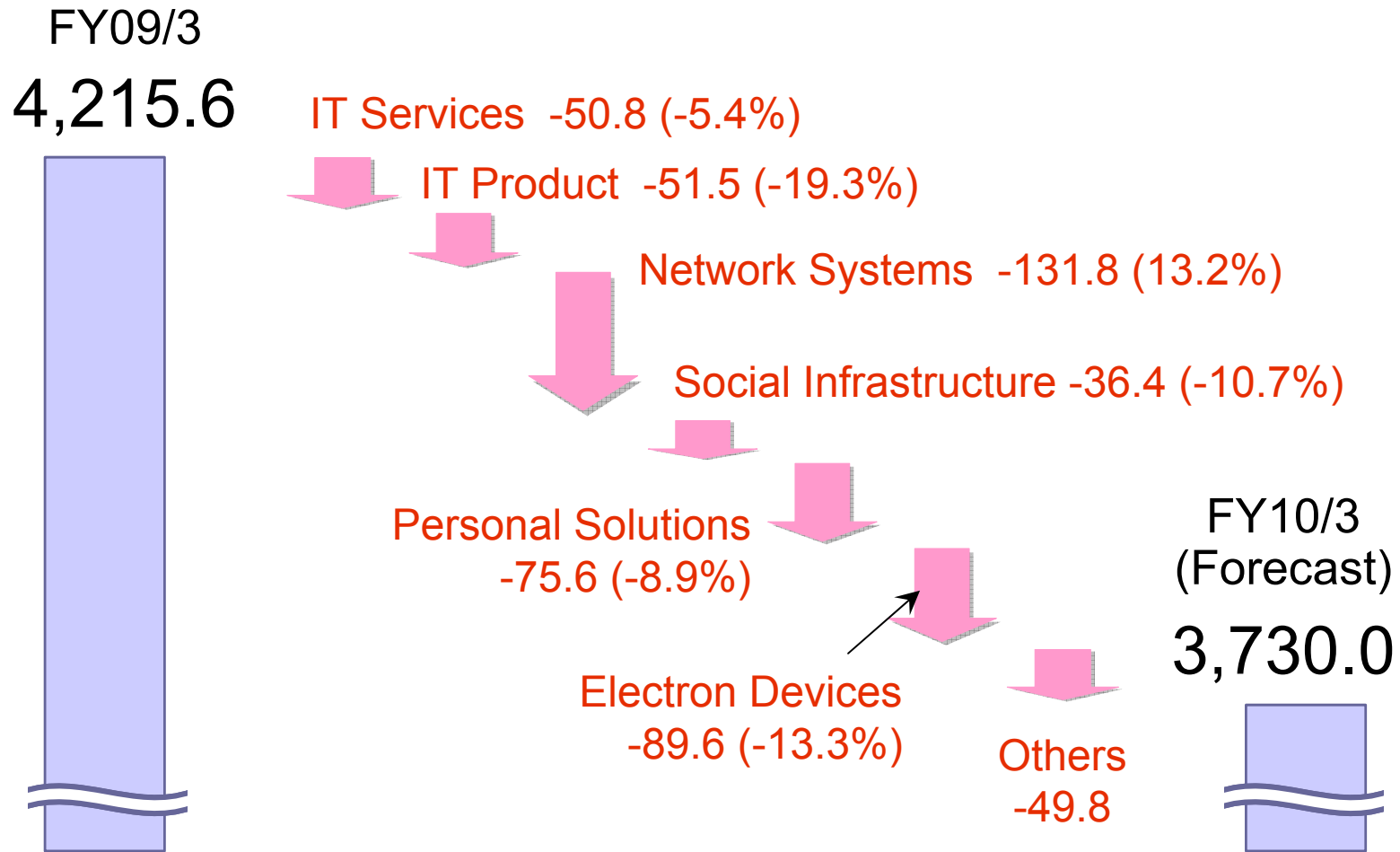
(Billions of yen)



* Forecast as of July 30, 2009

Sales Change (Year on Year)

