

# Financial Section

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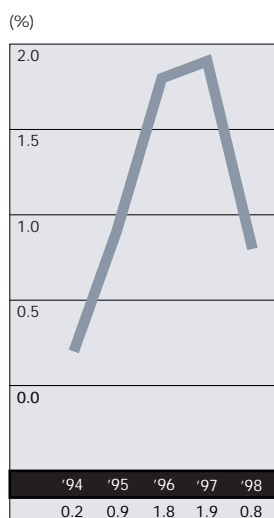
# Eleven-Year Summary

	In millions of yen				
	1988	1989	1990	1991	1992
<b>For the fiscal year:</b>					
Sales and other income .....	¥2,755,217	¥3,126,764	¥3,504,308	¥3,768,946	¥3,851,579
Net sales .....	2,714,736	3,082,800	3,444,177	3,698,798	3,773,850
Operating income .....	112,835	184,811	233,375	214,547	121,448
Income (loss) before income taxes .....	72,050	132,190	173,741	134,189	51,445
Income taxes .....	50,844	87,264	105,567	87,166	45,599
Net income (loss) .....	25,363	64,477	85,219	54,383	15,276
Capital expenditures .....	249,987	285,726	343,778	356,731	321,727
Depreciation.....	162,407	171,899	199,062	231,192	235,646
R&D expenses .....	208,067	221,607	246,544	279,483	302,363
<b>Per share data (in yen and U.S. dollars):</b>					
Per share of common stock:					
Net income (loss)					
Basic .....	17.60	43.85	56.47	35.45	9.93
Diluted.....	17.34	40.91	52.70	34.02	9.93
Cash dividends .....	9.00	9.00	10.00	10.00	10.00
Per American Depositary Share, each representing 5 shares of common stock:					
Net income (loss)					
Basic .....	88	219	282	177	50
Diluted.....	87	205	264	170	50
Cash dividends .....	45	45	50	50	50
<b>At year-end:</b>					
Total assets.....	2,904,928	3,346,412	3,683,999	3,929,533	4,081,217
Shareholders' equity .....	593,218	689,361	805,185	880,936	878,353
Employees .....	102,452	104,022	114,599	117,994	128,320

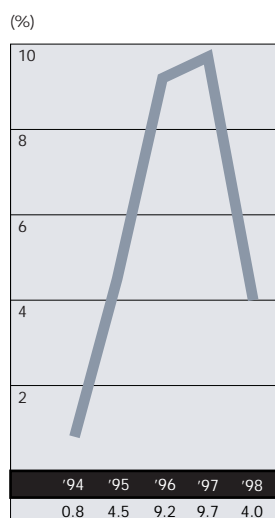
Note: U.S. dollar amounts are translated from yen, for convenience only, at the rate of ¥133=U.S.\$1.

In millions of yen						In thousands of U.S. dollars
1993	1994	1995	1996	1997	1998	1998
¥3,583,552	¥3,652,501	¥3,829,538	¥4,427,272	¥5,064,872	¥4,970,686	\$37,373,579
3,514,979	3,579,787	3,769,357	4,397,192	4,948,437	4,901,122	36,850,541
27,136	77,481	155,769	247,802	183,781	190,404	1,431,609
(37,692)	25,110	74,724	151,318	121,222	90,993	684,158
22,019	25,531	51,448	76,376	24,900	48,033	361,150
(45,160)	6,606	35,316	77,166	91,581	41,302	310,541
230,787	230,069	300,220	401,999	405,772	385,346	2,897,338
226,456	213,380	222,780	260,247	272,933	285,862	2,149,338
275,017	261,659	266,006	298,713	348,537	381,239	2,866,459
(29.34)	4.29	22.92	49.98	59.05	25.94	0.195
(29.34)	4.29	22.36	45.14	51.38	24.05	0.181
10.00	10.00	10.00	11.00	11.00	11.00	0.083
(147)	21	115	250	295	130	0.98
(147)	21	112	226	257	120	0.90
50	50	50	55	55	55	0.41
3,978,899	4,039,809	4,151,320	4,683,120	4,799,165	4,973,836	37,397,263
805,833	782,061	790,749	878,852	1,003,371	1,070,757	8,050,805
140,969	147,910	151,069	152,719	151,966	152,450	

RETURN ON SALES



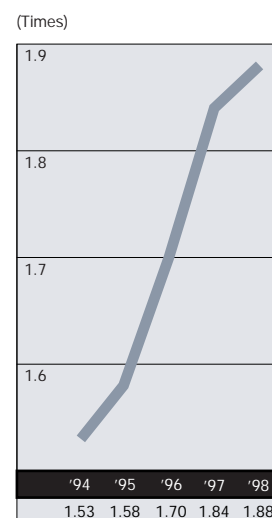
RETURN ON EQUITY



SHAREHOLDERS' EQUITY RATIO



CURRENT ASSET TURNOVER



## OPERATING RESULTS

### Sales

Based on its concept of C&C, NEC is promoting primarily information/communications systems operations and electron devices operations. In fiscal 1998, ended March 31, 1998, consolidated net sales declined 1 percent, to ¥4,901.1 billion (\$36,851 million).

By industry segment, **information/communications systems operations**, which comprise the manufacture and sale of communications systems and equipment and computers and industrial electronic systems, recorded a 2 percent decline in sales, to ¥3,694.5 billion (\$27,778 million), due mainly to a drop in domestic sales of PCs. Of this segment, sales of communications systems and equipment rose 2 percent, to ¥1,717.3 billion (\$12,912 million), reflecting higher overseas sales of infrastructure equipment for communications networks, which offset decreased domestic sales of mobile communications systems due to a leveling-off of the high-level infrastructure investment by communications carriers. In computers and industrial electronic systems, lower domestic sales of PCs and their peripheral equipment precipitated a 5 percent sales decline, to ¥1,977.2 billion (\$14,866 million). **Electron devices operations** showed a 3 percent increase in sales, to ¥988.8 billion (\$7,434 million), thanks to sales gains in system LSIs, such as microcomputers and ASICs. Sales of **others** decreased 1 percent, to ¥217.9 billion (\$1,638 million).

On a consolidated basis, domestic sales fell 3 percent, to ¥3,737.0 billion (\$28,098 million), as a consequence of weaker sales of communications systems and computers. Overseas sales advanced 5 percent, to ¥1,164.1 billion (\$8,753 million), due to strong sales of communications systems as well as electron devices, such as 64Mbit DRAMs and microcomputers.

### Operating Income

Operating income increased 4 percent, to ¥190.4 billion (\$1,432 million), due mainly to cost-cutting activities, which led to a decline in the ratio of cost of sales to net sales compared with the previous period.

By industry segment, operating income of **information/communications systems operations** increased 1 percent, to ¥204.8 billion (\$1,540 million), primarily owing to cost reduction within the operations. Operating income of **electron devices operations** decreased 1 percent, to ¥52.8 billion (\$397 million). The decrease was mainly attributable to the sharp price erosion of memory devices despite increased sales of system LSIs. Operating loss from **others** decreased ¥3.2 billion (\$24 million), to ¥1.1 billion (\$8 million).

### Net Income

Income before income taxes fell 25 percent, to ¥91.0 billion (\$684 million), due to the restructuring of the hard disk drive business and the devaluation of shares of Packard Bell NEC, Inc., from the previous fiscal year, in which a considerable amount of gain from sales of marketable securities and land was realized. Net income declined 55 percent, to ¥41.3 billion (\$311 million), over the previous term, in which tax burden was unusually low reflecting the devaluation of shares of NEC Home Electronics, Ltd., a wholly owned subsidiary.

As a result, diluted net income per share of common stock was ¥24.05 (\$0.181) and diluted net income per American Depositary Share was ¥120 (\$0.90).

### Dividends

In fiscal 1998, cash dividends per share remained at ¥11.00 (\$0.083), which included an interim dividend of ¥5.50 (\$0.041) per share paid in December 1997.

## INVESTMENT PROGRAMS

### R&D Expenses

In further advancing its C&C business, NEC is actively engaged in the R&D of leading-edge technologies. During the fiscal year under review, R&D expenses increased 9 percent, to ¥381.2 billion (\$2,866 million), accounting for 8 percent of net sales.

### Capital Expenditures

In fiscal 1998, NEC's capital expenditures amounted to ¥385.3 billion (\$2,897 million), a 5 percent decline from the previous year. During the term, we primarily invested in facilities mainly for the manufacture of semiconductors and color LCDs.

## LIQUIDITY

### Financial Position

At fiscal year-end, total assets were ¥4,973.8 billion (\$37,397 million), a ¥174.7 billion (\$1,313 million) increase from the previous fiscal year-end. Although current assets decreased because inventories showed a drop, total assets grew as a result of the increase in property, plant and equipment owing to the capital investment to expand production capacity of electron devices as well as the rise in long-term receivables and investments with additional investment in Packard Bell NEC, Inc. NEC's asset turnover ratio fell 0.04 percentage point, to 1.00.

Total liabilities rose ¥103.0 billion (\$775 million), to ¥3,833.3 billion (\$28,822 million). This rise in liabilities was attributable to an increase in long-term debt associated with the issuance of bonds and commercial paper. NEC procured such funds for fiscal 1998, ended March 31, 1998, as well as the subsequent fiscal year in light of the difficult conditions that Japan's financial system is currently facing.

As a result, the shareholders' equity ratio improved 0.6 percentage point over the previous fiscal year-end, to 21.5 percent.

### Cash Flows

Net cash provided by operating activities increased ¥39.2 billion (\$295 million) from the previous fiscal year, to ¥296.1 billion (\$2,227 million). This was attributable to substantial decreases in the previous fiscal year of employees' savings deposits and notes and accounts payable, although net income decreased and notes and accounts receivable grew.

