

Financial Results for Fiscal Year Ended March 31, 2015

April 28, 2015

NEC Corporation

(<http://www.nec.com/en/global/ir>)

I . Financial Results for FY15/3

II . Progress on Mid-term Management Plan 2015 (Financial Forecasts for FY16/3)

- Financial Results for FY15/3 (Appendix)
- Financial Forecasts for FY16/3 (Appendix)
- Progress on Mid-term Management Plan 2015 (Appendix)
- Reference (Financial data)

I . Financial Results for FY15/3

Achievements in FY15/3 and Next Steps

Achievements

- Expanded businesses in Solutions for Society
 - Proved business record in focus areas: SDN, cloud, Big Data, and safety
- Established a business foundation for global expansion
 - Secured large business projects, and participated in new business areas
- Established a solid financial foundation
 - Completed transaction to acquire 100% stakes of NEC Fielding, Ltd., realigned development and manufacturing sites, and initiated measures to improve business processes

Next Steps

- Accelerate and materialize growth plans
 - Continue to invest in focus areas and international markets
- Enhance efforts for improving profitability
 - Initiate business process innovation for further efficiency

Summary of Financial Results for FY15/3

Net Sales

YoY -3.5%
Difference from forecast
-64.5B Yen

- Approx. 2% increase based on existing business
 - Significant increase in the Public business and growth in the Telecom Carrier business
- Decreased in Others due to deconsolidation of NEC BIGLOBE, Ltd.

Operating Income

YoY +21.9B Yen
Difference from forecast
+8.1B Yen

- Outperformed company forecast for a third consecutive year
 - Increased in all 5 segments, particularly in the Public business
 - Improved profitability of mobile handsets business

Net Income

YoY +23.6B Yen
Difference from forecast
+22.3B Yen

- Outperformed company forecast and increased net income YoY for a third consecutive year
 - Gain from acquisition of minority shareholder interests by making NEC Fielding, Ltd. a wholly-owned subsidiary
- Decided on a 4 yen dividend per share

Summary of Financial Results for FY15/3

(Billions of Yen)

	Q4 <January to March>			Full Year			Difference from Jan 29
	FY14/3 Actual	FY15/3 Actual	YoY	FY14/3 Actual	FY15/3 Actual	YoY	
Net Sales	959.6	933.5	- 2.7%	3,043.1	2,935.5	-3.5%	- 64.5
Operating Income	82.5	92.4	+10.0	106.2	128.1	+21.9	+8.1
% to Net Sales	8.6%	9.9%		3.5%	4.4%		
Ordinary Income	63.7	75.7	+12.1	69.2	112.1	+43.0	+22.1
% to Net Sales	6.6%	8.1%		2.3%	3.8%		
Net Income	48.8	34.5	- 14.3	33.7	57.3	+23.6	+22.3
% to Net Sales	5.1%	3.7%		1.1%	2.0%		
Free Cash Flows	149.3	116.1	- 33.2	55.2	40.4	- 14.8	

Note: Average exchange rates for Q4 of FY15/3 \$1=¥118.78, €1=¥139.75
(Assumed exchange rates for Q4 of FY15/3 \$1 = ¥115, €1= ¥140)

Average exchange rates for FY15/3 \$1=¥108.42, €1= ¥139.68)
(Average exchange rates for FY14/3 \$1= ¥99.61, €1= ¥132.83)

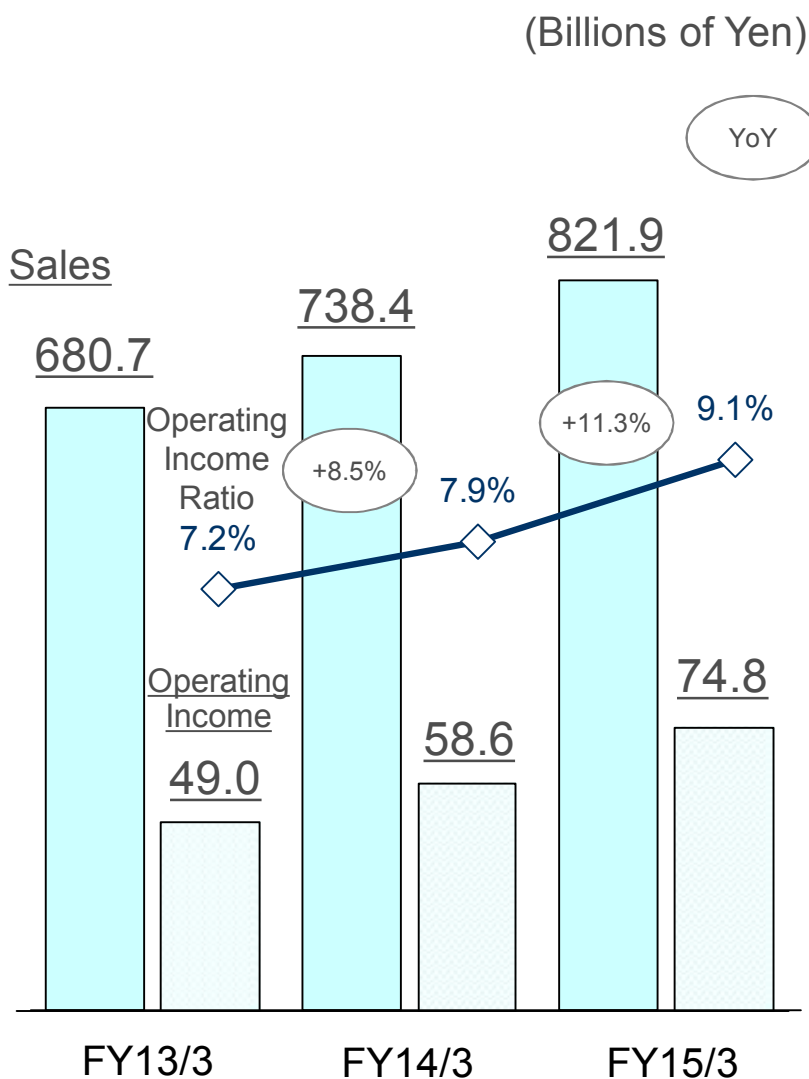
Results by Segment for FY15/3

(Billions of Yen)

		Q4 <January to March>			Full Year			Difference from Jan 29
		FY14/3 Actual	FY15/3 Actual	YoY	FY14/3 Actual	FY15/3 Actual	YoY	
Public	Net Sales	271.0	295.9	+ 9.2%	738.4	821.9	+ 11.3%	+ 21.9
	Operating Income	26.5	37.1	+ 10.6	58.6	74.8	+ 16.2	+ 1.8
	% to Net Sales	9.8%	12.5%		7.9%	9.1%		
Enterprise	Net Sales	81.5	82.6	+ 1.3%	272.3	270.5	- 0.7%	- 4.5
	Operating Income	6.0	5.5	- 0.5	6.5	8.3	+ 1.8	- 0.7
	% to Net Sales	7.4%	6.7%		2.4%	3.1%		
Telecom Carrier	Net Sales	219.0	236.9	+ 8.2%	725.8	740.2	+ 2.0%	- 29.9
	Operating Income	28.5	36.6	+ 8.0	60.3	62.0	+ 1.6	- 4.0
	% to Net Sales	13.0%	15.4%		8.3%	8.4%		
System Platform	Net Sales	244.3	213.0	- 12.8%	780.8	728.9	- 6.6%	- 46.1
	Operating Income	20.9	18.3	- 2.6	30.7	31.4	+ 0.7	- 3.6
	% to Net Sales	8.6%	8.6%		3.9%	4.3%		
Others	Net Sales	143.7	105.1	- 26.9%	525.9	374.1	- 28.9%	- 5.9
	Operating Income/Loss	9.6	9.9	+ 0.3	-1.4	4.0	+ 5.4	+ 3.0
	% to Net Sales	6.7%	9.4%		-0.3%	1.1%		
Adjustment	Operating Loss	-9.1	-14.9	- 5.8	-48.6	-52.4	- 3.8	+ 11.6
Total	Net Sales	959.6	933.5	- 2.7%	3,043.1	2,935.5	- 3.5%	- 64.5
	Operating Income	82.5	92.4	+ 10.0	106.2	128.1	+ 21.9	+ 8.1
	% to Net Sales	8.6%	9.9%		3.5%	4.4%		

Public Business

Billions of Yen (YoY)



Sales 821.9 (+11.3%)

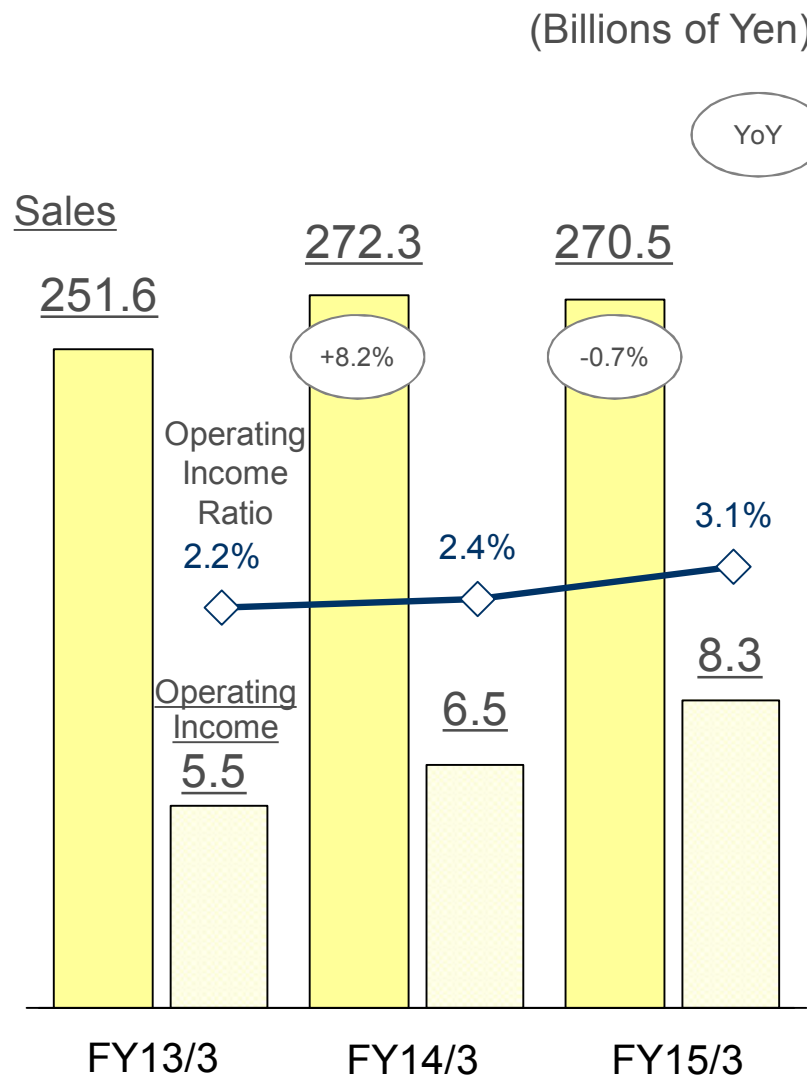
△ Increased due to steady sales from government and public areas

Operating Income 74.8 (+16.2%)

△ Improved due to a sales increase and a decrease in loss making projects



Billions of Yen (YoY)



Sales 270.5 (-0.7%)

▽ Decreased in manufacturing despite steady sales in retail and services

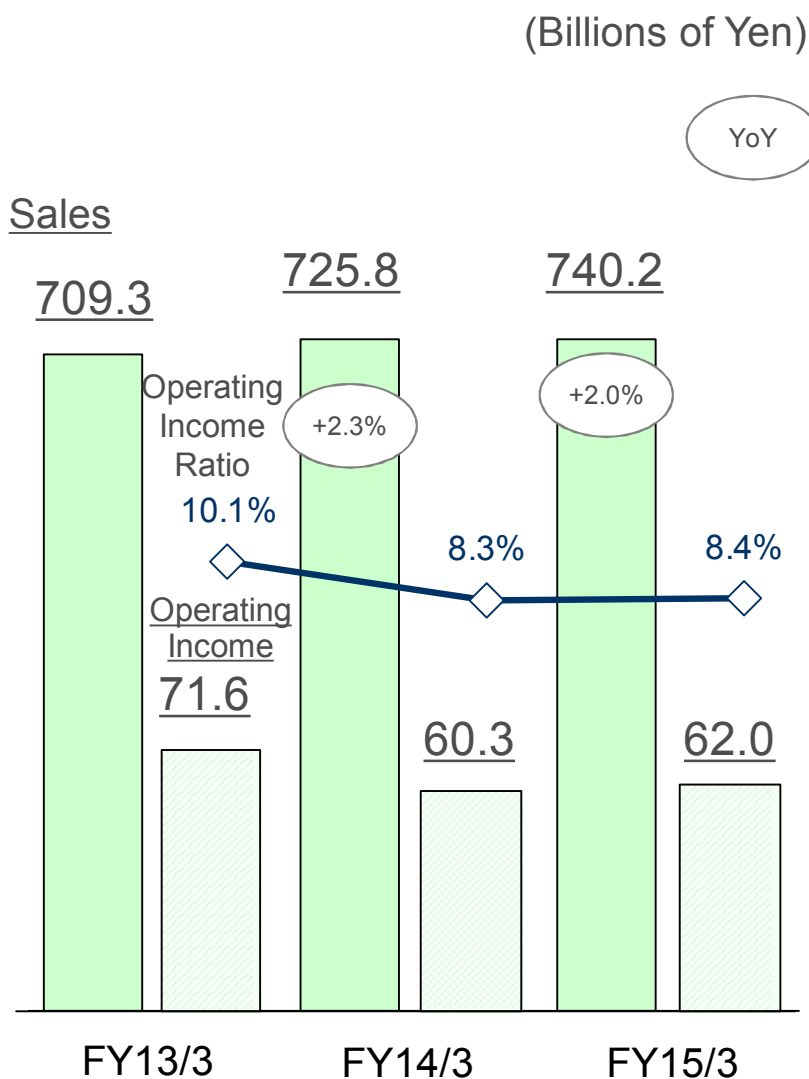
Operating Income 8.3 (+1.8)

△ Improved mainly due to cost efficiency and higher profitability despite a sales decrease



Telecom Carrier Business

Billions of Yen (YoY)



Sales 740.2 (+2.0%)

- ▷ Japan: Remains flat
- △ International: Increased in submarine cable systems and mobile backhaul

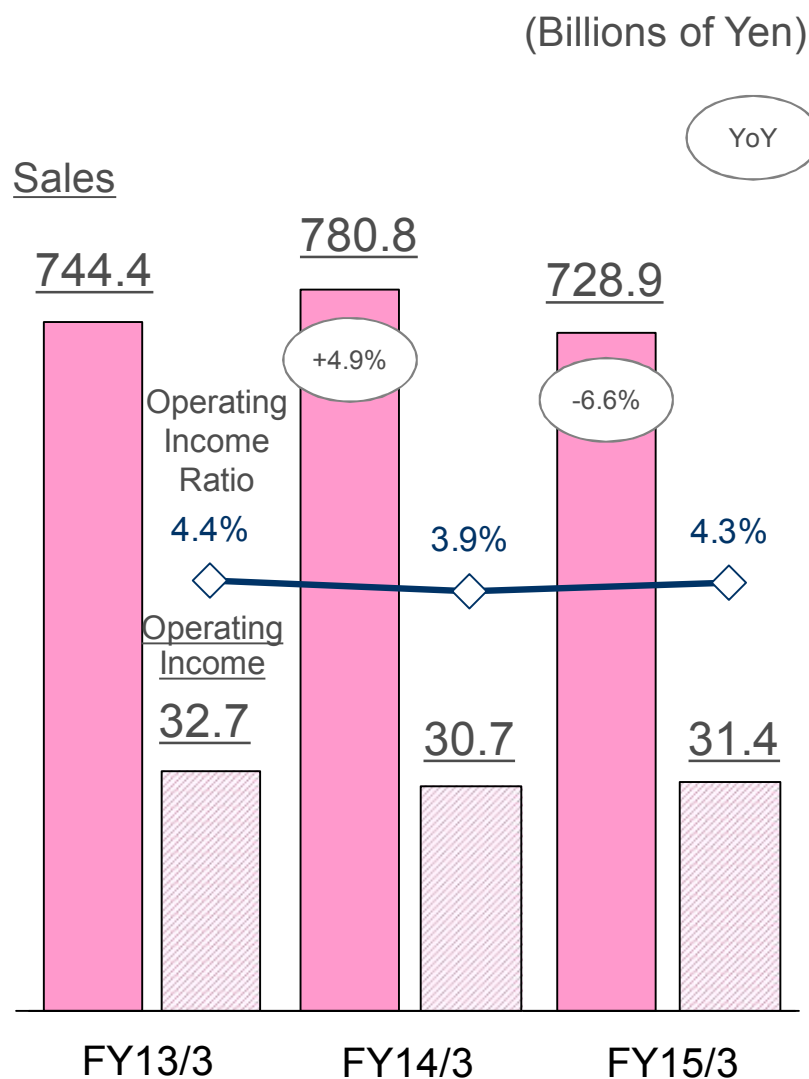
Operating Income 62.0 (+1.6)

- △ Improved due to a sales increase particularly in the international market



System Platform Business

Billions of Yen (YoY)



Sales 728.9 (-6.6%)

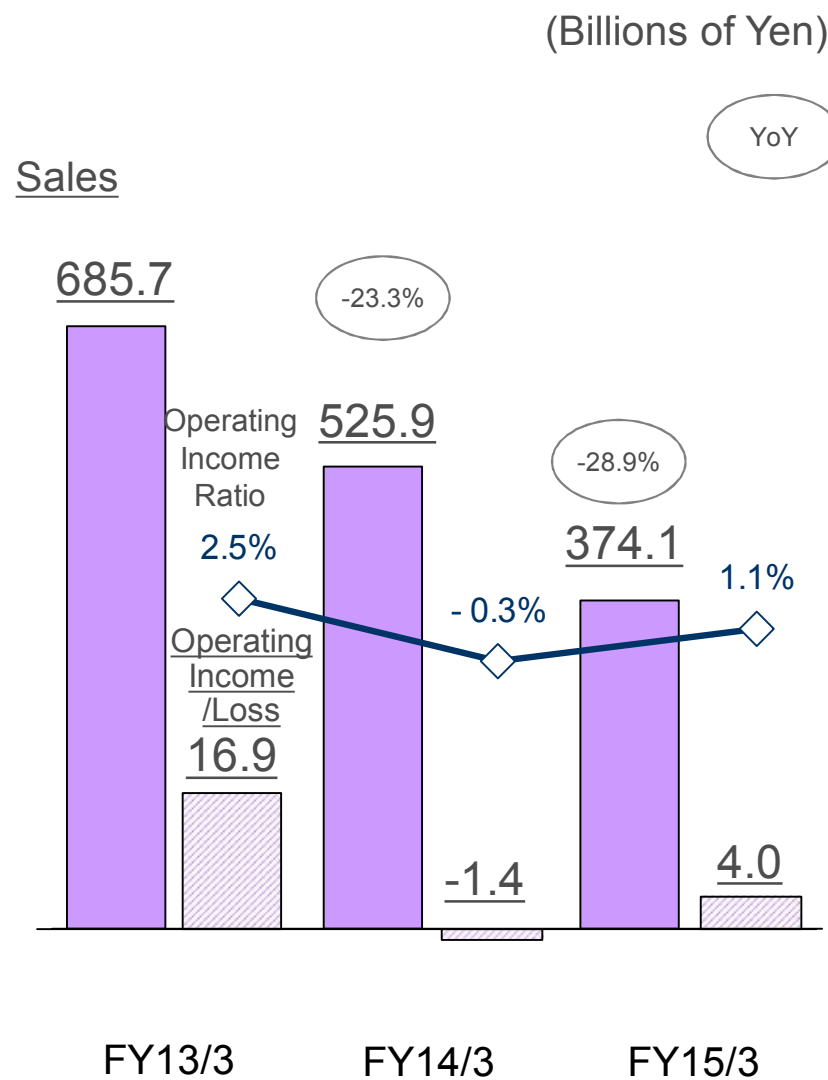
▽ Decreased in business PCs

Operating Income 31.4 (+0.7)

△ Increased due to improvement from the intake of NEC Fielding, Ltd. and consolidation of 4 companies into NEC Platforms, Ltd., despite a sales decrease.



