

AT A GLANCE

NEC Corporation and Consolidated Subsidiaries

From April 1, 2013, NEC has reclassified its segments. Figures are based on the new segment classification.

Net sales, operating income and the net sales ratio for the fiscal year ended March 31, 2013 have been reclassified to conform to the new segment presentation.

The segment results following the change have not been audited by the accounting auditors.

PUBLIC BUSINESS

NET SALES

680.7 billion yen

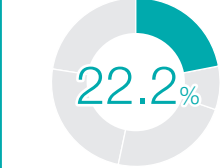
OPERATING INCOME

49.0 billion yen

MAIN CUSTOMERS

Government, public, healthcare, finance and media

COMPOSITION OF SALES



MAJOR PRODUCTS AND SERVICES

- Systems Integration (Systems Implementation, Consulting), Maintenance and Support, Outsourcing/Cloud Services, System Equipment

EXAMPLES OF SOLUTIONS BY BUSINESS SECTOR/INDUSTRY

- Government: Systems for Central Government Ministries, Aerospace and Defense Systems (Air Traffic Control Systems, Satellite Systems, Uncooled Infrared Sensors)

ENTERPRISE BUSINESS

NET SALES

251.6 billion yen

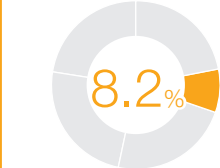
OPERATING INCOME

5.5 billion yen

MAIN CUSTOMERS

Manufacturing, retail and services

COMPOSITION OF SALES



MAJOR PRODUCTS AND SERVICES

- Systems Integration (Systems Implementation, Consulting), Maintenance and Support, Outsourcing/Cloud Services

TELECOM CARRIER BUSINESS

NET SALES

709.3 billion yen

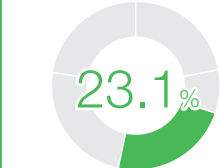
OPERATING INCOME

71.6 billion yen

MAIN CUSTOMERS

Telecom carriers

COMPOSITION OF SALES



MAJOR PRODUCTS AND SERVICES

- Network Infrastructure
Backbone Network Systems (Optical Transmission Systems, Submarine Cable Systems, Routers/Switches), Access Network Systems (Wireless Broadband Access (Mobile Phone Base Stations), Mobile Backhaul ("PASOLINK"), Broadband Access (FTTx))

SYSTEM PLATFORM BUSINESS

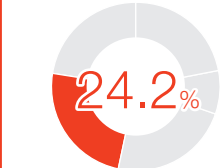
NET SALES

744.4 billion yen

OPERATING INCOME

32.7 billion yen

COMPOSITION OF SALES



MAJOR PRODUCTS AND SERVICES

- Hardware
Servers, Mainframes, Supercomputers, Storage, Business PCs, Tablet Devices, POS, ATMs, Control Equipment, Wireless LAN Routers, Displays, Projectors
- Software
Integrated Operation Management, Application Servers, Security and Database Software

OTHERS

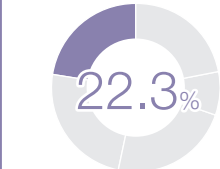
NET SALES

685.7 billion yen

OPERATING INCOME

16.9 billion yen

COMPOSITION OF SALES



MAJOR PRODUCTS AND SERVICES

- Smart Energy
(Electrodes/Energy Storage Systems, Energy Management Systems, EV/PHV Charging Infrastructure, Solutions for Utilities)
- Smartphones and Mobile Phones
- "BIGLOBE" Internet Services
- Lighting Equipment

- Public: Local Government Systems, Train Radio Systems, Fire and Disaster Prevention Systems (Fire-fighting Command Systems, Disaster Prevention Radio Systems)
- Healthcare: Electric Medical Record Systems, Regional Medical Care Cooperation Systems
- Finance: Bank Settlement Systems, Business Branch Systems
- Media: Systems for Broadcasters, Digital Terrestrial TV Transmitters, Studio Systems

MAJOR CONSOLIDATED SUBSIDIARIES

NEC Engineering, Ltd.
 NEC TOSHIBA Space Systems, Ltd.
 NEC Network and Sensor Systems, Ltd.
 Nippon Avionics Co., Ltd.



EXAMPLES OF SOLUTIONS BY BUSINESS SECTOR/INDUSTRY

- Manufacturing: Production Management Systems, Sales Management Systems
- Retail and Services: Retail Systems for Stores and Head Offices, Distribution Management Systems

MAJOR CONSOLIDATED SUBSIDIARIES

ABeam Consulting Ltd.



■ **Services & Management**

Telecom Operations & Management Solutions (TOMS), Network Operation Support Systems (OSS), Business Support Systems (BSS), Network Control Platform Systems, Network Service Delivery Platform Systems

MAJOR CONSOLIDATED SUBSIDIARIES

NEC Network Products, Ltd.
 NEC Communication Systems, Ltd.
 NEC Networks & System Integration Corporation
 NetCracker Technology Corp.



■ **Enterprise Network Solutions**

IP Telephony Systems, WAN/Wireless Access Equipment, LAN Products

■ **Services**

Data Center Infrastructure, Maintenance and Support

MAJOR CONSOLIDATED SUBSIDIARIES

NEC Infrontia Corporation
 NEC Computertechno, Ltd.
 NEC Access Technica, Ltd.
 NEC Display Solutions, Ltd.
 NEC Embedded Products, Ltd.
 NEC Fielding, Ltd.



MAJOR CONSOLIDATED SUBSIDIARIES

NEC Energy Devices, Ltd.
 NEC CASIO Mobile Communications, Ltd.
 NEC BIGLOBE, Ltd.
 NEC Lighting, Ltd.
 NEC Nexsolutions, Ltd.