Net cash used in investing activities increased ¥45.9 billion (\$345 million), to ¥513.6 billion (\$3,862 million), due mainly to a drop in proceeds from sales of marketable securities.

Despite a reduction in short-term borrowings other than commercial paper, net cash provided by financing activities rose ¥11.6 billion (\$88 million), to ¥186.5 billion (\$1,402 million), primarily through the issuance of bonds and commercial paper.

As a result, cash and cash equivalents fell ¥31.5 billion (\$237 million), to ¥319.0 billion (\$2,398 million), at fiscal year-end.

### Consolidated Subsidiaries

At the end of fiscal 1998, the number of consolidated subsidiaries stood at 131, an increase of three over the previous fiscal year-end. NEC Techno-Service, Ltd., a domestic subsidiary, and three overseas subsidiaries—NEC Argentina S.A., Netcomm Management Group, Inc., and Glens Falls Communications Corporation—were added, while a domestic subsidiary was eliminated through a merger.

## SEGMENT INFORMATION (UNAUDITED)

The following segment information is prepared in accordance with the regulations under the Securities and Exchange Law of Japan.

### Industry Segment Information

As of fiscal 1998, NEC has changed the classification of its business into information/communications systems operations, which include the manufacture and sale of communications systems and equipment and computers and industrial electronic systems; electron devices operations; and others, in consideration of such factors as the differences in product type, characteristics, and sales and manufacturing methods as well as core technologies. As the integration of communications systems and computers has accelerated with the advance of an information-intensive society and the expansion of network environments on a global scale, NEC has made this change to help the better understanding of its operations through the disclosure of the industry segment information.

Year ended March 31	In millions of yen		In thousands of U.S. dollars (Note 3)
	1997	1998	1998
<b>Net sales</b>			
Information/communications systems operations			
Unaffiliated customers .....	¥3,765,074	¥3,694,488	\$27,778,105
Intersegment .....	54,448	48,472	364,451
Total .....	3,819,522	3,742,960	28,142,556
Electron devices operations			
Unaffiliated customers .....	963,176	988,784	7,434,466
Intersegment .....	114,076	140,087	1,053,286
Total .....	1,077,252	1,128,871	8,487,752
Others			
Unaffiliated customers .....	220,187	217,850	1,637,970
Intersegment .....	97,610	94,901	713,541
Total .....	317,797	312,751	2,351,511
Eliminations .....	(266,134)	(283,460)	(2,131,278)
Consolidated .....	¥4,948,437	¥4,901,122	\$36,850,541
<b>Operating profit (loss)</b>			
Information/communications systems operations .....	¥ 203,407	¥ 204,815	\$ 1,539,962
Electron devices operations .....	53,570	52,769	396,759
Others .....	(4,305)	(1,062)	(7,984)
Corporate expenses .....	(68,891)	(66,118)	(497,128)
Consolidated .....	¥ 183,781	¥ 190,404	\$ 1,431,609
<b>Assets</b>			
Information/communications systems operations .....	¥2,410,852	¥2,352,634	\$17,688,977
Electron devices operations .....	1,223,899	1,322,544	9,943,940
Others .....	436,273	471,729	3,546,835
Corporate and eliminations .....	728,141	826,929	6,217,511
Consolidated .....	¥4,799,165	¥4,973,836	\$37,397,263
<b>Depreciation and amortization</b>			
Information/communications systems operations .....	¥ 77,781	¥ 84,329	\$ 634,053
Electron devices operations .....	174,006	177,503	1,334,609
Others .....	3,991	4,294	32,285
Corporate and eliminations .....	17,452	20,023	150,549
Consolidated .....	¥ 273,230	¥ 286,149	\$ 2,151,496
<b>Capital expenditures (including intangible assets other than goodwill)</b>			
Information/communications systems operations .....	¥ 132,070	¥ 121,216	\$ 911,398
Electron devices operations .....	231,820	231,286	1,738,992
Others .....	8,882	6,688	50,286
Corporate and eliminations .....	34,225	26,422	198,662
Consolidated .....	¥ 406,997	¥ 385,612	\$ 2,899,338

Notes: 1. Corporate expenses include general corporate expenses at the parent company and R&D expenses at the Central Research Laboratories.

2. Corporate assets include cash, deposits, securities and investment securities at the parent company, and property, plant and equipment of Headquarters and Central Research Laboratories.

## Geographic Segment Information

Year ended March 31	In millions of yen		In thousands of U.S. dollars (Note 3)
	1997	1998	1998
<b>Net sales</b>			
Japan			
Unaffiliated customers .....	¥4,078,220	¥4,048,556	\$30,440,271
Intersegment .....	446,772	494,300	3,716,541
Total .....	4,524,992	4,542,856	34,156,812
Overseas			
Unaffiliated customers .....	870,217	852,566	6,410,270
Intersegment .....	183,173	166,680	1,253,233
Total .....	1,053,390	1,019,246	7,663,503
Eliminations .....	(629,945)	(660,980)	(4,969,774)
Consolidated .....	¥4,948,437	¥4,901,122	\$36,850,541
<b>Operating profit (loss)</b>			
Japan.....	¥ 184,373	¥ 207,841	\$ 1,562,714
Overseas .....	3,724	(13,693)	(102,955)
Eliminations .....	(4,316)	(3,744)	(28,150)
Consolidated .....	¥ 183,781	¥ 190,404	\$ 1,431,609
<b>Assets</b>			
Japan.....	¥4,159,919	¥4,243,887	\$31,908,925
Overseas .....	758,485	807,333	6,070,173
Eliminations .....	(119,239)	(77,384)	(581,835)
Consolidated .....	¥4,799,165	¥4,973,836	\$37,397,263

## Sales by Market

Year ended March 31	In millions of yen		In thousands of U.S. dollars (Note 3)
	1997	1998	1998
<b>Domestic</b>			
Net sales.....	¥3,842,839	¥3,737,029	\$28,097,962
Percent change .....	21%	-3%	
Percentage of net sales.....	78%	76%	
<b>Overseas</b>			
Net sales.....	¥1,105,598	¥1,164,093	\$ 8,752,579
Percent change .....	-9%	5%	
Percentage of net sales.....	22%	24%	
<b>Total</b>			
Net sales.....	¥4,948,437	¥4,901,122	\$36,850,541
Percent change .....	13%	-1%	
Percentage of net sales.....	100%	100%	

# Consolidated Balance Sheets

NEC CORPORATION AND CONSOLIDATED SUBSIDIARIES  
As of March 31, 1997 and 1998

ASSETS	In millions of yen		In thousands of U.S. dollars (Note 3)
	1997	1998	1998
<b>Current assets:</b>			
Cash and cash equivalents .....	¥ 350,494	¥ 318,976	\$ 2,398,316
Marketable securities (Note 5) .....	108,943	120,393	905,211
Notes and accounts receivable, trade (Note 7) .....	1,152,585	1,190,674	8,952,436
Allowance for doubtful notes and accounts .....	(21,327)	(12,075)	(90,789)
Inventories (Note 6) .....	940,867	865,033	6,504,008
Deferred income taxes (Note 9) .....	38,215	46,519	349,767
Prepaid expenses and other current assets .....	57,256	67,117	504,638
Total current assets .....	2,627,033	2,596,637	19,523,587
<b>Long-term receivables and investments:</b>			
Marketable securities (Notes 5 and 7) .....	164,416	167,854	1,262,060
Investments and advances (Notes 4 and 5)—			
Affiliated companies .....	238,335	289,326	2,175,383
Other .....	107,826	112,987	849,527
Long-term receivables, trade (Note 7) .....	43,162	40,111	301,586
	553,739	610,278	4,588,556
<b>Property, plant and equipment (Notes 7 and 16):</b>			
Land .....	102,678	111,267	836,594
Buildings .....	883,248	950,513	7,146,714
Machinery and equipment .....	2,333,035	2,399,260	18,039,549
Construction in progress .....	65,112	122,094	918,000
	3,384,073	3,583,134	26,940,857
Accumulated depreciation .....	(2,043,477)	(2,163,948)	(16,270,286)
	1,340,596	1,419,186	10,670,571
<b>Other assets:</b>			
Deferred income taxes (Note 9) .....	74,877	78,674	591,534
Other .....	202,920	269,061	2,023,015
	277,797	347,735	2,614,549
	¥4,799,165	¥4,973,836	\$37,397,263

The accompanying notes are an integral part of these statements.