Billions of Yen (YoY)



Sales **374.1** (-28.9%)

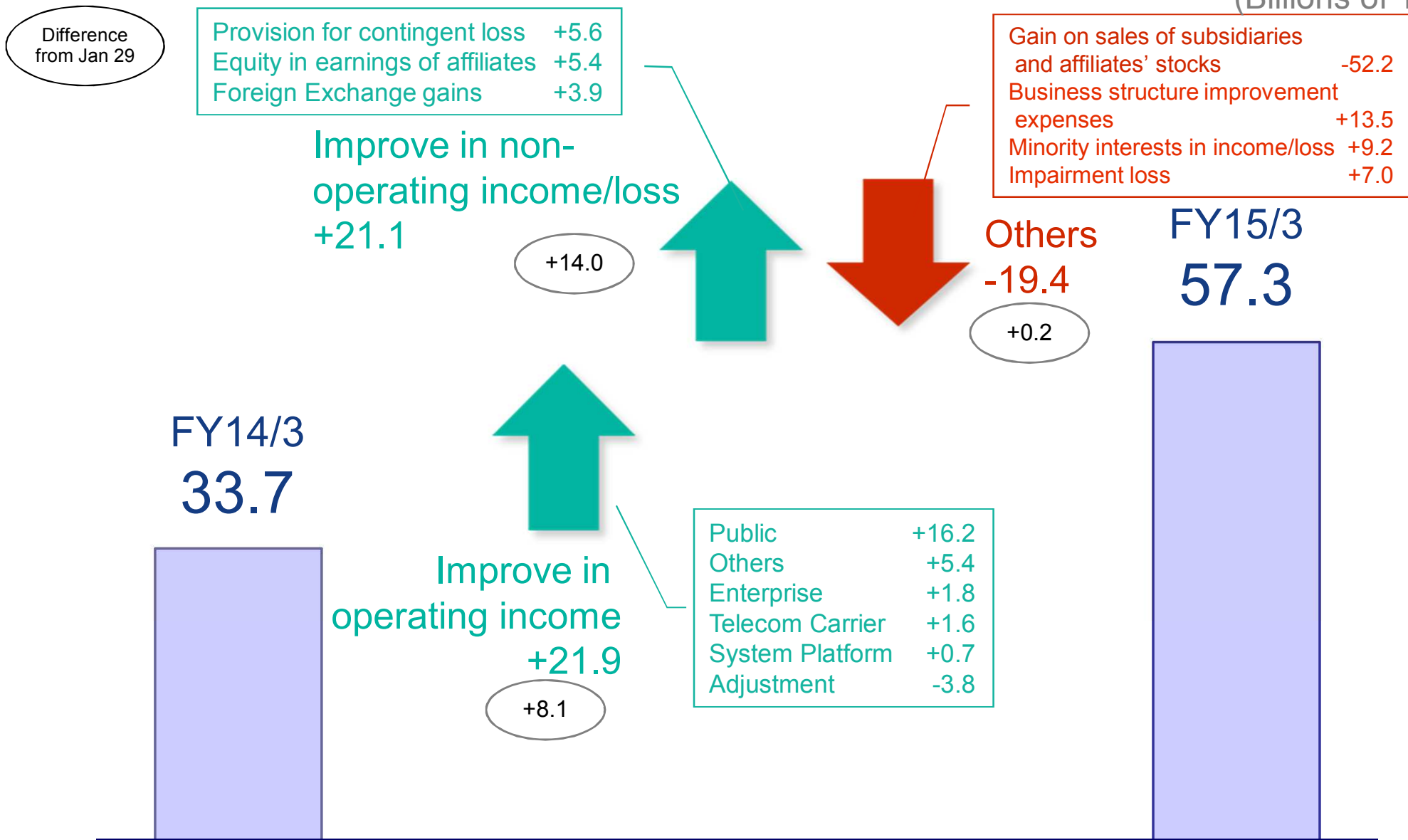
▽ Decreased mainly due to deconsolidation of NEC BIGLOBE, Ltd.

Operating Income **4.0** (+5.4)

△ Improved due to better profits in the mobile handset business, despite a decrease from business deconsolidation

Net Income Change (Year on Year)

(Billions of Yen)



II . Progress on Mid-term Management Plan 2015 (Financial Forecasts for FY16/3)

Mid-term Management Policy

(1) Focus on Solutions for Society

→ Transformation into a social value innovator

- Focusing of management resources on businesses that advance social infrastructure through ICT
- Create new business models with the understanding that social problems provide an opportunity for growth

(2) Focus on Asia, promotion of “locally-led” business

→ Creation of a foundation for growth as a company able to compete globally

- Focus on emerging and developing countries, particularly in Asia
- Realization of increased sensitivity to local needs, increased business speed

(3) Stabilize our financial foundation

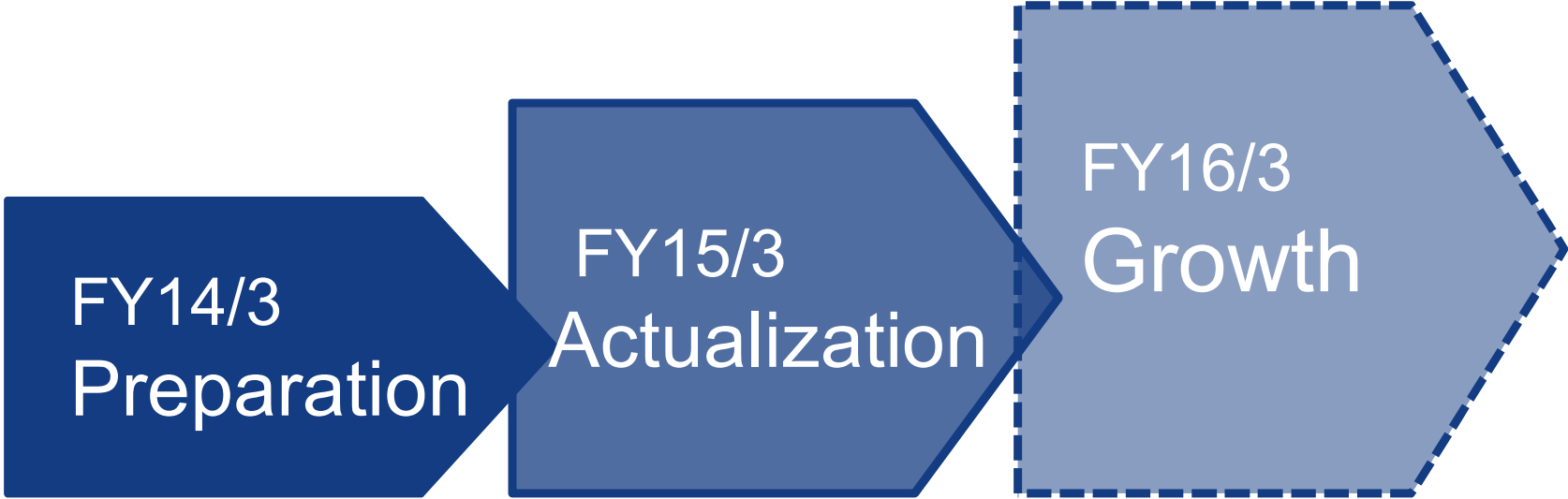
- ### →
- Enhanced cost competitiveness
 - Creation of an earnings structure that produces operating income of 150 billion yen and free cash flows of 100 billion yen
 - Hybrid finance to ensure financial reserve



Achieve 5% in operating margin and 25% in international sales ratio

*Mid-term plans as of April 26, 2013

Steps in the Mid-term Management Plan 2015



Reorganize structure by customer

Strengthen global business

Hybrid finance

Focus on growth areas

New corporate message and 7 themes

Strengthen global competitiveness

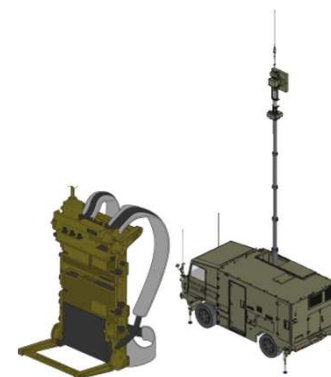
Rebuild corporate culture



Changes in Market Environment from 2013

Positive Factors

- Expanded demand for public infrastructure investment in Japan
 - Expanded business with field communication systems, firefighting emergency radio/command systems and “my number” projects



Challenging Factors

- Slower market growth in SDN for telecom carriers and energy related business
 - Global telecom carriers continue to show a strong interest in implementing SDN
 - The energy market anticipates growth in response to the ‘*Electricity system reform*’
- Hikes in material costs from yen depreciation

Summary of Financial Forecasts for FY16/3

Increase sales and profits, achieve 65.0billion yen in net income

- Achieve forecasts for FY16/3 and aim for mid-term plan target

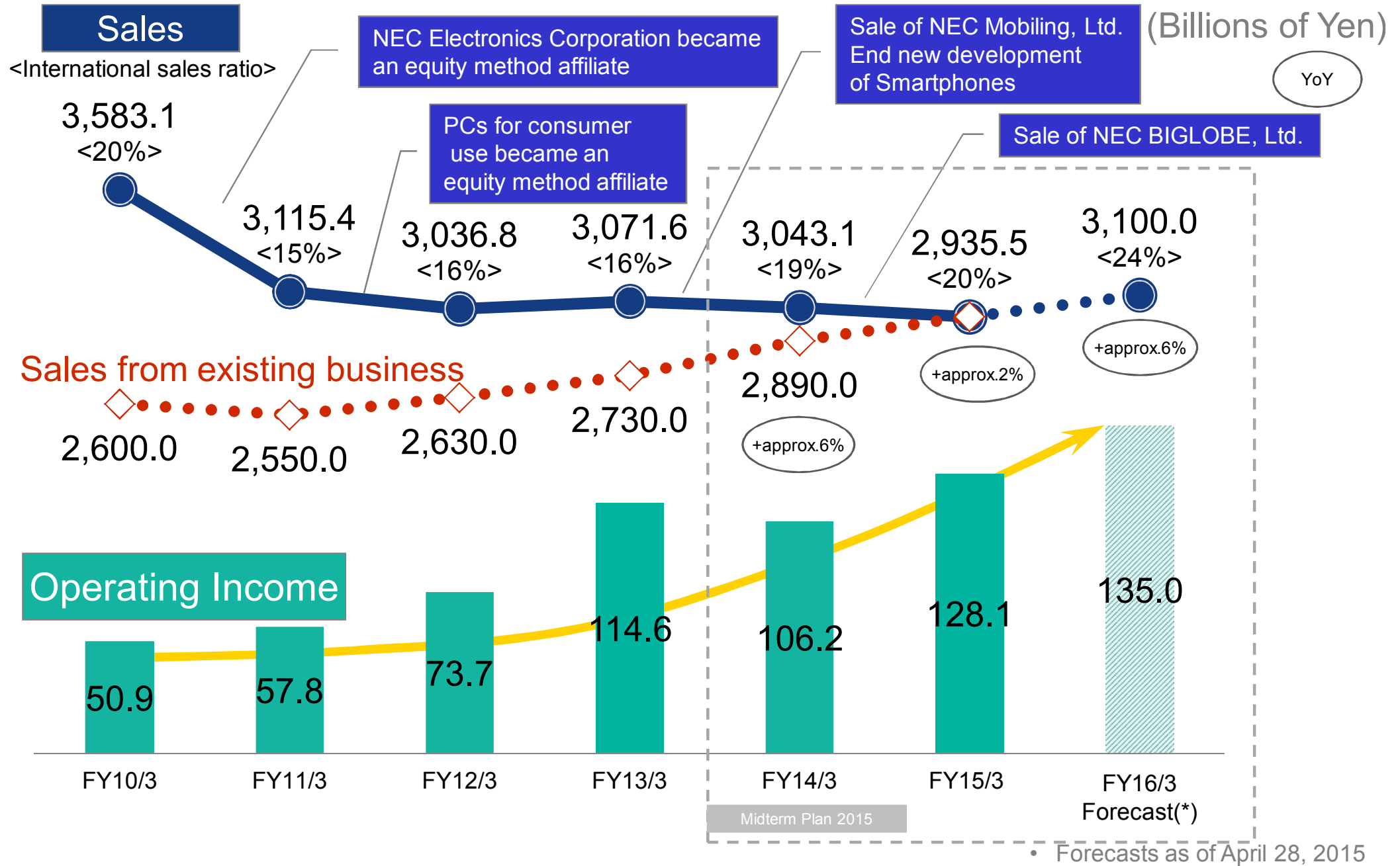
	Full Year				Differences between FY16/3 forecast and midterm plan
	FY14/3 Actual	FY15/3 Actual	FY16/3 Forecast	YoY	
Net Sales	3,043.1	2,935.5	3,100.0	+ 5.6%	-100.0
Operating Income	106.2	128.1	135.0	+ 6.9	-15.0
% to Net Sales	3.5%	4.4%	4.4%		
Ordinary Income	69.2	112.1	120.0	+ 7.9	-
% to Net Sales	2.3%	3.8%	3.9%		
Net Income	33.7	57.3	65.0	+ 7.7	+ 5.0
% to Net Sales	1.1%	2.0%	2.1%		
Free Cash Flows	55.2	40.4	80.0	+ 39.6	- 20.0
ROE	4.8%	7.5%	8%	-	- 2pt

		Full Year			
		FY14/3 Actual	FY15/3 Actual	FY16/3 Forecast	YoY
Public	Net Sales	738.4	821.9	865.0	+ 5.2%
	Operating Income	58.6	74.8	86.0	+ 11.2
	% to Net Sales	7.9%	9.1%	9.9%	
Enterprise	Net Sales	272.3	270.5	290.0	+ 7.2%
	Operating Income	6.5	8.3	11.0	+ 2.7
	% to Net Sales	2.4%	3.1%	3.8%	
Telecom Carrier	Net Sales	725.8	740.2	780.0	+ 5.4%
	Operating Income	60.3	62.0	64.0	+ 2.0
	% to Net Sales	8.3%	8.4%	8.2%	
System Platform	Net Sales	780.8	728.9	760.0	+ 4.3%
	Operating Income	30.7	31.4	33.0	+ 1.6
	% to Net Sales	3.9%	4.3%	4.3%	
Others	Net Sales	525.9	374.1	405.0	+ 8.2%
	Operating Income/loss	△ 1.4	4.0	4.0	0.0
	% to Net Sales	-0.3%	1.1%	1.0%	
Adjustment	Operating Loss	- 48.6	- 52.4	- 63.0	- 10.6
Total	Net Sales	3,043.1	2,935.5	3,100.0	+ 5.6%
	Operating Income	106.2	128.1	135.0	+ 6.9
	% to Net Sales	3.5%	4.4%	4.4%	

Note: Assumed exchange rates for FY16/3 \$1=¥115, €1=¥130

Mid-term plans as of April 26, 2013. Forecasts as of April 28, 2015
Net income in FY16/3 forecast: Net income attributable to Owner of the Parent

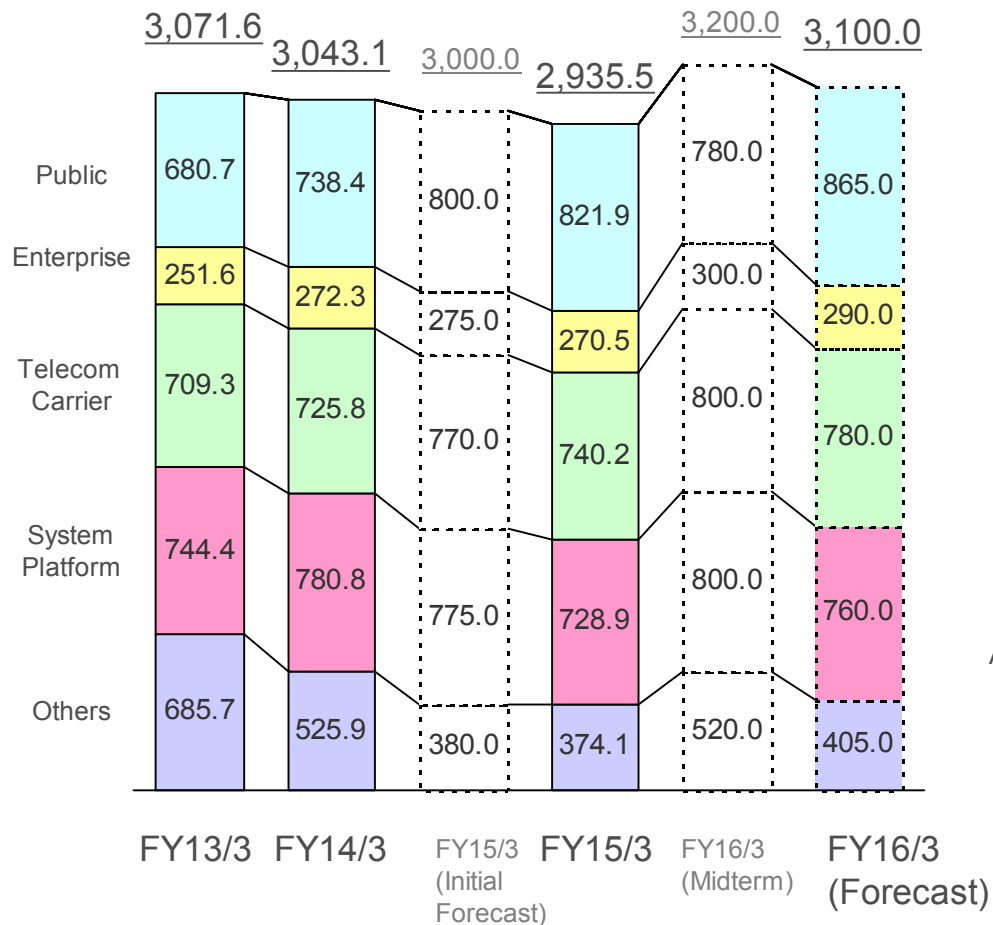
Transition in Financial Results and Forecasts



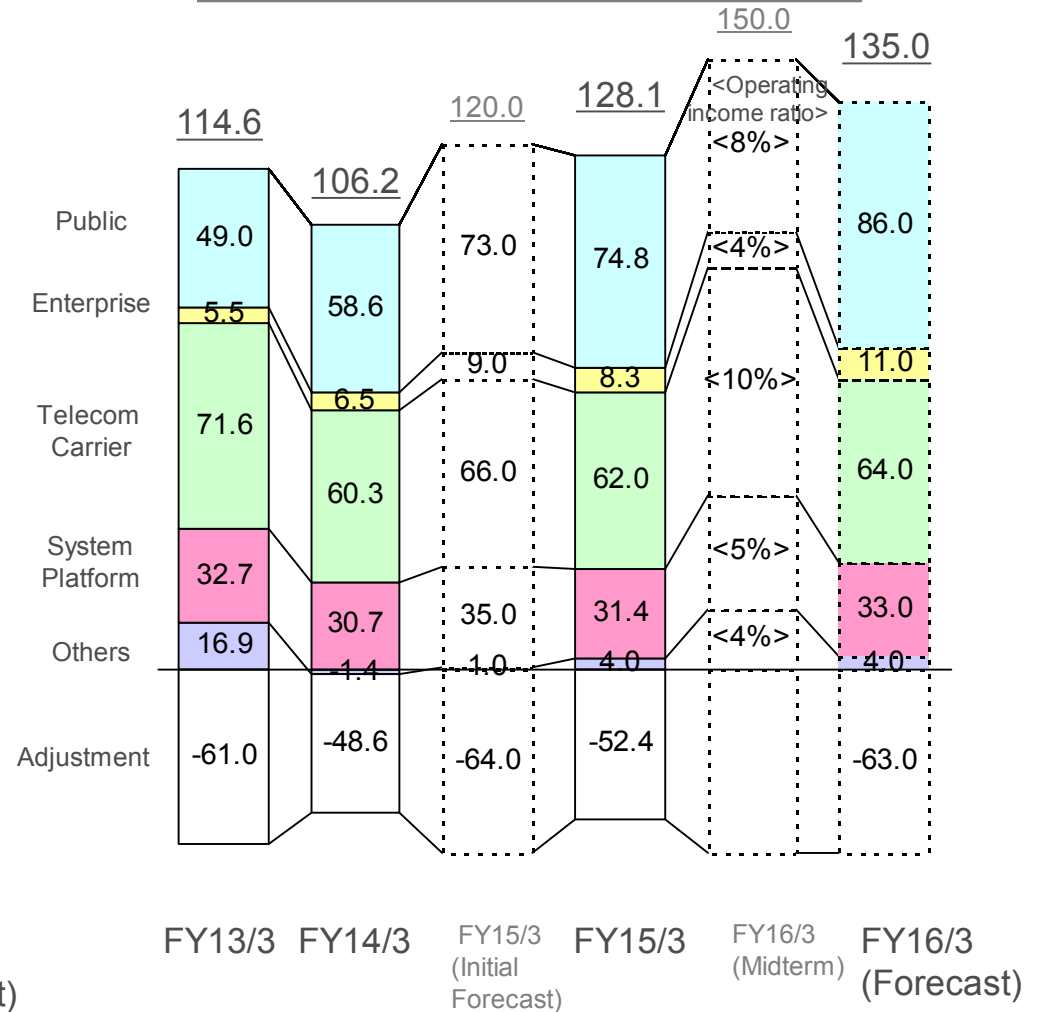
Segment Forecasts and Midterm Plan

(Billions of Yen)

Sales



Operating Income/Loss



* Mid-term plans as of April 26, 2013. Forecasts as of April 28, 2015

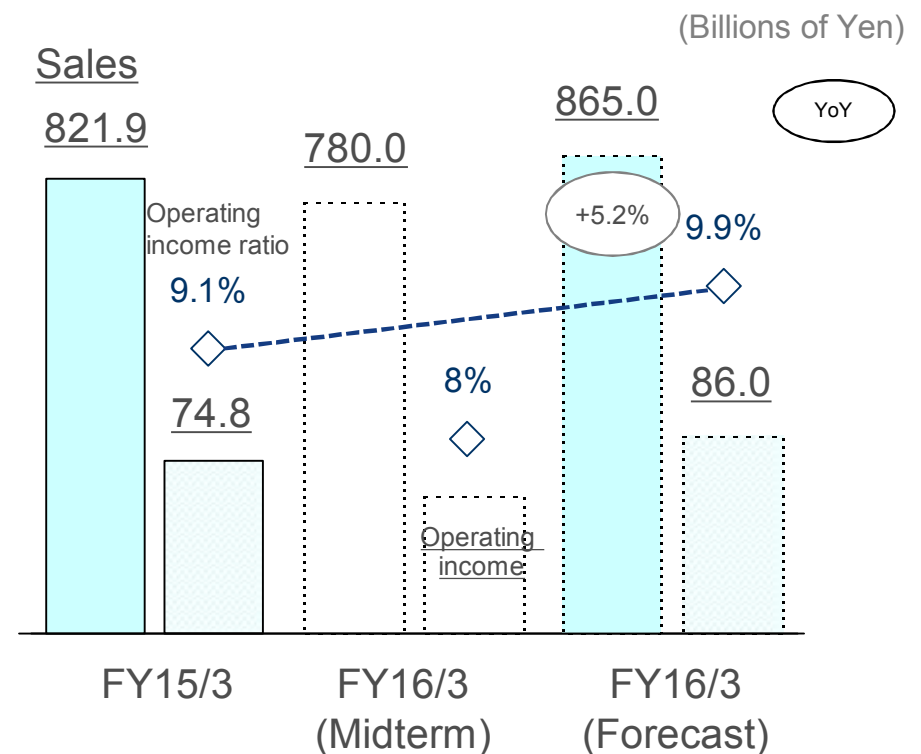
Continue to build solid business in Japan, expand business in the international market

- Leverage competitive assets and market opportunities to expand business

- Expand in “my number” projects, 2020 Tokyo Olympics/Paralympics, and Big Data analysis (face recognition, crowd behavior analysis, etc.) for a safe and secure society

- Establishing global expansion

- Predictive Monitoring and Diagnostics System for key facilities, water management, total solution for airports
- Solution for authentication, cyber security, etc.