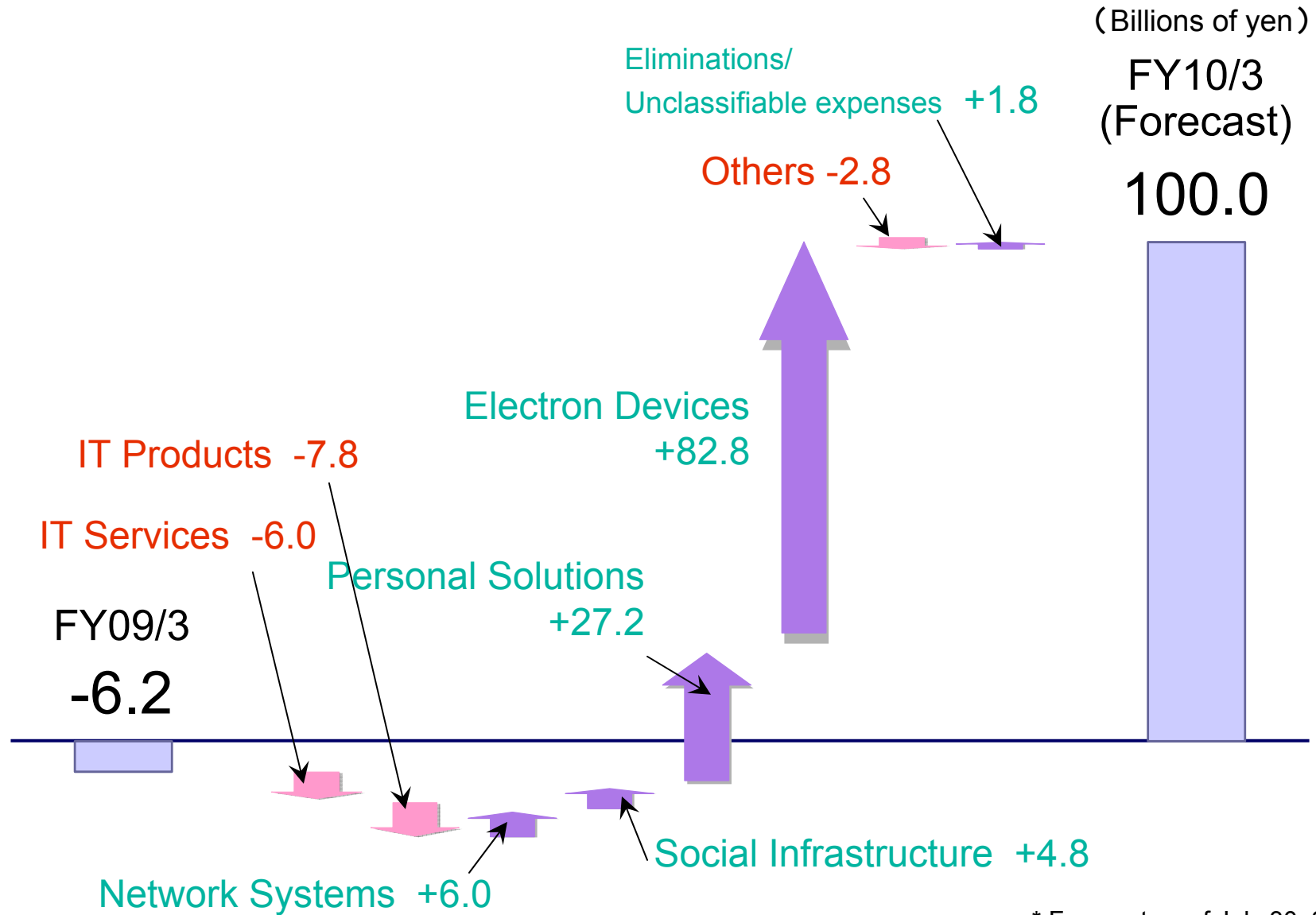
(Billions of yen)



