

# At a Glance

NEC Corporation and Consolidated Subsidiaries

Net sales, operating income (loss), and composition of sales are financial results for the fiscal year ended March 31, 2016 (Japanese GAAP).

Business Segment	Net sales	Operating income	Main customers	Composition of sales	Focus businesses	Major Products and Services	Examples of Solutions by Business Sector/Industry	Major Consolidated Subsidiaries
<b>Public Business</b>	766.8 billion yen	57.5 billion yen	Government, public, healthcare, finance and media	27%	<ul style="list-style-type: none"> <li>Infrastructure preparation towards the year 2020</li> <li>Cyber security</li> </ul>	<ul style="list-style-type: none"> <li>Systems Integration (Systems Implementation, Consulting), Maintenance and Support, Outsourcing/Cloud Services, System Equipment</li> </ul>	<ul style="list-style-type: none"> <li>Public: Local Government, School/Education, Postal Tracking, Firefighting Command, Firefighting Emergency Radio Systems, Disaster Prevention, Traffic Control, Railroad Communication, Infrastructure Surveillance/Energy Management</li> <li>Healthcare: Electronic Medical Record, Regional Healthcare Information Network</li> <li>Finance: Banking, Business Branch Systems</li> <li>Media: TV Program Production/News Production/Transmission Systems, Digital TV Transmitters</li> </ul>	<ul style="list-style-type: none"> <li>NEC Facilities, Ltd.</li> <li>NEC Engineering, Ltd.</li> <li>NEC Network and Sensor Systems, Ltd.</li> <li>NEC Space Technologies, Ltd.</li> <li>Nippon Avionics Co., Ltd.</li> </ul>
<b>Enterprise Business</b>	300.7 billion yen	22.2 billion yen	Manufacturing, retail and services	11%	<ul style="list-style-type: none"> <li>IT services business for retail</li> <li>Manufacturing Co-Creation Program</li> </ul>	<ul style="list-style-type: none"> <li>Systems Integration (Systems Implementation, Consulting), Maintenance and Support, Outsourcing/Cloud Services</li> </ul>	<ul style="list-style-type: none"> <li>Manufacturing: Global SCM, Product Lifecycle Management, Production Management, Sales Management</li> <li>Retail and Services: Retail Systems for Stores and Head Offices, Logistics Management</li> </ul>	<ul style="list-style-type: none"> <li>ABeam Consulting Ltd.</li> </ul>
<b>Telecom Carrier Business</b>	698.9 billion yen	45.6 billion yen	Telecom carriers	25%	<ul style="list-style-type: none"> <li>Business expansion based on TOMS*1, SDN *2/NFV*3</li> <li>Enhancing development to maintain competitiveness for 5G</li> </ul>	<ul style="list-style-type: none"> <li><b>Network Infrastructure</b> Core Network, Mobile Phone Base Stations, Submarine Systems (Submarine Cable Systems, Ocean Observation Systems), Optical Transmission Systems, Routers/Switches, Mobile Backhaul ("PASOLINK")</li> </ul>	<ul style="list-style-type: none"> <li><b>Services &amp; Management</b> Telecom Operations and Management Solutions (TOMS), Services/Solutions</li> </ul>	<ul style="list-style-type: none"> <li>NEC Network Products, Ltd.</li> <li>NEC Communication Systems, Ltd.</li> <li>OCC Corporation</li> <li>NEC Networks &amp; System Integration Corporation</li> <li>Netcracker Technology Corporation</li> </ul>
<b>System Platform Business</b>	728.5 billion yen	37.5 billion yen		26%	<ul style="list-style-type: none"> <li>Maximizing the profit of existing businesses</li> <li>Establishing an IoT**4 platform focused on safety and retail</li> <li>Strengthening key business areas</li> </ul>	<ul style="list-style-type: none"> <li><b>Hardware</b> Servers, Mainframes, Supercomputers, Storage, Business PCs, Tablet Devices, POS, ATMs, Control Equipment, Wireless LAN Routers, Displays, Projectors</li> <li><b>Software</b> Integrated Operation Management, Application Servers, Security and Database Software</li> </ul>	<ul style="list-style-type: none"> <li><b>Enterprise Network Solutions</b> IP Telephony Systems, WAN/Wireless Access Equipment, LAN Products</li> <li><b>Services</b> Data Center Infrastructure, Maintenance and Support</li> </ul>	<ul style="list-style-type: none"> <li>NEC Platforms, Ltd.</li> <li>NEC Fielding, Ltd.</li> <li>NEC Display Solutions, Ltd.</li> <li>NEC Embedded Products, Ltd.</li> </ul>
<b>Others</b>	326.2 billion yen	-8.9 billion yen		11%	<ul style="list-style-type: none"> <li>International safety business</li> </ul>	<ul style="list-style-type: none"> <li><b>Safety</b> Biometric Solutions (such as Face Recognition, Fingerprint Identification), Surveillance</li> <li>Smart Energy</li> <li>Lighting Equipment</li> </ul>		<ul style="list-style-type: none"> <li>NEC Energy Devices, Ltd.</li> <li>NEC Energy Solutions, Inc.</li> <li>NEC Lighting, Ltd.</li> <li>NEC Nexsolutions, Ltd.</li> <li>NEC Management Partner, Ltd.</li> </ul>