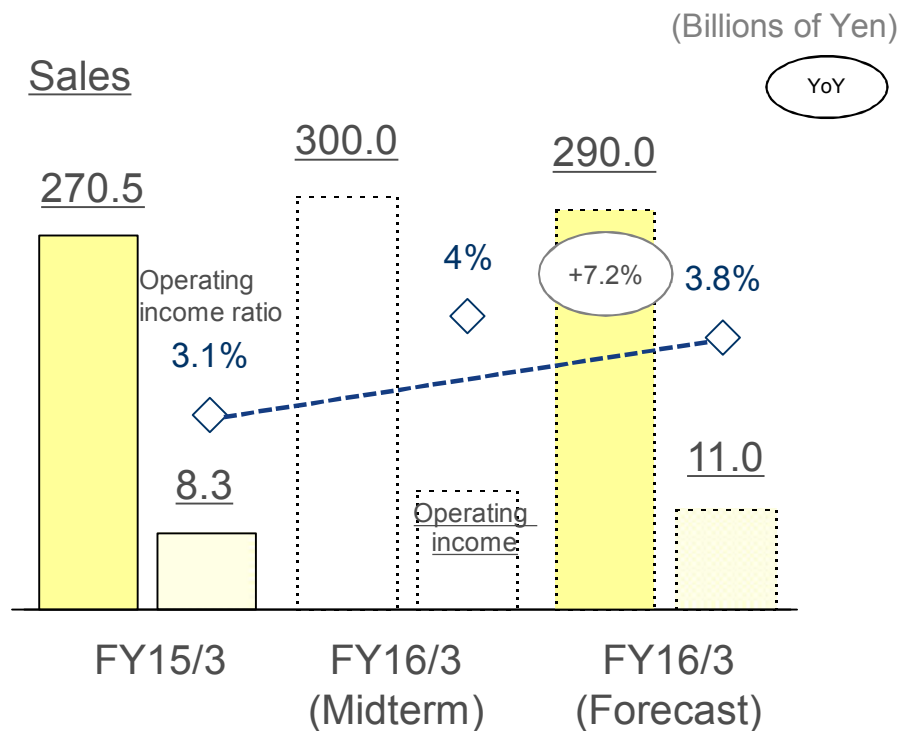
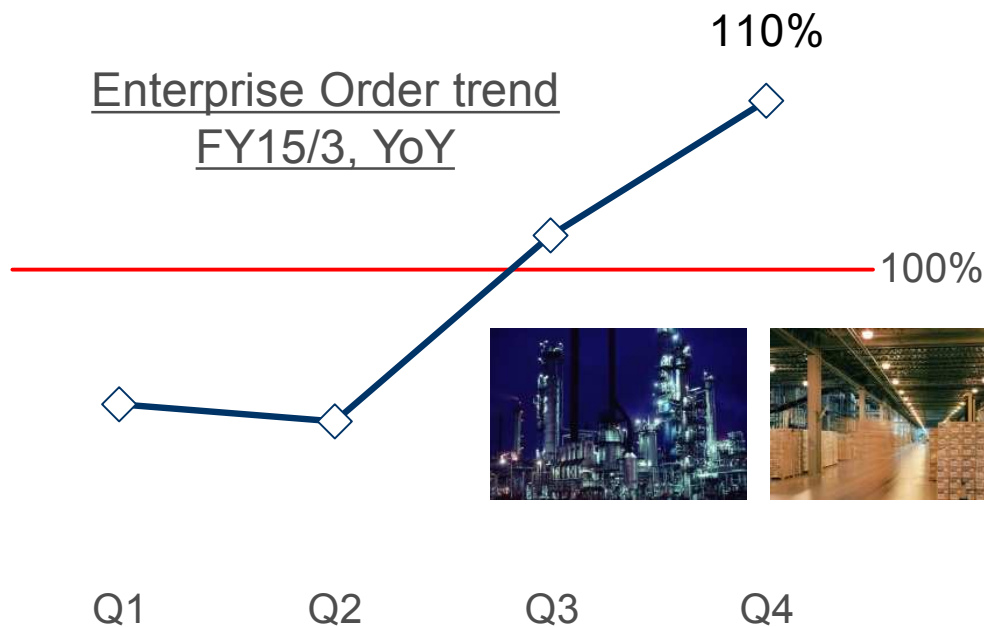


* Mid-term plans as of April 26, 2013. Forecasts as of April 28, 2015

Enterprise

Recovering momentum through the latest order trends and continuing to focus on improving profitability

- Expect a year-on-year increase in manufacturing, retail and services in FY16/3



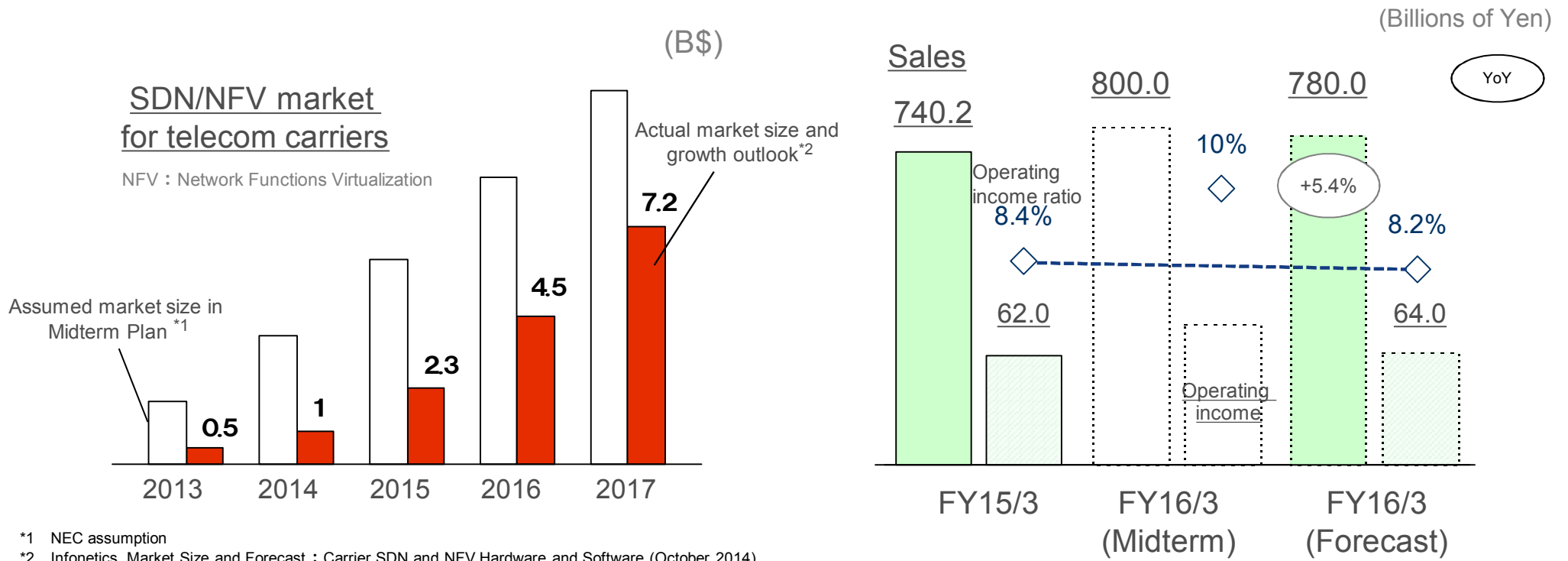
* Mid-term plans as of April 26, 2013. Forecasts as of April 28, 2015

Telecom Carrier

Slower-than expected SDN commercialization, aim to strengthen sales and support forces with NetCracker and expand business

- Telefonica Brazil (Vivo) began a massive trial for commercial broadband networks using NEC's vCPE solution

vCPE : virtualized Customer Premises Equipment



*1 NEC assumption

*2 Infonetics. Market Size and Forecast : Carrier SDN and NFV Hardware and Software (October 2014)

* Mid-term plans as of April 26, 2013. Forecasts as of April 28, 2015

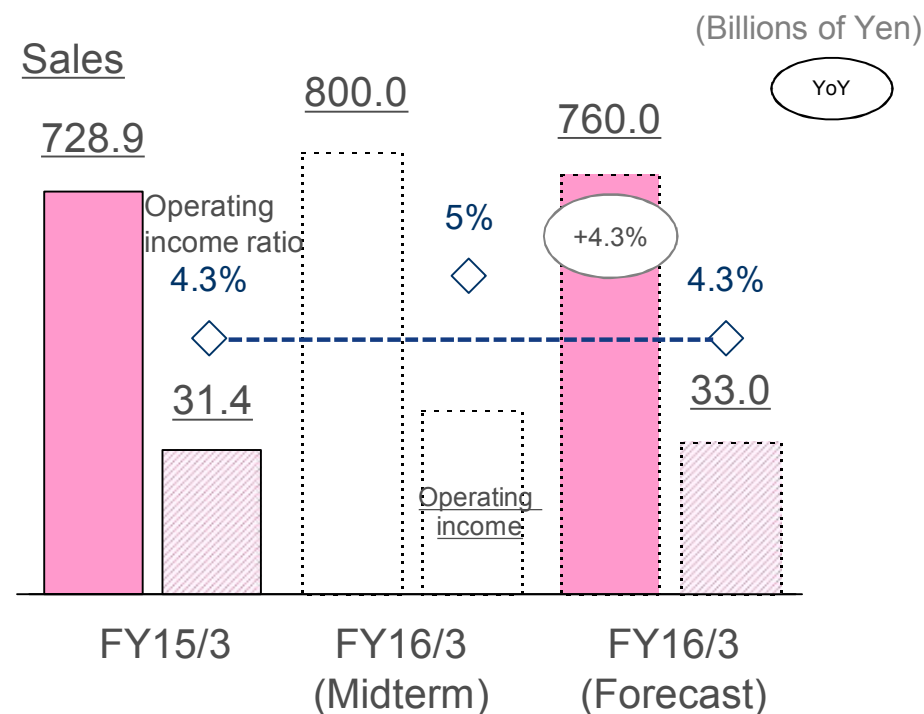
System Platform

Challenged by a delay in expanding global business models and a slow response to yen depreciation

Focus on expanding solution platform

- Focus on “my number” demand, and replacement demand for WindowsServer2003
- Continue to drive the SDN market in Japan and expand services in the international markets
- Establish a new platform for IoT, show growth in the next midterm plan

IoT : Internet of Things



* Mid-term plans as of April 26, 2013. Forecasts as of April 28, 2015

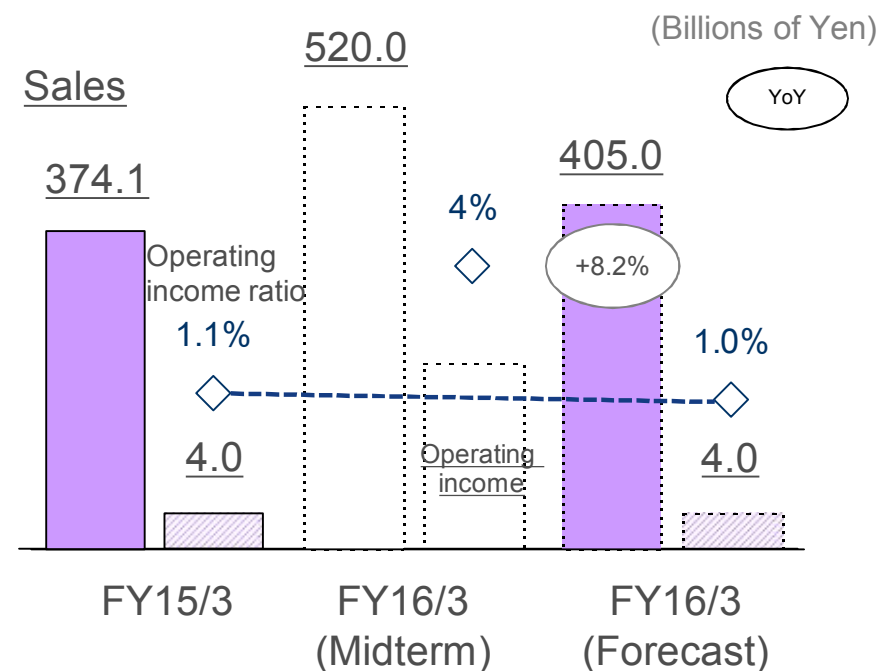
Others

- Deconsolidation of NEC BIGLOBE, Ltd.
- Slower-than-expected market formation and expansion in energy business

<Strategies for Energy Business Expansion>

Expand the business field with the *'Electricity system reform'*

- Expand SI for packaged software for new electricity vendors
- Expand the energy storage system business combining ICT and energy technologies
- Contribute to resolving issues related to grid connection suspension for renewable energy



* Mid-term plans as of April 26, 2013. Forecasts as of April 28, 2015

Strategic Investment in the International / Focal Business

Further invest in SDN and energy to achieve growth in focal businesses and an international sales ratio of 25%

Strengthen GSD/SI in the international market

GSD : Global Safety Department



Promotion expenses for global business development

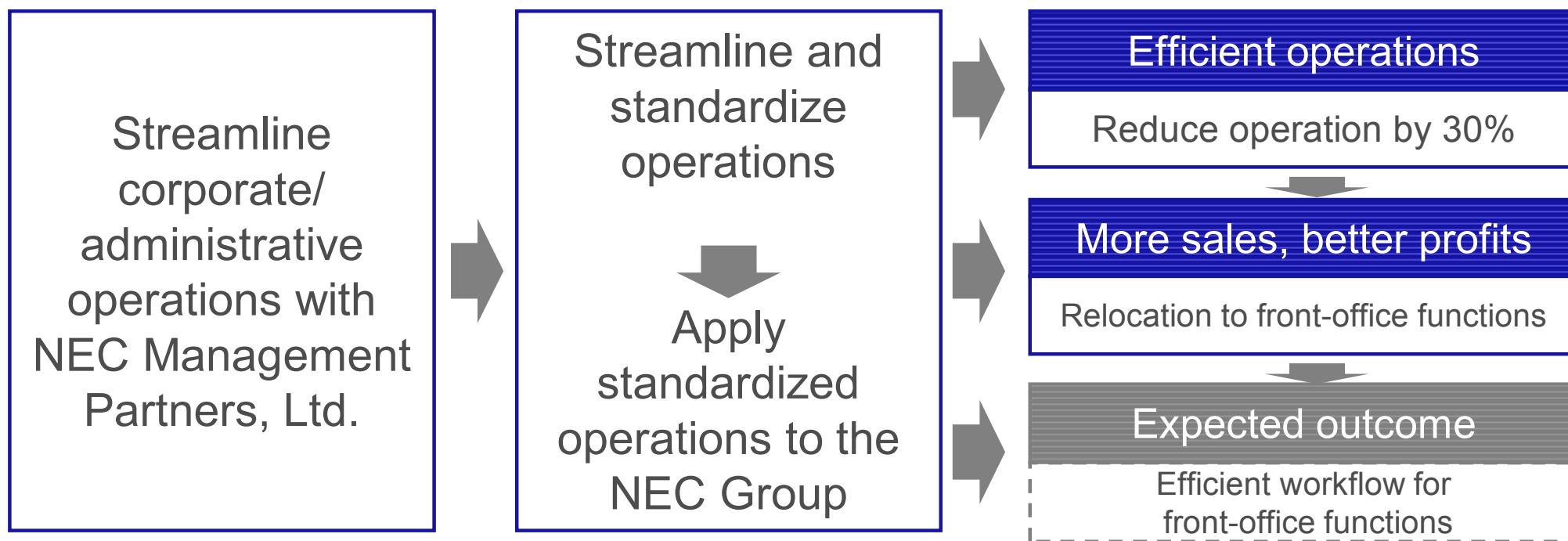


Further drive strategic investment by 15.0B yen year on year

Forecasts as of April 28, 2015, include investment in focus business

Measures to enhance cost competitiveness

Streamline back-office operations for cost optimization



Becoming a globally competitive organization

* Forecasts as of April 28, 2015

Focus on Solutions for Society

SDN

- Marketing and conducting field trials with global carriers
- Implementing SDN for enterprises, governments and data centers

Cloud

- Launched Kanagawa Data Center
- Providing NEC Cloud IaaS

Big Data

- Delivered a Prediction Monitoring and Diagnostic System to Electric Power Co., Inc.
- Conducting field trials of a water leak system in the United States

Safety

- Began full operation of the cyber security factory
- Awarded No.1 position in face and fingerprint recognition by the NIST benchmark test
- Delivered the world's first integrated disaster prevention system featuring crowd behavior analysis technology
- Delivered core systems to the Interpol Digital Crime Centre



Establish Foundation for Global Expansion

Telecom Carrier

- Large projects for submarine cable systems
 - Concluded a contract to construct the world's first submarine cable system crossing South Atlantic Ocean
- A business contract for microcell with Zantel, Ltd.
- Successfully completed application of OSS for major business lines at Swisscom
 - Discuss to collaborate in further expand application of next-generation TOMS and MANO



New Business Opportunities

- Applied face recognition technology to a monitoring system in Tigre, Argentina
- Delivered a transit fare system for public transportation in Dhaka, Bangladesh
- Won an end-user computing contract in Australia
- Joined to launch smart waste collection service in Santander, Spain

OSS : Operation Support System
TOMS : Telecom Operations & Management Solutions
MANO : Management and Network Orchestration





NEC aims to achieve full-year forecasts for a fourth consecutive year and intends to increase dividend

We strive for growth in the final year of our three-year Midterm Management Plan 2015

NEC prepares for a voluntary adoption of IFRS (International Financial Reporting Standards) from FY2017/3

* Forecasts as of April 28, 2015

Orchestrating a brighter world

NEC brings together and integrates technology and expertise to create the ICT-enabled society of tomorrow.

We collaborate closely with partners and customers around the world, orchestrating each project to ensure all its parts are fine-tuned to local needs.

Every day, our innovative solutions for society contribute to greater safety, security, efficiency and equality, and enable people to live brighter lives.



Empowered by Innovation

NEC

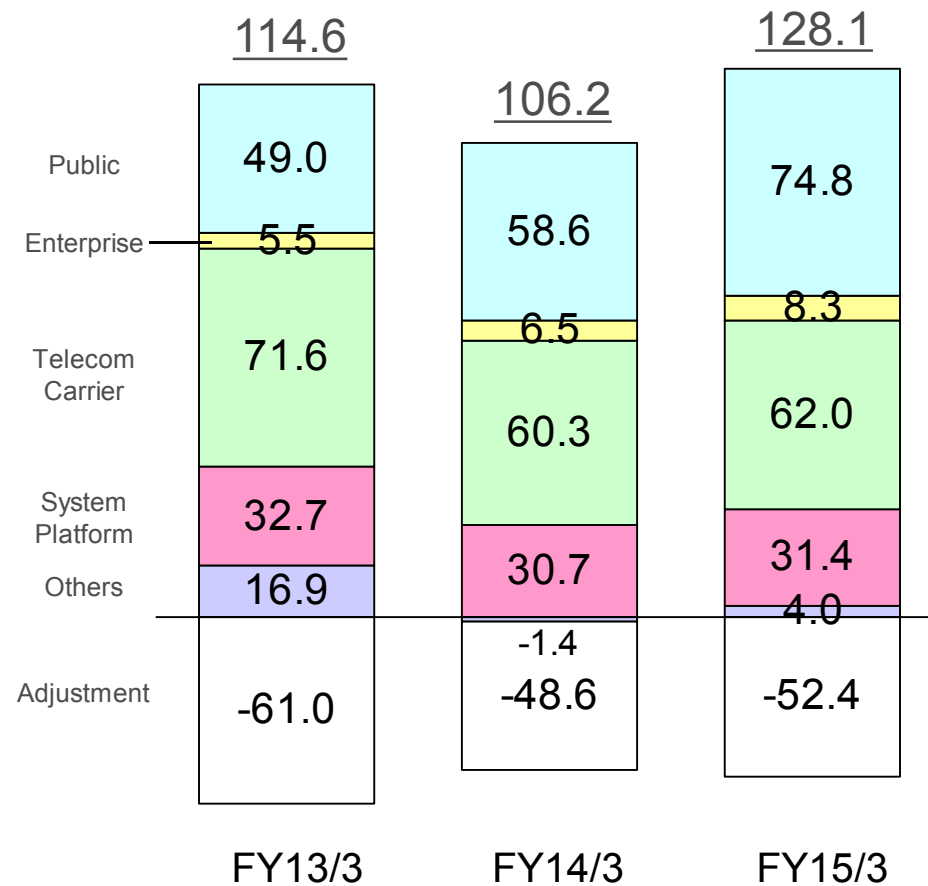
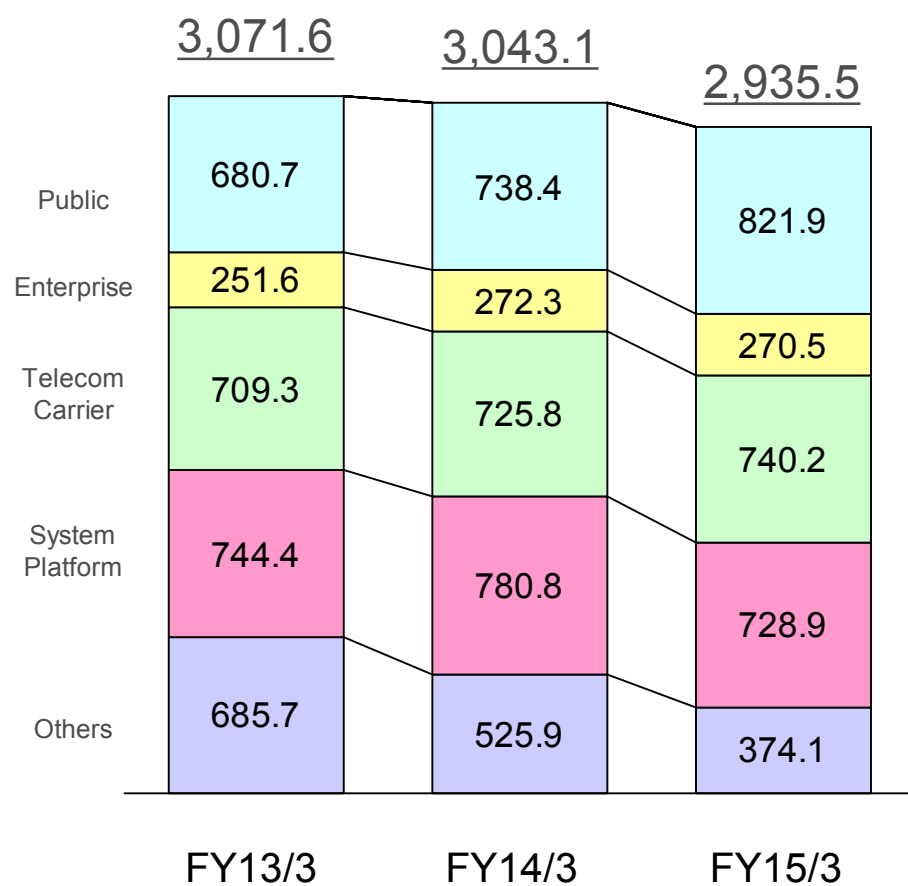
Financial Results for FY15/3 (Appendix)