LIABILITIES AND SHAREHOLDERS' EQUITY	In millions of yen		In thousands of U.S. dollars (Note 3)
	1997	1998	1998
<b>Current liabilities:</b>			
Short-term borrowings (Note 7) .....	¥ 742,928	¥ 801,913	\$ 6,029,421
Current portion of long-term debt (Note 7) .....	233,364	218,205	1,640,639
Notes and accounts payable, trade .....	947,163	891,049	6,699,617
Accrued taxes on income .....	10,818	6,037	45,391
Other current liabilities .....	417,694	466,094	3,504,466
Total current liabilities .....	2,351,967	2,383,298	17,919,534
<b>Long-term liabilities:</b>			
Long-term debt (Note 7) .....	1,069,210	1,174,102	8,827,835
Accrued pension and severance costs (Note 8) .....	205,353	245,076	1,842,677
Other .....	103,702	30,787	231,480
	1,378,265	1,449,965	10,901,992
<b>Minority shareholders' equity in consolidated subsidiaries .....</b>	65,562	69,816	524,932
<b>Shareholders' equity (Note 10):</b>			
Common stock, ¥50 par value—			
Authorized — 3,200,000,000 shares			
Issued 1997 — 1,565,653,924 shares .....	200,403	—	—
1998 — 1,598,093,154 shares .....	—	216,053	1,624,459
Additional paid-in capital .....	312,192	330,931	2,488,203
Legal reserve .....	31,985	34,081	256,248
Retained earnings .....	455,205	476,838	3,585,248
Cumulative translation adjustments .....	3,601	12,862	96,707
	1,003,386	1,070,765	8,050,865
Treasury stock, at cost—			
1997—10,861 shares .....	(15)	—	—
1998— 5,882 shares .....	—	(8)	(60)
	1,003,371	1,070,757	8,050,805
<b>Commitments and contingent liabilities (Note 17)</b>			
	¥4,799,165	¥4,973,836	\$37,397,263

# Consolidated Statements of Income and Retained Earnings

NEC CORPORATION AND CONSOLIDATED SUBSIDIARIES  
For the years ended March 31, 1996, 1997 and 1998

	In millions of yen			In thousands of U.S. dollars (Note 3)
	1996	1997	1998	1998
<b>Sales and other income:</b>				
Net sales.....	¥4,397,192	¥4,948,437	¥4,901,122	\$36,850,541
Interest, gain on securities sold, dividends and other (Notes 5 and 15) .....	30,080	116,435	69,564	523,038
	4,427,272	5,064,872	4,970,686	37,373,579
<b>Costs and expenses:</b>				
Cost of sales.....	2,980,718	3,528,326	3,409,607	25,636,143
Selling, general and administrative (Notes 13 and 14) .....	1,168,672	1,236,330	1,301,111	9,782,789
Interest .....	69,793	60,463	61,257	460,579
Other.....	56,771	118,531	107,718	809,910
	4,275,954	4,943,650	4,879,693	36,689,421
<b>Income before income taxes .....</b>	<b>151,318</b>	<b>121,222</b>	<b>90,993</b>	<b>684,158</b>
<b>Income taxes (Note 9).....</b>	<b>76,376</b>	<b>24,900</b>	<b>48,033</b>	<b>361,150</b>
<b>Income before minority interest and equity in earnings of affiliated companies .....</b>	<b>74,942</b>	<b>96,322</b>	<b>42,960</b>	<b>323,008</b>
<b>Minority interest in consolidated subsidiary companies .....</b>	<b>4,029</b>	<b>5,018</b>	<b>2,839</b>	<b>21,346</b>
<b>Income before equity in earnings of affiliated companies .....</b>	<b>70,913</b>	<b>91,304</b>	<b>40,121</b>	<b>301,662</b>
<b>Equity in earnings of affiliated companies (Note 4) .....</b>	<b>6,253</b>	<b>277</b>	<b>1,181</b>	<b>8,879</b>
<b>Net income .....</b>	<b>77,166</b>	<b>91,581</b>	<b>41,302</b>	<b>310,541</b>
<b>Retained earnings:</b>				
Balance at beginning of year .....	324,704	382,901	455,205	3,422,594
Cash dividends applicable to earnings for the year .....	(17,000)	(17,118)	(17,573)	(132,128)
Transfer to legal reserve .....	(1,969)	(2,159)	(2,096)	(15,759)
Balance at end of year.....	¥ 382,901	¥ 455,205	¥ 476,838	\$ 3,585,248

	Yen			U.S. dollars (Note 3)
	1996	1997	1998	1998
<b>Net income per share of common stock (Note 11):</b>				
Basic.....	¥49.98	¥59.05	¥25.94	\$0.195
Diluted .....	45.14	51.38	24.05	0.181
<b>Cash dividends per share .....</b>	<b>¥11.00</b>	<b>¥11.00</b>	<b>¥11.00</b>	<b>\$0.083</b>

The accompanying notes are an integral part of these statements.

# Consolidated Statements of Cash Flows

NEC CORPORATION AND CONSOLIDATED SUBSIDIARIES  
For the years ended March 31, 1996, 1997 and 1998

	In millions of yen			In thousands of U.S. dollars (Note 3)
	1996	1997	1998	1998
<b>Cash flows from operating activities:</b>				
Net income .....	¥ 77,166	¥ 91,581	¥ 41,302	\$ 310,541
Adjustments to reconcile net income to net cash provided by operating activities—				
Depreciation .....	260,247	272,933	285,862	2,149,338
Deferred income taxes .....	(31,878)	(2,193)	(11,073)	(83,256)
Accrual for pension and severance costs, less payments .....	16,407	10,614	(5,197)	(39,075)
Equity in earnings of affiliated companies, net of dividends .....	(1,760)	12,514	8,596	64,632
Minority interest in consolidated subsidiary companies .....	4,029	5,018	2,839	21,346
(Increase) decrease in notes and accounts receivable .....	(174,871)	46,925	(30,913)	(232,429)
(Increase) decrease in inventories .....	(146,225)	126,946	77,655	583,872
Increase (decrease) in notes and accounts payable .....	296,144	(179,355)	(54,706)	(411,323)
Increase (decrease) in accrued taxes on income .....	15,774	(48,009)	(3,885)	(29,210)
Increase (decrease) in employees' savings deposits .....	5,333	(92,302)	(3,914)	(29,428)
Other, net .....	(36,568)	12,277	(10,431)	(78,429)
Net cash provided by operating activities .....	283,798	256,949	296,135	2,226,579
<b>Cash flows from investing activities:</b>				
Proceeds from sales of property, plant and equipment .....	12,394	40,072	5,794	43,564
Additions to property, plant and equipment .....	(341,907)	(452,109)	(393,776)	(2,960,722)
Proceeds from sales of marketable securities .....	11,506	118,259	22,419	168,564
Payments for purchase of marketable securities .....	(22,117)	(104,419)	(46,606)	(350,421)
Investments in affiliated companies .....	(22,367)	(71,064)	(71,803)	(539,872)
Disbursements for long-term loans .....	(16,067)	(5,694)	(2,703)	(20,323)
Decrease in long-term loans .....	19,349	10,236	11,642	87,533
Other, net .....	3,255	(2,981)	(38,547)	(289,827)
Net cash used in investing activities .....	(355,954)	(467,700)	(513,580)	(3,861,504)
<b>Cash flows from financing activities:</b>				
Proceeds from long-term debt .....	146,433	252,152	360,892	2,713,474
Repayment of long-term debt .....	(156,516)	(150,220)	(167,762)	(1,261,368)
Increase in short-term borrowings .....	26,644	91,252	10,032	75,429
Dividends paid .....	(15,426)	(17,782)	(17,407)	(130,880)
Other, net .....	(259)	(540)	749	5,631
Net cash provided by financing activities .....	876	174,862	186,504	1,402,286
<b>Effect of exchange rate changes on cash and cash equivalents .....</b>	<b>6,238</b>	<b>5,378</b>	<b>(577)</b>	<b>(4,338)</b>
<b>Net decrease in cash and cash equivalents .....</b>	<b>(65,042)</b>	<b>(30,511)</b>	<b>(31,518)</b>	<b>(236,977)</b>
<b>Cash and cash equivalents at beginning of year .....</b>	<b>446,047</b>	<b>381,005</b>	<b>350,494</b>	<b>2,635,293</b>
<b>Cash and cash equivalents at end of year .....</b>	<b>¥381,005</b>	<b>¥350,494</b>	<b>¥318,976</b>	<b>\$2,398,316</b>
<b>Supplemental disclosures of cash flow information:</b>				
Cash paid during the year for—				
Interest .....	¥ 71,138	¥ 62,941	¥ 61,412	\$ 461,744
Income taxes .....	¥ 87,780	¥ 71,399	¥ 88,844	\$ 668,000
<b>Supplemental information of noncash financing activities:</b>				
Conversion of convertible debt into common stock and additional paid-in capital .....	¥ 4,568	¥ 19,326	¥ 33,957	\$ 255,316

The accompanying notes are an integral part of these statements.

# Notes to Consolidated Financial Statements

NEC CORPORATION AND CONSOLIDATED SUBSIDIARIES

## 1 NATURE OF OPERATIONS

The company is primarily engaged in the development, manufacture and sale of information/communications systems—comprising communications systems and equipment and computers and industrial electronic systems—as well as electron devices. The company's principal business activities are based on the integration of computer and communications products and technology ("C&C"), supported by semiconductor and software technology. For the years ended March 31, 1996, 1997, and 1998, sales of information/communications systems operations accounted for 72 percent, 76 percent and 76 percent and sales of electron devices operations accounted for 24 percent, 20 percent and 20 percent of consolidated net sales, respectively. The company operates both in Japan and overseas, with manufacturing facilities in Japan, the United States of America, Europe, Asia, and other countries and sales offices in Japan and around the world. During the years ended March 31, 1996, 1997 and 1998, sales to customers in Japan were 72 percent, 78 percent and 76 percent of consolidated net sales, respectively. In these Notes, references to the "company" are (unless the context does not so permit) to the parent company and its consolidated subsidiaries.

## 2 SIGNIFICANT ACCOUNTING POLICIES

The parent company and its Japanese subsidiaries maintain their records and prepare their financial statements in accordance with accounting principles generally accepted in Japan, and its foreign subsidiaries in conformity with those of the countries of their domicile. Certain adjustments and reclassifications, including those relating to the tax effects of temporary differences, the accrual of certain expenses, and the accounting for foreign currency translation, lease transactions and common stock warrants have been incorporated in the accompanying consolidated financial statements to conform with accounting principles generally accepted in the United States of America. These adjustments were not recorded in the statutory books of account.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Significant accounting policies, after reflecting adjustments for the above, are as follows:

### Basis of consolidation and investments in affiliated companies

The consolidated financial statements include those of the parent company and those of its majority-owned subsidiaries. All significant intercompany transactions and accounts are eliminated.

