

# MZA's Statements on NEC Market Share

*“NEC is a key provider in the Worldwide Call Control/PBX market having maintained a top three position in terms of vendor market share for more than 10 years.*

*Specifically in the SMB (sub 100 licenses) Worldwide Call Control/PBX market NEC has held the leading number One position since 2015.*

*At a regional level in addition to its strong Global position, NEC has been the leading vendor in the large Asia Pacific Call Control/PBX market for more than 20 years with a notably strong position in key countries and longstanding leadership in the large Japanese market.”*

*Stephanie Watson*

*General Manager*

*MZA Ltd.*

*([www.mzaconsultants.com](http://www.mzaconsultants.com))*

# The World Call Control (PBX/IP PBX) Market

Calendar Year Analysis – 2020 to 2022

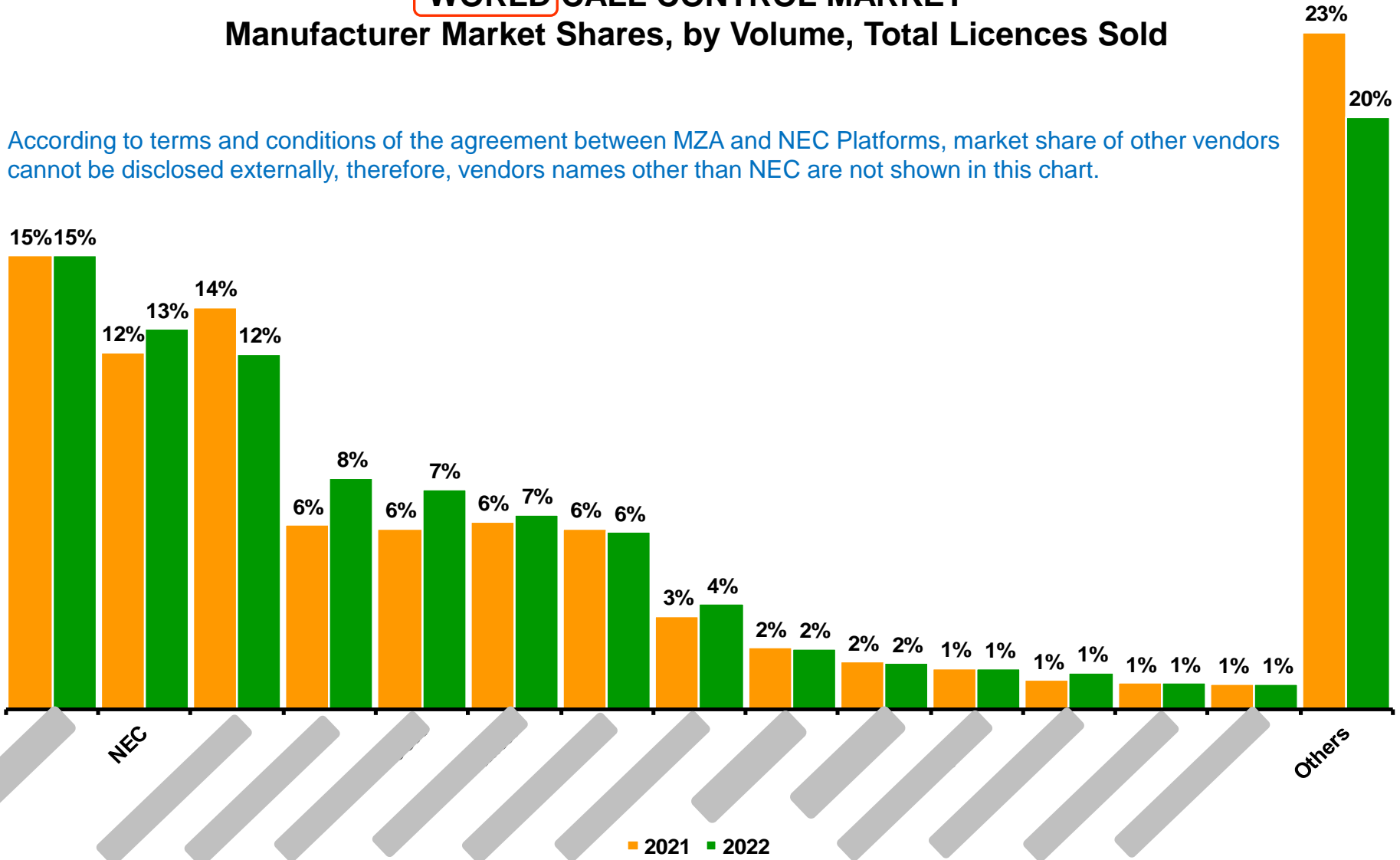
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# Total Call Control Licences Market Shares

## WORLD CALL CONTROL MARKET

### Manufacturer Market Shares, by Volume, Total Licences Sold

According to terms and conditions of the agreement between MZA and NEC Platforms, market share of other vendors cannot be disclosed externally, therefore, vendors names other than NEC are not shown in this chart.