* Forecast as of July 30, 2009

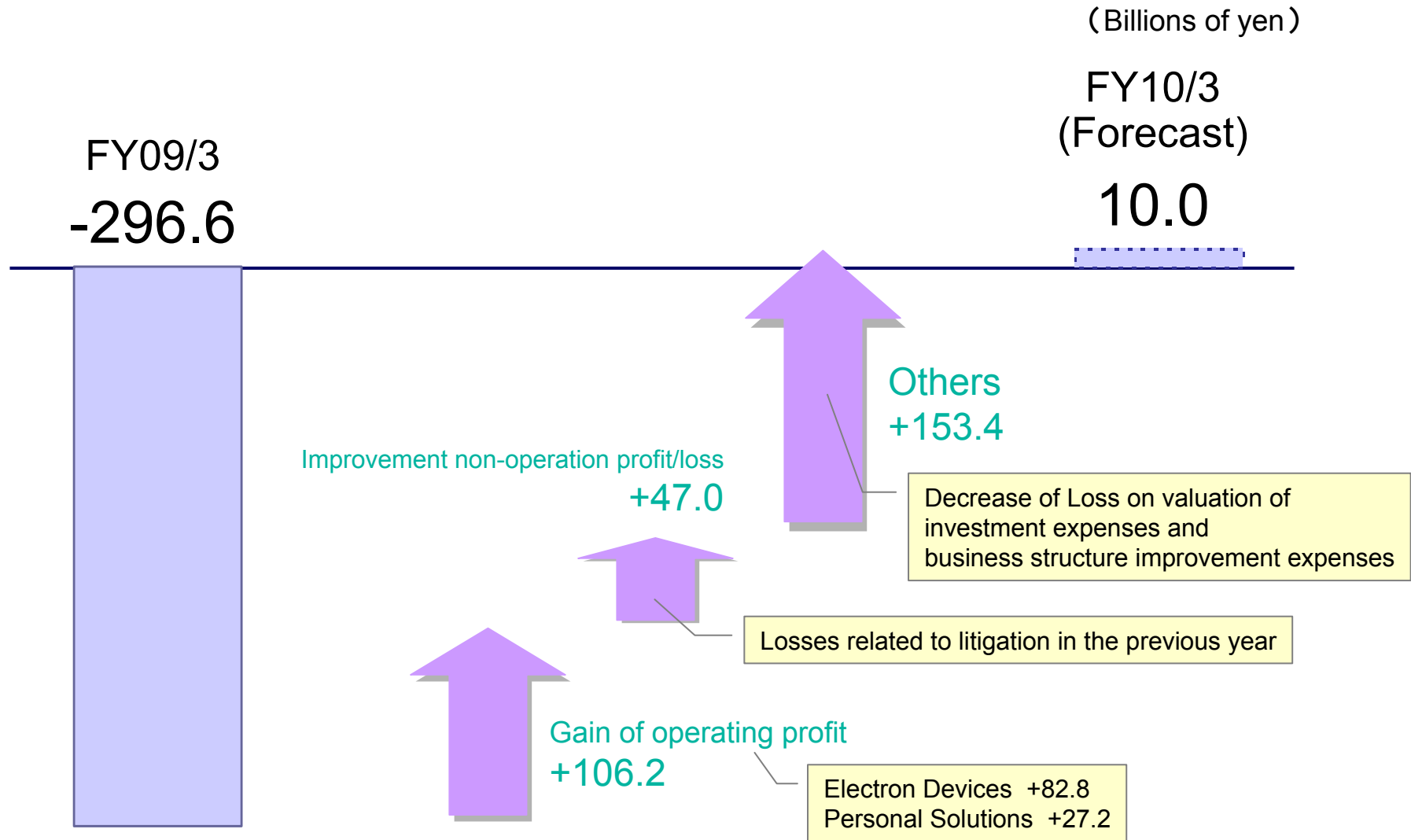
Operating Income/Loss Change (Year on Year)

Full Year Forecast



* Forecast as of July 30, 2009

Net Income/Loss Change (Year on Year)



* Forecast as of July 30, 2009

Other Financial Data

(Billions of Yen)

	09/3	09/6	Difference from 09/3	08/6
Total Assets	3,075.4	2,884.9	-190.4	3,397.4
Net Assets	785.6	759.8	-25.7	1,187.1
Interest-bearing debt	925.2	922.2	-2.9	785.2
Owner's Equity	641.7	623.7	-17.9	1,005.7
Equity ratio (%)	20.9%	21.6%	0.7	29.6%
D/E ratio	1.44	1.48	-0.04	0.78
Net D/E ratio	0.95	1.05	-0.10	0.43

< Ref.> Capital Expenditures and Others

(Billions of Yen: %)

	FY08/3 Actual	FY09/3 Actual	YoY	FY10/3 Forecasts	YoY
Capital Expenditure	122.6	103.1	-15.9%	100.0	-3.0%
Depreciations	147.8	133.6	-9.6%	110.0	-17.7%
R&D expenses	352.2	346.5	-1.6%	280.0	-19.2%

(Billions of Yen: %)

	FY09/3 1Q Actual	YoY	FY10/3 1Q Actual	YoY
R&D expenses	86.2	-	71.8	-16.7%

* Forecast as of July 30, 2009

< Ref.>

Topics and Achievements

Won an SaaS project from Telefonica

- NEC will construct and provide the infrastructure platform for a range of application software targeting businesses and homes via SaaS platforms.
- Telefonica will provide a variety of business application software, such as CRM and asset management tools, as SaaS business for small to mid sized companies. The range of business applications is scheduled to increase in the future.
- NEC and Telefonica are slated to jointly expand such areas as PaaS and DaaS, which are highly valued aspects of the growing cloud computing field.



Provide new business models and services by integrating business partners' assets and NEC's IT/NW solutions

* Announced on July 13, 2009

Enhancement of the NEC Group's Domestic Sales Force

Reformed solution business structure for the enhancement of our domestic sales force

- Integrate the sales functions of the SMB market in Tokyo, Nagoya and Osaka into NEC Nexsolutions
- Integrate the sales functions for large enterprises into NEC
- Integrate the NEC group's sales functions outside of Tokyo, Nagoya and Osaka into each regional NEC office

Establish a single sales window and appropriate business structure for each market

(Aim to exceed the market growth rate with more than 5% sales growth in the SMB market)

* Announced on July 6, 2009