Investments in 50 percent or less owned companies over which the company does not have control, but has the ability to exercise significant influence, are accounted for by the equity method.

The excess of the cost over the underlying net equity of investments which have been revalued to fair value of assets and liabilities in consolidated companies and investments accounted for by the equity method is recognized as goodwill and is amortized on a straight-line basis over the period of expected benefit which does not exceed 10 years.

### Cash equivalents

All highly liquid investments, including time deposits, with original maturities of three months or less are considered to be cash equivalents.

### Foreign currency translation

Asset and liability accounts of foreign consolidated subsidiaries and equity investments are translated into yen at appropriate year-end rates of exchange and all revenue and expense accounts are translated at average rates of exchange prevailing during the year. The resulting translation adjustments are accumulated and reported as a component of shareholders' equity.

### Marketable securities and other investments

The current and noncurrent portfolios of marketable equity securities are each carried at the lower of aggregate cost or market. Other marketable securities are carried at the lower of cost or market. Other investment securities are stated at cost or less. Realized gains or losses on the sale of marketable equity securities are based on the average cost of all of the shares of a particular security held at the time of sale. (See Note 5 to the consolidated financial statements for an explanation of the effects of not adopting the provisions of Statement of Financial Accounting Standards ("SFAS") No. 115.)

### Inventories

Inventories are stated at the lower of cost or market.

Finished products made to customer specifications are costed on the basis of accumulated production costs. Mass-produced standard products are principally costed on a first-in, first-out basis.

Work in process made to customer specifications represents accumulated production costs of job orders. Work in process of mass-produced standard products is stated on an average cost basis. The cost of semifinished components is principally determined on a first-in, first-out basis.

Raw materials and purchased components are principally stated on a first-in, first-out basis and, for certain subsidiaries, on an average cost method.

Effective April 1, 1997, the company changed its inventory costing method for other finished products, semifinished components, and raw materials and purchased components, principally from last-in, first-out basis to first-in, first-out basis. The company has recently been experiencing reductions in manufacturing cost through lower cost of purchased components and increased labor efficiency. The company believes that the first-in, first-out methodology is more representative of fair value of inventory. The effect of the change in accounting principle was not material to the financial position or results of operations.

### Property, plant and equipment and depreciation

Property, plant and equipment is stated at cost. Depreciation is computed primarily on the declining-balance method and, for certain subsidiaries, on the straight-line method, at rates based on the following estimated useful lives of the assets: buildings, two to 65 years, machinery and equipment, two to 22 years. Maintenance and repairs, including minor renewals and betterments, are charged to income as incurred.

### Income taxes

The provision for income taxes is based on the pretax income included in the consolidated statements of income and retained earnings and is computed under the asset and liability approach. Under this approach, deferred tax assets and liabilities are recognized for the expected future tax consequences of temporary differences between the financial reporting basis and tax basis of assets and liabilities. Valuation allowances are recorded to reduce deferred tax assets when it is more likely than not that a tax benefit will not be realized.

### Additional paid-in capital and free distributions of common stock

Under the Japanese Commercial Code, the entire amount of the issue price of shares is required to be accounted for in the common stock account although a company in Japan may, by a resolution of its board of directors, account for an amount not exceeding one-half of the issue price of the shares as additional paid-in capital.

The company in Japan has made, based on the resolution of the board of directors, a free distribution of shares to shareholders, which is clearly distinguished from a "stock dividend" paid out of profits that, under the Commercial Code, must be approved by the shareholders. In accounting for the free distribution of shares, the Commercial Code permitted the board of directors to authorize either (1) a transfer from additional paid-in capital to the common stock account or (2) no entry if free shares were distributed from the portion of previously issued shares accounted for as excess of par value in the common stock account. Companies in the United States of America issuing shares in amounts comparable to those of the free share distributions of the parent company would be required to account for them as stock dividends and the fair value of the shares would be transferred from retained earnings to appropriate capital accounts. Such transfer, however, has no effect on total shareholders' equity.

### Net income per share

In the fiscal year ended March 31, 1998, the company adopted SFAS No. 128, "Earnings per Share" which requires dual presentation of basic net income per share ("EPS") and diluted EPS on the face of the income statement for all entities with complex capital structures and requires a reconciliation of the numerator and denominator of the basic EPS computation to the numerator and denominator of the diluted EPS computation. Basic EPS is computed by dividing income available to common stockholders by the weighted-average number of shares of common stock outstanding for the period. Diluted EPS assumes the dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock, or resulted in the issuance of common stock. All prior-period EPS data presented have been restated to conform with the provisions of this statement.

### Sales

Sales of computers and certain types of major equipment are recorded when the units are installed and accepted by the customers, while sales of other equipment, components and appliances are recorded when completed units are shipped. The estimated accrued losses arising from estimated future returns of leased computers, and the related future tax benefit, are reflected in the financial statements.

### Financial instruments

The company has entered into forward exchange contracts as hedges against the adverse impact of foreign currency fluctuations on monetary assets and liabilities arising from the company's operations. Gains and losses on these contract hedges are deferred and included in the measurement of the related foreign currency transactions so that foreign exchange gains or losses on the underlying assets and liabilities could be effectively offset. Agreements that are, in substance, essentially the same as forward exchange contracts, such as currency swaps, are accounted for in a manner similar to the accounting for forward exchange contracts. The interest rate swap agreements are fully integrated with underlying debt obligations and designed to convert fixed rate debt into floating rate debt, or vice versa and interest rate option agreements are also arranged so that exposures to losses resulting from fluctuations in interest rates are managed. The differentials to be paid or received related to interest rate swap agreements are recognized in interest expense over the lives of the agreements. See Note 12 to the consolidated financial statements for detailed descriptions of these financial instruments.

### Reclassifications

Certain accounts in the consolidated financial statements for the years ended March 31, 1996 and 1997 have been reclassified to conform to the 1998 presentation.

## 3 U.S. DOLLAR AMOUNTS

U.S. dollar amounts are included solely for the convenience of the readers of the financial statements. These translations should not be construed as representations that the yen amounts actually represent, or have been or could be converted into, U.S. dollars.

As the amounts shown in U.S. dollars are for convenience only, and are not intended to be computed in accordance with generally accepted translation procedures, the rate of ¥133=U.S.\$1, the approximate current rate at March 31, 1998, has been used for the purpose of presentation of the U.S. dollar amounts in the accompanying consolidated financial statements.

## 4 INVESTMENTS IN AFFILIATED COMPANIES

The investees accounted for by the equity method together with a percentage of the company's ownership of voting share are Nippon Electric Glass Co., Ltd. (42.2%), ANRITSU CORPORATION (26.9%), Toyo Communication Equipment Co., Ltd. (39.0%), NITSUKO CORPORATION (34.3%), Nippon Electric Industry Co., Ltd. (47.9%), Tokin Corporation (41.1%), NEC Leasing, Ltd. (50.0%), Sumitomo 3M Limited (25.0%), Packard Bell NEC, Inc. ("PBN") (49.0%) and six other companies at March 31, 1998.

Summarized financial information relating to 50 percent or less owned companies accounted for under the equity method is as follows:

March 31	In millions of yen		In thousands of U.S. dollars
	1997	1998	1998
Current assets.....	¥1,025,055	¥1,089,749	\$8,193,602
Other assets, including property, plant and equipment ...	1,014,442	1,064,536	8,004,030
Current liabilities .....	862,489	937,307	7,047,421
Long-term liabilities.....	699,000	797,261	5,994,444
Redeemable preferred stock .....	101,303	150,597	1,132,308

Year ended March 31	In millions of yen			In thousands of U.S. dollars
	1996	1997	1998	1998
Sales and operating revenue .....	¥1,342,154	¥1,715,434	¥1,755,668*	\$13,200,511
Net income (loss) .....	13,420	(34,797)	(43,551)*	(327,451)

\*Including the amounts related to PBN for 1998, ¥461,551 million (\$3,470,308 thousand) and ¥(76,798) million (\$577,429 thousand), respectively. The company recognized ¥15,320 million (\$115,188 thousand) as equity loss.

Of the 15 companies at March 31, 1998 (16 companies at March 31, 1997) accounted for under the equity basis, the stocks of six companies carried at equity of ¥112,184 million and ¥115,384 million (\$867,549 thousand) at March 31, 1997 and 1998, respectively, were quoted on the market at an aggregate value of ¥240,446 million and ¥201,449 million (\$1,514,654 thousand), respectively, at those dates.

The balances and transactions with companies accounted for under the equity method are shown below:

March 31	In millions of yen		In thousands of U.S. dollars
	1997	1998	1998
Receivables, trade .....	¥66,814	¥33,212	\$249,714
Payables, trade .....	52,929	46,447	349,226

Year ended March 31	In millions of yen			In thousands of U.S. dollars
	1996	1997	1998	1998
Sales.....	¥212,777	¥253,393	¥257,170	\$1,933,609
Purchases.....	116,441	112,776	117,016	879,820

On August 31, 1995, for consideration of ¥17,026 million the company acquired 4,040,149 shares of voting convertible preferred stock of Packard Bell Electronics, Inc. ("PB") representing 19.97% of the then combined outstanding common and preferred stock of PB.