Results for FY15/3 by Segment (three-year transition)

(Billions of Yen)

Net Sales

Operating Income/Loss

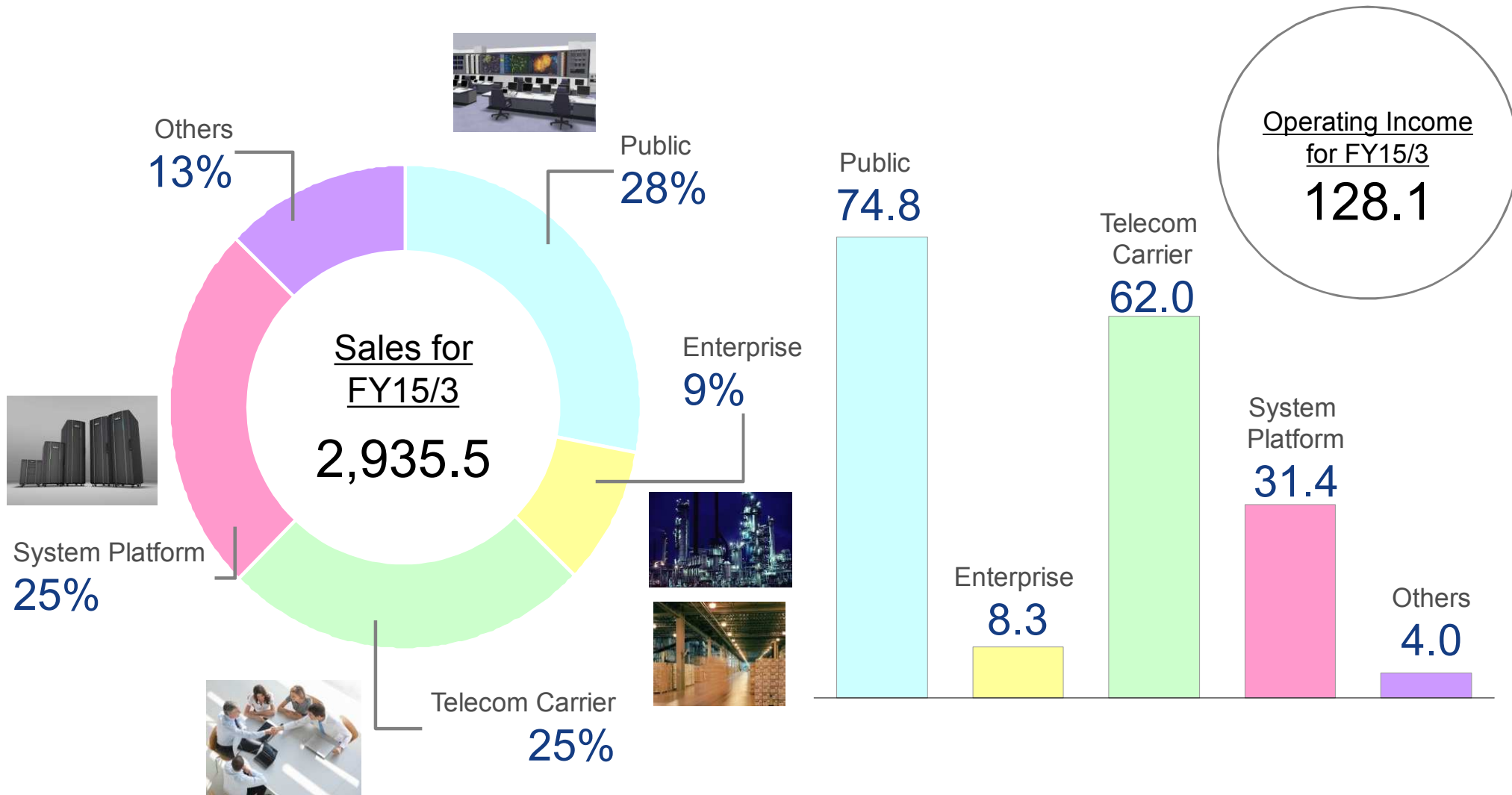


Financial Results for FY15/3 by Segment

(Billions of Yen)

Net Sales

Operating Income



Sales Change (Year on Year)

(Billions of Yen)

Japan: Remains flat
International: Increased in Mobile backhaul and submarine cable systems

Steady sales from government and public business

Public
+83.5 (11.3%)

Telecom Carrier
+14.4 (+2.0%)

Decrease in business PCs

System Platform
-51.9 (-6.6%)

Enterprise
-1.8 (-0.7%)

Deconsolidation of
NEC BIGLOBE, Ltd.

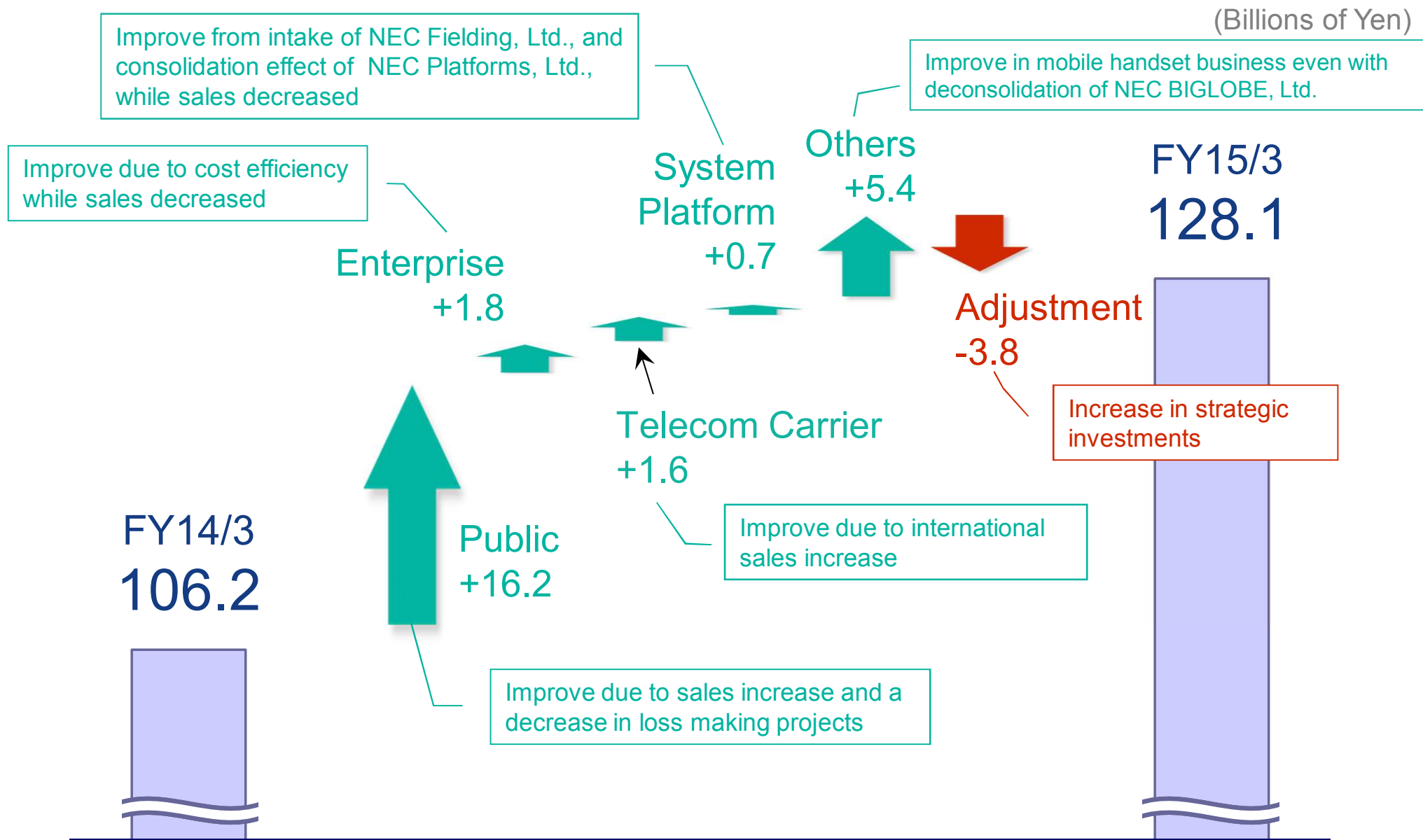
Others
-151.8

Decrease in manufacturing despite steady growth in retail and services

FY14/3
3,043.1

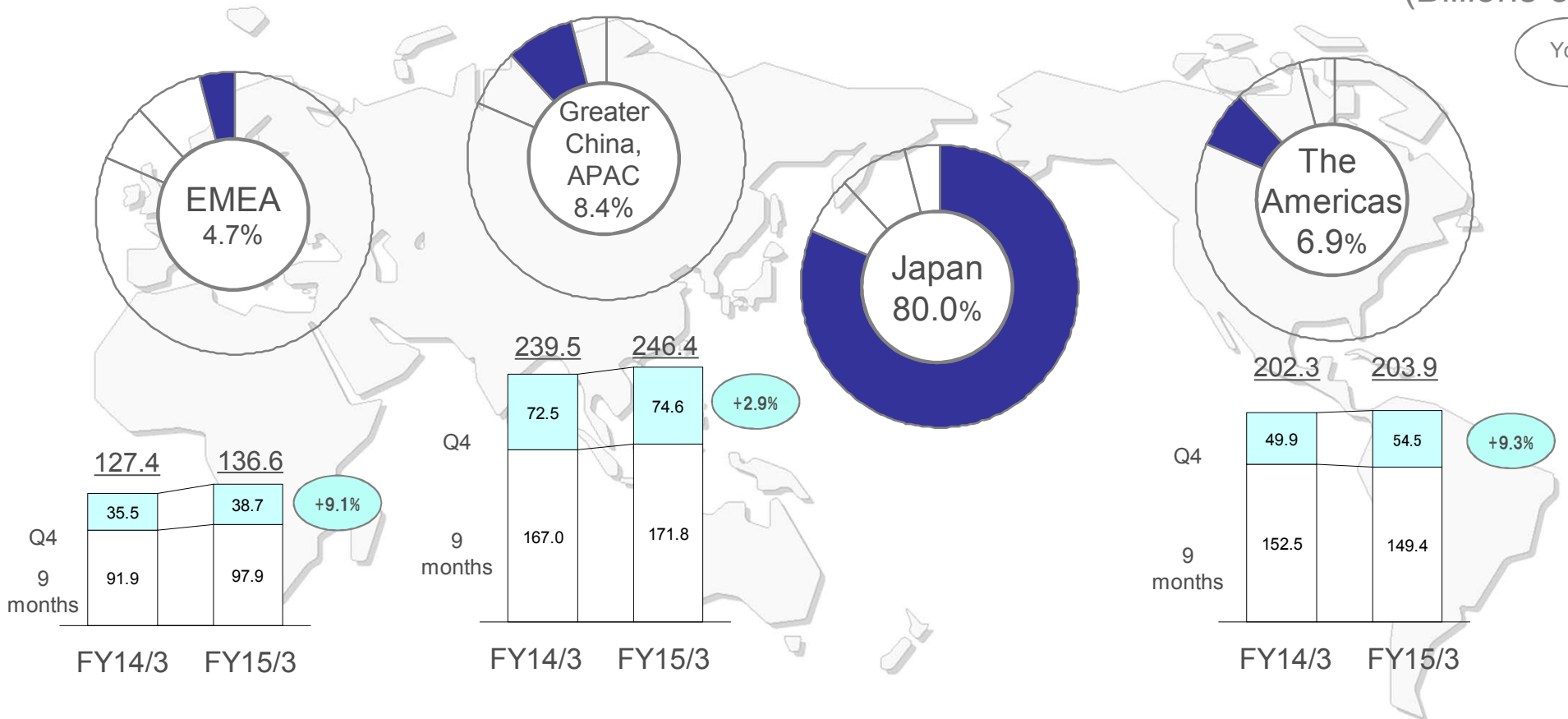
FY15/3
2,935.5

Operating Income Change (Year on Year)



(Billions of Yen)

YoY



	Q4 <January to March>			Full year		
	FY14/3 Actual	FY15/3 Actual	YoY	FY14/3 Actual	FY15/3 Actual	YoY
International sales	157.8	167.8	6.3%	569.2	586.8	3.1%
% to Net Sales	16.4%	18.0%		18.7%	20.0%	

* Sales are classified by country or region based on customer locations.
The rates of circle graphs are calculated by full year.

Financial Position Data

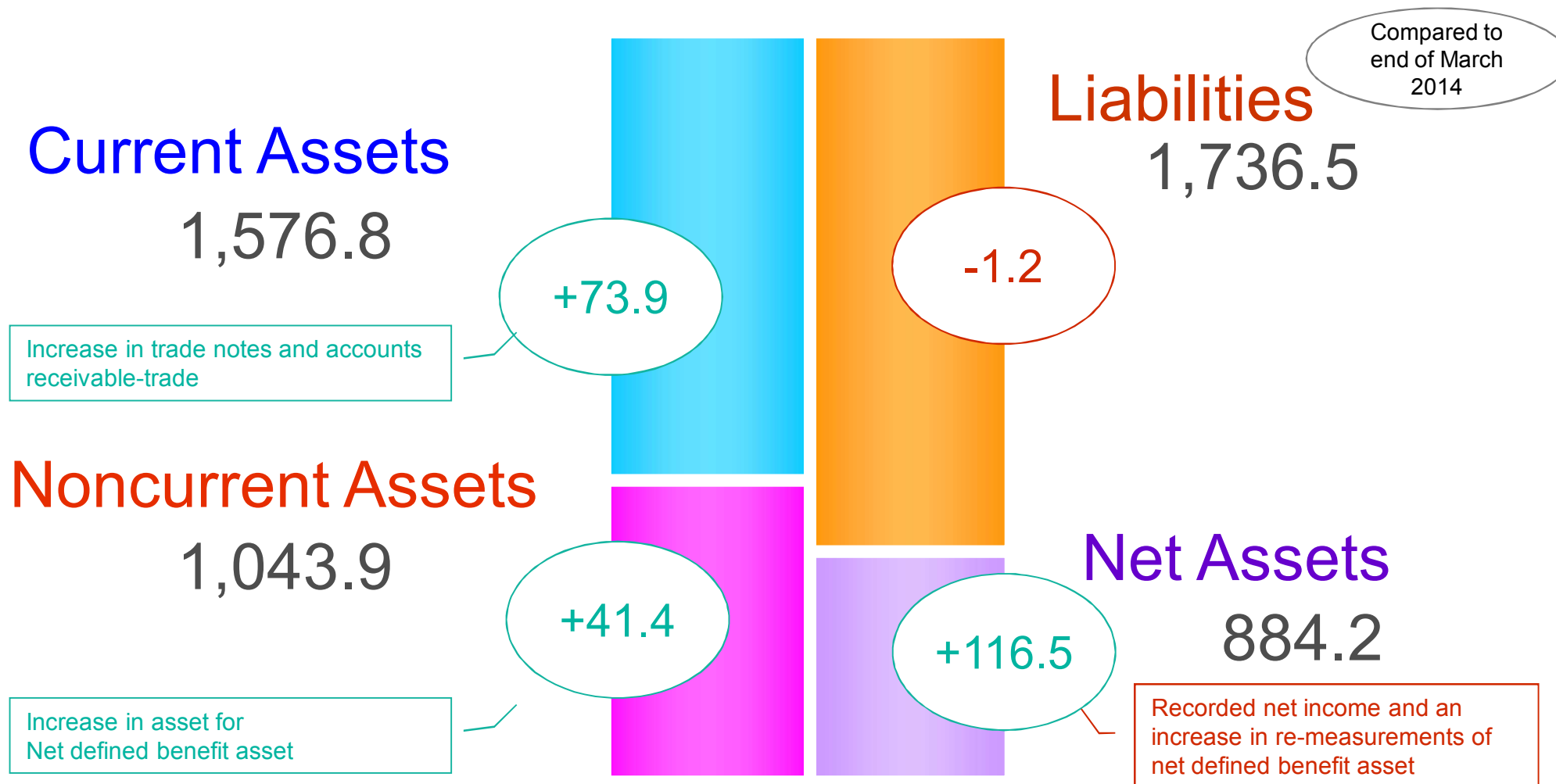
(Billions of Yen)

	End of March 2014	End of March 2015	Difference from March 2014
Total Assets	2,505.3	2,620.7	+115.3
Net Assets	767.7	884.2	+116.5
Interest-bearing debt	575.2	520.8	-54.4
Shareholders' Equity	695.9	823.7	+127.7
Equity ratio(%)	27.8%	31.4%	+3.6pt
D/E ratio (times)	0.83	0.63	+0.20pt
Net D/E ratio (times)	0.53	0.41	+0.12pt
Cash and cash equivalents	206.6	181.1	-25.5

<Ref.> Balance Sheets (At the end of March, 2015)

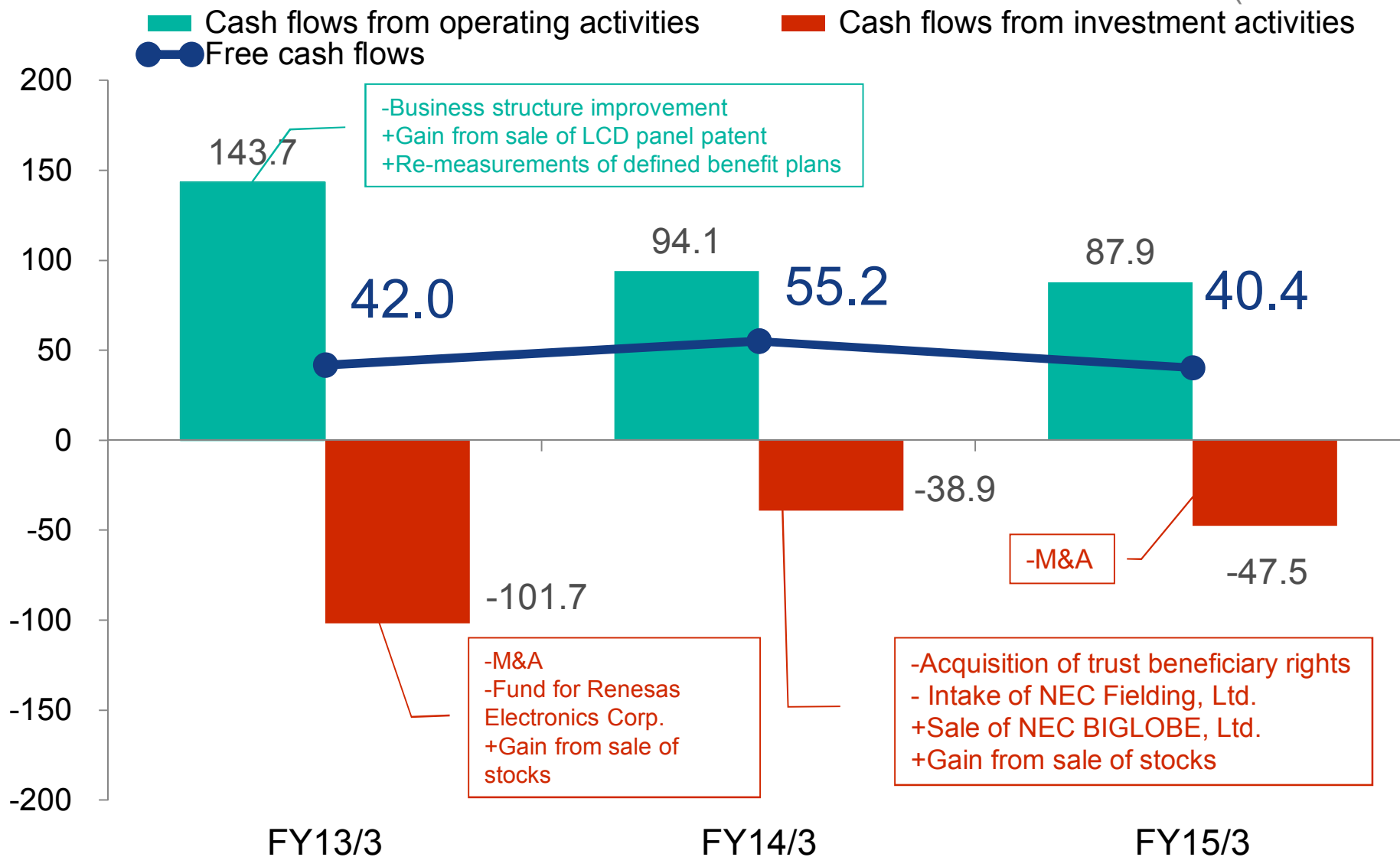
(Billions of Yen)

Total Assets 2,620.7 ^{<Compared to end of March 2014>} (+115.3)



Free Cash Flows

(Billions of Yen)