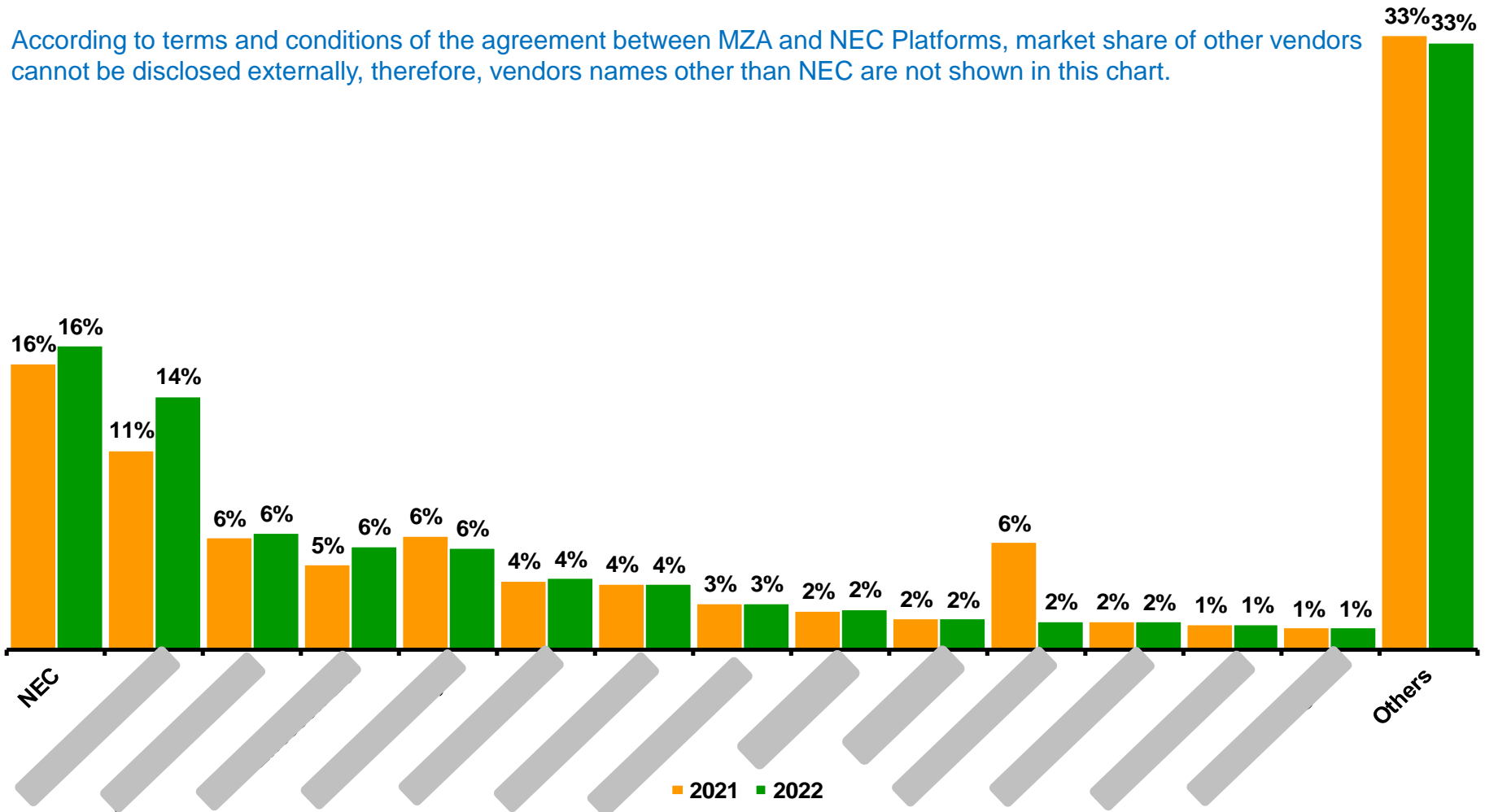


# Below 100 Call Control Licences Market Shares

## WORLD CALL CONTROL MARKET

### Manufacturer Market Shares, by Volume, Licences Sold, Below 100

According to terms and conditions of the agreement between MZA and NEC Platforms, market share of other vendors cannot be disclosed externally, therefore, vendors names other than NEC are not shown in this chart.



# Total Call Control Licences Market Shares

## ASIA PACIFIC CALL CONTROL MARKET

### Manufacturer Market Shares, by Volume, Total Licences Sold