On April 1, 1996, the company purchased 6,725,285 shares of non-voting redeemable convertible preferred stock from PB for ¥30,706 million. On June 30, 1996, the parent company, NEC Technologies, Inc., a wholly owned subsidiary, and PB effected an agreement to transfer certain assets and liabilities of the company's personal computer business to PB in order to integrate their worldwide personal computer businesses, except in Japan and China. The company received 7,306,000 shares of non-voting redeemable convertible preferred stock of PB for ¥35,270 million consideration for the assets transferred. On July 11, 1996, PB changed its name to Packard Bell NEC, Inc. On June 30, 1997, the company purchased 6,772,814 shares of non-voting redeemable convertible preferred stock from PBN for ¥32,875 million (\$247,180 thousand). On December 26, 1997 and February 6, 1998, the company purchased senior subordinated convertible notes for ¥19,725 million (\$148,308 thousand) and ¥18,780 million (\$141,203 thousand), respectively.

In February 1998, in connection with the note purchase, 11,445,000 shares of non-voting redeemable convertible preferred stock of PBN held by the company have been exchanged on a one-for-one basis for 11,445,000 shares of voting convertible preferred stock of PBN.



The preferred stock exchanged has been devalued to fair value and a loss of ¥10,663 million (\$80,173 thousand) has been recognized on this exchange. The company also recognized a loss of ¥19,706 million (\$148,165 thousand), relating to the devaluation of the investment. (See Note 5 to the consolidated financial statements.) After the exchange, the company's share of the outstanding voting shares of PBN has increased to 49% of the combined outstanding common and voting shares of PBN.

The non-voting redeemable convertible preferred stock is classified as debt securities based on the provisions of SFAS No. 115.

## 5

## MARKETABLE AND INVESTMENT SECURITIES

At the request of the company and other Japanese companies which file their consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America, with the United States Securities and Exchange Commission (the "SEC") and the Japanese Ministry of Finance, in August 1993 the SEC issued a confirmation letter that the SEC would accept filings by the company and other Japanese companies that do not adopt the provisions of SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities," in their primary financial statements, but provide the information required by the provisions of SFAS No. 115 in a note to the financial statements. SFAS No. 115 addresses the accounting and reporting for investments in equity securities that have readily determinable fair values and for all investments in debt securities. Under SFAS No. 115, certain investments in debt and equity securities are classified in the following three categories: held-to-maturity, trading or available-for-sale securities. Debt and equity securities classified as available-for-sale securities are reported at fair value, with unrealized gains and losses reported in a separate component of shareholders' equity, net of taxes.

The effects on the consolidated balance sheet accounts at March 31, 1997 and 1998 of the departure from the provisions of SFAS No. 115 are summarized as follows:

March 31	In millions of yen		In thousands of U.S. dollars
	1997	1998	1998
Shareholders' equity as reported .....	¥1,003,371	¥1,070,757	\$8,050,805
Net increase in carrying amount of:			
Marketable and investment securities			
—Current .....	66,997	41,321	310,684
—Noncurrent .....	131,802	113,677	854,714
Net decrease in deferred tax assets and increase in deferred tax liabilities:			
Deferred tax assets			
—Current .....	9,655	10,845	81,541
—Noncurrent .....	330	530	3,985
Deferred tax liabilities			
—Current .....	(43,998)	(30,292)	(227,759)
—Noncurrent .....	(70,079)	(56,332)	(423,549)
Net increase in investments and advances—affiliated companies and other .....	8,411	12,002	90,241
Net increase in minority interest .....	(773)	(221)	(1,662)
Shareholders' equity in accordance with accounting principles generally accepted in the United States of America .....	¥1,105,716	¥1,162,287	\$8,739,000



The following is a summary of marketable and investment securities by major security type:

March 31	In millions of yen							
	1997				1998			
	Carrying amount	Gross unrealized holding gains	Gross unrealized holding losses	Fair value	Carrying amount	Gross unrealized holding gains	Gross unrealized holding losses	Fair value
Current								
Available-for-sale:								
Equity securities....	¥ 89,512	¥ 86,042	¥19,273	¥156,281	¥ 99,856	¥ 64,214	¥23,130	¥140,940
Debt securities .....	19,431	228	—	19,659	20,537	237	—	20,774
	¥108,943	¥ 86,270	¥19,273	¥175,940	¥120,393	¥ 64,451	¥23,130	¥161,714
Noncurrent								
Available-for-sale:								
Equity securities....	¥138,212	¥128,138	¥ 941	¥265,409	¥142,628	¥110,161	¥ 1,482	¥251,307
Debt securities .....	92,180	4,605	—	96,785	86,845	4,998	—	91,843
	¥230,392	¥132,743	¥ 941	¥362,194	¥229,473	¥115,159	¥ 1,482	¥343,150

March 31	In thousands of U.S. dollars			
	1998			
	Carrying amount	Gross unrealized holding gains	Gross unrealized holding losses	Fair value
Current				
Available-for-sale:				
Equity securities .....	\$ 750,797	\$482,812	\$173,910	\$1,059,699
Debt securities .....	154,414	1,782	—	156,196
	\$ 905,211	\$484,594	\$173,910	\$1,215,895
Noncurrent				
Available-for-sale:				
Equity securities .....	\$1,072,391	\$828,278	\$ 11,143	\$1,889,526
Debt securities .....	652,970	37,579	—	690,549
	\$1,725,361	\$865,857	\$ 11,143	\$2,580,075

The net unrealized holding gains, net of taxes, on available-for-sale securities increased by ¥59,155 million for the year ended March 31, 1996 and decreased by ¥85,297 million and ¥10,815 million (\$81,316 thousand) for the years ended March 31, 1997 and 1998, respectively.

Contractual maturities of available-for-sale debt securities at March 31, 1998 are in the period from April 1, 1998 to June 15, 2015.

Proceeds from sales of available-for-sale securities were ¥11,506 million, ¥118,259 million and ¥22,419 million (\$168,564 thousand) for the years ended March 31, 1996, 1997 and 1998, respectively. Gross realized gains on those sales were ¥2,380 million, ¥52,137 million and ¥16,885 million (\$126,955 thousand) for the years ended March 31, 1996, 1997 and 1998, respectively, and gross realized losses were ¥469 million, ¥194 million and ¥30,412 million (\$228,662 thousand), including ¥10,663 million (\$80,173 thousand) and ¥19,706 million (\$148,165 thousand), relating to the investments in affiliated companies described in Note 4, for the years ended March 31, 1996, 1997 and 1998, respectively.

## 6 INVENTORIES

Inventories at March 31, 1997 and 1998 comprise the following:

March 31	In millions of yen		In thousands of U.S. dollars
	1997	1998	1998
Finished products.....	¥300,829	¥296,352	\$2,228,211
Work in process and semifinished components.....	485,731	434,866	3,269,669
Less—Advance payments received.....	(30,988)	(34,026)	(255,834)
Raw materials and purchased components .....	185,295	167,841	1,261,962
	¥940,867	¥865,033	\$6,504,008

Short-term borrowings at March 31, 1997 and 1998 comprise the following:

March 31	In millions of yen		In thousands of U.S. dollars
	1997	1998	1998
Loans, principally from banks, including bank overdrafts (average interest rate of 2.20% at March 31, 1997 and 2.62% at March 31, 1998):			
Secured .....	¥ 2,282	¥ 60,152	\$ 452,271
Unsecured .....	700,316	612,131	4,602,489
Commercial paper (interest rates of 5.23% to 5.90% at March 31, 1997 and 0.70% to 6.10% at March 31, 1998) ....	40,330	129,630	974,661
	<u>¥742,928</u>	<u>¥801,913</u>	<u>\$6,029,421</u>

Long-term debt at March 31, 1997 and 1998 comprises the following:

March 31	In millions of yen		In thousands of U.S. dollars
	1997	1998	1998
Loans, principally from banks and insurance companies, due 1997 to 2010 with interest rates of 0.511% to 9.72% at March 31, 1997 and due 1998 to 2010 with interest rates of 0.705% to 9.72% at March 31, 1998:			
Secured .....	¥ 58,680	¥ 42,416	\$ 318,917
Unsecured .....	451,632	449,949	3,383,075
5.6% to 7.15% at March 31, 1997 and 1998 unsecured yen bonds due 1997 to 2007 at March 31, 1997 and due 1998 to 2007 at March 31, 1998 issued in the Euromarket .....	160,000	130,000	977,444
2.45% to 3.3% at March 31, 1997 and 1.9% to 3.3% at March 31, 1998 unsecured yen debentures due 1997 to 2005 at March 31, 1997 and due 1999 to 2009 at March 31, 1998 .....	120,000	270,000	2,030,075
Floating rate unsecured yen notes due 1997 and 1998 issued in the Euromarket .....	30,000	—	—
1.9% unsecured yen convertible debentures due 2004, convertible currently at ¥1,962.90 for one common share, redeemable before due date .....	118,527	118,522	891,143
1.0% unsecured yen convertible debentures due 2011, convertible currently at ¥1,375.00 for one common share, redeemable before due date .....	99,977	99,460	747,820
1.8% unsecured yen convertible debentures due 2002, convertible currently at ¥2,066.80 for one common share, redeemable before due date .....	95,042	95,041	714,594
1.9% unsecured yen convertible debentures due 2001, convertible currently at ¥976.00 for one common share, redeemable before due date .....	30,343	27,412	206,105
1.7% unsecured yen convertible debentures due 1999, convertible currently at ¥976.00 for one common share, redeemable before due date .....	26,180	21,796	163,880
2.1% unsecured yen convertible debentures due 1998, convertible currently at ¥1,414.10 for one common share, redeemable before due date .....	19,540	19,515	146,729
1.0% unsecured Swiss Francs convertible notes (Swiss Francs 383,350 thousand—1997 and Swiss Francs 81,350 thousand—1998) due 1999, convertible currently at ¥976.00 for one common share, redeemable before due date .....	33,117	7,131	53,616
0.375% unsecured yen convertible notes issued by a consolidated subsidiary due 2002 .....	—	12,000	90,226
0.2% to 1.6% yen medium-term notes issued by a consolidated subsidiary due 1999 to 2001 (swapped for LIBOR related Sterling Pound obligation) .....	—	29,121	218,955
Long-term capital lease obligation, due 1997 to 2003 with interest rates of 2.5% to 8.0% at March 31, 1997 and due 1998 to 2003 with interest rates of 2.3% to 8.4% at March 31, 1998 .....	55,397	67,780	509,624
Other .....	3,459	1,756	13,203
	<u>1,301,894</u>	<u>1,391,899</u>	<u>10,465,406</u>
Unamortized premium .....	680	408	3,068
	<u>1,302,574</u>	<u>1,392,307</u>	<u>10,468,474</u>
Less—Portion due within one year .....	233,364	218,205	1,640,639
	<u>¥1,069,210</u>	<u>¥1,174,102</u>	<u>\$ 8,827,835</u>