* Forecasts as of April 28, 2015

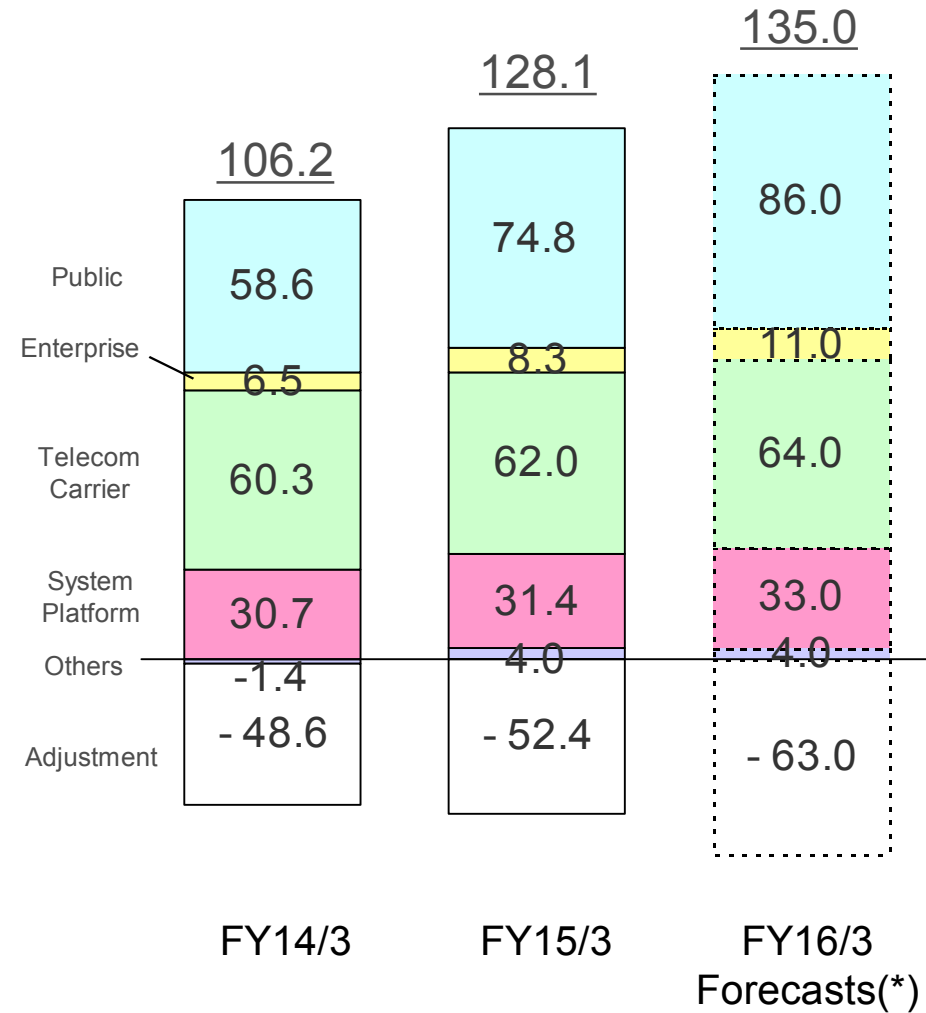
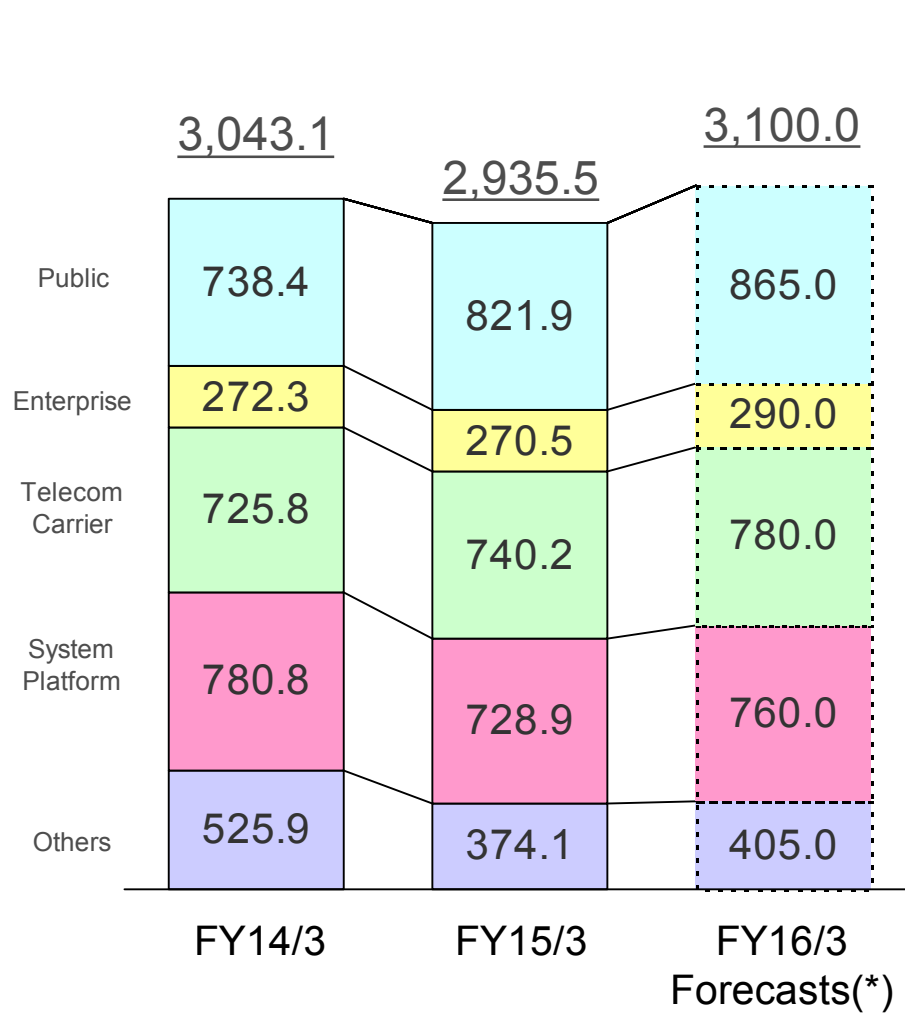
Financial Forecasts for FY16/3 (Appendix)

Financial Forecasts by Segment (three-year transition)

(Billions of Yen)

Net Sales

Operating Income/Loss

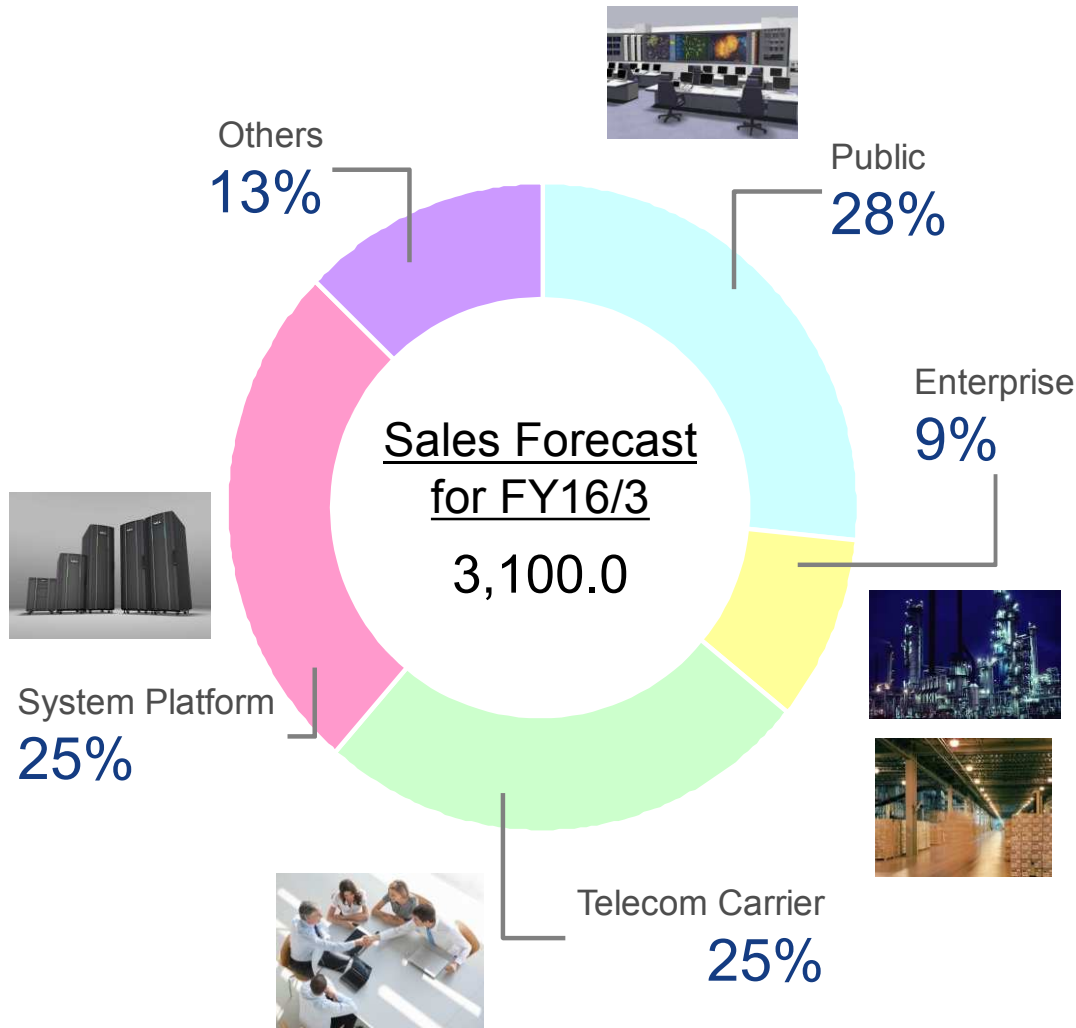


* Forecasts as of April 28, 2015

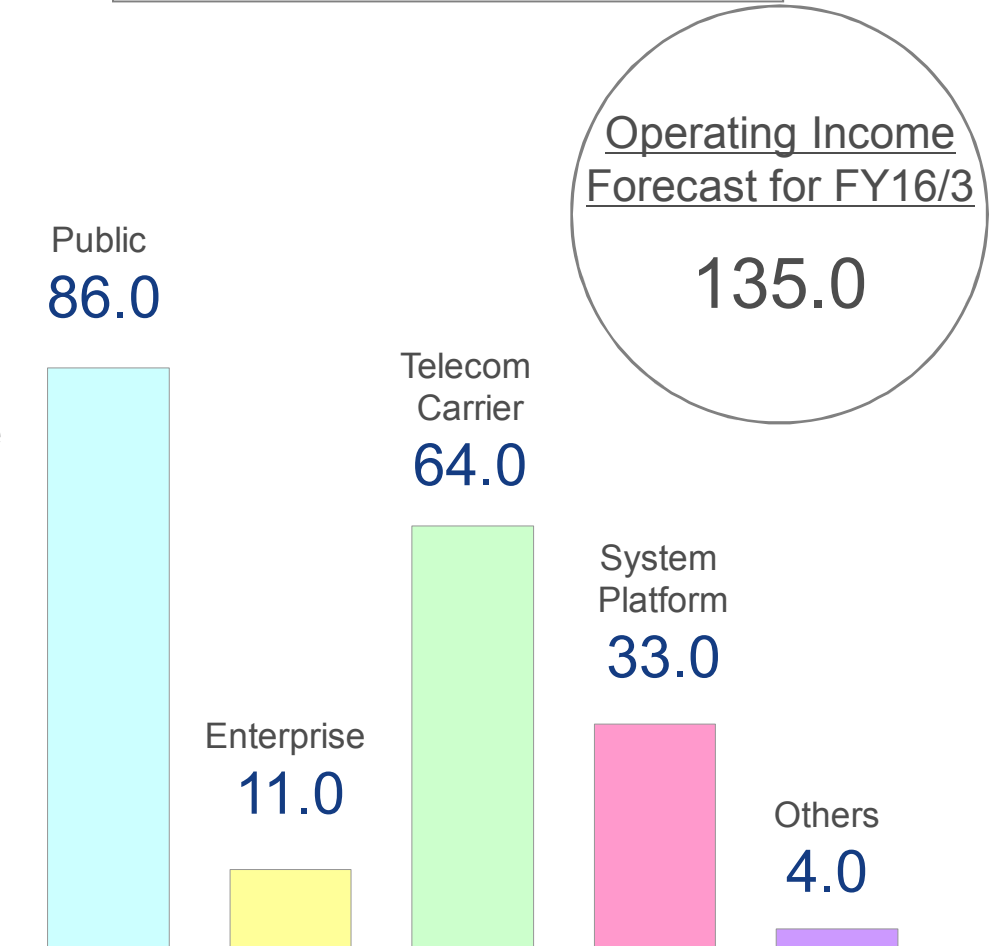
Financial Forecasts for FY16/3 by Segment

(Billions of Yen)

Net Sales



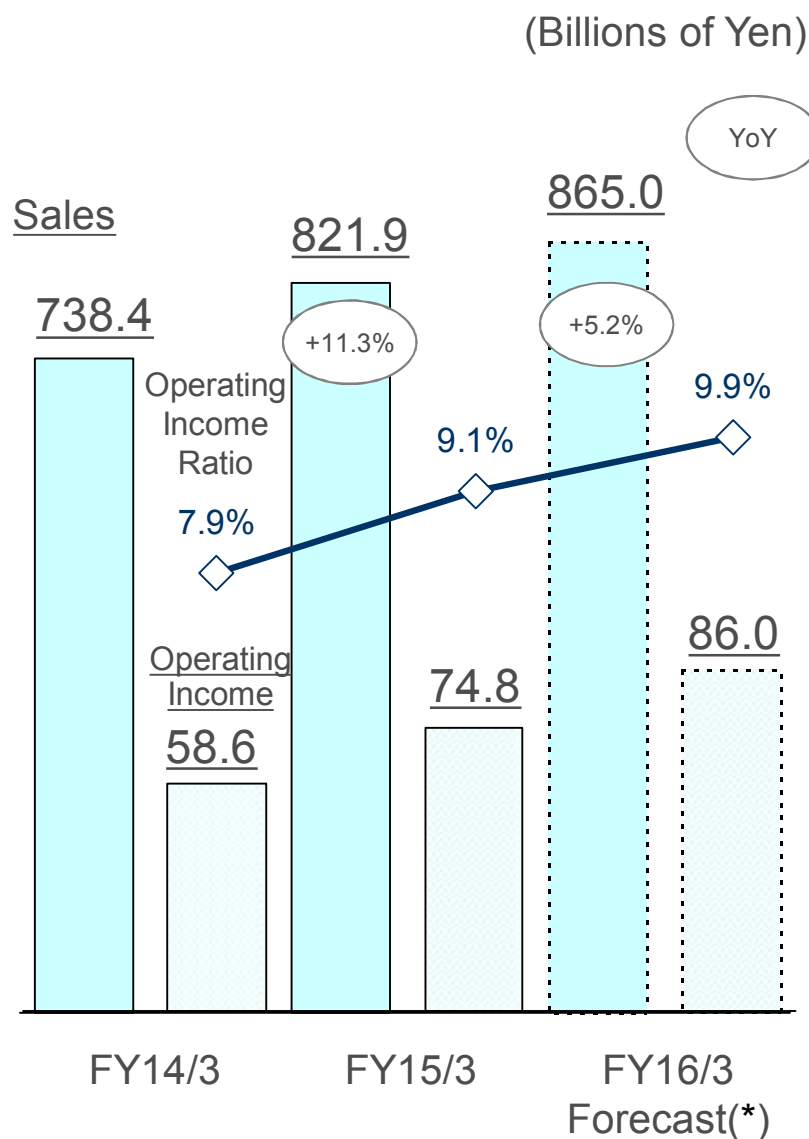
Operating Income



* Forecasts as of April 28, 2015

Public Business

Billions of Yen (YoY)



Sales 865.0 (+5.2%)

△ Increase due to steady sales mainly from the government and public areas

Operating Income 86.0 (+11.2)

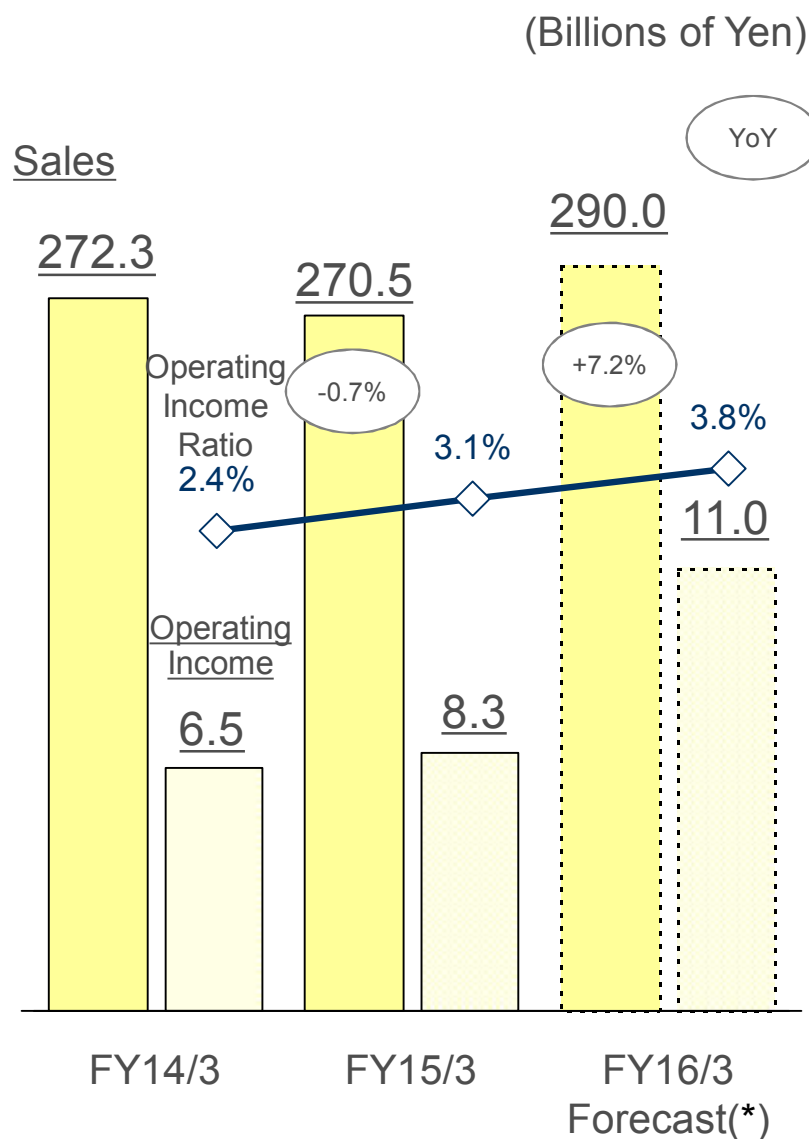
△ Improve due to sales increase, cost reductions and a decrease in loss making projects



* Forecasts as of April 28, 2015

Enterprise Business

Billions of Yen (YoY)



Sales 290.0 (+7.2%)

△ Increase in manufacturing, retail and service industries

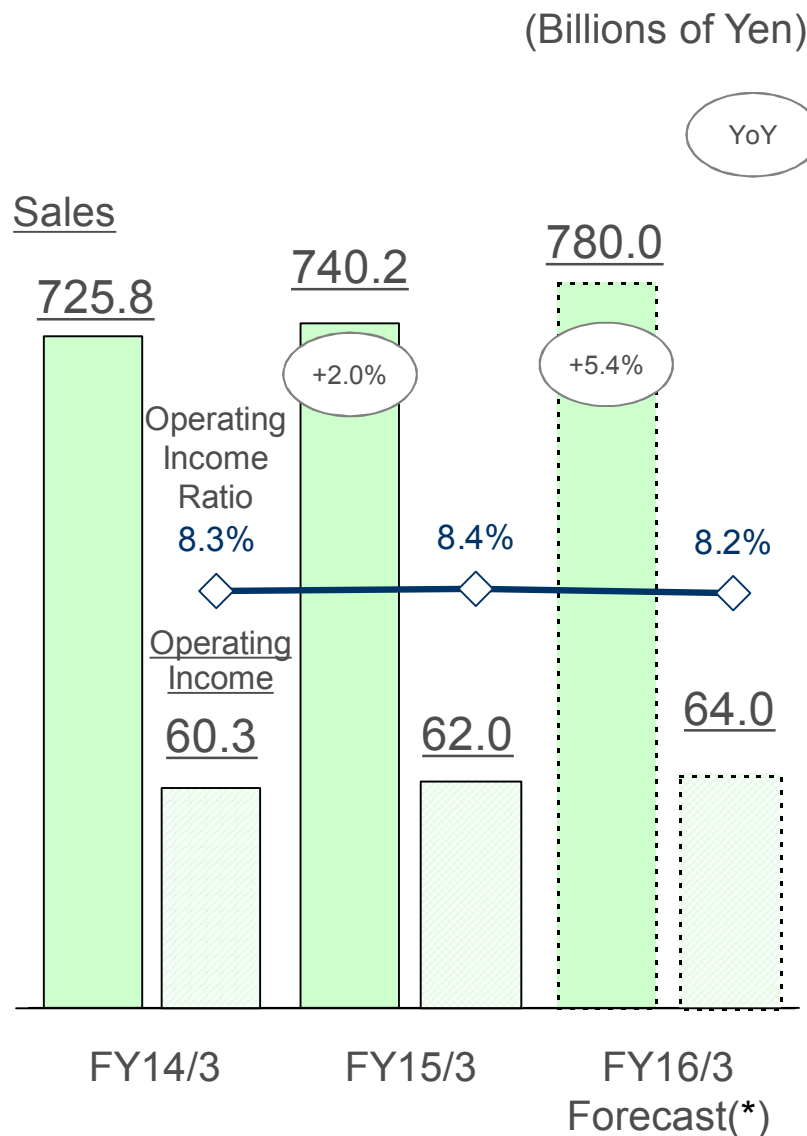
Operating Income 11.0 (+2.7)

△ Improve due to sales increase and better profitability



* Forecasts as of April 28, 2015

Billions of Yen (YoY)



Sales 780.0 (+5.4%)

- ▽ Japan: Slightly decrease
- △ International: Increase mainly in focal areas such as mobile backhaul, TOMS, and submarine cable systems

Operating Income 64.0 (+2.0)

