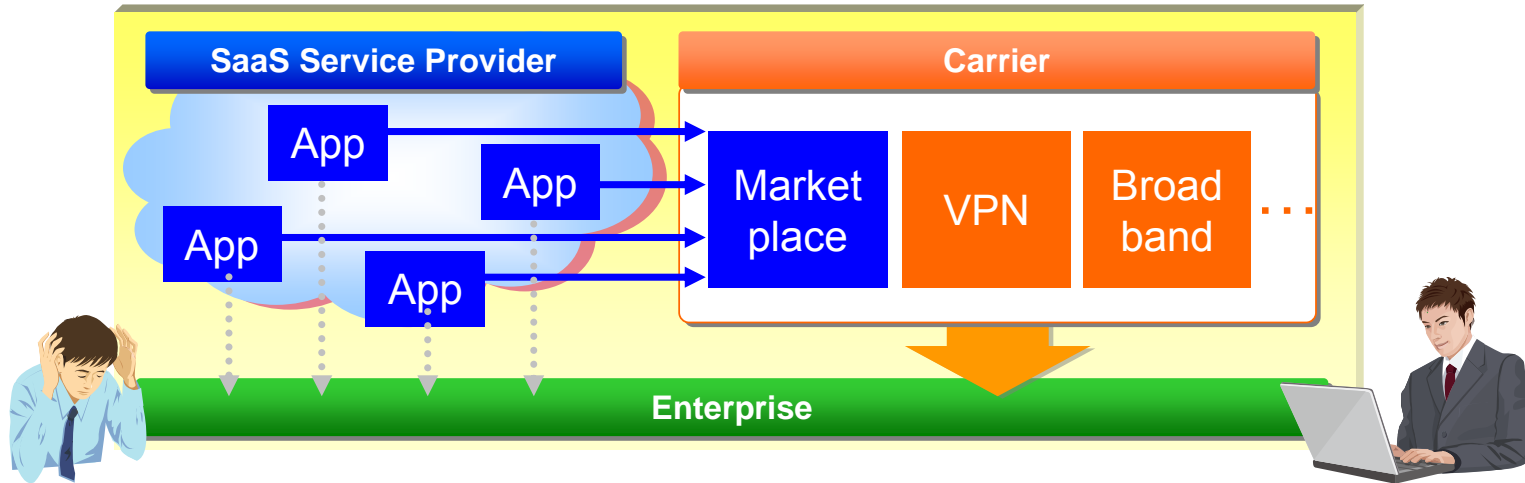


# **NEC SaaS Solution**

**NEC Corporation**

# Benefits of Marketplace type SaaS Delivery for Enterprise



## Independent type SaaS Delivery

- *Individual License Contracts*
- *Multiple Payment Accounts*
- *Complex ID Managements*
- *NW Performance/Fault Risk*

## Marketplace type SaaS Delivery

- One Stop Shop, One Contract
- Single Payment/Bill
- Single Sign-on Portal
- Carriers E2E Service Assurance

# NEC – Best Partner to Carrier in SaaS Delivery



Marketplace portal

## NEC's Holistic End to End Offering

- Rapid Solution Delivery & Product Implementation
- Flexible and robust solution combined with rich experiences around the global
- Not only as a platform vendor but also a business partner

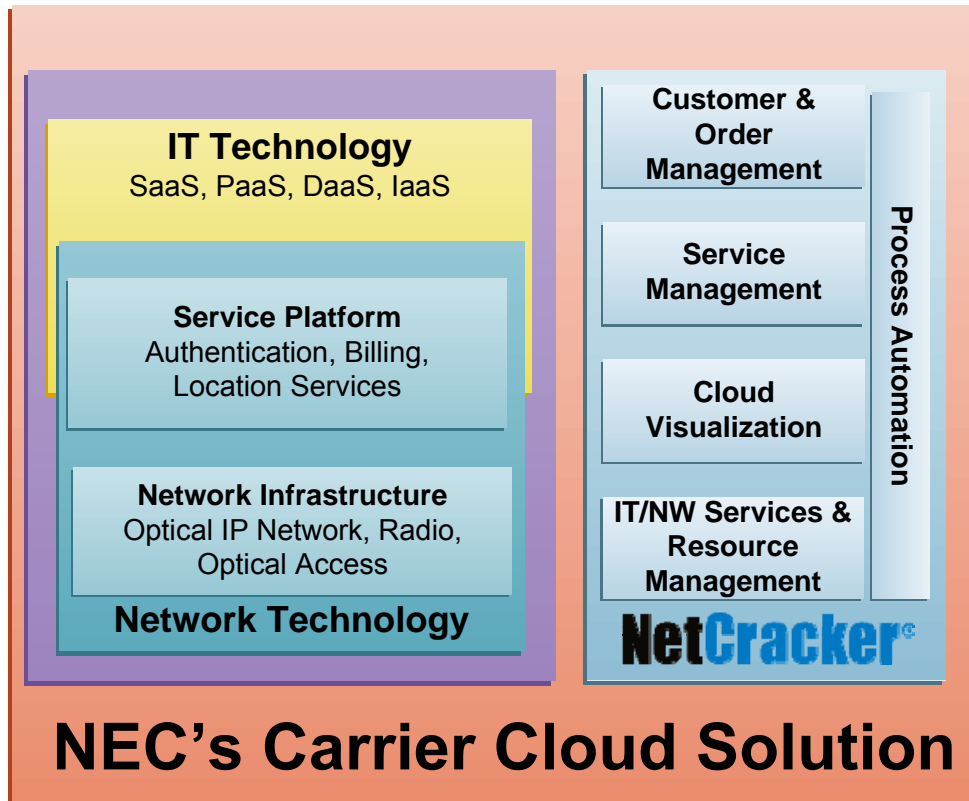
**NEC SaaS Solution supports Carrier to accelerate the Business Transformation toward Cloud Computing**

# NEC's Application Partners

The following Application partners are pre-integrated into NEC's SaaS platform and can assist the fast service launch.



## Integrated Operations and Service Orchestration for Carrier Cloud Solutions



- Create new value chain and service model by combining Cloud Data Center and network services
- Increase customer satisfaction and retention by delivering reliable packaged solutions based on CSP's carrier-grade infrastructure.
- Increase profit by providing a diversity of services through other 3<sup>rd</sup> parties
- Improve utilization of IT/NW infrastructures and reduce operating and management costs through integrated IT, NW, and OSS solution
- Accelerate service activation cycles to rapidly deliver on-demand services and resources

Empowered by Innovation

**NEC**