The following are pledged as security for short-term borrowings and long-term debt at March 31, 1998:

Description	In millions of yen	In thousands of U.S. dollars
Current notes and accounts receivable.....	¥ 63,633	\$ 478,444
Marketable securities—Noncurrent.....	49	368
Long-term receivables, trade.....	6,563	49,346
Property, plant and equipment (net book value) .....	161,586	1,214,932

Floating rate unsecured yen notes issued in the Euromarket comprise three notes each of ¥10,000 million. The interest rates thereon in the particular interest period are 0.1 percent, 0.25 percent and 0.375 percent above the three-month Euro-yen deposit rate in the London interbank market as defined in the agreements.

The 2.1 percent and 1.8 percent unsecured yen convertible debenture agreements stipulate, among other things, that (1) the parent company is required to deposit with a designated bank, as a sinking fund payment, amounts adjusted for redemptions and conversions made to the dates specified in the agreements and (2) certain restrictions are placed on the payment of dividends. Under the agreements the parent company deposited, instead of the cash, marketable securities amounting to ¥11,844 million and ¥30,318 million (\$227,955 thousand) at March 31, 1997 and 1998, respectively.

The agreement of the 1.9 percent unsecured yen convertible debentures due 2004 stipulates, among other things, that the parent company is required to deposit with a designated bank, as a sinking fund payment, amounts adjusted for redemptions and conversions made to the dates specified in the agreement.

The sinking fund payments, adjusted for the conversions made to March 31, 1998, are as follows:

Sinking fund payments			
Convertible debentures	Date	Amount of each payment	
		In millions of yen	In thousands of U.S. dollars
1.8%	March 31, 1999, 2000 and 2001 .....	¥12,000	\$ 90,226
1.9%	March 31, 1999 and 2000 .....	10,000	75,188
	March 31, 2001, 2002 and 2003 .....	14,000	105,263

At March 31, 1998, an aggregate of 250,060 thousand shares of common stock would have been issuable upon conversion of all convertible debt of the parent company.

The company has basic agreements with lending banks to the effect that, with respect to all present or future loans with such banks, the company shall provide collateral (including sums on deposit with such banks) or guarantors therefor immediately upon the bank's request and that any collateral furnished, pursuant to such agreements or otherwise, will be applicable to all indebtedness to such banks.

Certain of the loan agreements provide, among other things, that the company submits to the lenders (upon their request) for approval its proposed appropriation of income (including dividends) before such appropriation can be submitted to the shareholders for approval.

Annual maturities and sinking fund requirements on long-term debt during the five years ending March 31, 2003 are as follows:

Year ending March 31	In millions of yen	In thousands of U.S. dollars
1999 .....	¥240,205	\$1,806,053
2000 .....	249,075	1,872,744
2001 .....	221,305	1,663,947
2002 .....	186,563	1,402,729
2003 .....	160,279	1,205,105

The parent company and subsidiaries in Japan have severance indemnity plans and non-contributory defined benefit funded pension plans, or only severance indemnity plans, covering substantially all of their employees who meet eligibility requirements of the retirement regulations. Under the plans, employees whose service with the company is terminated are, under most circumstances, entitled to lump-sum severance indemnities and/or pension payments, determined by reference to current basic rate of pay, length of service and conditions under which the termination occurs. The funding policy is to make contributions that can be deducted for Japanese income tax purposes.

The parent company and certain subsidiaries in Japan also have contributory defined benefit pension plans, covering substantially all of their employees, including the governmental welfare pension benefit plan which would otherwise be provided by the Japanese government. The pension benefits are determined based on years of service and the compensation amount as stipulated in the regulations. The governmental welfare pension contributions are funded in conformity with the requirements regulated by the Japanese Welfare Pension Insurance Law. The contributions to the contributory and the non-contributory pension plans are placed into trustee pension funds.

Most subsidiaries outside Japan have various retirement plans covering substantially all of their employees, which are primarily defined contribution plans. The funding policy for the defined contribution plans is to annually contribute an amount equal to a certain percentage of the participants' annual salaries.

The combined funded status of the defined benefit pension plans at March 31, 1997 and 1998, were as follows:

March 31	In millions of yen		In thousands of U.S. dollars
	1997	1998	1998
Actuarial present value of benefit obligations:			
Vested benefit obligation.....	¥522,542	¥702,836	\$5,284,481
Accumulated benefit obligation.....	¥666,853	¥861,758	\$6,479,384
Projected benefit obligation.....	¥864,322	¥951,749	\$7,156,008
Plan assets at fair value.....	(548,975)	(616,682)	(4,636,707)
Unrecognized prior service cost and net loss.....	(82,207)	(109,979)	(826,910)
Unrecognized net obligation at April 1, 1989 being recognized over 17 years.....	(27,787)	(24,740)	(186,015)
Additional minimum liability.....	—	44,728	336,301
Accrued pension and severance liability stated in the balance sheets.....	¥205,353	¥245,076	\$1,842,677

The vested benefit obligation shown above is the amount of the actuarial present value of the vested benefits to which the employee is currently entitled but based on the employee's expected date of separation or retirement.

Components of net pension and severance cost for all defined benefit plans including both the company's and employees' contributory portion of such plans for the years ended March 31, 1996, 1997 and 1998 were as follows:

Year ended March 31	In millions of yen			In thousands of U.S. dollars
	1996	1997	1998	1998
Service cost-benefits earned during the period.....	¥39,562	¥44,154	¥44,851	\$337,226
Interest cost on projected benefit obligation.....	32,073	36,487	38,894	292,436
Actual return on plan assets.....	(24,154)	(22,296)	(35,039)	(263,451)
Net amortization and deferral.....	13,096	13,728	10,298	77,428
Net pension and severance cost for all defined benefit plans.....	¥60,577	¥72,073	¥59,004	\$443,639

The weighted-average discount rate and the rate of increase in future compensation levels which were used in determining the actuarial present value of the projected benefit obligation, and the expected long-term rate of return on plan assets were as follows:

Year ended March 31	1996	1997	1998
Weighted-average discount rate .....	4.5%	4.5%	4.2%
Rate of increase in future compensation levels .....	2.1%–3.9%	1.7%–3.8%	1.7%–3.8%
Expected long-term rate of return on plan assets .....	5.0%	5.0%	4.2%

The plan assets consist principally of corporate equity securities, government securities and corporate debt securities.

The total cost for all defined benefit and defined contribution plans was as follows:

Year ended March 31	In millions of yen			In thousands of U.S. dollars
	1996	1997	1998	1998
Net pension and severance cost for all defined benefit plans .....	¥60,577	¥72,073	¥59,004	\$443,639
Net pension cost for employees' portion of the contributory defined benefit pension plans .....	(4,887)	(13,144)	(13,688)	(102,917)
Pension and severance cost for defined contribution plans and severance indemnity plans ...	459	1,560	1,952	14,676
Total cost for all defined benefit and defined contribution plans .....	¥56,149	¥60,489	¥47,268	\$355,398

## 9 INCOME TAXES

The components of income tax expense are as follows:

Year ended March 31	In millions of yen			In thousands of U.S. dollars
	1996	1997	1998	1998
Current .....	¥108,254	¥22,507	¥67,985	\$511,165
Deferred .....	(31,878)	2,393	(19,952)	(150,015)
	¥ 76,376	¥24,900	¥48,033	\$361,150

The company is subject to a number of different income taxes which, in the aggregate, indicate a normal statutory tax rate in Japan of approximately 51 percent for the years ended March 31, 1996, 1997 and 1998. On March 31, 1998, the Japanese government passed a law that changed the tax rates for corporations. As a result of the change, a normal statutory tax rate in Japan will be approximately 47 percent for the year beginning on April 1, 1998 and subsequent years. A reconciliation between the reported total income tax expense and the amount computed by multiplying the income before tax by the applicable normal statutory income tax rate is as follows:

Year ended March 31	In millions of yen			In thousands of U.S. dollars
	1996	1997	1998	1998
Current "expected" tax expense .....	¥77,172	¥61,823	¥46,406	\$348,917
Increase (decrease) in taxes resulting from:				
a) Disposition of an investment in a consolidated subsidiary .....	—	(49,980)	—	—
b) Changes in valuation allowance .....	(16,068)	8,054	(12,857)	(96,669)
c) Non-deductible expense for tax purposes ....	4,126	4,836	4,570	34,361
d) International tax rate differences .....	5,096	674	78	586
e) Effect of change in normal statutory tax rate in Japan .....	—	—	6,604	49,654
f) Other .....	6,050	(507)	3,232	24,301
Actual total income tax expenses .....	¥76,376	¥24,900	¥48,033	\$361,150

