

At a Glance

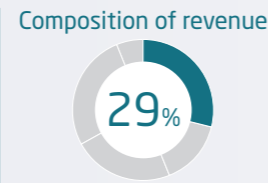
NEC Corporation and Consolidated Subsidiaries
Revenue, operating profit (loss), and composition of revenue are financial results for the fiscal year ended March 31, 2017 (IFRS).

(Note) Figures for revenue, operating profit (loss), and composition of revenue for the fiscal year ended March 31, 2017 are restated to conform with the new segments, which have not been audited by the accounting auditors.

Public Business



Revenue **766.2** billion yen
Operating profit **33.2** billion yen



Major Products and Services

- Systems Integration (Systems Implementation, Consulting), Maintenance and Support, Outsourcing/Cloud Services, System Equipment

Public Solutions

Main customers
Public, healthcare and regional industries

Key Initiatives

- Expansion of applicable fields for My Number system utilization
- Business creation for regional revitalization through industry, government and academic partnerships

Examples of Solutions by Business Sector/Industry

- Public: Firefighting Command, Firefighting Emergency Radio Systems, Disaster Prevention, Traffic Control, Railroad Communication, Local Government
- Healthcare: Electric Medical Record, Regional Healthcare Information Network
- Regional industries: Backbone service

Major Consolidated Subsidiaries

NEC Nexsolutions, Ltd.

Public Infrastructure

Main customers
Government and media

Key Initiatives

- Infrastructure preparation towards year 2020
- Expansion of cyber-security business

Examples of Solutions by Business Sector/Industry

- Government: Social Security and Tax, Fingerprint Identification, Air Traffic Control, Satellite Communications/Earth Observation, Outdoor Communication, School/Education, Postal Tracking, Infrastructure Surveillance/Energy Management
- Media: TV Program Production/News Production/Transmission, Digital TV Transmitters

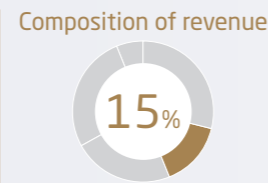
Major Consolidated Subsidiaries

NEC Facilities, Ltd.
NEC Network and Sensor Systems, Ltd.
NEC Space Technologies, Ltd.
Nippon Avionics Co., Ltd.
Japan Aviation Electronics Industry, Limited

Enterprise Business



Revenue **408.6** billion yen
Operating profit **39.7** billion yen



Main customers
Manufacturing, retail and services, and finance

Key Initiatives

- Acceleration of overseas development of IT services business for retail and public transportation sectors
- Promotion of manufacturing co-creation program
- Promotion of FinTech service creation

Major Products and Services

- Systems Integration (Systems Implementation, Consulting), Maintenance and Support, Outsourcing/Cloud Services

Examples of Solutions by Business Sector/Industry

- Manufacturing: Global SCM, Product Lifecycle Management, Production Management, Sales Management
- Retail and Services: Retail Systems for Stores and Head Offices, Logistics Management
- Finance: Banking, Business Branch Systems, Insurance and Securities Infrastructure, Insurance and Securities Channel

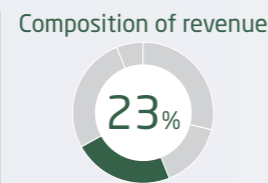
Major Consolidated Subsidiaries

ABeam Consulting Ltd.

Telecom Carrier Business



Revenue **600.4** billion yen
Operating profit **18.1** billion yen



Main customers
Telecom carriers

Key Initiatives

- Business expansion based on TOMS*1, SDN *2/NFV*3
- Acceleration of development and service proposal ahead of full-scale 5G adoption

*1 TOMS: Telecom Operations and Management Solutions
*2 SDN: Software-Defined Networking
*3 NFV: Network Functions Virtualization

Major Products and Services

- Network Infrastructure
Core Network, Mobile Phone Base Stations, Submarine Systems (Submarine Cable Systems, Ocean Observation Systems), Optical Transmission Systems, Routers/Switches, Mobile Backhaul ("PASOLINK")

- Services & Management
Telecom Operations and Management Solutions (TOMS), Services/Solutions

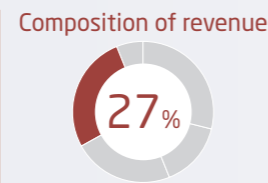
Major Consolidated Subsidiaries

OCC Corporation
NEC Networks & System Integration Corporation
Netcracker Technology Corporation

System Platform Business



Revenue **719.8** billion yen
Operating profit **29.6** billion yen



Key Initiatives

- Maximizing the profit of existing businesses
- Acceleration of establishing an IoT*4 platform
- Strengthening key business areas

*4 IoT: Internet of Things

Major Products and Services

- Hardware
Servers, Mainframes, Supercomputers, Storage, Business PCs, Tablet Devices, POS, ATMs, Control Equipment, Wireless LAN Routers, Displays, Projectors

- Software
Integrated Operation Management, Application Servers, Security and Database Software
- Enterprise Network Solutions
IP Telephony Systems, WAN/Wireless Access Equipment, LAN Products

- Services
Data Center Infrastructure, Maintenance and Support

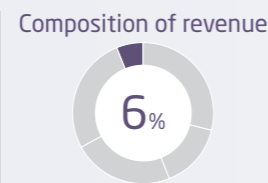
Major Consolidated Subsidiaries

NEC Platforms, Ltd.
NEC Fielding, Ltd.
NEC Display Solutions, Ltd.
NEC Embedded Products, Ltd.

Others



Revenue **170.0** billion yen
Operating loss **-20.0** billion yen



Key Initiatives

- Sales expansion in international safety business

Major Products and Services

- Safety
Biometric Solutions (such as Face Recognition, Fingerprint Identification), Surveillance
- Smart Energy
Electrodes / Energy Storage
- Lighting Equipment

Major Consolidated Subsidiaries

NEC Energy Devices, Ltd.
NEC Energy Solutions, Inc.
NEC Lighting, Ltd.
NEC Management Partner, Ltd.