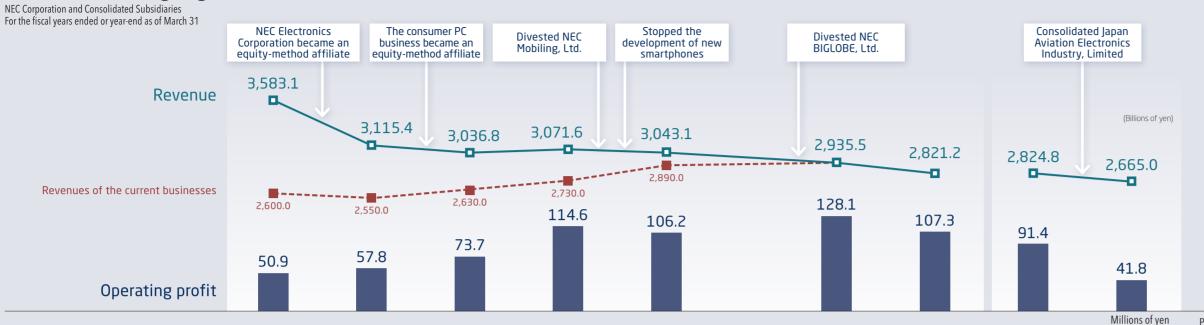
Performance Highlights



_									willions of yen	Percent change
	2010	2011	2012	2013	2014	2015	2016	2016	2017	2017/2016
	JGAAP IFRS									
Revenue	¥3,583,148	¥3,115,424	¥3,036,836	¥3,071,609	¥3,043,114	¥2,935,517	¥2,821,181	¥2,824,833	¥2,665,035	-5.7%
International revenue	712,886	479,349	481,492	483,118	569,172	586,844	603,169	603,135	570,967	-5.3
International revenue ratio (%)	19.9	15.4	15.9	15.7	18.7	20.0	21.4	21.4	21.4	
Operating profit	50,905	57,820	73,742	114,647	106,193	128,084	107,306	91,418	41,838	-54.2
Net profit (loss) attributable to owners of the parent	11,428	(12,518)	(110,267)	30,434	33,742	57,302	68,749	75,923	27,310	-64.0
Cash flows from operating activities	134,816	33,660	83,857	143,748	94,124	87,917	97,829	97,829	92,525	-5.4
Cash flows from investing activities	(41,241)	(146,244)	(49,706)	(101,742)	(38,893)	(47,510)	(32,202)	(32,202)	6,425	_
Free cash flows	93,575	(112,584)	34,151	42,006	55,231	40,407	65,627	65,627	98,950	50.8
R&D expenses	275,970	176,514	161,968	151,676	142,723	134,205	123,995	123,602	109,319	-11.6
Capital expenditures (property, plant and equipment)	83,098	52,850	41,980	45,614	98,708	37,425	36,347	36,347	31,472	-13.4
Depreciation (property, plant and equipment)	111,167	62,097	53,306	51,167	45,167	48,518	44,879	50,493	49,853	-1.3
Per share data (in yen): Net profit (loss) attributable to owners of the parent Cash dividends	5.04 4.00	(4.82) 0.00	(42.44) 0.00	11.71 4.00	12.99 4.00	22.05 4.00	26.45 6.00	29.22 6.00	10.51 6.00	-64.0
Total assets	2,937,644	2,628,931	2,557,570	2,580,966	2,505,329	2,620,652	2,493,441	2,528,904	2,683,996	6.1
Owner's equity	790,904	757,054	656,956	710,666	695,949	823,650	792,092	769,827	854,264	11.0
Return on equity (%)	1.6	-	-	4.5	4.8	7.5	8.5	9.5	3.4	
Owner's equity ratio (%)	26.9	28.8	25.7	27.5	27.8	31.4	31.8	30.4	31.8	
Interest-bearing debt	729,548	675,798	692,734	603,451	575,151	520,778	480,987	479,523	466,946	-2.6
Debt-equity ratio (times)	0.92	0.89	1.05	0.85	0.83	0.63	0.61	0.62	0.55	2.0
Number of consolidated subsidiaries	310	283	265	270	258	232	217	217	238	
Number of employees	142,358	115,840	109,102	102,375	100,914	98,882	98,726	98,726	107,729	
CO ₂ emissions reduction by providing IT solutions (thousand tons)	1,900	2,120	2,310	2,980	2,290	2,540	2,620	2,620	2,630	
Improvement in energy efficiency of products (%)	44	53	66	64	75	91	97	97	17	

Key Management Measures

- Measures to optimize business portfolio
 Measures to grow business and strengthen financial foundation

Fiscal year ended March 31, 2011

 Made NEC Electronics Corporation, a semiconductor business currently Renesas Electronics Corporation, into an equity-method affiliate

Fiscal year ended March 31, 2012

- Made the consumer PC business into an equity-method affiliate
- Acquired Global View S.A., a video surveillance services business in Argentina

Fiscal year ended March 31, 2013

- Acquired the business support system business of U.S.-based Convergys Corporation
- Acquired the IT service business of Australia-based CSG Limited

Fiscal year ended March 31, 2014

- Divested all of NEC's stakes in NEC Mobiling, Ltd., currently MX Mobiling Co., Ltd., a mobile phone
- Stopped the development of new smartphones

Fiscal year ended March 31, 2015

- Divested all of NEC's stakes in NEC BIGLOBE, Ltd., currently BIGLOBE Inc., an internet service provider
- Made NEC Fielding, Ltd., providing operation and maintenance service for IT systems, into a wholly owned subsidiary
- Established NEC Solution Innovators, Ltd. in a reorganization of seven software development subsidiaries
- Established NEC Platforms, Ltd. in a reorganization of four hardware development and manufacturing subsidiaries
- Established NEC Management Partner, Ltd. in a reorganization of four back office operation subsidiaries
- Completed acquisition of an energy storage system business for electric power companies and established NEC Energy Solutions, Inc. in North America

Fiscal year ended March 31, 2016

■ Transferred administrative staff functions and shared IT assets from NEC to NEC Management Partner, Ltd. (Business Process Optimization Project)

Fiscal year ended March 31, 2017 (fiscal year under review)

- Acquired Brazilian IT security company Arcon Informatica S.A.
- Consolidated Japan Aviation Electronics Industry, Limited

Notes: 1. Net profit (loss) attributable to owners of the parent per share is calculated based on the weighted-average number of shares outstanding during each period.

- 2. Owner's equity = equity attributable to owners of the
- 3. The debt-equity ratio is calculated by dividing interestbearing debt by owner's equity.
- 4. Improvement in energy efficiency of products is based on a comparison with the fiscal year ended March 31, 2006.