The significant components of deferred tax assets and liabilities at March 31, 1997 and 1998 are as follows:

March 31	In millions of yen		In thousands of U.S. dollars
	1997	1998	1998
Deferred tax assets:			
Intercompany profit on inventories and tangible fixed assets between consolidated companies .....	¥ 48,720	¥ 33,909	\$ 254,955
Accrued pension and severance costs .....	49,373	40,560	304,962
Operating lease .....	26,256	33,479	251,722
Loss carryforwards .....	85,643	97,504	733,113
Other .....	88,162	88,737	667,196
	298,154	294,189	2,211,948
Less—Valuation allowance .....	89,008	65,158	489,910
Total .....	¥209,146	¥229,031	\$1,722,038
Deferred tax liabilities:			
Tax deductible reserve .....	¥ 40,563	¥ 37,423	\$ 281,376
Tax on undistributed earnings .....	12,723	22,260	167,369
Marketable securities .....	14,629	16,710	125,639
Other .....	28,139	27,445	206,353
Total .....	¥ 96,054	¥103,838	\$ 780,737

In Japan, consolidated tax returns are not permitted; accordingly, company subsidiaries are required to file separate tax returns. The valuation allowance is primarily related to deferred tax assets of certain consolidated subsidiaries with operating loss carryforwards which are not expected to be realized. The net changes in the total valuation allowance for the years ended March 31, 1996, 1997 and 1998 were decreases of ¥29,460 million, ¥8,773 million and ¥23,850 million (\$179,323 thousand), respectively. Of the changes in the valuation allowance, the amounts attributable to the release of the beginning-of-the-year balance due to favorable developments in the subsequent year for the years ended March 31, 1996, 1997 and 1998 were decreases of ¥14,470 million, ¥15,560 million and ¥21,576 million (\$162,226 thousand), respectively.

At March 31, 1998, for tax return purposes, the company had tax loss carryforwards amounting to approximately ¥216,147 million (\$1,625,165 thousand) which will expire primarily during the period from 1999 through 2003 and in 2007, 2008 and 2010. Realization is dependent on companies generating sufficient taxable income prior to expiration of the tax loss carryforwards. Although realization is not assured, management believes it is more likely than not that the net deferred tax asset will be realized. The amount of the deferred tax asset considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carryforward period are reduced.

Changes in common stock, additional paid-in capital, legal reserve, cumulative translation adjustments and treasury stock are shown below:

Year ended March 31	In millions of yen			In thousands of U.S. dollars
	1996	1997	1998	1998
<b>Common stock:</b>				
Balance at beginning of year .....	¥189,005	¥191,294	¥200,403	\$1,506,790
Conversion of convertible debt.....	2,289	9,109	15,650	117,669
Balance at end of year .....	¥191,294	¥200,403	¥216,053	\$1,624,459
<b>Additional paid-in capital:</b>				
Balance at beginning of year .....	¥298,095	¥300,374	¥312,192	\$2,347,308
Conversion of convertible debt.....	2,279	10,207	18,303	137,617
Change in interest in consolidated subsidiaries .....	—	1,611	435	3,271
Gain on sale of treasury stock .....	—	—	1	7
Balance at end of year .....	¥300,374	¥312,192	¥330,931	\$2,488,203
<b>Legal reserve:</b>				
Balance at beginning of year .....	¥ 27,857	¥ 29,826	¥ 31,985	\$ 240,489
Transfer from retained earnings.....	1,969	2,159	2,096	15,759
Balance at end of year .....	¥ 29,826	¥ 31,985	¥ 34,081	\$ 256,248
<b>Cumulative translation adjustments:</b>				
Balance at beginning of year .....	¥ (48,910)	¥ (25,536)	¥ 3,601	\$ 27,075
Translation adjustment for the year .....	23,374	29,137	9,261	69,632
Balance at end of year .....	¥ (25,536)	¥ 3,601	¥ 12,862	\$ 96,707
<b>Treasury stock, at cost:</b>				
Balance at beginning of year .....	¥ (2)	¥ (7)	¥ (15)	\$ (113)
Net change resulting from purchase and sales of fractional shares of less than "One Unit" as defined by the Japanese Commercial Code .....	(5)	(8)	7	53
Balance at end of year .....	¥ (7)	¥ (15)	¥ (8)	\$ (60)

*(1) Common stock and additional paid-in capital*

Issuances of common stock in connection with conversions of convertible debt for the years ended March 31, 1996, 1997 and 1998 were 4,874,097 shares, 19,454,109 shares and 32,439,230 shares, respectively.

Prior to 1985, the parent company made free share distributions of 233,182,146 shares. The cumulative amount of the fair value of these shares at the time of issuance was ¥258,755 million. Had the company accounted for these free share distributions in the manner used by United States companies, that amount would have been transferred from retained earnings to appropriate capital accounts.

*(2) Legal reserve and retained earnings*

The Japanese Commercial Code provides that an amount equal to at least 10 percent of cash dividends and other distributions from retained earnings paid by the parent company and its Japanese subsidiaries be appropriated as a legal reserve. No further appropriation is required when the legal reserve equals 25 percent of their respective stated capital.

The amount of retained earnings available for dividends is based on the parent company's retained earnings determined in accordance with generally accepted accounting principles and the Commercial Code in Japan. The appropriations of retained earnings for the year ended March 31, 1998, as incorporated in the accompanying consolidated financial statements, include year-end dividends of ¥8,789 million (\$66,083 thousand) which, in accordance with the Japanese Commercial Code, was approved at the Ordinary General Meeting of Shareholders which was held on June 26, 1998 and was recorded in the statutory books of account on that date.

## 11 NET INCOME PER SHARE

Basic and diluted net income per share are computed as follows:

Year ended March 31	In exact shares		
	1996	1997	1998
Number of shares for basic per share computations for net income:			
Weighted-average number of shares of common stock outstanding for the year .....	1,543,813,308	1,551,017,559	<b>1,592,406,790</b>
Add—Incremental shares related to convertible bonds.....	231,404,097	296,731,689	<b>254,578,150</b>
Number of shares for diluted per share computations for net income .....	<b>1,775,217,405</b>	<b>1,847,749,248</b>	<b>1,846,984,940</b>

Year ended March 31	In millions of yen			In thousands of U.S. dollars
	1996	1997	1998	1998
Net income available to common shareholders .....	¥77,166	¥91,581	<b>¥41,302</b>	<b>\$310,541</b>
Net income effect of interest on convertible bonds....	2,962	3,354	<b>3,109</b>	<b>23,376</b>
Net income available to common shareholders and assumed conversions .....	<b>¥80,128</b>	<b>¥94,935</b>	<b>¥44,411</b>	<b>\$333,917</b>

Year ended March 31	Yen			U.S. dollars
	1996	1997	1998	1998
Net income per share of common stock:				
Basic.....	¥49.98	¥59.05	<b>¥25.94</b>	<b>\$0.195</b>
Diluted .....	45.14	51.38	<b>24.05</b>	<b>0.181</b>

## 12 FINANCIAL INSTRUMENTS

### (1) Fair value of financial instruments

The carrying amounts of cash and cash equivalents, time deposits, notes and accounts receivable and payable, trade, short-term borrowings, employees' savings deposits, accrued taxes on income and other current assets and liabilities approximated fair value because of their short-term maturities. The carrying amounts and estimated fair values of the other financial instruments are summarized as follows:

	In millions of yen				In thousands of U.S. dollars	
	1997		1998		1998	
March 31	Carrying amount	Estimated fair value	Carrying amount	Estimated fair value	Carrying amount	Estimated fair value
Marketable and investment securities .....	¥ 339,335	¥ 538,134	¥ 349,866	¥ 504,864	\$2,630,572	\$ 3,795,970
Long-term receivables, trade ....	43,162	44,107	40,111	41,010	301,586	308,346
Long-term loans .....	30,443	30,464	21,533	21,677	161,902	162,985
Long-term debt, including current portion and excluding capital lease obligation.....	(1,247,177)	(1,307,914)	(1,324,527)	(1,377,861)	(9,958,850)	(10,359,857)
Derivatives:						
Forward exchange contracts.....	(730)	(743)	279	209	2,098	1,571
Interest rate and currency swap agreements.....	(2,557)	2,048	5,194	(2,621)	39,053	(19,707)
Option contracts—						
Purchased .....	567	296	440	338	3,308	2,541
Written .....	(7)	(7)	0	0	0	0



The fair values of financial instruments at March 31, 1997 and 1998 are determined by using a variety of methods and assumptions such as reference to various market and other data as appropriate. For marketable securities, fair value is determined based on quoted market prices. For investment debt securities, fair value is determined based on information obtained from independent third parties. For long-term receivables, trade and long-term loans included in investments and advances—other, fair value is estimated using estimated discounted values of future cash flows. For long-term debt, fair value is estimated using market quotes, or where market quotes are not available, using estimated discounted future cash flows for the same or similar types of instruments. Investments in equity securities, included in investments and advances—other, with an aggregated carrying value of ¥77,383 million and ¥91,454 million (\$687,624 thousand) at March 31, 1997 and 1998, respectively, consist of numerous investments in securities of non-public companies. It is not practicable to reasonably estimate the fair values of these investments. Fair value of the forward exchange contracts is estimated by obtaining quotes for futures contracts with similar maturities, and fair value of the interest rate and currency swap agreements is estimated based on the discounted values of net future cash flows, and fair value of the option contracts is estimated using pricing models based upon current market interest and foreign exchange rates and volatilities.