- △ Improve due to sales increase mainly in international business

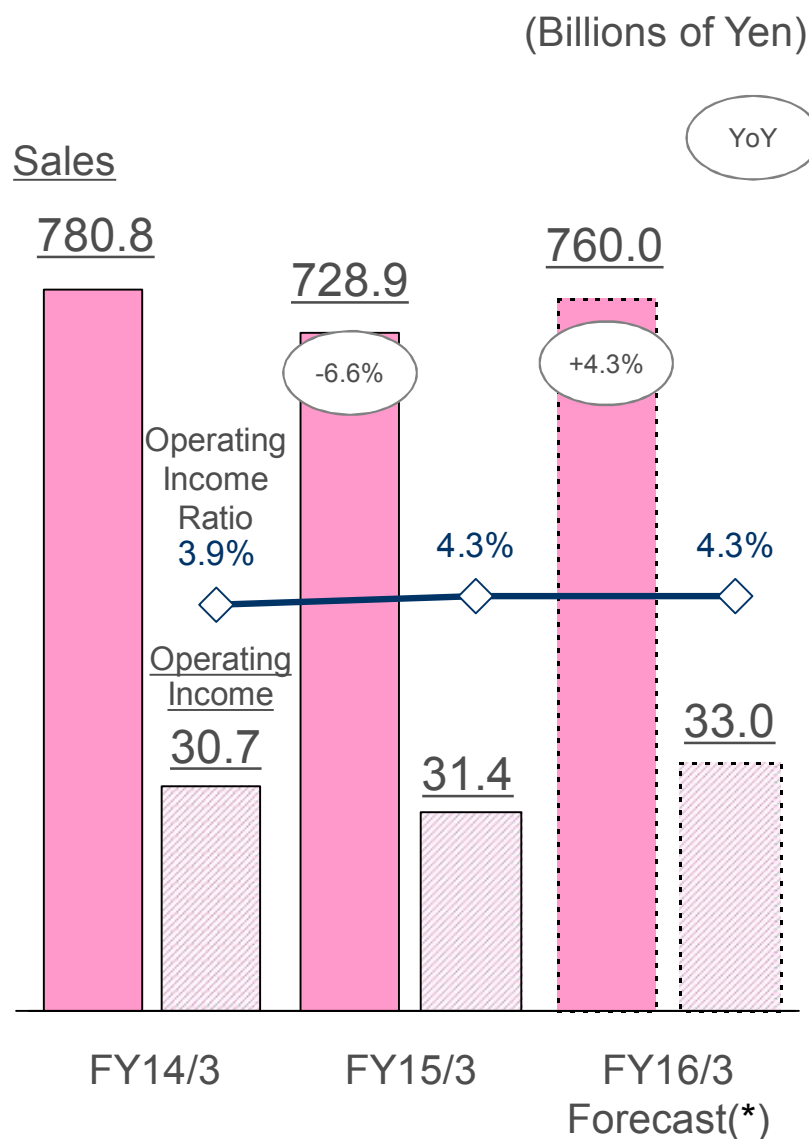
TOMS: Telecom Operations and Management Solutions



* Forecasts as of April 28, 2015

System Platform Business

Billions of Yen (YoY)



Sales **760.0 (+4.3%)**

△ Increase in solution platform including servers, network and software

Operating Income **33.0 (+1.6)**

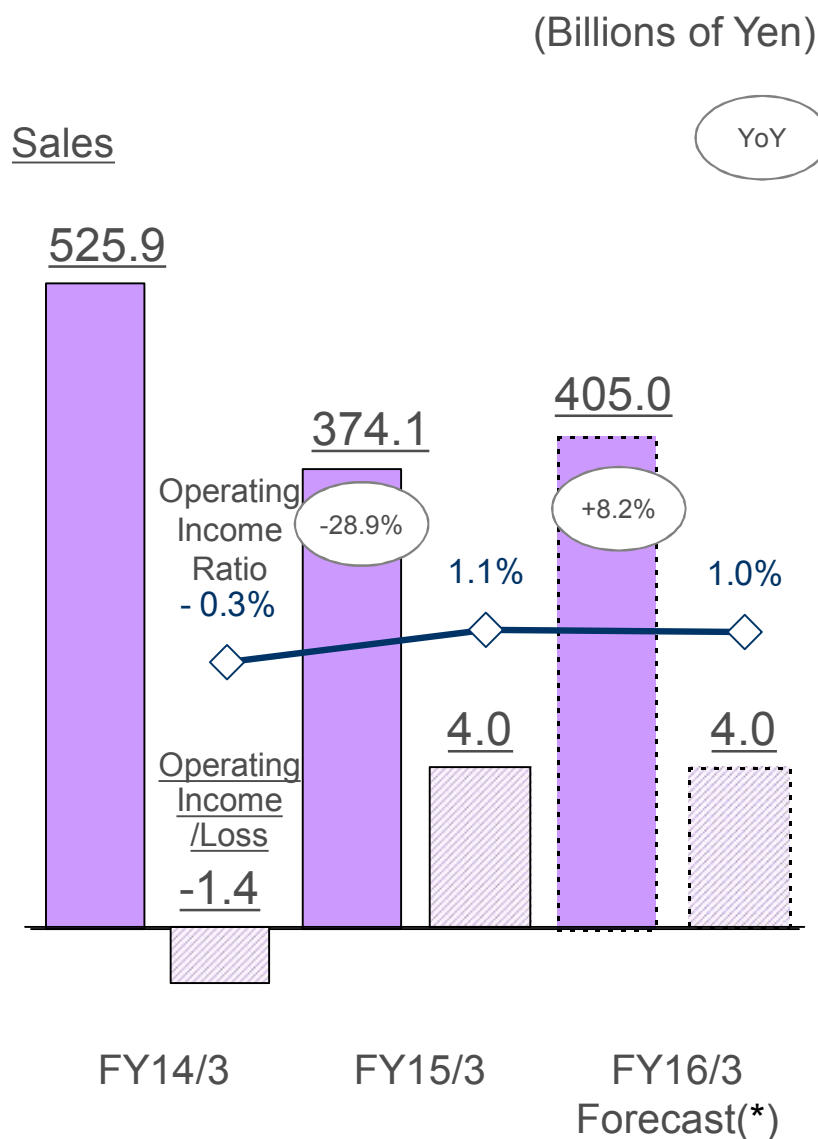
△ Improve due to sales increase and cost reduction



* Forecasts as of April 28, 2015

Others

Billions of Yen (YoY)



Sales 405.0 (+8.2%)

△ Increase in energy business while sales for mobile handsets decrease

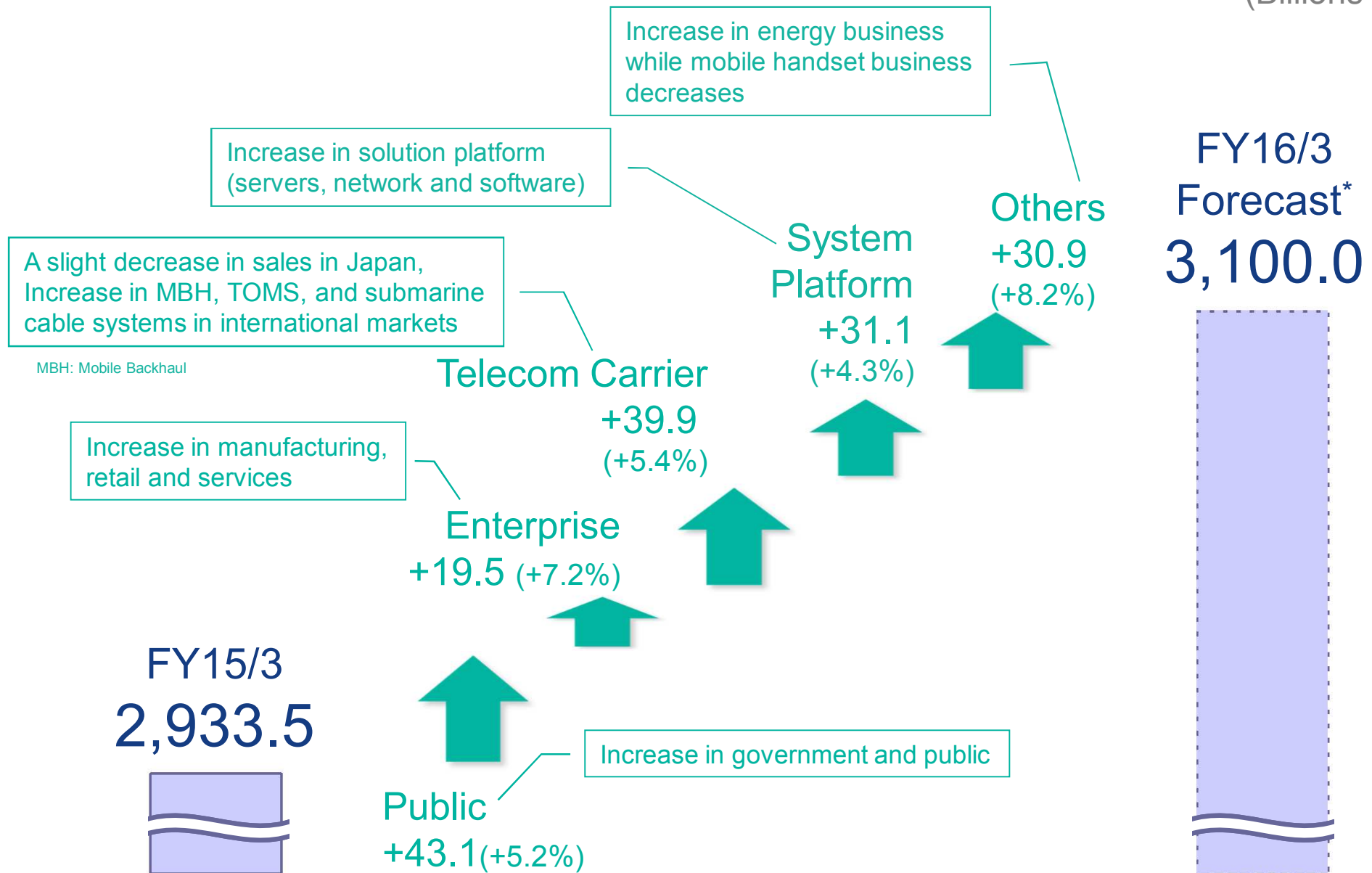
Operating Income 4.0 (+/- 0)

▷ Remain flat with improvement in profitability for energy business offsetting one-time, patents-related income in FY15/3

* Forecasts as of April 28, 2015

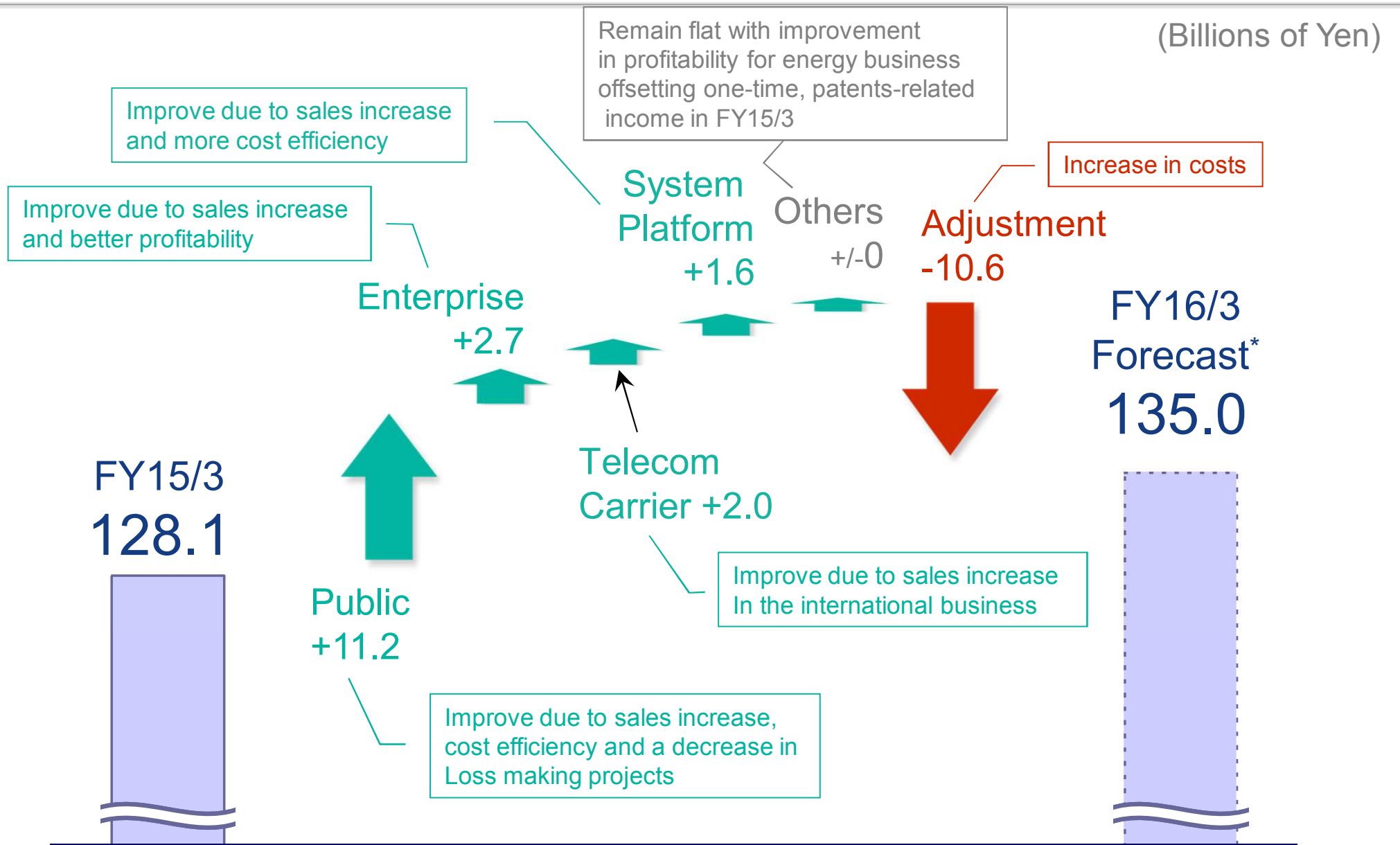
Sales Change (Year on Year)

(Billions of Yen)



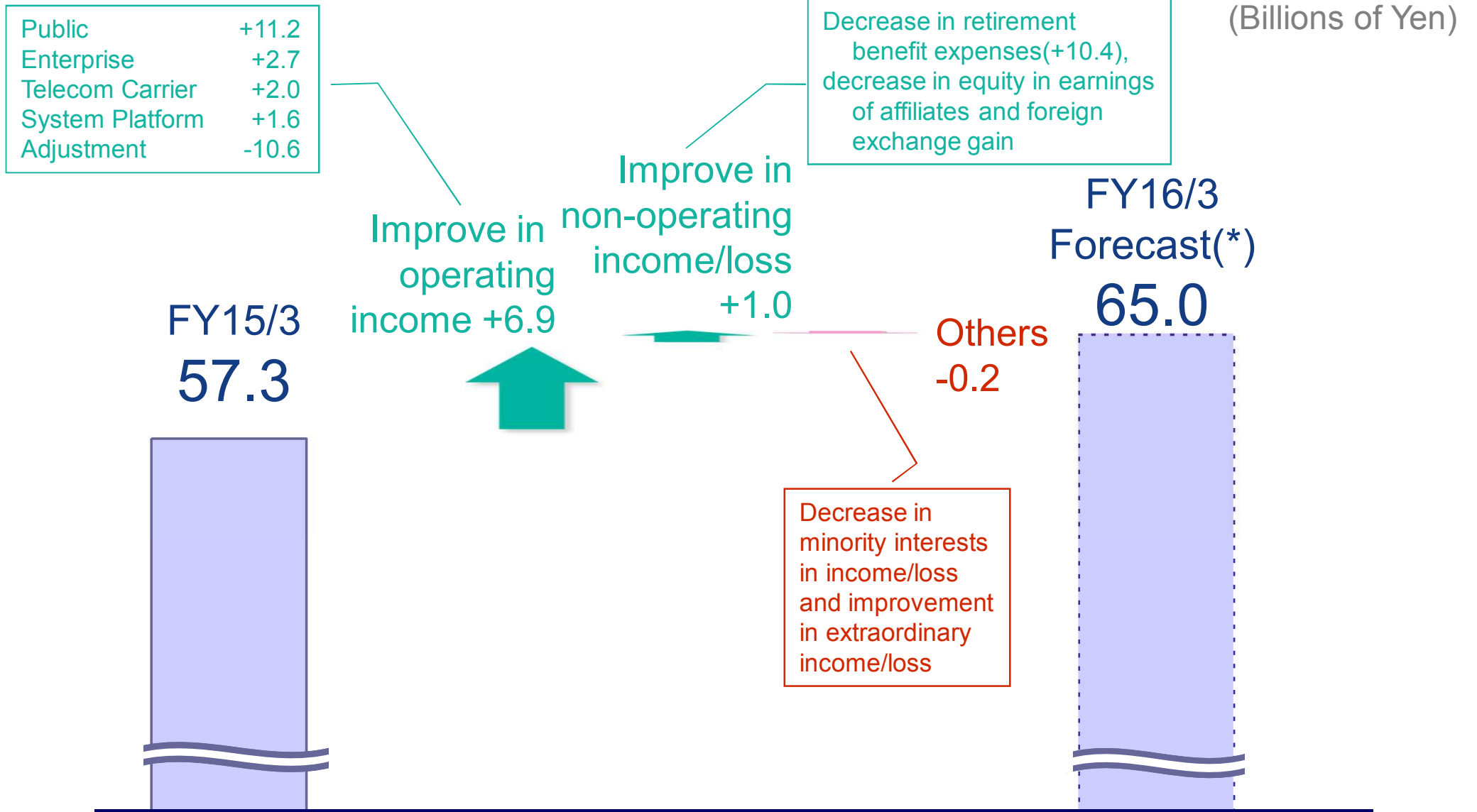
* Forecasts as of April 28, 2015

Operating Income Change (Year on Year)



* Forecasts as of April 28, 2015

Net Income Change (Year on Year)



Forecasts as of April 28, 2015
Net income in FY16/3 forecast: Net income attributable to Owner of the Parent

Capital Expenditure, Depreciation and R&D expenses

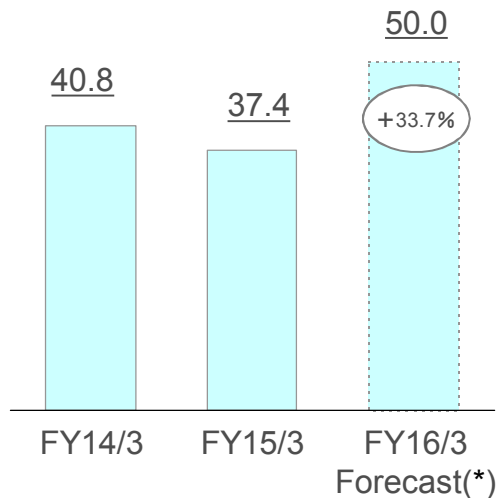
(Billions of Yen)

	FY14/3 Actual	FY15/3 Actual	YoY	FY16/3 Forecasts	YoY
Capital Expenditure	* 40.8	37.4	-8.3%	50.0	+33.6%
Depreciation	45.2	48.5	+7.4%	50.0	+3.1%
R&D expenses	142.7	134.2	-6.0%	145.0	+8.0%
% to Net Sales	4.7%	4.6%		4.7%	

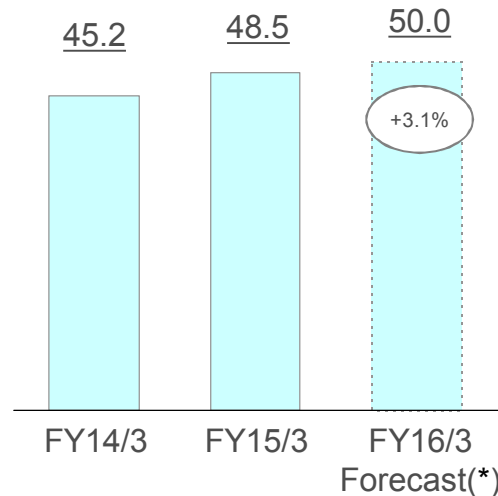
* Not including acquisition of trust beneficiary rights



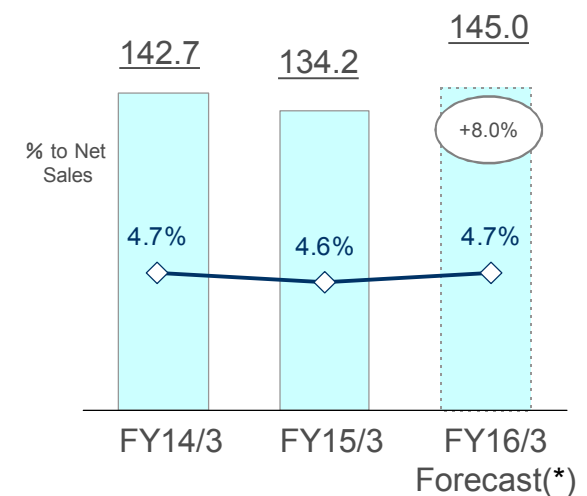
Capital Expenditure



Depreciation



R&D expenses

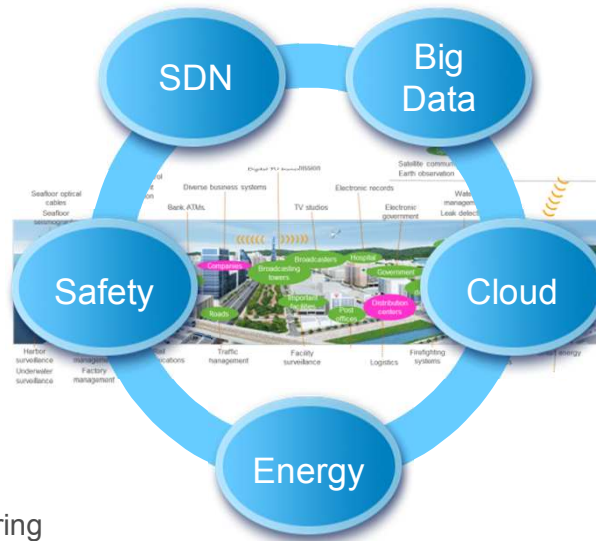


* Forecasts as of April 28, 2015

Progress on Mid-term Management Plan 2015 (Appendix)

Focus on Solutions for Society

- Delivered system to NEXCO Central, Ltd., and the town of Nishihara in Okinawa Prefecture, Japan
- Launched commercial vMVNO solutions for MVNO providers in Japan
- Cooperating with KT Corp in the SDN field
- Conducted vCPE trial with Telecom Australia
- Selected as NTT DOCOMO's Partner for commercializing Network Virtualization Technology
- Established a strong global sales/ support force with NetCracker in SND/NFV
- Formed a partnership Foxconn for data datacenter services
- Telefonica Brazil began a massive trial using NEC's Network Functions Virtualization (NFV) technology over the commercial broadband network
- Launched "cyber security factory"
- Awarded No.1 position in face and fingerprint recognition benchmark test by NIST
- Applied face recognition technology to a monitoring system in Tigre, Argentina
- Delivered ID verification system to Tapirs Corp. using face recognition technologies
- Delivered Infrared thermography cameras as a countermeasure against Ebola
- Provided disaster control system with Crowd Behavior Analysis Technology in Toshima-ku, Tokyo
- Delivered core systems to the Interpol Digital Crime Centre



- Delivered a PMDS to the Shimane Nuclear Plant for Chugoku Electric Power CO., Ltd.
- Launched water leakage monitoring service commercially for early leakage detection
- Helped to launch smart waste collection service in Santander, Spain
- Cooperating with University of Texas in a social infrastructure project including water management



- Delivered a remote monitoring and maintenance system for an IHI mechanical multistory parking lot
- Delivered 'NEC Cloud IaaS' to Sumitomo Life Insurance Group and Meiji Freshness Network etc.



