

# Financial Highlights

NEC CORPORATION AND CONSOLIDATED SUBSIDIARIES  
For the years ended March 31, 1996, 1997 and 1998

	In millions of yen			In thousands of U.S. dollars	Percent change
	1996	1997	1998	1998	1998/1997
Net sales.....	¥4,397,192	¥4,948,437	¥4,901,122	\$36,850,541	-1%
Information/communications systems operations .....	3,169,874	3,765,074	3,694,488	27,778,105	-2
Communications systems and equipment.....	1,227,016	1,686,594	1,717,259	12,911,722	2
Computers and industrial electronic systems.....	1,942,858	2,078,480	1,977,229	14,866,383	-5
Electron devices operations.....	1,032,983	963,176	988,784	7,434,466	3
Others.....	194,335	220,187	217,850	1,637,970	-1
Income before income taxes.....	151,318	121,222	90,993	684,158	-25
Income taxes.....	76,376	24,900	48,033	361,150	93
Net income .....	77,166	91,581	41,302	310,541	-55
Per share of common stock (in yen and U.S. dollars):					
Net income					
Basic.....	49.98	59.05	25.94	0.195	-56
Diluted .....	45.14	51.38	24.05	0.181	-53
Cash dividends.....	11.00	11.00	11.00	0.083	0
Per American Depository Share, each representing 5 shares of common stock (in yen and U.S. dollars):					
Net income					
Basic.....	250	295	130	0.98	-56
Diluted .....	226	257	120	0.90	-53
Cash dividends.....	55	55	55	0.41	0
Total assets .....	4,683,120	4,799,165	4,973,836	37,397,263	4
Shareholders' equity .....	878,852	1,003,371	1,070,757	8,050,805	7
Capital expenditures .....	401,999	405,772	385,346	2,897,338	-5
R&D expenses.....	298,713	348,537	381,239	2,866,459	9
Employees.....	152,719	151,966	152,450		0

Note: U.S. dollar amounts are translated from yen, for convenience only, at the rate of ¥133=U.S.\$1.