## *(2) Derivative financial instruments*

In the normal course of business, the company enters into various derivative financial instruments in order to manage exposures resulting from fluctuations in foreign currency exchange rates and interest rates. The primary classes of derivatives used by the company are forward exchange contracts, interest rate swap agreements, currency swap agreements and foreign currency purchased and written options as a normal part of its risk management efforts, which include those transactions designed as hedges but that do not qualify for hedge accounting under accounting principles generally accepted in the United States of America. Gains and losses on those derivative financial instruments qualified for hedge accounting are deferred and effectively offset gains and losses on the underlying hedged assets and liabilities by recognizing them in the same period. Other derivatives used for hedging purposes but not qualifying for hedge accounting under accounting principles generally accepted in the United States of America are marked to market.

The forward exchange contracts have been entered into as hedges against the adverse impact of fluctuations in foreign currency exchange rates on monetary assets and liabilities denominated in foreign currencies arising from the company's operating activities. The company had outstanding forward exchange contracts which, at March 31, 1997, mature through September 1997 to purchase the equivalent of ¥120,475 million, principally U.S. Dollars, and to sell the equivalent of ¥110,671 million, principally U.S. Dollars and German Marks, of various foreign currencies. At March 31, 1998, the company had outstanding forward exchange contracts which mature through March 1999 to purchase the equivalent of ¥85,082 million (\$639,714 thousand), principally U.S. Dollars, and to sell the equivalent of ¥49,345 million (\$371,015 thousand), principally U.K. Pounds, German Marks and U.S. Dollars, of various foreign currencies.

The interest rate swap agreements are fully integrated with underlying debt obligations and designed to convert fixed rate debt into floating rate debt, or vice versa, and interest rate option agreements are also arranged so that exposures to losses resulting from fluctuations in interest rates are managed. The currency swap agreements and options are designed to limit exposures to losses resulting from fluctuations in foreign currency exchange rates. The aggregate notional principal amounts for interest rate swap agreements and currency swap agreements were ¥305,286 million and ¥527,188 million (\$3,963,820 thousand) at March 31, 1997 and 1998, respectively. These agreements mature through 2009. The differentials to be paid or received related to interest rate swap agreements are recognized in interest expense over the terms of the agreements. The notional principal amounts of purchased interest rate option contracts were ¥29,587 million and ¥29,737 million (\$223,586 thousand) at March 31, 1997 and 1998, respectively. These agreements mature through 2007. The notional principal amounts of written interest rate option contracts at March 31, 1997 and 1998 were ¥2,482 million and ¥2,642 million (\$19,865 thousand). These agreements mature through 1998.

The counterparties to the company's derivative transactions are major financial institutions. As a normal business risk, the company is exposed to credit loss in the event of nonperformance by the counterparties, however, the company does not anticipate nonperformance by the counterparties to these agreements, and no material losses are expected.

### 13 RESEARCH AND DEVELOPMENT EXPENSES

Research and development expenses included in selling, general and administrative expenses approximated ¥298,713 million, ¥348,537 million and ¥381,239 million (\$2,866,459 thousand) for the years ended March 31, 1996, 1997 and 1998, respectively.

### 14 ADVERTISING COSTS

The company expenses advertising costs as incurred. Advertising expenses amounted to ¥40,162 million, ¥42,527 million and ¥45,684 million (\$343,489 thousand) for the years ended March 31, 1996, 1997 and 1998, respectively.

### 15 EXCHANGE GAINS AND LOSSES

Foreign currency transaction gains and losses which were included in other income were as follows:

Year ended March 31	In millions of yen			In thousands of U.S. dollars
	1996	1997	1998	1998
Net exchange gains	¥511	¥19,373	¥1,954	\$14,692

### 16 LEASING ARRANGEMENTS

#### (1) Leasing of computer equipment

In the normal course of business, the company sells certain equipment to an affiliated financing company which in turn leases the equipment to certain government and government agency customers under operating leases. The company also agrees to repurchase that equipment at prescribed amounts at the expiration of the lease. The company has previously accounted for these transactions as sales which is consistent with accounting practices in Japan. The estimated accrued losses arising from future repurchases of computers have been provided for. Effective December 1, 1995, the company began to account for these transactions as assets owned and leased to others under operating leases as required by accounting principles generally accepted in the United States of America. The company has not restated prior periods because the effect on earnings of applying the new accounting practice is not material. During a period of transition, which will continue for approximately three years, income before taxes was reduced by ¥19,528 million for the year ended March 31, 1996, ¥23,800 million for the year ended March 31, 1997 and ¥17,309 million (\$130,143 thousand) for the year ended March 31, 1998 compared to income that would have been reported if the company had previously followed the new accounting practice.

At March 31, 1997 and 1998, the company invested in computer equipment to be leased to others as described above, amounting to ¥80,733 million less accumulated depreciation of ¥44,218 million and ¥70,640 million (\$531,128 thousand) less accumulated depreciation of ¥39,131 million (\$294,218 thousand), respectively. Future minimum lease payments from noncancelable leases as of March 31, 1998 are ¥7,798 million (\$58,632 thousand) and ¥605 million (\$4,549 thousand) for the years ending March 31, 1999 and 2000, respectively.

#### (2) Lease of facilities and equipment for the company's use

The company leases certain facilities and equipment for its own use. Gross amount of leased assets under capital leases included in machinery and equipment was ¥77,747 million and ¥107,287 million at March 31, 1997 and 1998, respectively. Accumulated amortization of the leased assets at March 31, 1997 and 1998 was ¥28,147 million and ¥46,708 million, respectively.

The following is a schedule by year of the future minimum lease payments under capital leases together with the present value of the net minimum lease payments at March 31, 1998:

Year ending March 31	In millions of yen	In thousands of U.S. dollars
1999 .....	¥21,646	\$162,752
2000 .....	19,540	146,917
2001 .....	15,478	116,376
2002 .....	11,890	89,398
2003 .....	4,935	37,105
2004 .....	639	4,805
Total minimum lease payments .....	74,128	557,353
Less—Amount representing interest .....	6,348	47,729
Present value of net minimum lease payments .....	67,780	509,624
Less—Current obligation .....	19,620	147,519
Long-term lease obligation .....	<u>¥48,160</u>	<u>\$362,105</u>

Rental expenses under operating leases were as follows:

Year ended March 31	In millions of yen			In thousands of U.S. dollars
	1996	1997	1998	1998
Rental expenses under operating leases .....	¥111,049	¥120,056	<u>¥122,730</u>	<u>\$922,782</u>

Future minimum rental payments are as follows:

Year ending March 31	In millions of yen	In thousands of U.S. dollars
1999 .....	¥16,028	\$120,511
2000 .....	14,732	110,767
2001 .....	8,582	64,526
2002 .....	4,895	36,805
2003 .....	4,043	30,398
2004 and thereafter .....	18,291	137,526

## 17 COMMITMENTS AND CONTINGENT LIABILITIES

Commitments outstanding at March 31, 1998 for the purchase of property, plant and equipment approximated ¥40,498 million (\$304,496 thousand).

Contingent liabilities at March 31, 1998 for notes discounted, loans guaranteed and other guarantees amounted to approximately ¥256,114 million (\$1,925,669 thousand).

## 18 SUBSEQUENT EVENTS

(1) On April 23, 1998, the parent company issued ¥50,000 million (\$375,940 thousand) of 2.6 percent unsecured yen debentures due 2008 by public offerings. The issue price was 100 percent of the face value of the bonds.

(2) On May 25, 1998, the parent company issued ¥30,000 million (\$225,564 thousand) of 1.2 percent unsecured yen debentures due 2001 and ¥30,000 million (\$225,564 thousand) of 1.9 percent unsecured yen bonds due 2005 by public offerings. The issue price was 100 percent of the face value of the bonds.

(3) Based on the resolution of the Board of Directors meeting of the parent company, which was held on June 26, 1998, the parent company announced on July 7, 1998 to issue ¥20,000 million (\$150,376 thousand) of 1.55 percent unsecured yen debentures due 2003, ¥20,000 million (\$150,376 thousand) of 1.9 percent unsecured yen debentures due 2005 and ¥30,000 million (\$225,564 thousand) of 2.25 percent unsecured yen debentures due 2008 by public offerings on July 22, 1998. The issue price will be 100 percent of the face value of the bonds.

# Report of Independent Accountants

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*Price Waterhouse*



July 17, 1998

To the Board of Directors and Shareholders of NEC Corporation  
(Nippon Denki Kabushiki Kaisha)

We have audited the accompanying consolidated balance sheets of NEC Corporation and its consolidated subsidiaries as of March 31, 1997 and 1998, and the related consolidated statements of income and retained earnings and of cash flows for each of the three years in the period ended March 31, 1998, stated in yen. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

The company has not applied Statement of Financial Accounting Standards ("SFAS") No. 115 in accounting for certain investments in debt and equity securities but has provided the disclosures as required by the provisions of SFAS No. 115. The effects on the consolidated financial statements of not adopting SFAS No. 115 are summarized in Note 5 to the consolidated financial statements.

The company has not presented segment information for each of the three years in the period ended March 31, 1998. The presentation of segment information concerning operations in different industries, foreign operations and export sales, and major customers is required by accounting principles generally accepted in the United States of America for a complete presentation of consolidated financial statements.

In our opinion, except for the effects of the departure from SFAS No. 115 in accounting for certain investments in debt and equity securities as discussed in the third paragraph, and the omission of segment information as discussed in the fourth paragraph of this report, the consolidated financial statements audited by us present fairly, in all material respects, the financial position of NEC Corporation and its consolidated subsidiaries at March 31, 1997 and 1998, and the results of their operations and their cash flows for each of the three years in the period ended March 31, 1998, in conformity with accounting principles generally accepted in the United States of America.

*Price Waterhouse*