■ Established NEC Energy Solutions, Ltd. in U.S.A, a world leading EMS company

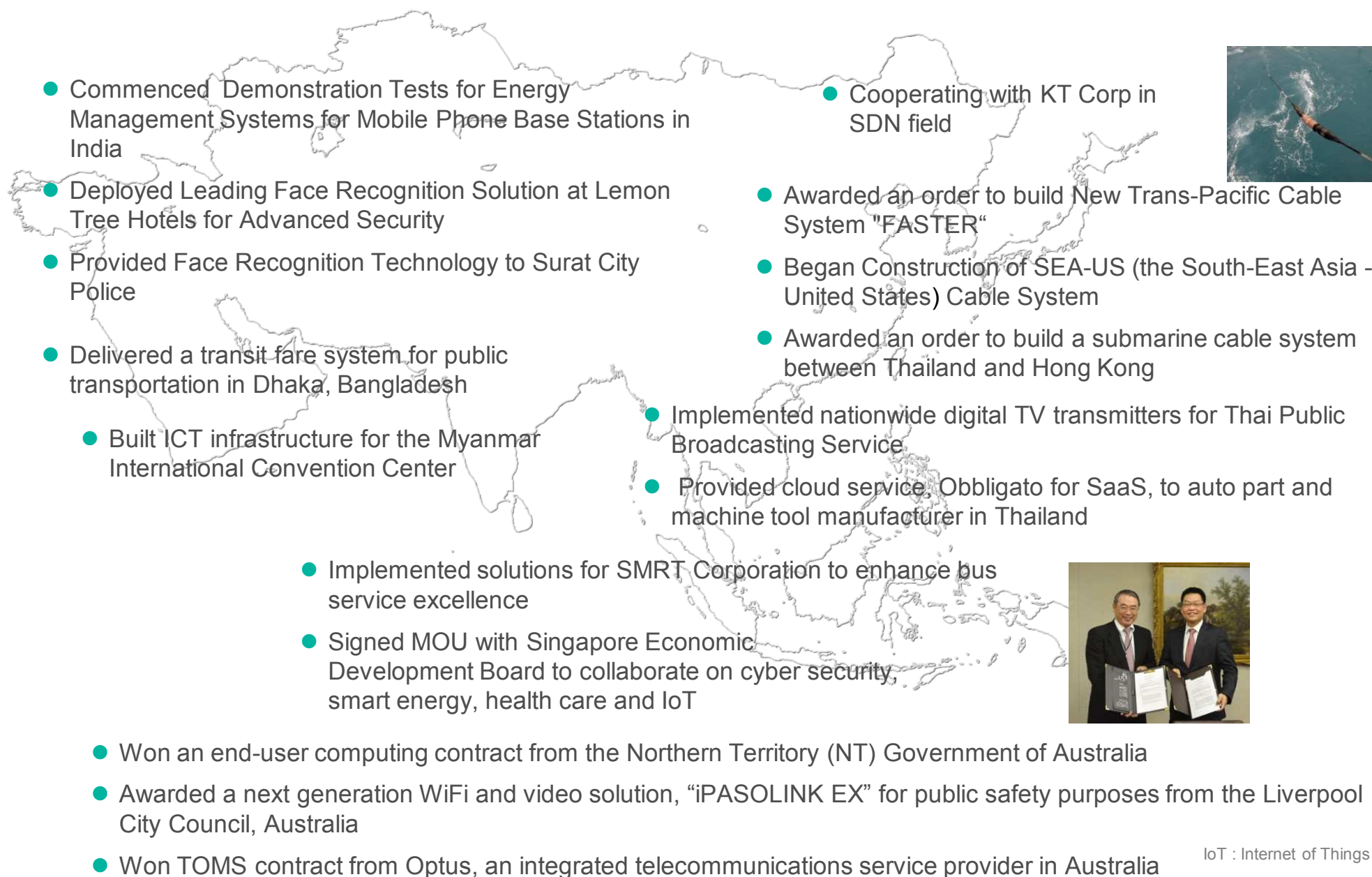
- Commissioned a grid energy storage installation in the U.K.
- Delivered 125 EV/PHV charging infrastructure to Tokyo Midtown in Japan



MVNO : Mobile Virtual Network Operator
vMVNO : Virtualized MVNO
vCPE : virtualized Customer Premises Equipment
NFV : Network Functions Virtualization



Focus on Asia, Promotion of “locally-led” Businesses

- 
- Commenced Demonstration Tests for Energy Management Systems for Mobile Phone Base Stations in India
 - Deployed Leading Face Recognition Solution at Lemon Tree Hotels for Advanced Security
 - Provided Face Recognition Technology to Surat City Police
 - Delivered a transit fare system for public transportation in Dhaka, Bangladesh
 - Built ICT infrastructure for the Myanmar International Convention Center
 - Cooperating with KT Corp in SDN field
 - Awarded an order to build New Trans-Pacific Cable System "FASTER"
 - Began Construction of SEA-US (the South-East Asia - United States) Cable System
 - Awarded an order to build a submarine cable system between Thailand and Hong Kong
 - Implemented nationwide digital TV transmitters for Thai Public Broadcasting Service
 - Provided cloud service, Obligato for SaaS, to auto part and machine tool manufacturer in Thailand
 - Implemented solutions for SMRT Corporation to enhance bus service excellence
 - Signed MOU with Singapore Economic Development Board to collaborate on cyber security, smart energy, health care and IoT
 - Won an end-user computing contract from the Northern Territory (NT) Government of Australia
 - Awarded a next generation WiFi and video solution, “iPASOLINK EX” for public safety purposes from the Liverpool City Council, Australia
 - Won TOMS contract from Optus, an integrated telecommunications service provider in Australia



IoT : Internet of Things

Expand Global Businesses

● EMEA

- Collaborated with Arqiva with the BBC on a series of live trials of over-the-air 4K Ultra High Definition (UHD) broadcasts
- Formed a partnership with Ymens to develop trustworthy government cloud services for Romania
- Helped to launch smart waste collection service in Santander, Spain
- Collaborated with Dacom on precision farming solution field tests in Romania
- Awarded a contract for microcell backbone/access from Zamtel, Ltd., Zambia
- Delivered Infrared thermography cameras as a countermeasure against Ebola



● Americas

- Delivered ICT system for a stadium in Natal, Brazil
- collaborated with Brazil's largest TV network, for live 4K terrestrial broadcasting trial
- Applied face recognition technology for a monitoring system in Tigre, Argentina
- Collaborating with the Mexican Space Agency in satellite development
- Cooperating with University of Texas in a social infrastructure project
- Built ICT rooms at schools and community centers in Columbia



Stabilize the financial foundation

■ Making NEC Fielding, Ltd. a wholly-owned subsidiary

■ Realigning software/hardware development and manufacturing subsidiaries

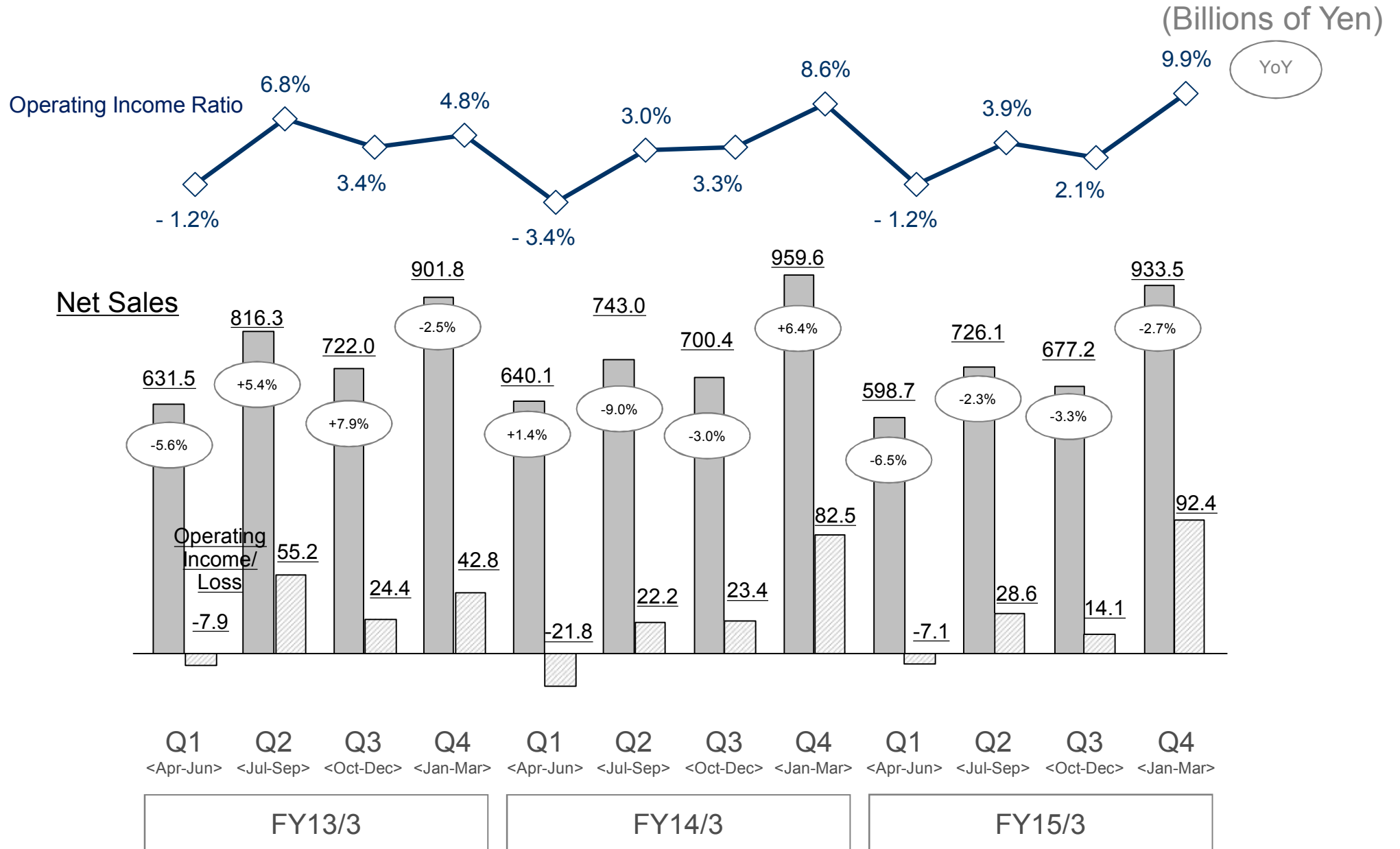
- Established NEC Solution Innovators, Ltd., and NEC Platforms, Ltd.
- Transfer functions at NEC Saitama, Ltd., and NEC Nagano, Ltd. within the NEC group by the end of FY17/3

■ Measures to improve business process

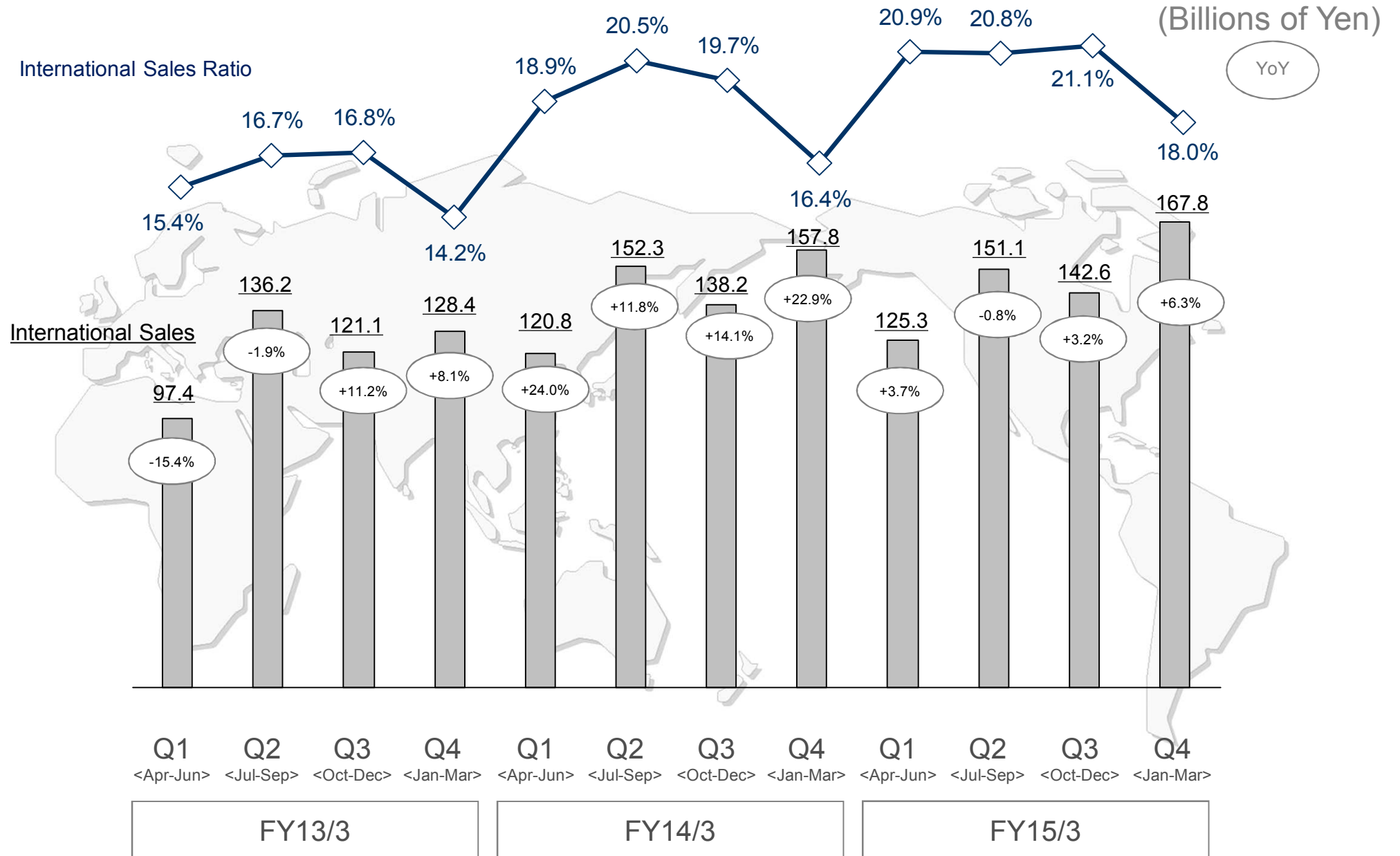
- Streamline corporate and administrative operations to NEC Management Partner, Ltd. Administrative functions across the Group will be operated by staff at NEC Management Partner, Ltd. with standardized rules and process.

Reference (Financial data)

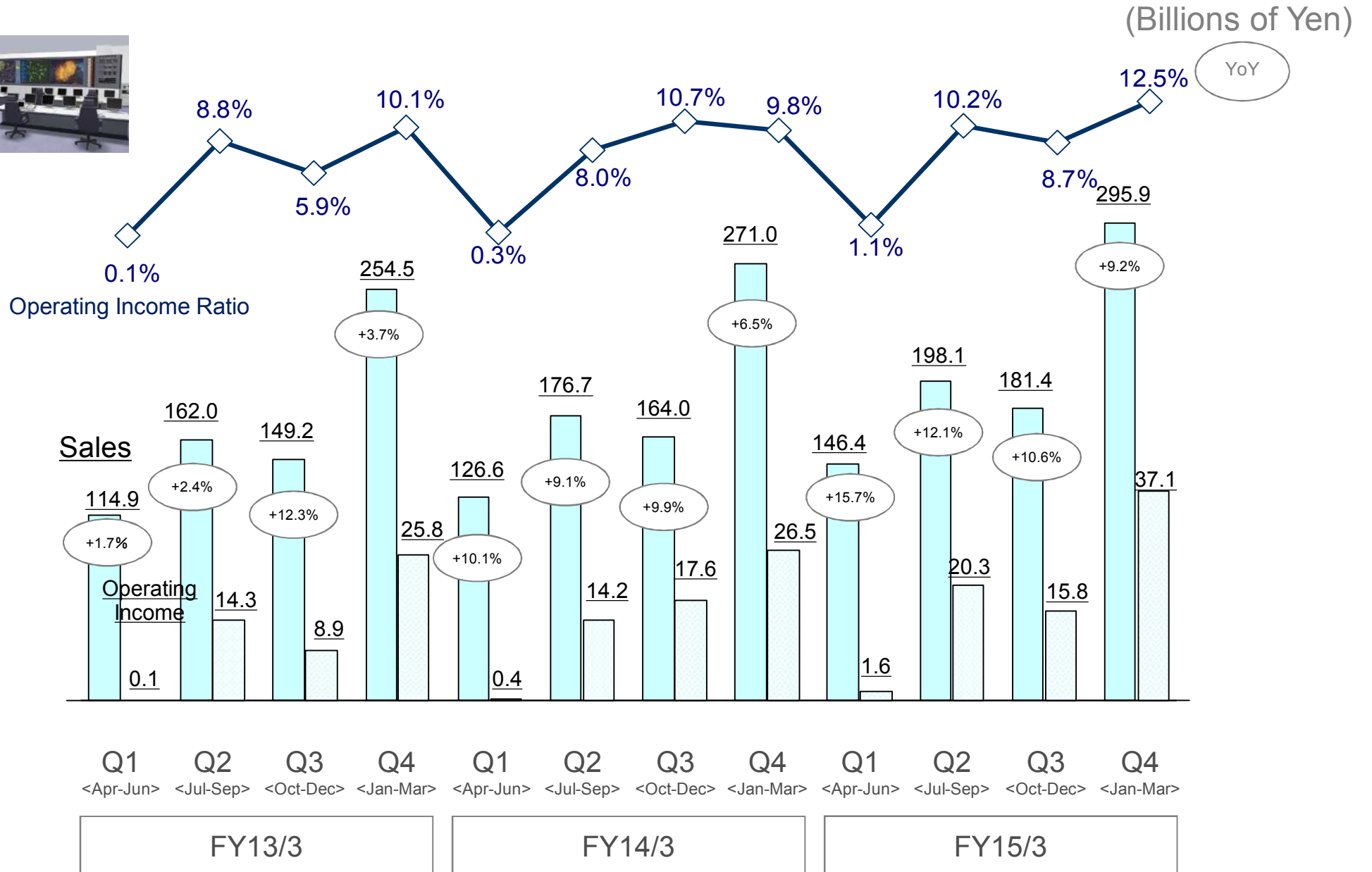
Net Sales, Operating Income/Loss



International Sales



Sales, Operating Income (Public)

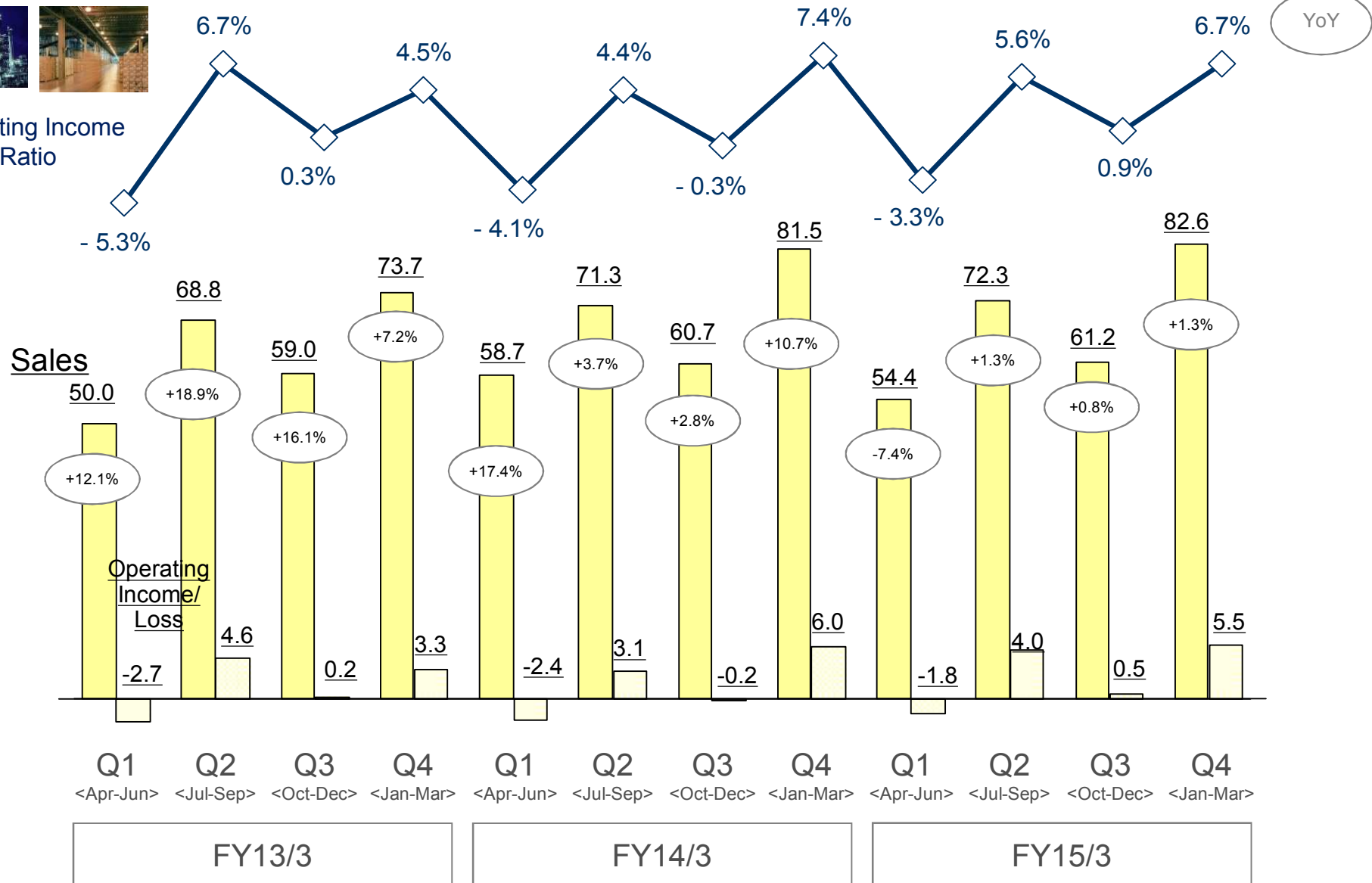


Sales, Operating Income/Loss (Enterprise)

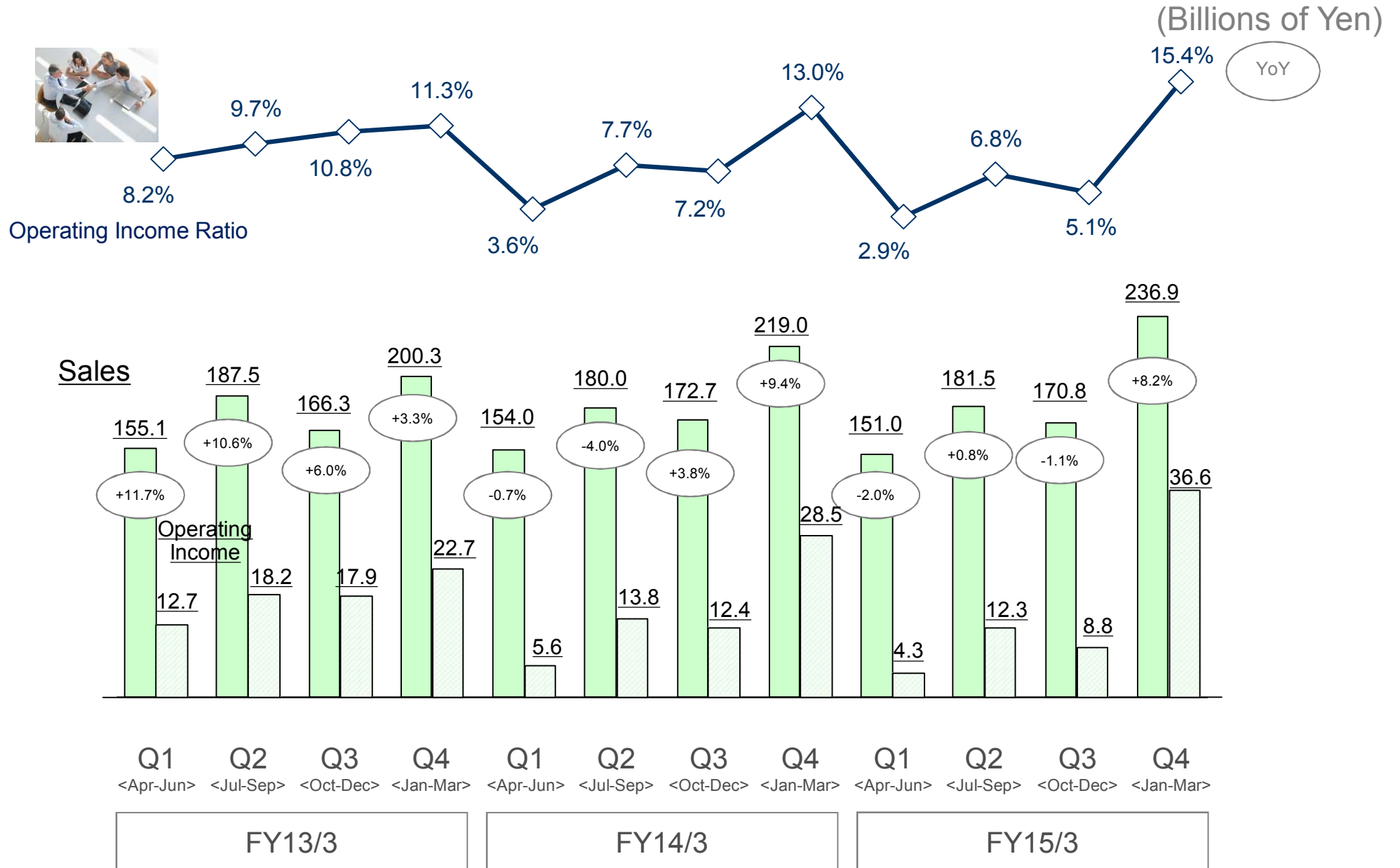
(Billions of Yen)



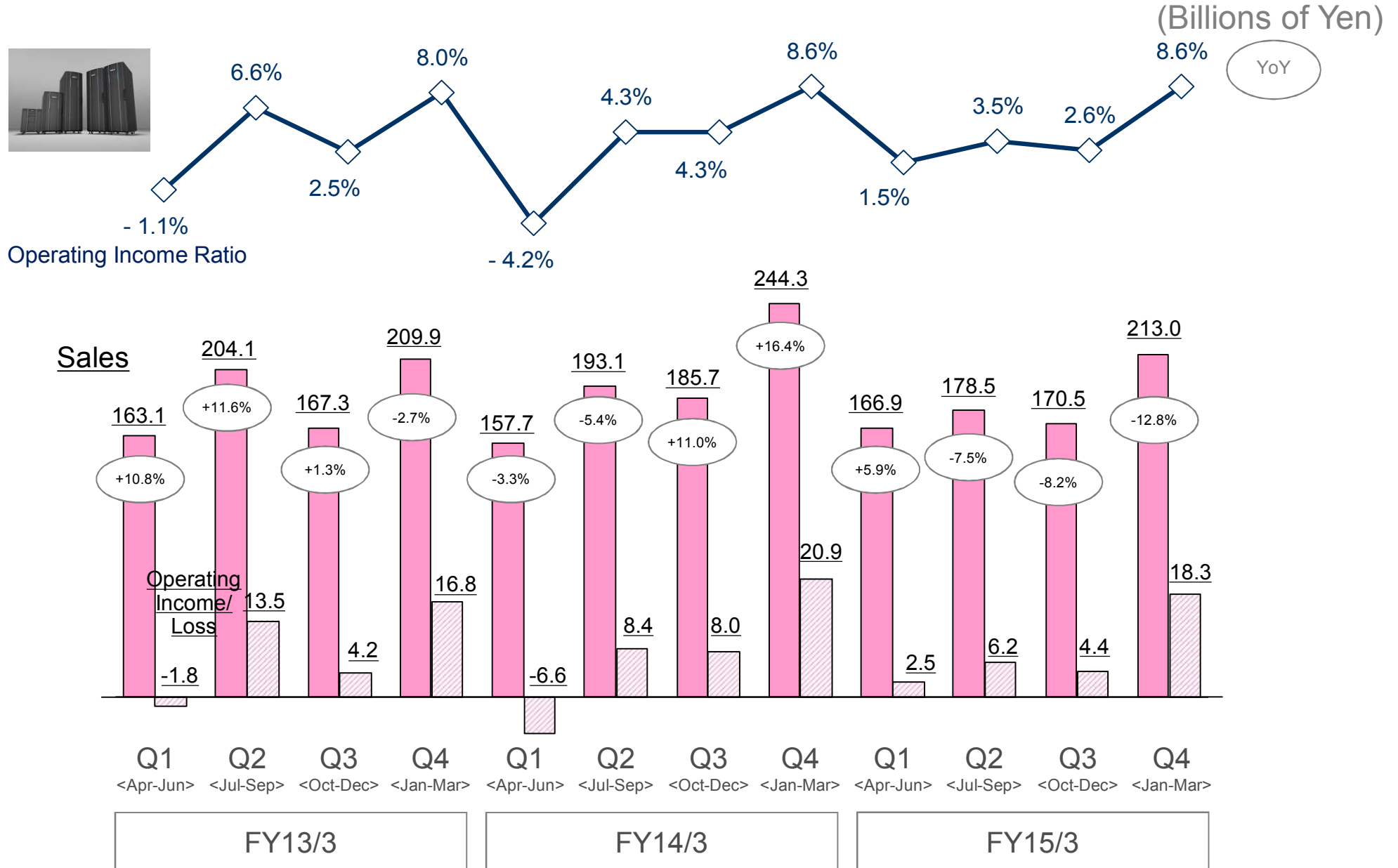
Operating Income Ratio



Sales, Operating Income (Telecom Carrier)

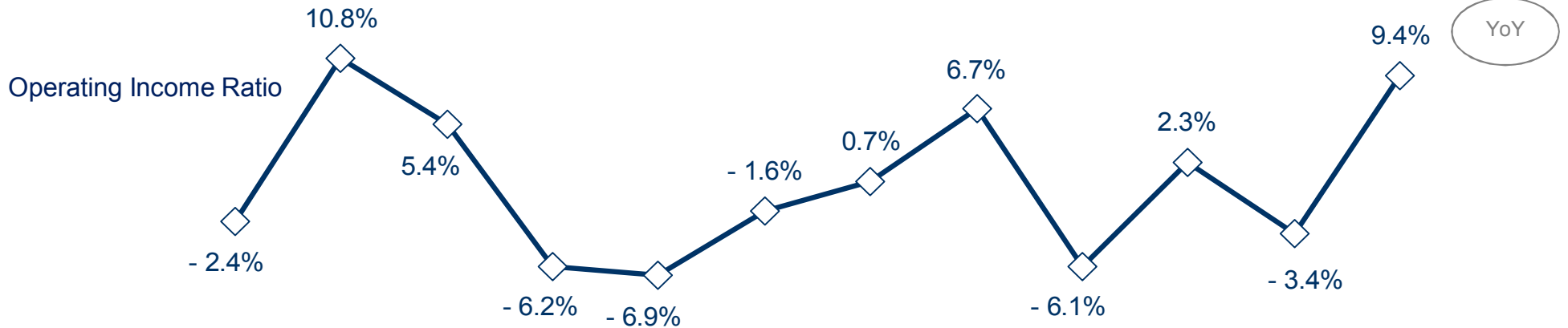


Sales, Operating Income/Loss (System Platform)

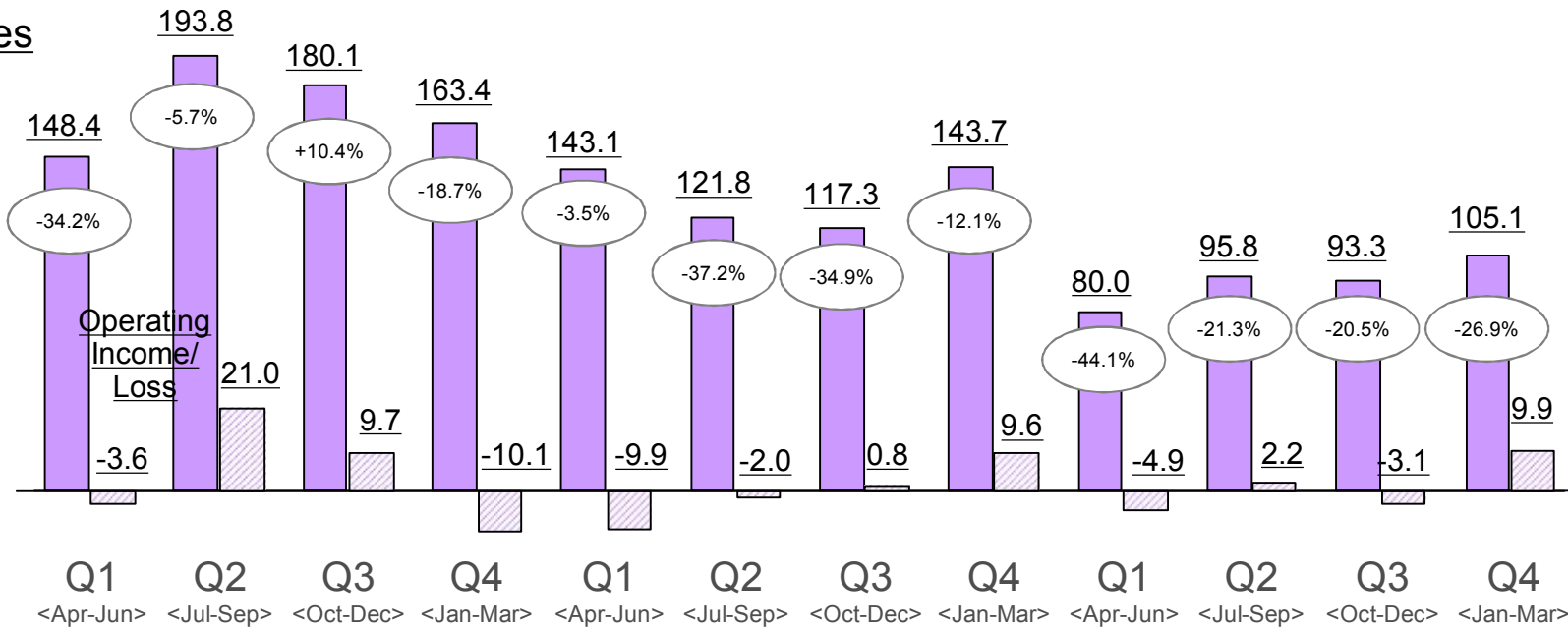


Sales, Operating Income/Loss (Others)

(Billions of Yen)



Sales

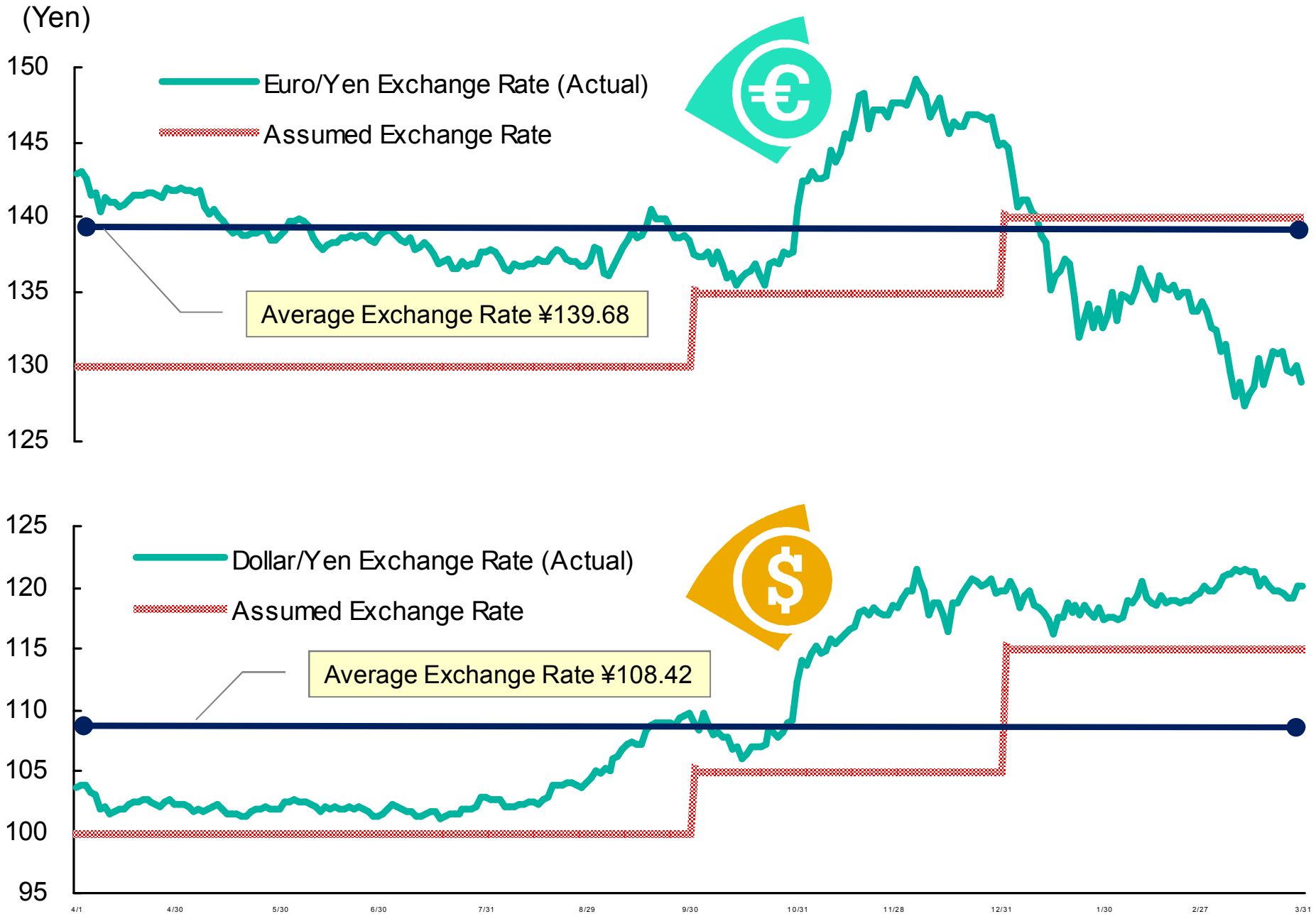


FY13/3

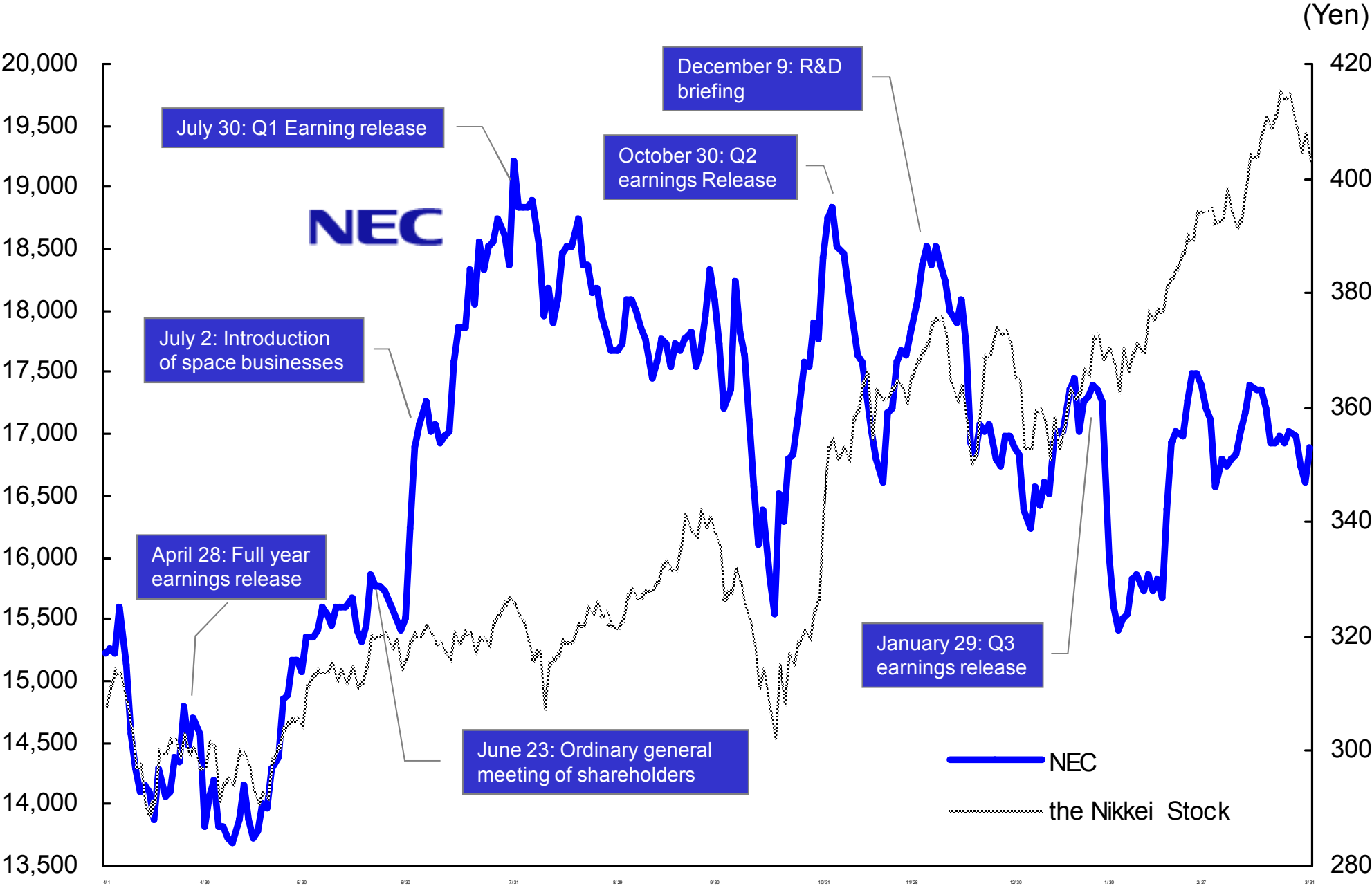
FY14/3

FY15/3

Exchange Rate



Stock Price



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